# ANNUAL REPORT 2016





Passion Reborn



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# **CORPORATE** information

Board Of Directors	
Dr. Pervez Tahir	Chairman
Mr. Naeemuddin Khan	President / CEO
Mr. Mohammad Jehanzeb Khan	Director
Mr. Hamed Yaqoob Sheikh	Director
Dr. Umar Saif	Director
Syed Maratib Ali	Director
Dr. Muhammad Amjad Saqib	Director
Mr. Mohammed Afzaal Bhatti	Director
Khawaja Farooq Saeed	Director
Mr. Saeed Anwar	Director
Mr. Omar Saeed	Director
Mr. Raza Saeed	Secretary to the Board

Chairman Member

Member

Member

### Central Audit Committee (CAC)

Khawaja Farooq Saeed Mr. Mohammed Afzaal Bhatti Mr. Saeed Anwar Mr. Omar Saeed

### Board Risk Management Committee (BRMC)

Syed Maratib Ali	Chairman
Mr. Saeed Anwar	Member
Mr. Omar Saeed	Member

### Human Resource & Remuneration Committee (HR&RC)

Mr. Mohammad Jehanzeb Khan	Chairman
Syed Maratib Ali	Member
Mr. Mohammed Afzaal Bhatti	Member
Mr. Naeemuddin Khan	Ex-officio Member

### Auditors

Deloitte Yousuf Adil Chartered Accountants

### **Registered** Office

BOP Tower, 10-B, Block-E-II, Main Boulevard, Gulberg-III, Lahore. Telephones: +92 - 042-35783700-10 Fax No. +92 - 042 - 35783975 UAN: 111-200-100

### Website

www.bop.com.pk

### Registrar

M/s. Corplink (Pvt) Limited Wings Arcade, 1-K, Commercial, Model Town, Lahore. Telephones: +92 42 35916714, 35916719, 35839182 Fax No. +92 042 35869037

# moving forward

# VISION

To be a customer focused bank with service excellence.

# MISSION

To exceed the expectation of our stakeholders by leveraging our relationship with the Government of Punjab and delivering a complete range of professional solutions with a focus on programme driven products and services in the agriculture and middle tier markets through a motivated team.



# Our network is growing.

# **453** online branches operational and still counting...

Experience the service that makes **BOP** exceptional



# **CORE** values

## OUR CUSTOMERS

as our first priority

### PROFITABILITY

for the prosperity of our stakeholders that allows us to constantly invest, improve and succeed

# CORPORATE SOCIAL RESPONSIBILITY

to enrich the lives of community where we operate

### RECOGNITION AND REWARD

for the talented and high performing employees

# **EXCELLENCE** in everything we do

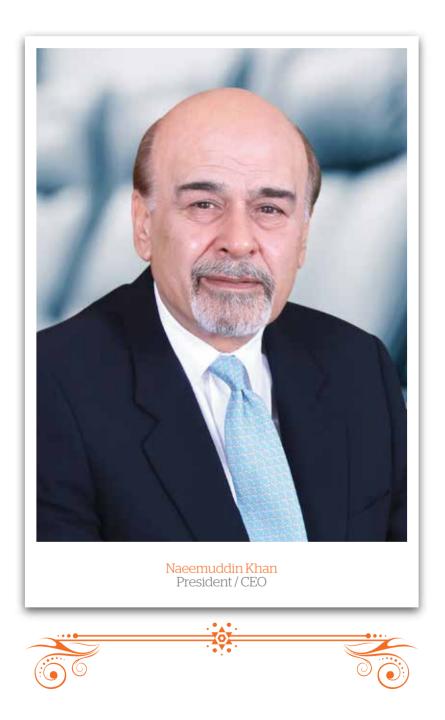
**INTEGRITY** in all our dealings

# **RESPECT** for our customers and each other

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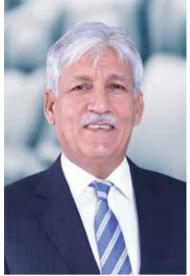


# MANAGEMENT





Shahid Waqar Mahmood Group Head SAM & Legal



Khalid S. Tirmizey Deputy CEO



Nadeem Amir Chief Financial Officer



<mark>Ijaz ur Rehman Qureshi</mark> Chief Risk Officer



Taimur Afzal Group Head Retail Finance



Ahmed Shah Durrani Group Head Retail Banking, SME & Payment Services



Mustafa Hamdani Group Head IB & WB (South)



Moghis Bokhari Group Head Human Resource



Asim Jahangir Seth Head Wholesale Banking-II





<mark>Khawar S. Ansari</mark> Group Head Treasury & FIs



Omer Iqbal Sheikh Head Islamic Banking



Muhammad Babar Ayyaz Head Wholesale Banking-I



Javed Iqbal Chief Information Officer



Aamir Ali Siddiqui Head Operations



Khalid Munir Head Compliance & Internal Control



Asad Ullah Khan Head Audit & RAR



Col (R) Tenwir ul Hassan Head Administrative Support

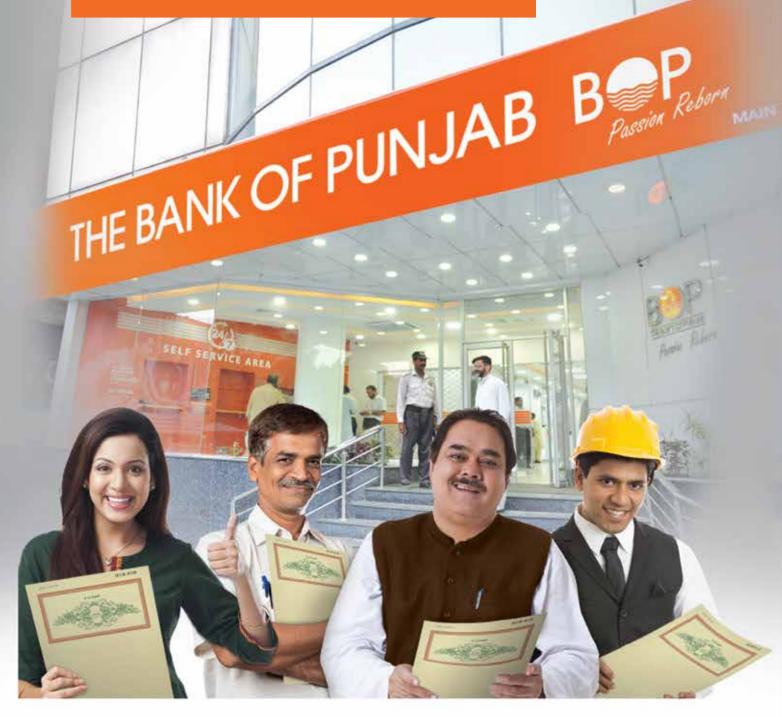


Aalya Mawaz Head Corporate Communication



# **PUNJAB'S ONLY BANK**

# WITH EASY ACCESS TO E-STAMP



E-Stamping facility is now available in all BOP branches across Punjab. Bring printed Challan 32-A to any branch and receive Non-Judicial E-Stamp Paper worth Rs. 1000/and above on fast track while conveniently deposit:

- Capital Value Tax (CVT) Penalty
- Registration Fee
- Deficiency Duty/Amount
- Comparison Fee



# Credit Rating upgraded to AA Short Term Rating A1+

# **CREDIT** rating

Entity Ratings by PACRA Long Term: AA Short Term: A1+

### Rating Definition

### Long Term Rating

AA: Very High Credit Quality. AA Ratings denote a very low expectation of credit risk. They indicate very strong capacity for timely payment of financial commitments. This capacity is not significantly vulnerable for foreseeable events.

### Short Term Rating

A1+: Obligations supported by the highest capacity for timely repayment.



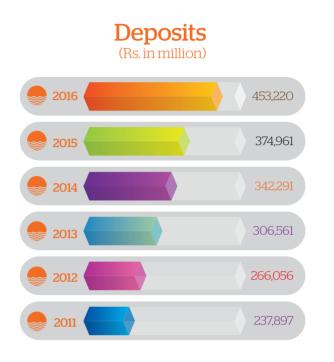
# SIX YEARS at a glance

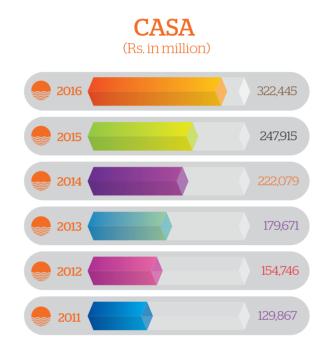
	Criteria	2016	2015	2014	2013	2012	2011
BALANCE SHEET							
Total Assets	Rs in m	545,214	472,284	420,370	352,698	332,111	280,998
Advances (net)	Rs in m	262,068	219,399	170,313	157,286	149,605	127,130
Investments (net)	Rs in m	199,742	176,043	154,875	123,956	129,519	92,581
Shareholders' Equity	Rs in m	24,248	19,397	15,256	12,577	10,733	10,135
Revaluation Reserves	Rs in m	3,607	3,282	4,071	905	1,638	638
Deposits	Rs in m	453,220	374,961	342,291	306,561	266,056	237,897
Borrowings	Rs in m	39,829	55,236	44,743	22,802	44,684	24,964
OPERATING RESULTS							
Markup/ return/ interest earned	Rs in m	29.674	31.266	29,522	24.228	24.666	20.685
Markup/ return/ interest expensed	Rs in m	17,430	20,199	20,526	20,209	22,523	21,073
Net markup income	Rs in m	12,244	11,068	8,996	4,019	2,143	(388)
Non-markup based income	Rs in m	5,294	7,624	2,790	3,596	3,191	1,990
Non-markup based expenses	Rs in m	8,464	7,666	6,250	5,280	4,558	3,711
Provision against NPLs	Rs in m	922	3,431	1,119	(673)	(965)	(3,164)
Net profit/(loss) before tax	Rs in m	8,050	7,529	4,307	3,001	1,404	523
Net profit/(loss) after tax	Rs in m	4,858	4,748	2,787	1,938	1,634	348
OTHER INFORMATION							
EPS (Non dilutive)	Rs. per share	3.12	3.05	1.94	2.34	2.63	0.66
Dividend - Cash	%	-	-	-	-	-	-
Dividend - Bonus issue-Interim	%	-	-	-	-	-	-
- Bonus issue-Final	%	-	-	-	-	-	-
No. of Branches	No.	453	406	364	334	306	284
Staff Strength	No.	7,388	6,739	6,180	6,092	5,491	4,999
Break up value per share*	Rs. per share	10.75	8.60	6.77	5.58	4.82	4.55

\*including impact of share deposit money at par value.



# **GROWTH** trends





Advances (Rs. in million)



Investments (Rs.inmillion)



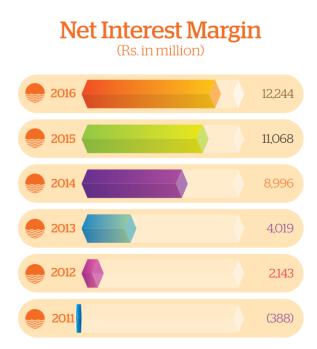
10,135

# **GROWTH** trends





2011



Profit Before Tax (Rs. in million)



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# CORPORATE SOCIAL RESPONSIBILITY (CSR)

The Bank of Punjab, as a vibrant modern corporate entity, is fully cognizant of the fact that in current era Bank is not only responsible to shareholders alone but there are certain social. environmental and financial obligations that are required to be discharged through implementation of different social activities under Corporate Social Responsibility (CSR) initiatives. The Bank's CSR initiatives are directed to attain a balance or integration of economic, environmental and social imperatives while at the same time addressing shareholders' expectations.



Accordingly, the Bank has been taking keen interest in development of specially designed programs, products and services to meet the requirements of under privileged communities across the country. Besides focusing the areas of human development, education, sports, art & culture and social welfare under its CSR initiative, the Bank has been making calculated and conscious efforts for upllifting of under privileged communities of society.

### Key CSR initiatives taken by the Bank:

# Social Development through Banking Services:

The Bank has been making concentrated efforts to expand its outreach to every corner of the country with special emphasis on under developed and unbanked areas of the country to promote financial inclusion. During the year 2016, the Bank introduced a new concept of smart branches and 45 such new branches were opened in the remote areas of the country, taking the overall tally of branch network to 453. Besides offering easy access to state of the art banking products and services to the residents of remote areas, new branches are also equipped with latest technologies, dual online connectivity and 24/7 banking services through a vast network of ATMs. Availability of top notch banking services at the door steps of the residents of under privileged areas, with easy access to specially designed credit lines; shall go

a long way in promoting economic activities in underprivileged areas through uplifting agriculture and SME sectors. The Bank takes pride in improving the social lives of millions of peoples across the country by addressing their financial woes through its vast network of branches.

In order to make every segment of the society more effective, with an equal opportunity to excel and contribute towards national economy, the Bank has been making a conscious effort to empower women. Besides offering equal opportunity to women in all dealings of the Bank, specially designed products and services are also being offered to encourage women empowerment.

The Bank has been whole heartedly supporting the Government's Pakistan Remittance initiative (PRI). With long established relationship with top exchange companies, the Bank is providing personalized services to the beneficiaries of the home remittances. Further, Bank has been playing instrumental role in Government of the Punjab (GOPb) Wheat procurement initiative for last several years, helping GOPb on one hand and ensuring quickest disbursement of funds to the farmers through its vast network of branches on the other hand.

# Facilitating Government to People contacting:

The Bank's Alternative Delivery Channels (ADCs) have played pivotal role in disbursement of financial assistance to the IDPs, farmers and other needy persons under Khidmat Card scheme. Further, the Bank has been partnering with the GOPb in its various initiatives such as e-stamping which has completely revolutionized and replaced the old manual system of sale/ purchase of stamp-papers. Now, people can generate e-stamp paper through a web portal and get it printed from their selected branch of The Bank of Punjab.

The Bank has also been supporting the GOPb in disbursement of scholarship to thousands of students under Punjab Education Endowment Fund scheme.

### Culture, Sports and Heritage:

The Bank makes every possible effort to encourage promotion of culture, sports and local heritage in the





country. Accordingly, Bank generously participates in activities promoting the culture, sports and local heritage. Besides organizing and sponsoring different sports events across the country, the Bank also extends financial support to the cultural events at the Regional levels to help promote local culture.

The Bank has also introduced a new concept of marketing through hiring services of a street theater company to market its products through stage performance in remote areas of the country which will also help reviving street theater.

# Environment protection and energy conservation:

The persistent energy crisis in the country has made it obligatory for every individual and organization to play its due role in preserving energy. Accordingly, every effort is being made to keep energy consumption at barest minimum level and ensure effective utilization of day light in offices and branches of the Bank. Further, the generators are being used rationally to avoid pollution and help curtail fuel consumption.

The Bank also realizes the financing needs to help produce alternative energy. Besides facilitating and financing large scale projects for production of environment friendly energy, the Bank has also introduced Solar Penal financing scheme with an objective to reduce energy woes of common man and help produce low cost environment friendly energy.

### Human Resource Development/ Employees Relations:

The Bank takes pride in creating jobs for educated youth of the country. While jobs are awarded through a completely transparent and merit based system, the Bank also acts as an equal opportunity employer to help promote women empowerment. The Bank also takes due care of its lower cadre staff through award of concessional staff finance facilities, award of scholarship to their children and lending helping hand at dire need through its benevolent fund scheme. The Bank has also established a state of the art learning and development center to meet ongoing training requirements of the staff members.

### Care for Elderly and Special Persons:

Besides offering personalized and priority services to the senior citizens, the Bank ensures hazard free services to the special persons visiting the Bank. Senior citizens, pensioners and disabled persons are duly taken care of in line with the directives of Government of Pakistan and State Bank of Pakistan.

# **Revolutionizing Rural Banking**

THE BANK OF PUNJAB BOR

# **Doorstep Banking in Unbanked Areas**







# PRESIDENT'S message

During the year 2016, your Bank continued to reap the benefits of reorganizing and restructuring initiatives taken in last few years which enormously helped the Bank in its unprecedented transformation to a vibrant and healthy corporate entity. While the revival of public sector enterprises has always remained a difficult and challenging task, your Bank has been able to exhibit an epic turnaround in last few years. The strategic decision of pursuing aggressive expansion along-with sustained remedial management has started paying off and your Bank has been able to post phenomenal financial results during the year 2016. Our performance in 2016 mirrored another year of solid results and a zenith of quality banking. We always act with integrity and transparency in everything we do which is the cornerstone of our business and the real goal.

During the year 2016, your Bank has been able to enhance its branch network to over 450 and through introduction of new concept of smart branches; the Bank has been leading the way to achieve the objective of financial inclusion through its presence in remote areas of the country. The newly opened smart branches are equipped with online connectivity and offering state of the art modern banking services to the diverse clientele of remote areas. The Bank has planned to open 100 more branches during the year 2017 and by close of the year overall branch network will be expanded to over 550 branches across the country.

While the Bank continued to clean up its balance sheet and take every possible available step to ensure recovery of legacy non-performing loans portfolio, tremendous business growth in last few years has paved the way for a new "Good Bank". With solid balance sheet growth and robust financial results, the overall size of Bank's balance sheet has now crossed the landmark figure of Rs. 500 billion. Similarly, Bank's deposits have also crossed the level of Rs. 450 billion with substantial increase in low cost CASA to further improve Bank's net interest margin. While growing the asset base, it has been ensured that new relationships are within the overall risk appetite of the Bank and credit lines are only allowed to credible borrowers. Accordingly, ratio of impaired relationships from among fresh lines remains at a very minimum level. It is evident from last few years' performance of the Bank that the emerging "Good Bank" has outpaced the remains of a difficult past to a great extent.

Despite low interest rates scenario, optimum utilization of available resources, procurement of low cost deposits and increase in the share of fee based income have enabled the Bank to improve its profitability position. It is heartening to note that the performance of the Bank has been duly acknowledged by all the stakeholders. The key players of financial market have also shown an enthusiastic and overwhelming support by subscribing first ever privately placed Term Finance Certificates of the Bank which would strengthen the capital structure of the Bank.

The Bank has been contributing significantly towards the growth of the country by way of financing industrial sector and playing its due role in implementation of key initiatives of the Government. Duly recognizing energy woes of the country, the Bank has supported the initiatives taken for the development of alternative energy resources in the country. While the Bank takes pride being pioneer in extending loan to first and largest solar power project, the Bank is also part of major energy related projects being setup in the country.

The marked improvement in financial well-being of the Bank is also demonstrated through the remarkable praise, appreciation and gratitude, it received from regulators and external agencies. During the year 2016, Pakistan Credit Rating Agency (PACRA) has upgraded long term entity rating of the Bank to "AA" with short term rating already being at highest scale of "A1+". Besides being another laurel for the Bank, the said rating up-gradation is also an evidence of a great financial turnaround witnessed by the Bank.

Besides improving upon its products and services, the Bank has also entered into several new business ventures to help improve fee based income and also to participate in the national economy. The Bank has established its footprint in the areas like Cash Management, Home Remittances and Branchless Banking. The Bank has taken a revolutionary initiative in collaboration with the Government of the Puniab for issuance of e-stamp papers through its network. A long and established relationship with several exchange companies is also being enjoyed for Pakistan Remittance Initiative of facilitating Government of Pakistan for disbursement of home remittances through its network. Also, Branchless Banking initiative has been successfully launched





which proved instrumental in disbursement of financial assistance to IDPs and payment of Kissan Relief Package.

Your Bank keeps investing in new IT related infrastructure embellishment. Besides continuously upgrading the IT equipments, establishment of fully functional disaster recovery site and ensuring availability of dual connectivity at all branches, the Bank is also in process of implementing an internationally renowned Oracle based core banking system "Flexcube". Currently, over 50 branches are functioning at new core banking system and complete migration is expected to be secured by 2018.

The Bank is now fully committed to uphold its well-earned place in the financial industry of the country and the Management is also cognizant of challenges that lay ahead. As considerable business opportunities approach with prospects under China Pakistan Economic Corridor (CPEC), your Bank continues to build capacity and is fully equipped to grab its due share in upcoming ventures and, as a result, play a contributing role in national growth and prosperity. While branch network is being enhanced on fast track basis to expand Bank's outreach to unbanked areas of the country, strategies are being devised to facilitate construction and other allied industrial sectors with special focus on CPEC.

At current pace of growth, your Bank now stands as the most rapidly growing financial institution in the industry and a very bright and prosperous future lies ahead. All these achievements of the Bank have been made possible by a team of dedicated and hardworking human resource led by a very professional management.

I desire to thank all staff members for their committed hard work which empowered the Bank to unify and consummate the strategic goals. The support and guidance of Government of the Punjab and State Bank of Pakistan remained essential in formulation of the Bank's policies for the year. I also extend my gratitude and appreciation to all shareholders and customers for their protracted support and patronage.

> Naeemuddin Khan President / CEO



# **TOGETHER**, WE ARE WRITING OUR SUCCESS STORY!

The Bank of Punjab is proud to take initiatives towards the development of the country by diversifying its product portfolio and services. Our contribution in projects like Metro Bus, Solar Power Plant, Apna Rozgar, Wheat Financing and Remittance services shows our commitment to bring change in the lives of the people of Pakistan.



# **ECONOMIC** review

After achieving a growth rate of 4.7 percent in FY16, the real GDP growth target for FY17 was set at 5.7 percent in view of visible improvement in macroeconomic environment, better security conditions, development in energy sector, bearish trend in global commodity prices and fast track working on projects under China Pakistan Economic Corridor (CPEC). Further, the higher growth is expected to be driven by a rebound in agriculture sector and an enhanced contribution from industry as well.

The real economic activities are expected to maintain their momentum. Specifically, the higher production of cotton, sugarcane and maize crops is encouraging. Moreover, better supplies of minor crops also signal some recovery in the agriculture growth. As regard industrial activities, though the performance of large-scale manufacturing (LSM) has remained subdued so far, it is expected that the growth would gain some pace on the back of supporting policies and encouraging outlook for automobile, sugar, pharmaceuticals and construction-related sectors.

Despite the expected pickup in economic activities, the first quarter of FY17 experienced a widening of current account and fiscal deficits. However, the initial assessment indicates that the economy is moving on its growth trajectory, amid some challenges. In agriculture, sugarcane and maize harvests are expected to reach record levels in FY17. LSM – a major component of the industrial sector – witnessed a significant slowdown during Q1-FY17.

The State Bank of Pakistan (SBP) effectively managed the interbank liquidity throughout the Q1-FY17 to ensure stability in the overnight rates, despite significant volatility in interbank liquidity flows. This was also reflected in the stability of the 6-month KIBOR – a benchmark rate used by commercial banks and private businesses.

A sizeable net retirement of government borrowing to scheduled banks and an increase in bank deposits helped increase private sector credit. Benefiting from the historic low interest rates, private businesses are actively borrowing from the banking sector for upgrading and expanding their business processes. Private sector borrowed Rs. 375 billion in first half of FY17 as compared to Rs. 282.6 billion availed in the corresponding period of last year. More important for growth, loans for fixed investments increased by Rs. 134.1 billion in the first half of FY17 compared with an expansion of Rs. 83.8 billion in the same period of last year. Demand for consumer financing, especially for auto loans, also gathered pace during the first half of the year.





### Better STRONGER Together

In this backdrop the SBP adopted a cautious stance in its monetary policy reviews of July - September, November 2016 and January 2017, and kept the policy rate unchanged at 5.75%. The SBP has also been closely watching a gradual rise in CPI inflation and developments in the external sector, like falling exports, rising imports and declining remittances. Specifically, the average headline CPI inflation rose to 3.9 percent YoY in Q1-FY17, against 1.7 percent in the corresponding period of FY16.

However, the average inflation clocked in at 3.9 percent during the first half of the FY17, lower than the earlier projections due to smooth supply of perishable items, stable exchange rate, and government's absorption of the impact of higher international oil prices. The current trends suggest that the actual inflation would be lower than the target rate of 6 percent in FY17.

The growing CPEC-related imports, decline in exports, non-receipt of Coalition Support Fund, and slowdown in remittances, pushed the current account deficit to USD 3.6 billion in the first half of FY17, from USD 1.7 billion in the same period last year. This higher deficit was financed by an increase in bilateral and multilateral funding along with pick up in investment flows. Going forward, with the aforementioned risks to the external sector, the need of financial inflows would grow further.

The outlook of Pakistan's economy for FY17 is expected to remain positive and GDP growth would be further strengthened during the year. Besides expected improvement in agriculture sector, LSM growth is also projected on the back of continued supportive policies, like low interest rates, reduced cost of energy with improved availability, strong domestic demand, healthy corporate margins and an investment friendly environment. Further, the increased pace of work on infrastructure and CPEC-related projects would boost the demand for cement and steel products.





# **DIRECTORS'** report

For the year ended December 31, 2016

The Board of Directors is pleased to present the 27th Annual Report of The Bank of Punjab together with the audited Financial Statements and Auditors' Report thereon for the year ended December 31, 2016.

### Performance at a Glance

During the year 2016, the Bank remained focused on business expansion with a view to grow the business volumes with improved margins. As of December 31, 2016, the deposits of the Bank stood at Rs. 453,220 million as against Rs. 374,961 million on December 31, 2015, thereby registering a hefty growth of 21%. Growth in low cost CASA Deposits and effective financial control also made significant contribution towards Bank's Net Interest Margin (NIM), which improved to Rs. 12,244 million as against Rs. 11,068 million during previous year thereby registering a rise of 11%. Similarly, The non-interest/markup income, excluding capital gains, remained at Rs. 2,742 million as against Rs. 2,358 million during last year. Accordingly, the Bank was able to post a pre-tax profit of Rs. 8,050 million as against Rs. 7,529 million last year.

As on date of Statement of Financial Position, the Gross Advances of the Bank touched the level of Rs. 293,922 million as against Rs.250,342 million as on December 31, 2015. The Investments grew to the level of Rs. 199,742 million as against Rs. 176,043 million, with major concentration in Government Securities. Similarly, as on Balance Sheet date, total assets increased to Rs. 545,214 million as against Rs. 472,284 million as at close of the last year, thereby depicting a rise of 15%.

As at the close of the year 2016, net advances aggregating to Rs. 17,530 million requiring additional provision of Rs. 16,505 million have not been subjected to provisioning criteria as prescribed in SBP prudential regulations in view of the relaxation provided by SBP on the basis of two Letters of

Comfort (LOCs) issued by the Government of the Punjab, as explained in detail in Note 1.2 of the financial statements.

### Financial Highlights

	Rs. in Million
Profit after taxation	4,858.3
Accumulated Loss b/f	(5,220.3)
Transfer from surplus on	
revaluation of fixed assets (net of tax)	54.6
Transfer from surplus on	
revaluation of non banking assets	
(net of tax)	2.5
Transfer from statutory reserve	
to accumulated losses	2,000.0
Transfer to statutory reserve	(971.6)
Actuarial (loss)/gain on re-measuremen	t
recognized	(64.6)
Unappropriated profit c/f	658.9
Earnings per share-Rupees	3.12

# Capital Adequacy and Minimum Capital Requirements

As at December 31, 2016, paid-up capital, reserves (net of losses) and share deposit money, as allowed by SBP, amounted to Rs. 24,248 million and the Capital Adequacy Ratio (CAR) stood at 12.28% under Basel III reporting framework against regulatory requirement of 10.65%.

During the year 2011, Government of the Punjab (GOPb), being majority shareholder, in order to support capital structure of the Bank, deposited Rs. 7,000 million as advance subscription money, in addition to Rs.10,000 million deposited in year 2009 against future issue of shares by the Bank. Accordingly, during the year 2013, in the first phase, the Bank issued Right Shares of Rs. 5,000 million (99.53%) at a discount of Rs 0.5 per share. Subsequently, in the second phase, the Bank issued right issue of Rs. 5,000 million (47.39%) at par value during year 2014. During the year 2014, GOPb also extended a subordinated loan of Rs. 2.0 billion to support capital structure of the Bank for the purpose of regulatory capital requirement.

In order to support the business growth, strengthen capital structure of the Bank, comply with Basel-III Capital Requirements and to support retirement of LOCs issued by GOPb, during year 2016, the Bank has issued rated, unsecured & subordinated term finance certificates of Rs. 2,500 million under section 120 of the Companies Ordinance, 1984. Further, in March 2017, the Board of Directors has also approved issue of 1,088,579,215 right shares (70%) for Rs. 12.00 per share at a premium of Rs. 2.00 per share.





Nevertheless, the GOPb being majority shareholder and sponsor of the Bank, has also extended its commitment to support and assist the Bank in ensuring that it remains compliant with the regulatory requirements at all times.

### Human Resource Management

HR plays an instrumental role in securing the future success of the Bank. In doing so, the function is guided by its vision of working in partnership to create an environment where employees can thrive and are enabled to deliver sustainable organizational performance.

The Bank has put in place a robust human resource management function thus ensuring that the Bank attracts, recruits, develops, retains and sustains a high performing, diverse work force by developing and human implementing progressive resource management policies and strategies. Accordingly, the Bank has been successful in fostering a positive work environment that places high value on professional and collaborative work relationships while recognizing the importance of individual contributions.

### Risk Management Framework

Risk management is a structured and disciplined approach aligning strategy, processes, people, technology and knowledge for evaluating and managing uncertainties that an organization faces as it creates value. The Bank's risk management strategy is based on a clear understanding of various risks, disciplined risk assessment and measurement procedures and continuous monitoring. The policies and procedures established for this purpose are continuously benchmarked with best practices & SBP guidelines.

The Board of Directors of the Bank is primarily responsible for laying down risk parameters and establishing an integrated risk management and control system. The Bank's Board approves Risk Management policies and has also set out exposure limits taking into account the risk appetite of the Bank and the skills available for managing the risks. The Board of Directors is supported by "Board Risk Management Committee" in this respect.

The Bank's Management has introduced a holistic approach towards implementation of effective risk management framework and has been engaged in extensive and detailed evaluation and assessment of risk management framework in all areas of banking operations in line with the strategic direction set by the Board of Directors.



Under Board of Directors' guidance, the Bank continued to execute the risk strategy and undertake controlled risk-taking activities within this risk management framework; combining core policies, procedures and process design with active portfolio management. The Bank continuously challenges and improves its Risk Management Framework in the light of the international best practices and State Bank of Pakistan guidelines, besides learning from its past experience.



The credit risk mechanism consists of policies and procedures that ensure credit risk is measured and monitored both at account and portfolio levels. The Bank has standardized and well-defined approval processes for all credit proposals to minimize the credit risk associated with them. The Bank has also developed credit rating models and the entire credit portfolio of the bank is subject to internal credit rating. The Bank continuously monitors portfolio concentrations by borrower, groups, industry, geographic locations, etc. and constantly strives to improve credit quality and maintain a risk profile that is diverse in terms of borrowers, products, industry type and geographic location.

Market risk is managed through the ALCO that meets regularly and decides on the size, mix, tenor, pricing and composition of various assets and liabilities. The Committee is primarily involved in identification, measurement, monitoring and management of liquidity and interest rate risks using various tools such as Ratio analysis, Gap analysis, Interest Rate





Sensitivity etc. for management of liquidity and interest rate risks.

Through Basel Steering Committee, the management keeps abreast of effective deployment of capital and monitor regulatory compliance of CAR in compliance with guidelines of SBP.

Comprehensive systems and procedures have been put in place for managing Operational Risk. Quarterly updates on Operational Risk events are presented to senior management and Board's risk committee. Currently, the bank is reporting operational risk capital charge under Basic Indicator Approach (BIA). All new products introduced by the Bank pass through an approval process to identify and address operational risk issues. The bank has endeavored to acquire state of the art systems to support automated risk management framework for better risk measurement and management that will provide enabling environment to generate recurrent earnings and create shareholder value.

### Information Technology

Being a progressive organization, the Bank has always focused on continuous development of its IT systems

thereby enabling it to save costs, improve service efficiency, introduce new products & services and strengthen control environment. During the year 2015, the Bank initiated the process for implementation of state of the art core banking system (CBS) "Flexcube Universal Banking System" and, by close of year 2016, 51 branches have been migrated to new CBS while entire branch network shall be migrated by June 30, 2018.

The Bank has a network of 453 online branches, including 3 sub-branches, along with 274 ATMs to help customers enjoy the convenience of 24/7 banking services. In order to provide smooth banking services to valued clients, branches have been equipped with back-up connectivity, while a comprehensive IT Security Policy has been put in place to ensure safety of customers' data and facilitate execution of banking transactions in a secured environment. In order to mitigate the risk involved in a disaster situation. Disaster Recovery protocols are in place to ensure smooth conduct of customer services. In order to assist the management in decision making, a robust Management Information System has been made available by the Bank's IT Division.



# CONVENIENT BANKING WITH SECURITY

The Bank of Punjab Life Current Account gives comprehensive banking solutions to its consumers as this account offers all the features of a current account with the added benefit of Free Life Insurance.

- Free ATM/Debit Card
- Free Online Banking
- Free Universal Cheques
- Free Life Insurance Cover (up to 3 Times of Last 3 Months Average Balance with a Cap of Rs. 2 Million)

(All Free Features Start on Maintaining a Monthly Average Balance of Rs. 5,000/-)





### Special Assets Management (SAM)

The Special Assets Management Group of the Bank has been entrusted with the task of recovery/regularization of Non-Performing Loans (NPLs) portfolio. In this regard, a comprehensive strategy has been implemented to recover and restructure the infected portfolio for early recovery and to convert its stagnant portfolio into generating assets.

With a view to make the recovery exercise of NPLs result oriented, the Management, apart from conventional recourse available for resolution in and outside the Court, has also initiated search and attachment of defaulters' hidden assets to hound them to come to table of negotiations for amicable settlement. Apart from placement of defaulters' names on ECL, the Bank has also initiated hard hitting legal actions against the defaulters under National Accountability Ordinance, 1999 and FIA Act, 1974. On the initiatives taken by the Bank's Management, NAB and FIA have commenced investigations against several defaulters and it is expected that their efforts would yield result in near future.

### Branch Network

While pursuing the growth strategy, besides targeting improved business volumes and revenues, the Bank has also focused on providing banking services to unbanked communities. During year 2016, the Bank opened 45 new smart branches in remote areas under the project "Sunrise". Now, with a nationwide network of 453 branches, including 3 sub-branches, the Bank is providing a wide range of products and services to its valued clients. During, year 2017, the Bank intends to further expand its outreach and opening of about 100 branches, including 55 smart branches and 10 sub-branches, has been planned.

### Islamic Banking

The Bank commenced its Islamic Banking Operations during the year 2013 under the brand name of "Taqwa Islamic Banking" by offering Shariah compliant products and services. The Bank has been able to post significant growth over the period and the network has now enhanced to 50 Branches, including 2 sub-branches. The Bank is offering a wide range of shariah compliant products and services to its valued clients, through this platform. Recognizing immense potential, the network shall be further stretched in the following years while the product lines would also be substantially enhanced.

### Payment Services

With an objective to meet the electronic banking and services requirements of bank's customers through alternative channels under one umbrella, following key functions have been clubbed as the Payment Services Group:

- Alternate Distribution Channels
- Branchless Banking
- BOP Phone Banking

The Payment Services Group is offering full range of products and services specially tailored and designed to meet the requirements of each group of customers. The Bank is offering full range of products and services through a wide range of alternative channels. These services broadly include commercial electronic banking activities, remote banking convenience, and financial inclusion initiatives. The solutions being offered by the bank are at par with the global standards and enable quick, accurate, and convenient banking services to our valued clients.

The Bank has also taken various initiatives under Alternate Delivery Channel (ADC) to provide different services to its valuable clients, successfully introducing the following services:

- BOP Debit MasterCard
- BOP Phone Banking & Complaint Management Unit
- Enterprise wide Customer Relationship
   Management (CRM) solution
- CTI/Contact Centre Solution
- SMS Banking
- Utility Bills Payment System
- Interbank Funds Transfer

In order to support Government of Punjab (GoPb) various initiatives for poverty alleviation and ensuring better governance in the province, The Bank of Punjab has paid specific attention to the areas of financial inclusion, documentation of economy, transparency and automation of disbursement system. The Bank has undergone significant transformation in areas of technology specifically designed for execution of GoPb's mandated programs, with an extensive outreach covering remote and unbanked areas of the country. This has

been made possible via induction of Branchless Banking infrastructure at the bank.

The Bank of Punjab is making every possible effort to support GoPb in the areas of healthcare, child education, direct subsidy disbursement, education and vocational training with an objective to uplift under privileged segments of the society. In order to ensure transparency through NADRA verification of beneficiaries, the Bank has also implemented biometric enabled POS Terminals along with a Prepaid Card Standalone system. Some of the key initiatives in this respect are as under:

- Khidmat Card Program for poor & marginalized communities.
- Khadim-e-Aala Flood Relief Program for flood affectees.
- Waziristan IDPs Aid Disbursement Program.
- Disbursement of Scholarships under Punjab Education Endowment Fund
- Payments under Prime Minister's Kissan Package
- E Stamping

The Bank of Punjab Phone Banking is the primary source of convenient banking inquires and transactions anytime anywhere. This personalized banking channel is undergoing substantial growth in terms of infrastructure, technology, as well as scope of services offered. The Phone Banking service is being extended to outbound calling, whereby our valued customers will now be reached to intimate, highlight, and advise them regarding latest banking offering and services.

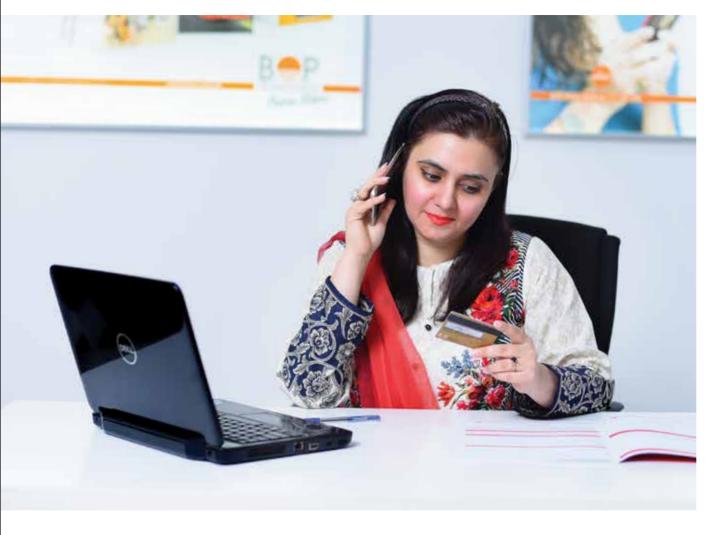
The following new initiatives/projects are in progress and are expected to be made operational during year 2017:

- EMV enabled Chip based cards issuance
- Enhancement of ATM network with state of the art machines
- Mobile Banking platform
- Mobile Based Lifestyle Application
- Discounts and promotions on card based transactions
- Khidmat Card Girls stipend program
- Substantial enhancement in country-wide agent
   network for Branchless Banking

### Home Remittances

The Bank is following the strategy to enlarge its market share in Home Remittances by offering





automated efficient processes to facilitate this service. In this regard, integration with a number of overseas Exchange Companies to facilitate Home Remittances in a secured and efficient manner has been accomplished, while payment through Inter Bank Transfer Facility (IBFT) & Prepaid Cards would also be introduced shortly. During the year 2016, the Bank handled over 1.0 million home remittance transactions aggregating to Rs. 45.7 billion.

### Wheat Procurement Program

During the year 2016, the Bank successfully managed syndicated financing arrangement for wheat procurement program of the Government of the Punjab as "Lead Arranger" to the tune of Rs. 194.5 billion as against Rs. 132.8 billion during year 2015.

# Financing for Self Employment under "Apna Rozgar Scheme"

During the years 2011-12, the Bank financed 20,000 vehicles to educated unemployed youth of Punjab

under Government of Punjab's Self Employment Scheme. Owing to noteworthy recovery rate of 99%, disbursement of further 50,000 vehicles for educated unemployed youth under "Apna Rozgar Scheme" was completed in 2016 and the Bank is now managing the largest auto lease portfolio in the banking sector.

### Internal Controls

The Board of Directors of The Bank of Punjab has overall responsibility for ensuring existence of an adequate and effective system of internal control that is designed to manage the Bank's risks within an acceptable risk profile. The Board is pleased to endorse the Statement on Internal Controls made by the management, which is included in the annual report.

# Statement of compliance with Corporate and Financial Reporting Framework

The Directors are pleased to give the following statement in respect of Code of Corporate Governance:



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- The financial statements, together with notes thereon have been prepared in conformity with the Banking Companies Ordinance, 1962 and the Companies Ordinance, 1984. These Statements present fair state of affairs, the result of its operations, cash flows and changes in equity and comprehensive income. Proper books of account of the Bank have been maintained.
- Appropriate accounting policies have been consistently applied in preparation of financial statements and accounting estimates are based on reasonable and prudent judgment.
- International Accounting and Financial Reporting Standards and Islamic Financial Accounting Standards, as applicable in Pakistan, have been followed in preparation of financial statements and any departure there-from has been adequately disclosed in the Annual Accounts. The system of internal control is sound in design and has been effectively implemented and monitored.
- There is no significant doubt upon the Bank's ability to continue as a going concern.
- There has been no material departure from the best practices of corporate governance, as detailed in the listing regulations.
- All the statutory liabilities, if any, have been adequately disclosed in the financial statements.
- Dividend has not been declared for the year in order to strengthen the equity base and to comply with regulatory requirements.
- Value of investment of Staff Provident Fund and Gratuity Fund, based on latest audited accounts is Rs.2,086,688 thousand & Rs. 426,280 thousand, respectively.
- Statement showing pattern of shareholding as on December 31, 2016 is disclosed at page No. 250 of the Annual Report.
- Statement showing key operating and financial data for the last six years is disclosed at page No. 11 of the Annual Report.

- Statement of compliance with code of corporate governance is presented at page No. 45 of the Annual Report.
- During the year, 9 meetings of Board of Directors were held with following attendance:

Name of Directors	No. of Meetings attended
Mr. Abdul Ghafoor Mirza(*)	3
Dr. Pervez Tahir (**)	2
Mr. Naeemuddin Khan	8
Mr. Mohammad Jehanzeb Khan	7
Khawaja Farooq Saeed	9
Mr. Saeed Anwar	9
Dr. Umar Saif	5
Syed Maratib Ali	7
Mr. Omar Saeed	2
Mr. Mohammaed Afzaal Bhatti	9
Dr. Muhammad Amjad Saqib (**)	*) 6
Mr. Shoukat Ali (****)	0

- (\*) Mr. Abdul Ghafoor Mirza, Chairman retired on June 11, 2016.
- (\*\*) Dr. Pervez Tahir, Chairman assumed charge on August 31, 2016
- (\*\*\*) Dr. Muhammad Amjad Saqib, director cleared under FPT by SBP on 03/3/2016.
- (\*\*\*\*)Mr. Shaukat Ali, Director cleared under FPT by SBP on 21/06/2016. Mr. Shoukat Ali did not attend any (0/4) meeting as he was granted leave for performing umrah in 231st BOD meeting and was transferred to Revenue deptt: as per record of 232nd BOD meeting and proceeded to four months training forthwith.
- During the year, 4 meetings of Central Audit Committee(CAC) of Board of Directors were held with following attendance:

Name of Directors	No. of Meetings
	attended

- Khawaja Farooq Saeed 4
- Mr. Saeed Anwar 4
- Mr. Omar Saeed 1
- Mr. Mohammed Afzaal Bhatti 4
- During the year, 3 meetings of Board Risk Management Committee (BRMC) of Board of Directors were held with following attendance:



Name of Directors

No. of Meetings	
attended	
З	

3

0

•	Syed Maratib Ali
•	Mr. Saeed Anwar

- Mr. Omar Saeed
- During the year, 3 meetings of Human Resource & Remuneration Committee (HR&RC) of Board of Directors were held with following attendance:

	Name of Directors	No. of Meetings attended
•	Mr. Mohammad Jehanzeb Kha	an 3
•	Khawaja Farooq Saeed	2
•	Dr. Umar Saif	0
•	Mr. Naeemuddin Khan	3
•	Mr. Mohammed Afzaal Bhatti (	(*) 1
•	Syed Maratib Ali (**)	1

- (\*) & (\*\*) Mr. Muhammad Afzaal Bhatti and Syed Maratib Ali, Directors/Members, attended HR&RC meeting on 19/10/2016 after reconstituted the HR&RC by the Board in its 228th meeting dated 14/03/2016.
- During the year, 2 meetings of NPL Review Committee (NRC) of Board of Directors were held with following attendance:

### Name of Directors

Name of Directors	No. of Meetings attended
Syed Maratib Ali	2
Mr. Saeed Anwar	2
Khawaja Farooq Saeed	2
Mr. Muhammad Afzaal Bhatti	2

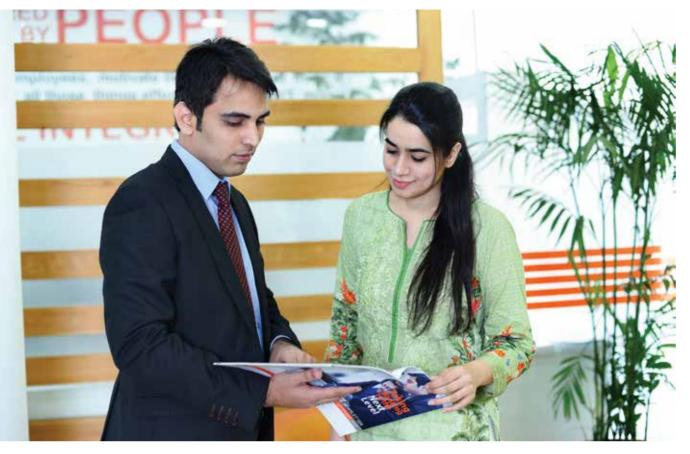
During the year, 2 Directors completed Directors' • Training Program conducted by Pakistan Institute of Corporate Governance.

### **Credit Rating**

While acknowledging the improved risk profile of the Bank, M/s Pakistan Credit Rating Agency (PACRA) has upgraded the Long-term Entity Rating of the Bank from "AA-" to "AA", while the Short-term Entity Rating has been maintained at "A1+".

As per standard rating scale and definition "AA" long term rating denotes a very low expectation of credit risk. It indicates a very strong capacity for timely payment of financial commitments, not significantly vulnerable to foreseeable events. Similarly, "A1+" short term rating denotes obligations supported by the highest capacity for timely repayment.





### Subsidiary

Punjab Modaraba Services (Pvt) Limited, Bank's wholly owned subsidiary, is managing First Punjab Modaraba. The net assets of the subsidiary stood at Rs. 32.732 million as at the year-end as against Rs. 26.883 million on December 31, 2015.

### Outlook for the year 2017

Based upon the progress made so far, the Bank would continue following the growth strategies by expanding its outreach across the country, especially in unbanked areas, to improve its share of wallet and thus further boost its profitability. Implementation of modern technological tools, especially new Core Banking System, would not only bring more operational efficiency but also provide leverage to manage the growth in a robust control environment. The Bank also fully recognizes significance of China Pakistan Economic Corridor (CPEC) and its resultant opportunities. It is fully geared up to ensure making active contribution not only to benefit from resultant opportunities but to make its due contribution towards the national economic development. Simultaneously recovery/regularization of infected portfolio would remain a cornerstone of the Bank's strategy and all out efforts shall continue to ensure recovery of NPLs through all possible recourses.

### Auditors

Bank's existing External Auditors M/s. Deloitte Yousuf Adil, Chartered Accountants, have completed five years term and as per requirement of Code of Corporate Governance, new auditors are required to be appointed for the year ending December 31, 2017.

The Board of Directors, on the suggestions of Audit Committee, recommended appointment of M/s EY Ford Rhodes as statutory auditors of the Bank for year ending December 31, 2017.

### Acknowledgement

I would like to acknowledge and appreciate the valuable support and guidance of State Bank of Pakistan and Government of the Punjab. I also wish to thank our shareholders and valued clients for their continued patronage and profoundly convey gratitude to Bank's staff as well for their dedication and commitment towards the Bank.

> Dr. Pervez Tahir Chairman



Better STRONGER Together

# SUCCESS OF YOUR BUSINESS, OUR BUSINESS!



- Free Business Assets Insurance (On Maintaining Monthly Average Balance of Rs. 1 Million)
- Free Over the Counter/ATM Cash Withdrawal Insurance (On Maintaining Monthly Average Balance of Rs. 100,000/-)
- Free Online Cash Deposit and Withdrawal
- Free ATM/Debit Card and Cheque Book
- Free Universal Cheque

(All Free Features Start on Maintaining a Monthly Average Balance of PKR 25,000/-)



دائر يكثرزر يورب

بورڈ آف ڈائر یکٹرز کی جانب سے دی بینک آف پنجاب کی 27 ویں سالاندر پورٹ اور آڈٹ شدہ مالی حسابات برائے سال بداختنام 31 دسمبر 2016 بشمول آڈیٹرز رپورٹ پیش کرتے ہوئے مسرت محسوس کرتا ہوں ۔

# مالیاتی کارکردگی

سال2016ء کے دوران بینک نے کاروباری جم اور منافع میں ترقی کو مدنظر رکھتے ہوئے اپنے دائرہ کارکود سیچ کرنے پر قوجہ مرکوزر کھی۔ سال 2016ء کے دوران بینک کے ڈپازٹ %21 کے شانداراضافے کے ساتھ 453,220 ملین روپے ہو گئے جو کہ 31 دسمبر 2015ء کو 374,961 ملین روپے کی سطح پر تھے۔ کم لاگت ڈپازٹ میں خاطر خواہ اضافے اور بہتر مالیاتی کنٹرول کی بدولت بینک کا نیٹ انٹرسٹ مارجن %11 اضافے سے 12,244 ملین روپے کی سطح پر تھے۔ کم لاگت ڈپازٹ میں خاطر خواہ اضافے اور بہتر مالیاتی انٹرسٹ/ مارک اپ آمد نی (علاوہ کمپیٹل گین) 2,742 ملین روپے کی سطح پر پیچ گیا جو کہ پیچھلے سال 11,068 ملین روپے کی سطح پر تھا۔ کا رائ کمایا جو کہ پیچھلے سال 2,529 ملین روپے کار بھی نے کہ کار کہ شنہ سال 2,358 ملین روپے تھی۔ اس طرح ہیں خاطر خواہ اضافہ اور بریک کی نان ملیا جو کہ پیچھلے سال 2,540 ملین روپے تھا۔

31 دسمبر 2016ء کو بینک کے قرضہ جات293,922 ملین روپے کی سطح پرینچ گئے جو کہ گذشتہ سال250,342 ملین روپے کی سطح پر تھے۔ بینک کی سرمایہ کاری بھی بڑھ کر 199,742 ملین روپے کی سطح پرینچ گئی جو کہ گذشتہ سال176,043 ملین روپے تھی۔ بینک کی سرمایہ کاریا دہ نناسب حکومتی سکیو رشیز میں رہا۔ ای طرح بینک کے اثاثہ جات 15% اضافے کے ساتھ 545,214 ملین روپے کی سطح پرینچ گئے جو کہ گزشتہ سال 472,284 ملین روپے کی سطح پر تھے۔

سال2016ء کے اختتام پر17,530 ملین روپے کنیٹ قرضہ جات جن پر ٹیٹ بینک آف پا کستان کی پروڈنشل ر گولیٹن کے تحت 16,505 ملین روپے کی اضافی پر دویژن نبتی ہے حومت پنجاب کے جاری کردہ لیٹرز آف کمفرٹ کی بنیاد پر ٹیٹ بینک آف پا کستان کی جانب سے دی جانے والی رعایت کے تحت نہیں ڈالی گئی اور مالی حسابات کے نوٹ 1.2 میں اس کی تفصیلات دی گئی ہیں۔

ملي <u>ن روپ</u> ميں	مالياتي بتائج ا
4,858.3	بعداذئيكس منافع
(5,220.2)	افتتاحي غير خصيص شده فقصان
54.6	پائىدارا ثاثوں كى دوبارہ پيائش( خالص ازئيك )
2.5	نان بىيكىنىڭ ا ثانۇں كى د دېارە پيائش ( خالص از ئىكس )
2,000.0	قانونی د خائر سے منتقلی
(971.6)	قانونی د خائر میں منتقلی
(64.6)	متعین ایم پلائز بینیفٹ کی دوبارہ پیائش
658.9	اختتأ مى غير تخصيص شده منافع
3.12	فی حصص آمدنی (روپ )

31 دسمبر 2016ء کو بینک کااداشدہ سرمایہ، ریزروز ( نمیٹ آف لاسز ) بشمول شیئر ڈپازٹ منی 24 ارب روپے کی سطح پر تصاور بیزل III رپورٹنگ فریم ورک کے تحت کیپیٹل ایڈ یکو لیں ریشو 12.28% دہی جس کی مطلوبہ سطح 10.65 تھی۔

حومت پنجاب نے اکثریتی سرمایہ کار کی حیثیت سے بینک کے کمپیٹل کوسپورٹ کرنے کے لیے سال 2009ءادر 2011ء میں مستقبل میں شیئرز کے اجراء کے لیے بالتر تیب 10 ارب روپے اور 7 ارب روپے شیئر ڈپازٹ منی کے طور پر جمع کروائے۔ سال 2013ء میں پہلے مرحلے میں بینک نے 5 ارب روپے (%9.53) کا رائٹ ایشو 5.0 روپے فی شیئر کے ڈسکاؤنٹ پر کیا۔ دوسرے مرحلے میں سال 2014ء میں بینک نے 5 ارب روپے (%47.39) کا رائٹ ایشو پارو بلیو پر کیا۔ سال 2014ء کے دوران حکومت پنجاب نے بینک کے کمپیٹل سٹر کچرکوسپورٹ کرنے کے لیے 2.0 ارب روپے کا سب آرڈ ینیٹ ڈلون تھی دیا۔ اس من میں سال 2016ء کے دوران بینک نے کمپنیز آرڈینس کی سیشن 120 کے تحت 2.5 ارب روپ کے ٹرم فنانس سرٹیفکیٹ جاری کیے۔علاوہ ازیں مارچ 2017ء میں بورڈ آف ڈائر یکٹرز نے 1,088,579,215 (70%) رائٹ شیئرز 12.00 روپے فی شیئر بشمول 2.00 روپے پریمیم کا جراء منظور کیا ہے۔علاوہ ازیں ان لیٹرز آف کمفر ٹ کے ذریعے اکثریت سرمایہ کارکی حیثیت سے عومت پنجاب نے توثیق کی ہے کہ وہ بینک کو ہرصورت میں مطلوبہ قانونی نقاضوں کو پورا کرنے کے لیے ہمیشہ مددگارر ہے گی

#### ، ہیو**ن ریسورس مینج**منٹ

ہیؤمن ریسورس بینک کی ترقی میں اہم کردارا داکرتا ہے۔اس ضمن میں ایک ایسا ماحول دستیاب کیا گیا ہے جس میں باہمی تعاون کے ذریعے ادار بے کی ترقی کویقینی بنایا جائے۔ بینک نے ہیؤمن ریسورس مینجنٹ کا ایک مؤثر نظام قائم کیا ہے جس کے ذریعے ایسی حکمتِ عملی کا نفاذ کیتی بنایا گیا ہے جس سے قابل اور باصلاحیت افراد کی قوت کودستیاب رکھا جا سکے۔ اس حوالے سے بینک نے ایک ایسا مثبت ماحول دستیاب کیا ہے جس میں بینک کی افراد کی قوت پیشہ دراندانداز میں ادار بے کی ترقی کے لیے کر دارا داکر سکے۔

### رسك مينجمنك

رسک مینجنٹ ایک منظم اور مربوط طریقہ کار ہے جس میں حکمت عملی، انسانی وسائل، عینالوجی اورعلم کو یکجا کر کے ادارے کو در پیش خطرات کو کم کرنے میں مدد کمتی ہے۔ بینک کی رسک مینجنٹ کی حکمتِ عملی مختلف اقسام سے رسک کی صحیح سمجھ منظم رسک اسیسمنٹ ، رسک کوجا نچنے سے طریقہ کا راور مسلسل مشاہدے پریٹنی ہے۔ اس ضمن میں تمام پالیسیز اور طریقہ کا رکواسٹیٹ بینک آف پا کستان کی ہدایات اور بہترین پریٹس کی روشنی میں تیار کیا گیا ہے۔

بینک کابورڈ آف ڈائر کیٹرزرسک پنجمنٹ کاایک مربوط نظام وضع کرنے اورکنٹر ول سٹم قائم کرنے کیلئے ذمہدار ہے۔ بینک کابورڈ رسک پنجمنٹ کی پالیسیوں کی منظوری دیتا ہے اوراس حوالے سے ضروری امور کی تعریف وضع کرتا ہے۔اس ضمن میں بورڈ کی رسک مینجمنٹ کمیٹی ضروری معاونت فراہم کرتی ہے۔

بینک کی مینجنٹ نے بورڈ کی جاری کردہ ہدایات کے مطابق رسک مینجنٹ کا ایک مربوط نظام وضع کیا ہے جس کے ذریعے بینک کے تمام شعبہ جات میں رسک کی تفصیلی جائی کی کا جاتی ہے۔ بورڈ آف ڈائر کیٹرز کی رہنمائی میں بینک رسک مینجنٹ کی حکمتِ عملی پڑعمل پیرا ہے۔ اس نظام کا با قائدگی سے جائزہ لیا جاتا ہےاورا سے مزید بہتر بنانے کی کوشش کی جاتی ہے۔ اس سلسلے میں بین الاقوامی طریقہ کاراوراسٹیٹ بینک آف پاکستان کی ہدایات سے رہنمائی کی جاتی ہے۔

بینک کا کریڈٹ رسک کا نظام پالیسیز اورطریقہ کار پ<sup>رش</sup>متل ہے جس کے ذریعے کریڈٹ رسک کو ہر صطح پر جانچا جاتا ہے۔ بینک میں قرضہ جات کی منظوری کیلئے ایک موئز طریقۂ کا روضع کیا گیا ہے تا کہ کریڈٹ رسک کو کم ترین سطح پر رکھا جاسکے۔ بینک اپنے پورٹ فولیو کو تخلف اساس پر با قائدگی سے جانچتا ہے اور پورٹ فولیو کے معیار کو بہتر بنانے کی ہرمکن کوشش کی جاتی ہے۔

مارکیٹ رسک کو ALCO کے ذریعے مانیٹر کیا جاتا ہے جو کہ با قاعدگی سے ایسٹ اور لائمبلیٹیز کی ساخت اور دیگر عوامل کا جائزہ لیتی ہے۔ یہ یکیٹی خاص طور پر کیکوئیڈیٹی اور انٹرسٹ ریٹ رسک کا جائزہ لیتی ہے اور اس ضمن میں مختلف تجزیات سے مدد کی جاتی ہے۔ بیٹرل سٹئیر نگ کمیٹی کے ذریعے مینجنٹ کسپیٹل کے موئز استعمال کو یقینی بناتی ہے اور اس ضمن میں CAR کی مطلوبہ سطح کے مقابل پوزیشن اور اسٹیٹ بینک آف پاکستان کی ہدایات پڑمل درآ مدکا جائزہ لیا جاتا ہے۔

آ پریشنل رسک مینجنٹ کی لئے ایک جامع نظام اورطریقۂ کاروضع کیا گیا ہے۔آ پریشنل رسک سے متعلقہ واقعات سہ ماہی بنیاد پرانتظامیہ اور بورڈ کی رسک مینچمنٹ کمیٹی کو پیش کئے جاتے ہیں۔ بینک رسک مینجمنٹ کے ایک جدیداورخود کارنظام پڑمل درآ مد کیلئے کو شال ہے جس کے ذریعے رسک مینجمنٹ کے مل کو مزید موئ

### انفار ميشن ٹيکنالوجي

ایک ترقی پندادارے کی حیثیت سے بینک نے ہمیشہا پی توجہ انفار میشن ٹیکنالوجی کے نظام کو مضبوط بنانے پر مرکوزرکھی ہے تا کہ اخراجات میں کمی ،خدمات کے معیار میں بہتری ،نئی مصنوعات کا آ غاز اور انٹڑل کنٹر ول کو مضبوط بنایا جا سکے۔سال 2015ء کے دوران بینک نے ایک جدید بینکنگ سوفٹ و بیڑ Flexcube " پڑمل درآ مد شروع کیا تھا اور سال 2016ء کے اخترام پر بینک کی 51 شاخوں میں عمل درآ مدکمل ہو چکا تھا جبکہ بینک کے تمام نیٹ ورک میں 30 جون 2018ء تک نیا سوفٹ و بیڑ Plexcube س

بینک پٹی 453 برانچز بشمول 3 سب برانچز اور 274 اے ٹی ایم کے نیٹ ورک کے ذریعے صارفین کو 24/72 بینکنگ کی سہولیات مہیا کرتا ہے۔ سہولیات کو معیاری سطح پر برقر ارر کھنے کے لیے تمام برانچوں کو دہرے آن لائن رابطوں کے ذریعے لنک کیا گیا ہے۔ علاوہ ازیں بہترین آئی ٹی سیکورٹی کے ذریعے صارفین کو مخفوظ انداز میں بینکنگ کی سہولیات فراہم کی گئی ہیں۔ کسی بھی ناگہانی صورت حال میں خدمات کا تسلسل برقر ارر کھنے کے لیے ضروری اقدامات کیے گئے ہیں۔ انتظام یہ کو فیصلہ سازی میں مد فراہم کرنے کے لیے جدید مینجنٹ انفار میشن سٹم مہیا کیا گیا ہے۔



## سپيثل ايسَط مينجمنط

سپیش ایس مینجهنٹ گروپ کو بینک سے غیر فعال قرضہ جات کی ریکور کی اورر یگولرائزیشن کا کام سونپا گیا ہے۔ اس ضمن میں ایک جامع حکمت عملی وضع کی گئی ہے جس سے ذریعے غیر فعال قرضہ جات کی جلد دصولی اور نہیں فعال بنانے کے لیے اقد امات کیے جارہے ہیں۔ ان کا وشوں کو نتیجہ خیز بنانے کے لیے انتظامیہ نے روایتی اقد امات کے علاوہ ناد ہندگان کے خفیہ اثا شد جات کے ذریعے وصولی کے لیے بھی اقد امات کئے ہیں۔ ناد ہندگان کے نام ایگز ٹی کنٹرول کے ملاوہ قومی اختیا ہے۔ کہ میں ایک جامع حکمت عملی وضع کی گئی ہے جس کے ذریعے غیر فعال قرضہ تحت مؤثر اقد امات کے میں۔ ناد ہندگان کے نام ایگز ٹی کنٹرول ک میں ڈالنے کے علاوہ قومی اختساب بیورو آرڈینٹ 1990ء اور ایف آئی اے ایک 1974ء کے

### براپنج نبیٹ ورک

اسلامک بینگنگ

بینک کے کاروبارکووسیع کرنے کی حکمت عملی پڑمل کرتے ہوئے کاروباری جحم اورآ مدنی میں ترقی کے علاوہ دور دراز علاقوں کے لوگوں کے لیے بینکنگ سہولیات فراہم کرنے پرتوجہ دی گئی ہے۔ سال2016ء کے دوران پراجیکٹ''سن رائز'' کے تحت45 سارٹ برانچیں کھولی گئی ہیں۔اب453 برانچوں بشمول 3 سب برانچوں کے ملک گیرزیٹ ورک کے ذریعے بینک اپنے صارفین کو خدمات مہیا کررہا ہے۔سال2017ء کے دوران بینک100 نئی برانچیں کھو لنے کاارادہ رکھتا ہے جس میں 55 سارٹ برانچوں اور 10 سب برانچوں شامل ہیں۔

بینک نے'' تقوی اسلامک بینکنگ' کے نام سے سال 2013ء میں اسلامی بینکاری کا آغاز کیاجس کے ذریعے صارفین کوشرعی قوانین کے تحت بینکاری کی سہولیات فراہم کی جارہی ہیں۔اس ضمن میں بینک نے خاطر خواہ ترقی کی ہے اوراب بینک کا اسلامی بینکنگ نیٹ ورک 50 برانچوں بشمول 2 سب برانچز پرشتمل ہے جس کے ذریعے متعدد خدمات مہیا کی جارہی ہیں۔ستقتبل میں مواقع کو مدِنظرر کھتے ہوئے آئندہ سالوں میں اسلامی بینکنگ نیٹ ورک کوتو سیچ دی جائے گی اورنٹی خدمات متعارف کرائی جا کی گی کہ

> <del>میروسز</del> صارفین کی الیکٹرا نک بینکنگ کی ضروریات کو مدِ نظرر کھتے ہوئے پیمنٹ سروسز گروپ کے تحت مندرجہذیل سہولیات کو یکجا کیا گیا ہے: - متبادل ذرائع ترسیل - برانچ لیس بینکنگ

«پیمنٹ سرومزگروپاپنے صارفین کی مختلف ضروریات خاص طور پر تیارکردہ خدمات اور سہولیات کے ذریعے پورا کررہا ہے۔ بینک کی ان سہولیات کا مواز نہ عالمی معیار سے کیا جا سکتا ہےاور ان کے ذریعےصارفین نہایت آ سانی کے ساتھا پنی کاروباری ضروریات پورا کر سکتے ہیں۔اس ضمن میں مندرجہ ذیل اقدامات قابلِ ذکر ہیں:۔

### E-سٹپنگ

### ترسيلاتيزر

ترسیلاتِ زرمیں اضافہ کے لیے بینک خودکارنظام کے تحت ادائیگی کی حکمت عملی پڑل کررہا ہے۔اس سلسلے میں بیرون ملک ایکیچنج کمپنیوں کے ساتھ روادط کو بڑھایا جارہا ہے جبکہ انٹربینک فنڈ ز ٹرانسفراور پری پیڈ کارڈ زے ذریعے ادائیگی کوتھی جلد متعارف کرایا جائے گا۔سال 2016ء کے دوران بینک نے 45.7 ارب روپے کی 1 ملین سے زائد ترسیلاتِ زرکی ادائیگیاں کی تھیں۔

## گندم کی خریداری

سال 2016ء کے دوران بینک نے حکومت پنجاب کے لیے گندم کی خریداری کے لیے لیڈ ار ینجر کے طور پر 194.5 ارب روپے کا انظام کیا جبکہ سال 2015ء کے دوران اس مدمیں 132.8 ارب روپے کا انظام کیا گیا تھا۔

## خودروزگار ''اپناروزگارسیم'

سال12-2011ء کے دوران بینک نے حکومت پنجاب کی خودروز گارتیم کے تحت 20,000 گاڑیاں تعلیم یافتہ ہیروز گارنوجوانوں میں تقسیم کیں۔%99 کی شانداروصولی کی شرح کی وجہ سے ہیروز گارتعلیم یافتہ نوجوانوں میں50,000 مزید گاڑیاں'' اپناروز گارتیم' کے تحت تقسیم کی گئیں اوراس وقت بینک ملک میں آٹولیز کا سب سے بڑاپورٹ فولیو چلار ہاہے۔

### انٹرنل کنٹرول

دی بینک آف پنجاب کابورڈ آف ڈائر یکٹرز رسک کے مختلف درجات کو کم کرنے اورایک مؤثر انٹرنل کنٹر ول کا نظام قائم کرنے کے لیے ذمہ دار ہے۔ بورڈ آف ڈائر یکٹرز مینجنٹ کی جانب سے پیش کی جانے والی انٹرنل کنٹر ول شیٹمنٹ کی توثیق کرتے ہیں جو کہ اس سالا نہ رپورٹ میں شامل ہے۔

# کار پوریٹ اور فنانشل رپورٹنگ فریم ورک کی تقمیل

بورڈ آف ڈائر یکٹرز کوڈ آف کارپوریٹ گورننس کے حوالے سے مندرجہ ذیل شیٹمنٹ جاری کرتے ہوئے خوشی محسوں کرتے ہیں:

- \_ بینک کے مالیاتی گوشوارے بینکنگ کمپنیز آرڈیننس 1962ء اوکھنیز آرڈیننس 1984ء کے تحت تیار کیے گئے ہیں۔ بیگوشوارے بینک کے مالی معاملات کی درست صورتحال، کیش فلوز اورا یکویٹی میں تبدیلی کی درست عکاسی کرتے ہیں اور مناسب مالی حسابات تیار کیے گئے ہیں۔
  - \_ مالی گوشوارے کی تیاری کے دوران مناسب اکاؤمٹنگ پالیسز پڑمل کیا گیا ہے اورا کاؤمٹنگ کے تخیینے مناسب اور شاطانداز میں لگائے گئے ہیں۔
- \_ بینک نے مالیاتی گوثواروں کی تیاری میں انٹرنیشنل اکا دُنٹنگ سٹینڈ رڈ ز(جو پا کستان میں بینکوں پرلا گوہوتے ہیں) کی پاسداری کی ہےادرکسی انحراف کی صورت میں ضروری تفصیلات سالا نہ حسابات میں دی گئی ہیں۔انٹرنل کنٹرول کا نظام مکمل طور برمؤ تر ہےاوراس کی با قاعدہ گھرانی کی جاتی ہیں۔
  - \_\_\_\_\_ بینک کی اینے امور جاری رکھنے کی صلاحت پر کسی طرح کے شکوک وشبہمات نہیں ہیں۔
  - کوڈیٹیں مذکورکاریوریٹ گورنٹس بڑکمل کرنے میں کوئی اہم انحراف نہیں کیا گیا۔ جیسا کہ اسٹنگ ریگولیشن میں بیان کیا گیا ہے۔
    - \_ تمام قانونى ذمەدارياں(اگركوئى بيں)مناسبطر يقے سے مالى گوشواروں ميں خاہر كى گئى بيں۔
    - \_ بینک کی ایکیوٹی کومضبوط بنانے اور قانونی ضروریات کو پورا کرنے کے لیےکوئی ڈیویڈ نزمیں دیا گیا۔
  - \_ تاز ہ ترین مالی گوشواروں میں سٹاف پرادیڈنٹ فنڈ اورگریجوُٹی فنڈ کی سر مابیکاری کی مالیت بالتر تیب 2,086,688 ہزاررد یے آھی۔
    - \_ 31 دسمبر 2016ء کو بینک کاشیئر ہولڈنگ پیٹرن مالی حسابات کے صفحہ نمبر 250 پر موجود ہے۔



حاضري	ڈائر یکٹر کا نام
3	عبدالغفورمرزا (*)
2	ڈاکٹر پرویزطاہر (**)
8	لغيم الدين خان
7	محمه جهانزيب خان
9	خواجه فاروق سعيد
9	سعيدانور
5	ڈ اکٹرعمرسی <b>ف</b>
7	سيدمرا تب على
2	عمرسعيد
9	محمدا فضال تجفتى
6	دْاكْتْرْمُجْدْامْجْدْمْاقْبْ (***)
0	شوكت على (****)
	• /

(\*) عبدالغفور مرزا، چيئر مين11 جون2016 كوريٹائر ہوگئے تھے۔

(\*\*)ڈاکٹر پرویز طاہر نے چیئر مین کا چارج31 اگست 2016 کوسنعبالا۔

(\*\*\*) ڈاکڑ محمدامجد ثاقب، ڈائر کیٹرکوا شیٹ بینک آف یا کستان نے 3 مارچ 2016 کو FP T کے تحت کلیئرنس دی۔

(\*\*\*\*) شوکت علی، ڈائر یکٹر کواسٹیٹ بینک آف پاکستان نے 21 جون 2016 کو FPT کی تحت کلیٹرنس دی۔ شوکت علی نے بورڈ کے کسی اجلاس میں شرکت نہیں کی اورانہیں تحر کے کی ادائیگی کسیلتے بورڈ 2312 ویں اجلاس میں رخصت دی گئی اور بورڈ کے232 دیں اجلاس کے ریکارڈ کے مطابق انکی ٹرانسفر ریو نیوڈ پیارٹمنٹ میں ہوگئی اوروہ چار ماہ کی ٹریڈنگ کے لئے چلے گئے۔

ررجہذیل حاضری کے ساتھ منعقد ہوئے:	سال2016ء کے دوران بورڈ آف ڈائر یکٹرز کی سنٹرل آ ڈٹ سمیٹی کے 4اجلاس من	_
حاضرى	ڈائر بیٹرکا نام	
4	خواجه فاروق سعيد	
4	سعپدانور	
1	عمرسعيد	
4	محمدا فضال بتعثى	
ة اجلاس مندرجه ذيل حاضری کے ساتھ منعقد ہوئے:	سال2016ء کے دوران بینک کے بورڈ آف ڈائر یکٹرز کی رسک مینجینٹ کمیٹی کے 3	_
حاضرى	ڈائر بیٹر کا نام	
3	سيدمرا تبعلي	
3	سعپدانور	
0	عمرسعيد	

سال 2016ء کے دوران بینک کے بورڈ آف ڈائر کیٹرز کی ہیومن ریسورس اینڈ ریمیونریش کمیٹی کے 3 اجلاس مندرجہ ذیل حاضری کے ساتھ منعقد ہوئے:۔

حاضري	ڈاتر <i>ب</i> کٹر کا نام
3	محمد جهانزيب خان
2	خواجه فاروق سعيد
0	ڈ <i>اکٹر عمر سی</i> ف
3	نغيم الدين خان
1	محمدا فضال بھٹی (*)
1	سيدمرا تب على (**)
م <i>قدہونے والے228 وی</i> ں اجلاس می <i>ٹ کیوٹی کی تشکیل نو</i> کے بعد 19ا کتو بر2016 کومنعقد ہونے	(*) و (**) محمدافضال بھٹی اور سید مرا تب علی، ڈائر <i>یکٹرز ا</i> م مبرز نے بورڈ کے 14 مارچ 2016 کومنر ب ایمیڈ سرید بعد ہی س
	والے کمیٹی کے اجلاس میں شرکت کی۔ اس میں مدیر میں
ں مندرجہذیل حاصری کے ساتھ متعقد ہوئے :	_ سال2016ء کے دوران بینک کے بورڈ آف ڈائر کیٹرز کی NPLریو یو کمیٹی کے 2 اجلا
حاضرى	ڈاتر <i>ب</i> کٹر کا نام
2	سيدمرا تتبعلي
2	سعبدانور
2	خواجه فاروق سعيد
2	محمدا فضال بصثى
گورننس کے زیرا ہتما مٹریڈنگ کورس میں شرکت کی۔	_ سال2016ء کے دوران بینک کے دوڈائر یکٹرزنے پاکستان انشیٹیوٹ آف کارپوریٹ

## كريڈٹ ريٹنگ

بینک کی رسک پروفائل میں بہتری کے پیش نظر پاکتان کریڈٹ ریٹنگ ایجنسی (PACRA) نے بینک کی طویل مدتی ریٹنگ"-AA" سے بڑھا کر" AA" کردی جبکہ قلیل مدتی ریٹنگ کو "+A1" کی اعلیٰ ترین سطح پر برقر اردکھا گیا۔ شینڈ رڈ ریٹنگ سکیل کے مطابق"AA" ریٹنگ بہت کم درجہ کے کریڈٹ رسک کو خام کرتی ہے۔ بیریٹنگ مالیاتی وعدوں کی بروقت ادائیگی کی صلاحیت کو خام کرتی ہے۔ای طرح "+A1" کی قلیل مدتی ریٹنگ ادائیکیوں کی اعلیٰ ترین صلاحیت کو خام کرتی ہے۔

### ذیلی اداره

پنجاب مضار بہ ہر وسز پرائیویٹ کمیٹٹر بینک کاکل ملکیتی ذیلی ادارہ ہے جوفرسٹ پنجاب مضار بہ کوچلار ہاہے۔سال2016ء کے اختتام پرذیلی ادارے کے نیٹ ایسٹ 32.732ملین روپے تھے جو کہ 31 دسمبر 2015ء کو 26.883 ملین روپے تھے۔

# سال2017ء کے لیے حکمت عملی

حالیہ کار کردگی کے پیش نظر بینک کاروبار میں ترقی کی تحمت عملی پڑمل جاری رکھ گا اور ملک میں دائرہ کار کو پھیلا یا جائے گا تا کہ بینک کے کاروباری جم اور منافع میں اضافہ کیا جا سے۔نئی شینالو جی کے استعال خاص طور پر نے کور بینک تک سٹم پڑمل درآ مد سے بینک کے آپریشنز میں بہتری آئے گی اور کنٹرول کو بہتر بنانے میں مدد طے گی۔ بینک CPEC کی اہمیت اور اس کے نتیج میں پیدا ہونے والے مواقع سے کمل طور پر آگاہ ہے۔ بینک اس ضمن میں مواقع سے فائدہ اٹھا نے اور ملکی ترقی میں اہم کر داراادا کرنے کے لیے کمل طور پر تیار ہے۔علاوہ از میں غیر فعال قرضہ جات کی وصولی اور بحالی بینک کی اولین ترجی رہے گی اور اس سلسلے میں تما محکن اقدامات کی جائیں گے۔

### <u>آ ڈیٹرز</u>

بینک کے موجودہ آڈیٹرزمیسرز ڈیلائٹ یوسف عادل چاٹرڈا کاؤنٹنٹ اپنی پانچ سالہ مدت پوری کر چکے ہیں اورکوڈ آف کار پوریٹ گورنٹ کے تحت سال 2017 کے لیے نٹے آڈیٹرز کی تعیناتی مطلوب ہے۔ بنک کے بورڈ آف ڈائر کیٹرز نے آڈٹ کمیٹی کی تجویز پرمیسرز Y E فورڈ رھوڈ ز چارٹرڈا کاؤنٹنٹس کی سال 2017 کے لیے بینک کے آڈیٹر کے طور پرتعیناتی تجویز کی ہے۔

# اظهارتشكر

میں سٹیٹ بینک آف پاکستان اور حکومت پنجاب کے تعاون اور مدد کاشکر بیادا کرتا ہوں۔میں بینک کے شیئر ہولڈرز اور معز زصارفین کی سکسل سر پرتن پران کا مشکور ہوں اور مینک کے سٹاف کیلکن اور محنت یقینی طور پرلاکق شیین ہے۔

> ڈاکٹر پرویز طاہر چیئر مین





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# **Statement of Compliance with the Code of** Corporate Governance

This statement is being presented to comply with the Code of Corporate Governance (the Code) contained in the Rule Book of Pakistan Stock Exchange (PSX) for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of corporate governance.

The Bank has applied the principles contained in the Code in the following manner:

1. The Bank encourages representation of independent non-executive directors and directors representing minority interests on its board of directors. At present the board includes:

Category	No.	Names
Independent Directors	3	1. Khawaja Farooq Saeed 2. Mr. Saeed Anwar 3. Mr. Omar Saeed
Executive Directors	1	1. Mr. Naeemuddin Khan
Non-Executive Directors	7	<ol> <li>Dr. Pervez Tahir</li> <li>Mr. Mohammad Jehanzeb Khan</li> <li>Mr. Hamed Yaqoob Sheikh (*)</li> <li>Mr. Mohammed Afzaal Bhatti</li> <li>Dr. Umar Saif</li> <li>Syed Maratib Ali</li> <li>Dr. Muhammad Amjad Saqib</li> </ol>

(\*) Joined Board of Directors after SBP, Fit & Proper Test Clearance on January 09, 2017.

The independent directors meet the criteria of independence under clause 5.19.1.(b) of PSX Rule Book.

- 2. The directors have confirmed that none of them is serving as a director on more than seven listed companies, including this Bank, excluding the listed subsidiaries of listed holding companies where applicable.
- 3. All the directors of the Bank are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFI or, being a member of a stock exchange, has been declared as a defaulter by the stock exchange.
- 4. No casual vacancy, out of elected directors, occurred during the period. The vacancy occurring on the Board due to retirement of Chairman on June 11, 2016 was filled through appointment by the Government of Punjab on August 31, 2016.
- 5. Bank has prepared a "Code of Conduct" and appropriate steps have been taken to dissemi-

nate it throughout the Bank along with its placement on Bank's website.

- 6. The Board has developed a vision / mission statement and overall corporate strategy. The Board has also developed significant policies of the Bank and a complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
- 7. All the powers of the board have been duly exercised and decisions on material transactions have been taken by the board. However, the President / CEO have been appointed with remuneration and terms & conditions of his service determined by the Government of the Punjab (Government) as per Section 11(1) of the BOP Act, 1989.
- 8. The meetings of the board were presided over by the Chairman and, in his absence, by a director elected by the board for this purpose and the board met at least once in every quarter. Written



notices of the board meetings along with agenda and working papers were circulated at-least seven days before the meetings except for two meetings. The minutes of the meeting were appropriately recorded and circulated.

- 9. The Board has appropriate arrangements in place for orientation of its directors to apprise them of their duties and responsibilities. Two directors including Chairman of the Board attended the training program during the period under review.
- 10. The CFO was appointed prior to the implementation of Code of Corporate Governance. The Board retained the services of Company Secretary for a period of two years after attaining the age of superannuation on October 22, 2016. The services of Head of Internal Audit were confirmed by the Board on recommendations of the Chairman CAC w.e.f. November 16, 2015.
- 11. The directors' report for this year has been prepared in compliance with the requirements of the Code and fully describes the salient matters required to be disclosed.
- 12. The financial statements of the Bank were duly endorsed by CEO and CFO before approval of the Board.
- 13. The directors, CEO and executives do not hold any interest in the shares of the Bank other than that disclosed in the pattern of shareholding.
- 14. The Bank has complied with all the corporate and financial reporting requirements of the Code.
- 15. The Board has formed an Audit Committee. It comprises of four members, Chairman and two members of the Committee are independent directors.
- 16. The Annual Audited Financial Statements for the year ended December 31, 2015 were recommended by the Central Audit Committee along with Un-audited statements for the quarter ended March 31, 2016 in 2nd quarter of the year 2016 due to receipt of certain approvals from the regulator after close of the 1st quarter. However, subsequent to that, meetings of the Audit Committee were held in each quarter prior to approval of Interim and Final Results of the Bank and as required by Code of Corporate Governance. The Terms of Reference/Charter of the Audit Committee has already been approved by the Board.

- 17. The Board has formed a Human Resource & Remuneration Committee. It comprises of four members, of whom two are non executive directors and the Chairman of the Committee is also a non-executive Director. President/CEO in his Ex-Officio capacity is an Executive Director/Member.
- 18. The Board has set up an effective internal audit function manned by suitably qualified and experienced personnel who are conversant with the policies and procedures of the Bank and are involved in internal audit function on full time basis.
- 19. The statutory auditors of the Bank have confirmed that they have been given a satisfactory rating under the quality control review program of the ICAP, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Bank and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the ICAP.
- 20. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the Rule Book of Pakistan Stock Exchange (PSX) and the auditors have confirmed that they have observed IFAC guidelines in this regard.
- 21. The 'closed period', prior to the announcement of interim/final results, and business decisions, which may materially affect the market price of Bank's securities, was determined and intimated to directors, employees and stock exchange.
- 22. Material/price sensitive information has been disseminated among all market participants at once through stock exchange.
- 23. The Bank has complied with the requirement relating to maintenance of register of persons having access to inside information by designated senior management officer in a timely manner and maintained proper record including basis for inclusion or exclusion of names of persons from the said list.
- 24. We confirm that all other material principles enshrined in the Code of Corporate Governance have been complied with except for the following, where the corresponding provision(s) of The Bank of Punjab Act, 1989 have been complied.

Reference Clauses from Code of Corporate Governance	Corresponding Provisions of The Bank of Punjab Act - 1989
(iii) Any casual vacancy on the Board of Directors of a listed company shall be filled up by the Directors at the earliest but not later than 90 days thereof.	<ul> <li>Section 14</li> <li>A Director appointed by the Government, other than President, shall hold office during the pleasure of Government.</li> <li>Section 15(1)</li> <li>Any vacancy occurring on the Board by the death, resignation, removal or disqualification of any Director shall be filled by the remaining Directors, who shall co-opt a duly qualified person to fill the vacancy.</li> </ul>
	Provided that where a vacancy occurs in the office of a Director appointed by the Government, the vacancy shall be filled only by appointment by the Government.
(vi) The Chairman shall be elected from among the non-executive directors of	<b>Section 10(2)</b> The Chairman of the Board shall be nominated by the Government from amongst official Directors.
the listed company.	Further, in terms of Section 10(3), the Chairman shall preside over the meetings of the Board and shall have a casting vote, but he shall not exercise any executive authority or powers.

For and on behalf of the Board

Naeemuddin Khan President/CEO

# Deloitte.

#### Deloitte Yousuf Adil

Chartered Accountants Cavish Court, A-35, Block 7 & 8 KCHSU, Shahrah-e-Faisal Karachi-75350 Pakistan

Tel: +92 (0) 21-3454 6494-7 Fax: +92 (0) 21-3454 1314

# **REVIEW REPORT TO THE MEMBERS** On Statement Of Compliance With The Best Practices Of The Code Of Corporate Governance

We have reviewed the Statement of Compliance with the best practices (the Statement) contained in the Code of Corporate Governance (the Code) prepared by the Board of Directors (the Board) of The Bank of Punjab (the Bank) to comply with the requirements of Regulations contained in the Rule Book of Pakistan Stock Exchange Limited, where the Bank is listed.

The responsibility for compliance with the Code is that of the Board of the Bank. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement reflects the status of the Bank's compliance with the provisions of the Code and report if it does not and to highlight any non-compliance with the requirements of the Code. A review is limited primarily to inquiries of the Bank personnel and review of various documents prepared by the Bank to comply with the Code.

As part of our audit of financial statements, we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board's statement on internal control covers all risks and controls, or to form an opinion on the effectiveness of such internal controls, the Bank's corporate governance procedures and risks.

The Code requires the Bank to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board for their consideration and approval related party transactions, distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price, recording proper justification for using such alternate pricing mechanism. We are only required and have ensured compliance of requirement to the extent of approval of related party transactions by the Board upon recommendation of the Audit Committee. We have not carried out any procedures to determine whether the related party transactions were under taken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the Statement does not appropriately reflect the Bank's compliance, in all material respects, with the best practices contained in the Code as applicable to the Bank for the year ended December 31, 2016.

Further, we highlight the state of compliance with certain requirement of the code as reflected in the paragraphs 8 and 16 of the Statement which relate to two instances of circulation of board meeting notice (s) less than seven days before the meeting; and one quarter where meeting of Central Audit Committee was not held due to receipt of certain regulatory approvals subsequent to the quarter.

Chartered Accountants

Engagement Partner: Nadeem Yousuf Adil

Dated: March 29, 2017 Place: Karachi

# REPORT OF SHARIAH BOARD

(For the Financial year 2016)

While the Board of Directors and Executive Management are solely responsible to ensure that the operations of Taqwa Islamic Banking The Bank of Punjab (TIB BOP) are conducted in a manner that comply with Shariah principles at all times, we are required to submit a report on the overall Shariah compliance environment of TIB BOP.

1. In line with IBD Circular No. 1 of 2015 dated April 07, 2015 issued by State Bank of Pakistan (SBP), the Shariah Governance Framework (SGF) has come into force with effect from July 1st, 2015. In compliance of the said circular Shariah Board became effective in October 2015.

Four (O4) Shariah Board meetings have been held during the year 2016. Minutes of meetings have been subsequently submitted in Islamic Banking Department of SBP.

One (O1) meeting of Shariah Board with Board of Directors of the bank was held in the year 2016 to discuss the performance of TIB BOP and importance of Shariah Governance Framework of SBP.

2. To form our opinion as expressed in this report, the Shariah Compliance Department of the Bank carried out reviews, on test check basis, of each class of transactions, the relevant documentation and process flows. Further, we have also reviewed reports of internal Shariah audit. Based on above, we are of the view that:

Category of TIB BOP operations is overall satisfactory as per details given below:

- I. TIB BOP has by and large complied with Shariah rules and principles in the light of fatawa, rulings and guidelines issued by RSBM / Shariah Board.
- II. TIB BOP has by and large complied with directives, regulations, instructions and guidelines related to Shariah compliance issued by SBP.
- III. TIB BOP has a satisfactory mechanism in place to ensure Shariah compliance in their overall operations.

- IV. Business affairs of TIB BOP, especially with reference to transactions, relevant documentation and procedures performed and executed by the Bank during the year 2016 are, by and large, in conformity with the principles and guidelines of Shariah and other guidelines issued by Shariah Board and SBP.
- V. Following are products, services and policies developed by the bank in 2016. The same were reviewed and approved by the Shariah Board.
  - a. Islamic Banking Staff Finance Policy/ Guidelines
  - b. Shariah Compliance Policy
  - c. Shariah Compliance Manual
  - d. Shariah Compliance Checklist
  - e. Operations Manual
  - f. Profit & Loss Distribution Policy Framework
  - g. Policy of Charity Fund
  - h. Treasury Investment Policy
  - i. Sale & Lease Back Policy
  - j. Letter of Credit Sight/Usance
  - k. Running Musharakah Product
- VI. Shariah Compliance Department (SCD) was working with O2 staff members. One Shariah Scholar member is added to the strength of Shariah Compliance Department to enhance the effective control over Shariah Compliance environment of TIB BOP. The management has ensured that department shall be further strengthened in near future.
- VII. TIB BOP has a proper system in place to ensure that any earnings realized from sources or by means prohibited by Shariah have been credited to charity account and are being properly utilized. Detail of the charity fund is available in the statement of financial position of TIB BOP (annexure I of Annual Report 2016 BOP).
- VIII. TIB BOP has overall acceptable system of profit and loss distribution. Profit is being



properly distributed to all saving account holders on Mudarabah principles.

- IX. Trained Human Resource is extremely vital for the success of Islamic Banking Industry. Nine (O9) training sessions were conducted and three hundred eight (308) staff members were trained during the year 2016.
- X. Shariah Board has been provided adequate resources enabling it to discharge its duties effectively.
- XI. TIB BOP management is making efforts to implement SGF of SBP; however extra efforts are advised to meet all the requirements of SGF in true letter and spirit.
- 3. There are following significant Shariah related issues which need to be addressed:
  - I. Presently the pool management system is being operated manually on excel base system. It is advised that TIB BOP should have a fully automated IT system without human interventions to meet the criteria of pool management as advised by SBP.
  - II. On the training segment, being an ongoing activity it is advised that more specialized product training sessions along with the Shariah Essentials training should be conducted to further improve the knowledge of the staff.
  - III. Internal Shariah Audit Unit is established under the umbrella of Audit & RAR Group and working with one staff member. Management is advised to fill the vacant positions of the unit as soon as possible.
  - IV. The Bank's Shariah Compliance Department should make extra efforts to understand the customer's business model before formulation of process flow of any facility. In this regard frequent customer meetings, factory visits, reviews of business processes and transactions should be undertaken.
  - V. Strategy for replacement of conventional insurance of Branch premises, lockers, cash etc with Islamic system should be made as soon as possible.

- VI. Employment contracts, Staff Health Insurance, Provident Fund and Retirement benefits of the employees working under TIB BOP should be reviewed and brought in line with Shariah rulings available in the matter.
- VII. Staff Finance Policy has been approved by the Shariah Board but it could not be implemented. Resultantly, the employees of TIB BOP are bound to utilize facilities of the conventional banking. It is strongly recommended that Staff Finance Policy approved by Shariah Board of the bank should be implemented.
- 4. The Shariah Board of TIB BOP is satisfied with overall performance and operations of Taqwa Islamic Banking The Bank of Punjab and hope that the management will keep following Shariah Board and SBP's instructions, will take concrete measures to improve and strengthen Shariah compliance and play pivotal role in sound and transparent growth of Islamic Banking countrywide.

Mufti Muhammad Zahid Chairman Shariah Board

Dr. Ejaz Ahmed Samadani Member Shariah Board

**Dr. Muhammad Mushtaq Ahmed** Resident Shariah Board Member

Dated: 19 January 2017



# DELIVERING THE BEST SHARIAH COMPLIANT SOLUTIONS



**BOP** Taqwa Islamic Banking is honored to provide the best Shariah compliant products and services, approved by the Shariah Board, to our valued customers through our wide network of branches across urban and rural cities.



شريجه بورد ريور (برائ مال سال-2016)

بسم اللدالرخمن الرحيم شرايعه بورڈ بےطور پر ہماری ذمہ داری " تقویٰ اسلامک بينکنگ دی بينک آف پنجاب" ہے آپريشنز ميں شرعی اصول وضوا بط کی تعيل سے متعلق رپورٹ کا جراء ہے۔جبکہ بورڈ آف ڈائر کیٹرز اور بينک کی ایگز کیٹو پنجمنٹ ہمہ وقت" تقویٰ اسلامک بينکنگ دی بينک آف پنجاب" ميں شرعی اصولوں اورتوا نين کے نفاذ کے کلی طور پرذ مہ دار ہیں۔

2- ہماری رائے کی بنیاد جیسا کہ ہم نے اس رپورٹ میں ذکر کیا ہے شریعہ کمپلائنس کے ڈیپار ٹمنٹ نے بینک بادا کے تمام طرح کے امور کا بشمول متعلقہ دستاویزات اور لائحہ عمل کانمونے کے طور پر جائزہ لیا ہے۔مزید رید کہ ہم نے شعبہا ندرونی شریعہ آ ڈٹ کی رپورٹس کا بھی جائزہ لیا ہے۔درج بالا کی بنیاد پر ہمارا نفطہ نظر ہیے۔

" تقویٰ اسلامک بینکنگ دی بینک آف پنجاب" کے آپریشنز مجموع طور پرتسل بخش ہیںجسکی تفصیل درج ذیل ہے۔ " تقوی اسلامک بینکنگ دی بینک آف پنجاب "مجموع طور پرشر بعد بورڈ اورریز یڈنٹ شریعہ بورڈ ممبر سے جاری شدہ فنال کی اوراصول وضوابط پر کاربندر ہاہے۔ -1 " تقوی اسلامک بینکنگ دی بینک آف پنجاب" "اسٹیٹ بینک آف یا کستان" کے شریعہ سے متعلق جاری کردہ احکامات، قواعد وضوابط، ہدایات اور رہنما اصولوں پر -11 مجموعی طور برکار بندر ہا ہے۔ " تقوی اسلامک بینکنگ دی بینک آف پنجاب" میں آپریشنز کوشریعہ کم پلائنس بنانے کیلیے تسلی بخش نظام موجود ہے۔ -111 2016 کے دوران کیے گئے " تقویٰ اسلامک بینکنگ دی بینک آف پنجاب " کے معاملات خاص طور پرلین دین کے حوالے سے متعلقہ دستاویزات اورطریقہ کار کی -IV کارکردگی مجموع طور پرشرعی قواعد دضوابط ادرشریعه بورڈ کی طرف سے جاری شدہ ہدایات کے مطابق پائی گئیں۔ 2016 میں بینک نے درج ذیل نٹی پراڈکٹس،سر دسز اور پالیساں وضع کی ہیں جو کہ ریزیڈنٹ شریعہ بورڈ ممبر اورشریعہ بورڈ نے جائزہ لینے کے بعد منظور کر دی ہیں۔ -V اسلامک بینکنگ سٹاف فائنانس پالیسی/گائیڈ لائن -a شريعه كميلائنس باليسي b. شريعه كميلائنس مينول c. شريعه كميلائنس چيك لسط d. آيريشنزمينول e. برافث اینڈلاس ڈسٹریبیوشن پالیسی فریم ورک f. ياليسى آف چيريڻي فنڈ g. ٹرېژرىانويسٹمنٹ پالىسى h. سيل اينڈليز بيک پاليسي i. لیٹرآ ف کریڈٹ سائٹ/ یوزنس j. رننگ مشارکه براڈ کٹ k. شرىيچە كمپلائنس ڈيبارڻمنٹ دوافراد يېشتمل تھا۔ شريعه كمپلائنس ڈيبارڻمنٹ كومزيد شكى ہنانے كيليے ايك شريعه سكالركااضا فه كيا گيا ہے تاكيہ " تقوى اسلامك بينكنگ دى VI. بینک آف پنجاب" کے شریعہ کمپلائنس کومزید مؤثر کیا جائے۔انتظامیہ نے اس بات کی یقین دہانی کروائی ہے کہ اس ڈیپارٹمنٹ کومزید مضبوط کیا جائے گا۔ مىنويەذ رائع ہے ہونے دالى آمدن كوخيراتى اكاؤنٹ ميں منتقل كرنے اورا سكےمؤثر استعمال كویقینی بنانے كيلے " تقویل اسلامک بينكنگ دی بينک آف پنجاب" ميں ایک -VII

-VIII

-IX

ہے۔ ×- شریعہ بورڈ کومناسب وسائل مہیا کردیے گئے ہیں تا کہ وہ اپنی ذمہداریوں کو احسن اور مؤثر طریقہ سے سرانجام دے سکے۔ XI- " تقویٰ اسلامک بینکنگ دی بینک آف پنجاب " کی انتظامیہ اسٹیٹ بینک آف پا کستان کے جاری کردہ Governance Framework XI- یام تقاضوں کو اسکی صحیح روج سے مطابق نافذ کہا جا سے۔

" تقوى اسلامك بيئكتك دى بيك آف پنجاب" ميں نفع ونقصان كوتفتيم كرنے كاايك قابل قبول نظام موجود ہےاور "سيونگ اكاؤنٹ" ميں "مضاربہ" كے اصولوں

یاصلاحت افراد کاراسلامک بینکنگ کی صنعت کی کامیابی کے لیےانتہائی اہم ہیں۔رواں سال 9 تربیتی محالس منعقد کی گئی ہیں جس میں 308 افراد کوتربت دی گئی

مؤ ثر نظام موجود ہے۔خیراتی رقم کی تفصیل بینک کی" سالانہ مالیاتی ریورٹ "میں موجود ہے۔

کےمطابق کھانہ داروں میں مناسب طریقہ سے منافع تقسیم کیا جاریا ہے۔

شريعه سے متعلق مندرجه فرمل کچھا ہم امور ہیں جنگی نشاند ہی ضروری ہے: -3 فى الحال يول منجنت خودكار نظام بى تحت نبيل ب " تقوى اسلامك بديك تك دى بينك آف ينجاب " كو "اسليك بدينك آف يا كستان " كى مدايت المطابق اين " أنى -1 ٹی" کے نظام کومضبوط بنانا جایہ بیجالہ پول مینجینٹ خود کارنظام کے تحت آ جائے۔ ٹرینگ ایک مسلسل جاری رہنے دالاعمل ہےلہذا ہدایت کی جاتی ہے کہ پراڈکٹ اورا سکےاہم شرعی پہلوؤں کے حوالے سے بینک کے سٹاف کی علم وآگہی کومزید بہتر -11 بنانے کے لیے محالس منعقد کروائی جائیں۔ "انٹرنل شریعہ آ ڈٹ" کایونٹ ایک شاف ممبر برمشمل" آ ڈٹ اور RAR" کے ڈیپارٹمنٹ کے تحت قائم ہو چکا ہے اور کا م کررہا ہے۔ مینجمنٹ کو ہدایت کی گئی ہے کہ اس -111 یونٹ میں خالی یوزیشنز کوجلدا زجلد پر کیا جائے۔ بینک ےشریعہ کمپلائنس ڈیپارٹمنٹ کو کسی بھی نیسیلیٹی کے طریقہ کارکومرتب کرنے سے پہلے سٹمر کے کاروبارے ماڈل کواچھی طرح سمجھ لیناچا ہے۔اس حوالے سے سٹمر -IV کیساتھ ملاقات، کاروباری یونٹ کا دورہ بھی ہونا چاہیے اور کاروبار کے لائح کمل اورلین دین کے معاملات کا جائزہ لینا چاہیے۔ بینک کی بلڈنگ،لاکرز،اور بینک میں موجود کیش کی کنوشنل انشورنس کواسلامی طریقہ کار کے تحت لانے کی حکمت عملی جلداز جلد بنائی جائے۔ -V " تقویٰ اسلامک بینکنگ دی بینک آف پنجاب" میں سٹاف کا بینک کے ساتھ معاہدہ ملازمت، ہیلتھ انشورنس، پراویڈینٹ فنڈ اور ملازمین کے ریٹائرمنٹ فنڈ ز کے -VI معاملات کوشرعی قوانین کے دائر ہمیں لایا جائے۔ سٹاف فا ئنانس پالیسی شریعہ بورڈ سے منظور ہوچکی ہے کین ابھی تک لاگونہیں ہو پائی نینجٹا تفویٰ اسلامک بینکنگ دی بینک آف پنجاب" کے ملاز مین ضرورت کی صورت -VII میں کنوشنل کی سٹاف فائنانس پالیسی والی سہولیات استعال کرنے پر مجبور ہیں۔اس بات کی سفارش کی جاتی ہے کہ شریعہ بورڈ سے منظور شدہ سٹاف فائنانس پالیسی کولا گو کیا جائے۔

4- شریعہ بورڈ" تقوی اسلامک بینکنگ دی بینک آف پنجاب" بینک ہذا کی مجموعی کارکردگی اورامور سے مطمئن ہے اورامید کرتا ہے کہ انتظامیہ شریعہ بورڈ اوراسٹیٹ بینک آف پاکستان کی ہدایات پرعملدرآ مدکویقینی بنائے گی ،شریعہ قوانین اوراصولوں کی پابندی کو بہتر اور مضبوط بنانے کے لیے طوس اقدامات کر یگی اور ملکی سطح پراسلامک بینکنگ کی مضبوط اور شفاف نشونما کیلیے اہم کر دارادا کر یگی۔

والثدسجا نهوتعالى اعلم

ڈاکٹر مفتی اعجاز احد صدانی ممبرشر لعيه بورڈ

مفتی محمد زامد چیئر مین شریعه بورد

ڈاکٹرمفتی محمد مشتاق احمہ ممبر شریعیہ بورڈ



# **STATEMENT OF** internal controls

The Management of The Bank of Punjab (the "Bank") acknowledges its responsibility for establishing and maintaining an adequate and effective system of internal control to provide reasonable assurance to achieve the following:

- Efficiency and effectiveness of the operations;
- Reliability of financial reporting;
- Compliance with applicable laws and regulations.

The internal control system encompasses policies and procedures relating to all processes, products and activities of the bank's operations. All significant policies and procedural manuals are in place, which are reviewed, revised, and improved to keep them current with latest activities and challenges.

Implementing State Bank of Pakistan (the "SBP") Guidelines on Internal Controls, to place an effective internal control system has been the Bank's top priority. Compliance & Internal Control Division (C&ICD) has been entrusted with remediation of internal control deficiencies and maintaining the system on an ongoing basis. During the year 2016, walkthrough of processes and activities were conducted to update related processes, risks and control documentation. C&ICD also ensures implementation of control design improvements recommended by Audit & RAR Group (A & RAR), SBP and External Auditors.

The A & RAR, independent from Management, is entrusted with the supervisory function with respect to the review of internal controls. A & RAR evaluates, validates, monitors and contributes to ongoing effectiveness of control systems as part of its scope. It periodically reports significant findings, directly to the Central Audit Committee (CAC) of the Board. The A & RAR is also entrusted with the function to assess adequacy and effectiveness of the control activities as well as testing implementation of and compliance with all the prescribed policies and procedures. The management expeditiously takes up the findings and observations of Audit Group, SBP and Bank's External Auditors to ensure implementation of control design improvements.

The Bank has put in place all stages of SBP roadmap on Internal Control over Financial Reporting (ICFR). External Auditor of the Bank also evaluates the effectiveness of ICFR system through a special review, and a Long Form Report (LFR) is submitted to SBP as per regulatory requirements. During the year under review, we have endeavored to follow the guidelines issued by SBP on ICFR for evaluation and management of significant risks and shall continue further improvements in Internal Controls System.

Internal Controls System evolves continuously and hence its evaluation is an ongoing process. This statement of internal controls is based on the management's assessment towards various aspects of the Internal Controls System of the Bank. The Internal Control Systems of the Bank are designed to minimize and manage risks rather than eliminate the risk of failure to achieve the desired objectives; hence it can only provide reasonable assurance and not absolute assurance, against material misstatement or loss. The system of internal control followed by the Bank is considered to be adequate in design and is being implemented and continuously monitored.

> Naeemuddin Khan President / CEO



# **NOTICE OF ANNUAL** general meeting

Notice is hereby given that the 26th Annual General Meeting of the members of The Bank of Punjab will be held at Sapphire Banquet Hall, New Garden Town, Lahore on Friday, 28th April, 2017 at 9:30 a.m. to transact the following business:

### Ordinary Business:

- 1. To confirm the minutes of Extra Ordinary General Meeting held on December 19, 2016.
- 2. To receive, consider and adopt the Annual Audited Financial Statements of the Bank of Punjab for the year ended December 31, 2016 together with the Director's and the Auditors' reports thereon.
- 3. To appoint Auditors for the year ending December 31, 2017 and to fix their remuneration.

### **Special Business:**

1. Conversion of TFCs into Ordinary Shares of the Bank upon the occurrence of a Point of Non-Viability as determined by the State Bank of Pakistan.

"RESOLVED THAT with respect to the Term Finance Certificate Issue ("TFCs") of The Bank of Punjab ("Bank") in the amount of PKR 2,500,000,000/- (Pak Rupees Two Billion Five Hundred Million) pursuant to the terms of the Trust Deed dated December 6, 2016 and in accordance with the directions of the State Bank of Pakistan's ("SBP") instructions regarding loss absorbency as provided under the 'Instructions for Basel III Implementation in Pakistan' ("Basel III Rules") issued under BPRD Circular # 06 dated August 15, 2013 as amended from time to time, in the event SBP exercises its option to convert the TFCs into ordinary shares of the Bank upon the occurrence of a Point of Non-Viability ("PONV"), such ordinary shares shall be issued other than by way of rights in accordance with the proviso provided under section 86(1) of the Companies Ordinance, 1984 ("Additional Shares").

FURTHER RESOLVED that the issuance of such Additional Shares shall be based on the market value of the shares of the Bank on the date of trigger of PONV as declared by SBP and shall be subject to a cap of 207,000,000 (Two Hundred and Seven Million) additional ordinary shares being issued, or such other number as may be agreed to in consultation with SBP and shall further be subject to approval of the Securities and Exchange Commission of Pakistan in accordance with the proviso under section 86(1) of the Companies Ordinance, 1984.

FURTHER RESOLVED that the President/CEO or Company Secretary of the Bank, be and are hereby singly authorized to take all steps, necessary, ancillary and incidental to the above and are further authorized to sign execute and deliver all necessary documents, agreements and letters on behalf of the Bank, as may be deemed appropriate and as may be required for the purposes abovementioned."

2. Any other item of business with the permission of the Chair.

By order of the Board

Raza Saeed Secretary to the Board Lahore: April 07, 2017



### NOTES

- 01. The Register of Members and the Share Transfer Books of the Bank shall remain closed for transfer from 21-04-2017 to 27-04-2017 (both days inclusive).
- O2. All members are entitled to attend the meeting; however, the right of vote is restricted to those who are registered as such for a period of not less than three months prior to the date of the meeting as per section 17(1) of The Bank of Punjab Act, 1989.
- O3. Proxies in order to be effective must be deposited at the Corporate Affairs Department of the Bank, BOP Tower, 10-B, Block-E-II, Main Boulevard, Gulberg-III, Lahore not less than 48 hours before the meeting. The proxy form shall be witnessed by two persons whose names, addresses and CNIC numbers shall be mentioned on the form. In case of corporate entity, the Board of Directors' resolution/power of attorney with specimen signature shall be submitted (unless it has been provided earlier) along with proxy form to the Company.
- 04. A member is entitled to appoint another member as proxy to attend the meeting.
- 05. The members should quote their Folio number in all correspondence with the Bank and at the time of attending the Meeting.
- O6. Members are requested to promptly notify any change in their addresses to our Registrar M/s. CORPLINK (Pvt.) Limited, Wings Arcade, 1-K, Commercial, Model Town, Lahore before book closure so that entitlement, if any, be dispatched at the correct addresses.
- 07. CDC Account holders will further have to follow the under mentioned guidelines as laid down in Circular 01 dated January 26, 2000 issued by the Securities & Exchange Commission of Pakistan:
- A. FOR ATTENDING THE MEETING
- In case of individual, the account holder or sub-account holder shall authenticate his/her identity by showing his/her original Computerized National Identity Card (CNIC) or original Passport at the time of attending the meeting.
- ii) In case of corporate entity, the Board of Directors; resolution/power of attorney with specimen signature of the nominee shall have to be produced (unless it has been provided earlier) at the time of the meeting.

- B. FOR APPOINTING PROXIES
- i) In case of individual, the account holder or sub-account holder shall submit the proxy form as per the above requirement.
- ii) The proxy form shall be witnessed by two persons whose names, addresses and CNIC numbers shall be mentioned on the form.
- iii) Attested copies of CNIC or the Passport of the beneficial owners and the proxy shall be furnished with the proxy form.
- iv) The proxy shall produce his/her original CNIC or original Passport at the time of the meeting.
- v) In case of corporate entity, the Board of Directors' resolution/power of attorney with specimen signature shall have to be submitted (unless it has been provided earlier) along with proxy form to the Company.
- 08. Entry of the member or his/her duly authorized person will be on strict identification as per specimen signature on the Bank's record.
- 09. SECP vide SRO # 787 (I)/2014 dated 8th September, 2014 has allowed companies to circulate Annual Audited Financial Statements along with notice of Annual General Meeting to its members through e.mail. Shareholders who desire to receive the Bank's Annual Audited Financial Statements and notice of Annual General Meeting through e.mail, in future, are requested to fill the requisite form available on Bank's Website i.e. www.bop.com.pk.

In case any member who has provided consent to receive Annual Audited Financial Statements and notice of Annual General Meeting through e-mail subsequently requests for a hard copy, the same shall be provided free of cost within 7 days of the receipt of such request.

10. Pursuant to SECP Circular No.10 of 2014 dated May 21, 2014, if Bank receives consent form from the members holding aggregate 10% or more shareholding residing at geographical location to participate in the meeting through video conference at least 10 days prior to the date of meeting, the Bank will arrange video conference facility in that city subject to availability of such facility in that city. To avail this facility please provide following information and submit to the Corporate Affairs Department, Lahore.

I/We \_\_\_\_\_ of \_\_\_\_ being a member of The Bank of Punjab, holding \_\_\_\_\_ ordinary shares as per registered Folio/CDC Account No.\_\_\_\_\_ hereby opt for video conference facility at\_\_\_\_\_.

### Signature of Member(s)

The Bank will intimate members regarding venue of conference facility at least 5 days before the date of general meeting along with complete information necessary to enable them to access such facility.

### A Statement under Bank's Bye-Laws # 18-IV(ii) and Statement under Section 16O(1)(b) of the Companies Ordinance 1984

Conversion of TFCs into Ordinary Shares of the Bank upon the occurrence of a Point of Non-Viability as determined by the State Bank of Pakistan.

On December 23, 2016, The Bank of Punjab ("Bank") issued Term Finance Certificates in the amount of PKR 2,500,000,000/- (Pak Rupees Two Billion Five Hundred Million) ("TFCs") to raise Tier 2 Capital. This privately placed, rated, unsecured and subordinated issue was raised to comply with the State Bank of Pakistan's ("SBP") regulation to maintain the minimum Capital Adequacy Ratio ("CAR").

SBP through BSD Circular No. 7 dated April 15, 2009 had directed all banks to achieve and maintain the minimum CAR of 10% by December 2013. SBP vide its Circular No. 6 of Banking Policy and Regulation Department ("BPRD") dated August 15, 2013 ("Basel III Circular"), covering Basel III reforms, gave a roadmap to increase the minimum CAR upto 12.5% in a phased manner by December 31, 2019.

As per the requirements of Basel III under the aforementioned Basel III Circular, the terms and conditions of the TFCs must have a provision of "loss absorbency" for it to be qualified as a Tier 2 Capital instrument.

The relevant portion of the Basel III Circular relating to "loss absorbency" is reproduced below:

"A-5-3 Loss Absorbency of Non-Equity Capital Instruments at the Point of Non-Viability

i. The terms and conditions of all non-CET1 and Tier 2 instruments issued by banks must have a provision in their contractual terms and conditions that the instruments, at the option of the SBP, will either be fully and permanently converted into common share or immediately written off upon the occurrence of a non-viability trigger event called the Point of Non-Viability (PONV) as described below;

- ii. The PONV trigger event is the earlier of;
- a. A decision made by SBP that a conversion or temporary/ permanent write-off is necessary without which the bank would become non-viable.
- b. The decision to make a public sector injection of capital, or equivalent support, without which the bank would have become non-viable, as determined by SBP.
- iii. The issuance of any new shares as a result of the trigger event must occur prior to any public sector injection of capital so that the capital provided by the public sector is not diluted.
- iv. The amount of non-equity capital to be converted/ written-off will be determined by the SBP.
- v. Where an Additional Tier-1 capital instrument or Tier-2 capital instrument provides for conversion into ordinary shares, the terms of the instruments should include provision that upon a trigger event the investors holding 5% or more of paid-up shares (ordinary or preferred) will have to fulfill fit and proper criteria (FPT) of SBP.
- vi. The conversion terms of the instruments must contain pricing formula linked to the market value of common equity on or before the date of trigger event. However, to quantify the maximum dilution and to ensure that prior shareholder/ regulatory approvals for any future issue of the required number of shares is held, the conversion method must also include a cap on the maximum number of shares to be issued upon a trigger event.
- vii. The conversion method should describe and take into account the order (hierarchy of claims) in which the instruments will absorb losses in liquidation/ gone concern basis. These terms must be clearly stated in the offer documents. However, such hierarchy should not impede the ability of the capital instrument to be immediately converted or to be written off.
- viii. There should be no impediments (legal or other) to the conversion i.e. the bank should have all prior authorizations (sufficient room in authorized capital etc.) including regulatory approvals to issue the common shares upon conversion.
- ix. The contractual terms of all Additional Tier 1 and Tier 2 capital instruments must state that SBP will have full discretion in deciding/ declaring a bank as a non-viable bank. SBP will, however, form its opinion based on financial and other difficulties by which the bank may no longer remain a going



concern on its own unless appropriate measures are taken to revive its operations and thus, enable it to continue as a going concern. The difficulties faced by a bank should be such that these are likely to result in financial losses and raising the CET1/ MCR of the bank should be considered as the most appropriate way to prevent the bank from turning non-viable. Such measures will include complete write-off/ conversion of non-equity regulatory capital into common shares in combination with or without other measures as considered appropriate by the SBP."

As per the loss absorbency conditions, upon the occurrence of a "Point of Non-Viability" event ("PONV"), SBP may at its option, fully and permanently convert the TFCs into common shares of the issuer, i.e. the Bank and / or have them immediately written off (either partially or in full).

In light of the above conditions, the Bank is required to obtain all approvals for the issuance of such additional shares, which additional shares shall be issued based on the market value of the shares of the Bank on the date of trigger of PONV as declared by SBP and shall be subject to a cap of 207,000,000 (Two Hundred and Seven Million) additional ordinary shares being issued, or such other number as may be agreed to in consultation with SBP. It may further be noted that issuance of such additional shares shall further be subject to approval of the Securities and Exchange Commission of Pakistan in accordance with the proviso under section 86(1) of the Companies Ordinance, 1984.

The information required to be annexed to the notice is set out below:

The shares will be issued to the TFC Holders (at that time) in accordance with the directions of SBP at the time of trigger of PONV.
The shares shall be at the market value of the shares of the Bank at the time of trigger of PONV as declared by SBP
To convert the outstanding TFC amount (in whole or part) into shares of the Bank in accordance with the directions of SBP.
Not Applicable
Not Applicable
The terms of the Trust Deed for the TFC Issue contain the details regarding such conversion.
This is in accordance with the requirements of SBP vide its Circular No. 6 of Banking Policy and Regula- tion Department ("BPRD") dated August 15, 2013, as amended from time to time.
Not Applicable

The shares issued will rank pari passu in all respects with the existing shares of the Company. The issue of shares without rights is subject to approval from the Securities and Exchange Commission of Pakistan.

The Directors of the Company have no personal interest in the Resolutions except in their capacity as shareholders of the Company to the extent of their respective shareholding.





# **UNCONSOLIDATED FINANCIAL STATEMENTS** for the year ended December 31, 2016

# Deloitte.

Chartered Accountants Cavish Court, A-35, Block 7 & 8 KCHSU, Shahrah-e-Faisal Karachi-75350 Pakistan Tel: +92 (0) 21-3454 6494-7

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# Auditors' Report to the members

We have audited the annexed unconsolidated statement of financial position of The Bank of Punjab (the Bank) as at December 31, 2016 and the related unconsolidated profit and loss account, unconsolidated statement of comprehensive income, unconsolidated cash flow statement and unconsolidated statement of changes in equity together with the notes forming part thereof (here-in-after referred to as the 'financial statements') for the year then ended, in which are incorporated the unaudited certified returns from the branches except for 16 branches which have been audited by us and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

It is the responsibility of the Bank's Board of Directors to establish and maintain a system of internal control and prepare and present the financial statements in conformity with approved accounting standards and the requirements of The Bank of Punjab Act, 1989, the Banking Companies Ordinance, 1962 (LVII of 1962), and the Companies Ordinance, 1984 (XLVII of 1984). Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the International Standards on Auditing as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion and after due verification, which in the case of loans and advances covered more than 60% of the total loans and advances of the Bank, we report that:

- (a) in our opinion, proper books of account have been kept by the Bank as required by The Bank of Punjab Act, 1989, the Companies Ordinance, 1984 (XLVII of 1984), and the returns referred to above received from the branches have been found adequate for the purposes of our audit;
- (b) in our opinion:
  - the unconsolidated statement of financial position and unconsolidated profit and loss account together with the notes thereon have been drawn up in conformity with The Bank of Punjab Act, 1989, the Banking Companies Ordinance, 1962 (LVII of 1962), and the Companies Ordinance, 1984 (XLVII of 1984), and are in agreement with the books of account and are further in accordance with accounting policies consistently applied except for the changes as stated in note 6.1 to the financial statements with which we concur;
  - ii. the expenditure incurred during the year was for the purpose of the Bank's business; and
  - iii. the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Bank and the transactions of the Bank which have come to our notice have been within the powers of the Bank;
- c) in our opinion and to the best of our information and according to the explanations given to us, the unconsolidated statement of financial position, unconsolidated profit and loss account, unconsolidated statement of comprehensive income, unconsolidated cash flow statement and unconsolidated statement of changes in equity together with the notes forming part thereof conform

Deloitte Yousuf Adil Chartered Accountants

# Deloitte.

with approved accounting standards as applicable in Pakistan, and give the information required by The Bank of Punjab Act, 1989, the Banking Companies Ordinance, 1962 (LVII of 1962), and the Companies Ordinance, 1984 (XLVII of 1984), in the manner so required and give a true and fair view of the state of the Bank's affairs as at December 31, 2016 and its true balance of the profit, its comprehensive income, its cash flows and changes in equity for the year then ended; and

d) in our opinion Zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the Bank and deposited in the Central Zakat Fund established under section 7 of that Ordinance.

We draw attention to Note 1.2 to the financial statements in which the matters related to equity injection by the Government of Punjab (GoPb), regulatory compliance and relaxations granted by the State Bank of Pakistan (SBP) from provisioning against certain advances based on the undertaking by GoPb in respect of capital injection and enduring support of GoPb have been fully discussed. Our opinion is not qualified in respect of these matters.

Chartered Accountants

Engagement Partner: Nadeem Yousuf Adil

Date: March 29, 2017

Karachi

Member of **Deloitte Touche Tohmatsu Limited** 



# Unconsolidated Statement of Financial Position As at December 31, 2016

		2016	2015
	Note	Rupees	s in '000'
ASSETS			
Cash and balances with treasury banks Balances with other banks Lendings to financial institutions Investments - net Advances - net Operating fixed assets Deferred tax assets - net Other assets - net	7 8 9 10 11 12 13 14	35,756,024 3,765,867 11,562,133 199,741,990 262,067,924 7,692,675 6,480,256 18,147,262	26,190,481 4,512,033 6,113,262 176,043,046 219,398,631 6,484,312 7,905,981 25,635,908
LIABILITIES		545,214,131	472,283,654
Bills payable Borrowings Deposits and other accounts Sub-ordinated loans Liabilities against assets subject to finance lease Deferred tax liabilities - net Other liabilities	16 17 18 19 20	4,183,480 39,829,134 453,219,740 4,500,000 - - 15,627,279 517,359,633	1,887,432 55,236,429 374,961,096 2,000,000 - - 15,520,357 449,605,314
NET ASSETS		27,854,498	22,678,340
REPRESENTED BY			
Share capital Discount on issue of shares Reserves Share deposit money Unappropriated profit / (accumulated losses)	21 22 23	15,551,132 (263,158) 1,300,673 7,000,000 658,938 24,247,585	15,551,132 (263,158) 2,329,001 7,000,000 (5,220,276) 19,396,699
Surplus on revaluation of assets - net of tax	24	3,606,913	3,281,641
		27,854,498	22,678,340
CONTINGENCIES AND COMMITMENTS	25		

The annexed notes from 1 to 45 and Annexures - I to III form an integral part of these unconsolidated financial statements.

Chairman

# **Unconsolidated Profit and Loss Account**

For the year ended December 31, 2016

	Note	2016 Rupees	2015 in '000'
Mark-up / return / interest earned Mark-up / return / interest expensed	26 27	29,674,488 17,430,154	31,266,427 20,198,798
Net mark-up / interest income		12,244,334	11,067,629
Provision against non-performing loans and advances - net Provision for diminution in the value of investments - net Bad debts written off directly	11.5.5 10.3 11.6	922,236 102,632 -	3,431,451 64,815 -
		1,024,868	3,496,266
Net mark-up / interest income after provisions		11,219,466	7,571,363
NON MARK-UP / INTEREST INCOME			
Fee, commission and brokerage income Dividend income Income from dealing in foreign currencies Gain on sale and redemption of securities - net Unrealized loss on revaluation of investments classified as held for trading	28 10.8	974,703 61,774 75,248 2,525,572 (1,176)	824,126 50,843 109,280 5,013,546 (8,522)
Other income	29	1,658,309	1,635,068
Total non-markup / interest income		5,294,430	7,624,341
NON MARK-UP / INTEREST EXPENSES		16,513,896	15,195,704
Administrative expenses Provision against other assets (Reversal of provision) / Provision against off balance sheet obligati Other charges	30 14.3 ons 20.1 31	8,346,001 569,923 (485,668) 33,699	7,389,591 224,382 32,274 19,958
Total non-markup / interest expenses	L	8,463,955	7,666,205
		8,049,941	7,529,499
Extra ordinary / unusual items		-	-
PROFIT BEFORE TAXATION		8,049,941	7,529,499
Taxation - Current year - Prior years - Deferred		960,820 364,259 1,866,508	388,908 143,953 2,248,317
	32	3,191,587	2,781,178
PROFIT AFTER TAXATION	Г	4,858,354	4,748,321
Accumulated losses brought forward Transfer from surplus on revaluation of fixed assets - net of tax Transfer from surplus on revaluation of non banking assets - ne Transfer from surplus on revaluation of fixed assets on disposal Transfer from statutory reserve to accumulated losses Transfer to statutory reserve Actuarial (loss) / gain on remeasurement recognized	t of tax	(5,220,276) 54,639 2,513 - 2,000,000 (971,672) (64,620)	(9,113,154) 57,738 - 7,133 - (949,664) 29,350
		(4,199,416)	(9,968,597)
Unappropriated profit / (accumulated losses) carried forward		658,938	(5,220,276)
Basic earnings per share - Rupees	33	3.12	3.05
Diluted earnings per share - Rupees	34	3.12	3.05

The annexed notes from 1 to 45 and Annexures - I to III form an integral part of these unconsolidated financial statements.



## Unconsolidated Statement of Comprehensive Income For the year ended December 31, 2016

2016 2015 Note Rupees in '000' Profit after taxation for the year 4,858,354 4,748,321 Other comprehensive income not to be reclassified to profit and loss account in subsequent periods: Actuarial (loss) / gain on remeasurement recognized during the year 37.1.1 (64, 620)29,350 4,777,671 Comprehensive income transferred to equity 4,793,734 Components of comprehensive income not reflected in equity: Items to be reclassified to profit and loss in subsequent periods: Change in surplus on revaluation of investments - net of tax (385,309) (726, 628)Items not to be reclassified to profit and loss in subsequent periods: Surplus on revaluation of fixed assets - net of tax 141,767 2,496 Surplus on revaluation of non banking assets - net of tax 625,966 Total comprehensive income for the year 5,176,158 4,053,539

The annexed notes from 1 to 45 and Annexures - I to III form an integral part of these unconsolidated financial statements.

Chairman

# **Unconsolidated Cash Flow Statement**

For the year ended December 31, 2016

FOI the year ended December 51, 2010	Note	2016 Rupees	2015 in '000'
CASH FLOWS FROM OPERATING ACTIVITIES			
Profit before taxation Less: Dividend income		8,049,941 (61,774)	7,529,499 (50,843)
		7,988,167	7,478,656
Adjustments for: Depreciation on property and equipment Depreciation on non banking assets acquired in satisfaction of claims Depreciation on intangible assets under IFAS - 2 Amortization on intangible assets Amortization of premium on debt securities Unrealized loss on revaluation of investments classified as held for trading Provision against non-performing loans and advances - net Provision for diminution in the value of investments - net Provision for employees compensated absences Provision for gratuity Provision against other assets (Reversal of provision) / Provision against off balance sheet obligations Net profit on sale of property and equipment Net profit on sale of non-banking assets acquired in satisfaction of claims Gain on sale and redemption of securities - net Finance charges on leased assets	12.2 30 30 12.3 10.8 11.5.5 10.3 37.1.3 37.1.1 14.3 20.1 29 29 28 30	693,261 105,601 80,077 23,395 708,843 1,176 922,236 102,632 (136,542) 78,615 569,923 (485,668) (16,785) (11,636) (2,525,572)	548,043 56,670 13,335 430,311 8,522 3,431,451 64,815 9,338 77,367 224,382 32,274 (21,124) (240,489) (5,013,546) 16
		109,556	(378,635)
(Increase) / Decrease in operating assets:		8,097,723	7,100,021
Lendings to financial institutions Net investments in held for trading securities Advances - net Others assets - net		(5,448,871) (23,263,387) (43,671,606) 7,040,922	26,035,361 (77,280) (53,276,065) (6,332,571)
Increase / (Decrease) in operating liabilities: Bills Payable Borrowings Deposits and other accounts Other liabilities		(65,342,942) 2,296,048 (15,417,446) 78,258,644 585,897	(33,650,555) 159,701 10,512,527 32,670,333 5,149,493
		65,723,143	48,492,054
Financial charges paid on leased assets Income tax paid		8,477,924 - (1,703,866)	21,941,520 (16) (378,273)
Net cash flow from operating activities		6,774,058	21,563,231
CASH FLOWS FROM INVESTING ACTIVITIES Net investments in available for sale securities Net investments in held to maturity securities Dividends received Investments in operating fixed assets Sale proceeds of property and equipment disposed-off Sale proceeds of non-banking assets disposed-off Net cash used in investing activities		(14,315,418) 15,000,000 72,663 (1,435,818) 22,889 190,852 (464,832)	(17,614,115) 49,609 (1,493,092) 33,438 1,721,712 (17,302,448)
CASH FLOWS FROM FINANCING ACTIVITIES			× · · · · ·
Payment of lease obligations Issuance of sub-ordinated term finance certificates		- 2,500,000	(1,128)
Net cash flow from / (used in) financing activities		2,500,000	(1,128)
Net increase in cash and cash equivalents Cash and cash equivalents at beginning of the year		8,809,226 30,627,855	4,259,655 26,368,200
Cash and cash equivalents at end of the year	35	39,437,081	30,627,855

The annexed notes from 1 to 45 and Annexures - I to III form an integral part of these unconsolidated financial statements.

Unconsolidated Statement of Changes in Equity For the year ended December 31, 2016

			Capita	Capital reserves			Revenue reserve	
	Share capital	Discount on issue of shares	Statutory reserve	Share premium	Restructuring reserve	Share deposit money	Unappropriated profit / (accum- ulated losses)	Total
			Ч Ч р	e e s	,000, u į			
Balance as at January 01, 2015	15,551,132	(263,158)	1,341,455	37,882	701,906	7,000,000	(9,113,154)	15,256,063
Transfer from surplus on revaluation of fixed assets to unappropriated profit / (accumulated losses) - net of tax	,	ı	I	ı		ı	57,738	57,738
Transfer from surplus on revaluation of fixed assets to unappropriated profit / (accumulated losses) on disposal	,	I	ı	·	·	ı	7,133	7,133
Total comprehensive income for the year ended December 31, 2015	,	ı	ı	ı	·	ı	4,777,671	4,777,671
Transfer from restructuring reserve against NPLs	I	I	ı	I	(701,906)	I	I	(701,906)
Transfer to statutory reserve	I	I	949,664	ï	ı	I	(949,664)	I
Balance as at December 31, 2015	15,551,132	(263,158)	2,291,119	37,882	1	7,000,000	(5,220,276)	19,396,699
Transfer from surplus on revaluation of fixed assets to unappropriated profit / (accumulated losses) - net of tax	,	ı	ı	I	ı	ı	54,639	54,639
Transfer from surplus on revaluation of fixed assets to unappropriated profit / (accumulated losses) on disposal	,	ı	I	ı	ı	ı		
Transfer from surplus on revaluation of non banking assets to unappropriated profit / (accumulated losses) - net of tax	,	ı	ı	ı	·	ı	2,513	2,513
Total comprehensive income for the year ended December 31, 2016	,	ı	ı	ı	·	ı	4,793,734	4,793,734
Transfer from restructuring reserve against NPLs	I	I	ı	I	ı	I	I	I
Transfer to unappropriated profit / (accumulated losses)			(2,000,000)				2,000,000	I
Transfer to statutory reserve	·	I	971,672	ı	ı	ı	(971,672)	ı
Balance as at December 31, 2016	15,551,132	(263,158)	1,262,791	37,882		7,000,000	658,938	24,247,585

The annexed notes from 1 to 45 and Annexures - I to III form an integral part of these unconsolidated financial statements.

Director

Director



## Notes to the Unconsolidated Financial Statements For the year ended December 31, 2016

### 1. STATUS AND NATURE OF BUSINESS

- 1.1 The Bank of Punjab (the Bank) was constituted pursuant to The Bank of Punjab Act, 1989. It was given the status of a scheduled bank by the State Bank of Pakistan (SBP) on September 19, 1994. It is principally engaged in commercial banking and related services with its registered office at BOP Tower, 10-B, Block E-2, Main Boulevard, Gulberg III, Lahore. The Bank has 453 branches including 03 sub branches and 48 islamic banking branches (2015: 406 branches including 01 sub branch and 48 islamic banking branches) in Pakistan and Azad Jammu and Kashmir at the year end. The Bank is listed on Pakistan Stock Exchange. The majority shares of the Bank are held by Government of the Punjab (GoPb).
- 1.2 As on December 31, 2016, paid-up capital, reserves (net of losses) including share deposit money, as allowed by SBP, of the Bank amounts to Rs. 24,247,585 thousand. The Capital Adequacy Ratio (CAR) remained above the required level. As at the close of the year, net advances aggregating to Rs. 17,529,757 thousand (December 31, 2015: Rs. 20,391,075 thousand) requiring additional provision of Rs. 16,505,482 thousand (December 31, 2015: Rs. 19,450,421 thousand) there against have not been subjected to provisioning criteria as prescribed in SBP prudential regulations in view of the relaxation provided by SBP vide letter No.OSED/Div-01/SEU-03/010(01)-2017/005967 dated March 09, 2017 on the basis of two Letters of Comfort (LOCs) issued by the GoPb as explained in below paragraph.

The GoPb being the majority shareholder, in order to support the Bank, deposited Rs.10,000,000 thousand and Rs. 7,000,000 thousand as share deposit money in the year 2009 and 2011 respectively against future issue of shares by the Bank. Further, the GoPb vide two LOCs has also undertaken to inject necessary funds to make good the capital shortfall to the satisfaction of SBP up to a maximum amount of Rs. 3,580,000 thousand (net of tax @ 35%) and Rs. 10,570,000 thousand (net of tax @ 35%) within a period of 90 days after close of the year ending December 31, 2018 if the Bank fails to make provision of Rs. 21,770,000 thousand or if there is a shortfall in meeting the prevailing regulatory capital requirements as a result of the said provisioning. In addition, in terms of aforesaid LOCs, the GoPb being majority shareholder and sponsor of the Bank, has also extended its commitment to support and assist the Bank in ensuring that it remains compliant with the regulatory requirements at all times.

During the year 2016, the Bank was required by SBP to record provisioning in staggered manner against exposure covered under LOCs aggregating to 15% by December 31, 2016, which has been fully complied with by the Bank. Further, SBP vide above referred letter advised the Bank to record provisioning against exposures covered under LOCs in a staggered manner as follows:

- Staggering of provision at an aggregate rate of 25% during 2017, i.e. 12.5% by June 30, 2017 and additional 12.5% by December 31, 2017 against exposure covered under LOCs as of December 31, 2016.
- Going forward, exposure covered under LOCs at the beginning of 2018 would be subject to 25% provision staggering by June 30, 2018 and remaining balance by December 31, 2018.

On the basis of enduring support of GoPb, the arrangements as outlined above and the business plan prepared by the management which has been approved by the Board of Directors, the Board is of the view that the Bank would have adequate resources to continue its business on a sustainable basis in the foreseeable future.

### 2. BASIS OF PREPARATION

**2.1** In accordance with the directives of the Government of Pakistan regarding the conversion of the Banking system to Islamic modes, the SBP has issued various circulars from time to time.



Permissible forms of trade-related modes of financing include purchase of goods by the Banks from their customers and immediate resale to them at appropriate marked-up price on deferred payment basis. The purchases and sales arising under these arrangements are not reflected in these unconsolidated financial statements as such but are restricted to the amount of facility actually utilized and the appropriate portion of mark-up thereon.

- **2.2** These unconsolidated financial statements are separate financial statements of the Bank in which the investment in subsidiary is stated at cost less impairment losses (if any) and has not been accounted for on the basis of reported results and net assets of the investee.
- 2.3 The financial results of Islamic Banking business have been consolidated in these unconsolidated financial statements for reporting purposes, after eliminating inter-branch transactions / balances. Key financial figures of the Islamic Banking business are disclosed in Annexure-I to these unconsolidated financial statements.

### 3. STATEMENT OF COMPLIANCE

These unconsolidated financial statements have been prepared in accordance with the directives issued by the SBP, requirements of The Bank of Punjab Act, 1989, the Banking Companies Ordinance, 1962, the Companies Ordinance, 1984 and approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standard Board and Islamic Financial Accounting standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan as are notified under the provisions of the Companies Ordinance, 1984. Wherever the requirements of the directives issued by the SBP and Securities and Exchange Commission of Pakistan (SECP), the Bank of Punjab Act, 1989, the Banking Companies Ordinance, 1962 and the Companies Ordinance, 1984 differ with the requirements of these standards, the requirements of the said directives, the Bank of Punjab Act, 1989, the Banking Companies Ordinance, 1962 and the Companies Ordinance, 1984 take precedence.

SBP as per BSD Circular No. 10, dated August 26, 2002 has deferred the applicability of International Accounting Standard (IAS) 39, "Financial Instruments: Recognition and Measurement" and International Accounting Standard (IAS) 40, "Investment Property" for banking companies till further instructions. Further, according to the notification of SECP dated April 28, 2008, the IFRS – 7 "Financial Instruments: Disclosures" has not been made applicable for banks. Accordingly, the requirements of these Standards have not been considered in the preparation of these unconsolidated financial statements.

IFRS 8, 'Operating Segments' is effective for the Bank's accounting period beginning on or after January 1, 2009. All banking companies in Pakistan are required to prepare their annual financial statements in line with the format prescribed under BSD Circular No. 4 dated February 17, 2006, 'Revised Forms of Annual Financial Statements', effective from the accounting year ended December 31, 2006. The management of the Bank believes that as the SBP has defined the segment categorization in the above mentioned circular, the SBP requirements prevail over the requirements specified in IFRS 8. Accordingly, segment information disclosed in these unconsolidated financial statements is based on the requirements laid down by the SBP.

The State Bank of Pakistan through BPRD Circular No. 04 of 2015 dated February 25, 2015 has deferred applicability of Islamic Financial Accounting Standard - 3 for Profit & Loss Sharing on Deposits (IFAS 3) issued by the Institute of Chartered Accountants of Pakistan and notified by the SECP, vide their SRO No. 571 of 2013 dated June 12, 2013 for Institutions offering Islamic Financial Services (IIFS). The standard will result in certain new disclosures in the financial statements of the Bank.

### 4. BASIS OF MEASUREMENT

These unconsolidated financial statements have been prepared under the historical cost convention, except for revaluation of free hold land and buildings on free hold land, revaluation of non banking assets acquired in satisfaction of claims, valuation of certain investments and commitments in respect of forward exchange contracts at fair value and certain staff retirement benefits at present value.

These unconsolidated financial statements are presented in Pak Rupees, which is the Bank's functional and presentation currency.

### 5. CRITICAL ACCOUNTING JUDGMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY

The preparation of financial statements in conformity with the approved accounting standards requires the use of certain critical accounting estimates. It also requires the management to exercise its judgment in the process of applying the Bank's accounting policies. Estimates and judgments are continually evaluated and are based on historical experiences, including expectations of future events that are believed to be reasonable under the circumstances. The areas where various assumptions and estimates are significant to the Bank's unconsolidated financial statements or where judgment was exercised in the application of accounting policies are as follows:

#### 5.1 Classification of investments

In classifying investments as "held for trading" the Bank has determined securities which are acquired with the intention to trade by taking advantage of short term market / interest rate movements and are to be sold within 90 days.

In classifying investments as "held to maturity" the Bank follows the guidance provided in SBP circulars on classifying non-derivative financial assets with fixed or determinable payments and fixed maturity. In making this judgment, the Bank evaluates its intention and ability to hold such investments to maturity.

The investments which are not classified as held for trading or held to maturity are classified as available for sale.

### 5.2 Provision against non-performing advances and debt securities classified as investments

Apart from the provision determined on the basis of time-based criteria given in Prudential Regulations issued by the SBP, the management also applies the subjective criteria of classification and, accordingly, the classification of advances and debt securities is downgraded on the basis of credit worthiness of the borrower, its cash flows, operations in account and adequacy of security in order to ensure accurate measurement of the provision.

#### 5.3 Impairment of available for sale investments

The Bank considers that available for sale equity investments and mutual funds are impaired when there has been a significant or prolonged decline in the fair value below its cost. This determination of what is significant or prolonged requires judgment. In addition, impairment may be appropriate when there is evidence of deterioration in the financial health of the investee, industry and sector performance. As of the statement of financial position date, the management has determined an impairment loss on available for sale securities and held to maturity securities as disclosed in note 10.3.1.

#### 5.4 Depreciation, amortization and revaluation of operating fixed assets

Estimates of useful life of operating fixed assets are based on management's best estimate. In making estimates of the depreciation / amortization method, the management uses method which reflects the pattern in which economic benefits are expected to be consumed by the Bank. The



method applied is reviewed at each financial year end and if there is a change in the expected pattern of consumption of the future economic benefits embodied in the assets, the method is changed to reflect the change in pattern. Further, the Bank estimates the revalued amount of free hold land and buildings on free hold land on a regular basis. The estimates are based on valuations carried out by an independent valuation expert under the market conditions.

### 5.5 Income taxes

In making estimates for income taxes currently payable by the Bank, the management considers the current income tax laws and the decisions of appellate authorities on certain issues in the past. There are various matters where the Bank's view differs with the view taken by the income tax authorities and such amounts are shown as a contingent liability.

### 5.6 Staff retirement benefits

The amount of provision for gratuity and compensated absences is determined using actuarial valuation. The valuation involves making use of assumptions about discount rates, mortality, expected rate of salary increases, retirement rates, and average leave utilization per year. Due to the degree of subjectivity involved and long-term nature of these plans, such estimates are subject to significant uncertainty.

### 5.7 Non banking assets acquired in satisfaction of claims

The Bank estimates the revalued amounts of non banking assets acquired in satisfaction of claims on a regular basis. The estimates are based on expected legal enforceability, ease of realization and valuations carried out by an independent valuation expert under the market conditions.

### 6. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these unconsolidated financial statements are consistent with those of previous financial year, except for the change explained in note 6.1. Significant accounting policies are enumerated as follows:

### 6.1 Change in accounting policy

The Bank has changed its accounting policy regarding non-banking assets acquired in compliance with the requirements of the 'Regulations for Debt Property Swap', effective from the date of issuance by SBP vide its BPRD Circular No. 1 of 2016, dated January 1, 2016.

Non-banking assets acquired in satisfaction of claims are carried at revalued amounts less accumulated depreciation except land which is carried at revalued amount. Revaluation by independent professionally qualified valuers, is carried out with sufficient regularity to ensure that their net carrying value does not differ materially from their fair value. Surplus arising on revaluation of non banking assets is credited to the 'surplus on revaluation of assets' account and any deficit arising on revaluation is taken to profit and loss account directly. Legal fees, transfer costs and direct costs of acquiring title to property is charged to profit and loss account and not capitalized. Had the accounting policy not been changed, non banking assets and surplus on revaluation of assets would have been lower by Rs. 653,031 thousand and related deferred tax would have been lower by Rs. 25,712 thousand.

### 6.2 Cash and cash equivalents

Cash and cash equivalents include cash and balances with treasury banks, balances with other banks and call money lendings less over drawn nostro accounts and other overdrawn bank accounts.

### 6.3 Revenue recognition

Revenue is recognized to the extent that the economic benefits will flow to the Bank and the revenue can be reliably measured. The following recognition criteria must be met before revenue is recognized:

### 6.3.1 Mark-up / return / interest income

Mark-up / return / interest on advances and return on investments are recognized in profit and loss account on an accrual basis, except mark-up on non-performing advances which is recognized when received.

### 6.3.2 Dividend income

Dividend income is recognized when the Bank's right to receive the dividend is established.

### 6.3.3 Lease finance income

Financing method is used in accounting for income from lease financing. Under this method, the unearned lease income (excess of the sum of total lease rentals and estimated residual value over the cost of leased assets) is deferred and taken to income over the term of the lease periods so as to produce a constant periodic rate of return on the outstanding net investment in lease. Unrealized lease income is suspended, where necessary, in accordance with the requirements of the SBP. Gain/loss on termination of lease contracts, documentation charges and other lease income are recognized as income when these are realized.

### 6.3.4 Fees and commission income

Commission income is recognized on time proportion basis.

#### 6.4 Advances including net investment in finance lease

Advances and net investments in finance lease are stated net of provision for doubtful debts. Provision for doubtful debts is made in accordance with the Prudential Regulations prescribed by the SBP and charged to profit and loss account.

Leases where risks and rewards incidental to ownership are substantially transferred to lessee are classified as finance lease. A receivable is recognized at an amount equal to the present value of the lease payments including any guaranteed residual value.

The rentals received / receivable on Ijarahs are recorded as income / revenue. Depreciation on Ijarah assets is charged to profit and loss account by applying the straight line method whereby the depreciable value of Ijarah assets is written off over the Ijarah period. The Bank charges depreciation from the date of the delivery of respective assets to Mustajir upto the date of maturity / termination of Ijarah agreement.

### 6.5 Investments

Investments other than those categorized as held for trading are initially recognized at fair value which includes transaction costs associated with the investments. Investments classified at held for trading are initially recognized at fair value and transaction costs are expensed in the profit and loss account.

All regular way purchase / sale of investment are recognized on the trade date, i.e., the date the Bank commits to purchase / sell the investments. Regular way purchase or sale of investment requires delivery of securities within the time frame generally established by regulation or convention in the market place.



Investment in subsidiary is stated at cost less provision for impairment (if any). Other investments are classified as follows:

- Held for trading These are securities which are acquired with the intention to trade by taking advantage of short-term market/interest rate movements. These are carried at market value, with the related surplus / (deficit) on revaluation being taken to profit and loss account.
- Held to maturity These are securities with fixed or determinable payments and fixed maturity that are held with the intention and ability to hold to maturity. These are carried at amortized cost.
- Available for sale These are investments, other than those in subsidiaries and associates, which do not fall under the held for trading or held to maturity categories. These are carried at market value with the surplus / (deficit) on revaluation taken to 'Surplus / (deficit) on revaluation of assets shown below equity, except available for sale investments in unquoted shares, debentures, bonds, participation term certificates, term finance certificates, federal, provincial and foreign government securities (except for Treasury Bills and Pakistan Investment Bonds) which are stated at cost less provision for diminution in value of investments, if any.

Provision for diminution in the value of investments is made after considering impairment, if any, in their value and charged to profit and loss account. Provision for diminution in value of investments in respect of unquoted shares is calculated with reference to break-up value. Provision for diminution in value of investments for unquoted debt securities is calculated with reference to the time-based criteria as per the SBP's Prudential Regulations.

Premium or discount on debt securities classified as available for sale and held to maturity securities are amortized using the effective yield method.

On de-recognition or impairment in quoted available for sale securities the cumulative gain or loss previously reported as "Surplus / (Deficit) on revaluation of assets" below equity is included in the profit and loss account for the period.

Gain and loss on disposal of investments are dealt with through the profit and loss account in the year in which they arise.

#### 6.6 Lending to / borrowing from financial institutions

The Bank enters into transactions of repo and reverse repo at contracted rates for a specified period of time. These are recorded as under:

#### 6.6.1 Sale under repurchase obligations

Securities sold subject to a repurchase agreement (repo) are retained in the financial statements as investments and the counter party liability is included in borrowings from financial institutions. The differential in sale and repurchase price is accrued using effective yield method and recorded as interest expense over the term of the related repo agreement.

#### 6.6.2 Purchase under resale obligations

Securities purchased under agreement to resell (reverse repo) are not recognized in the financial statements as investments and the amount extended to the counter party is included in lendings to financial institutions. The differential between the contracted price and resale price is amortized over the period of the contract and recorded as interest income.

#### 6.7 Operating fixed assets and depreciation

# 6.7.1 Owned

Property and equipment, other than free hold land which is not depreciated, are stated at cost or revalued amounts less accumulated depreciation and accumulated impairment losses (if any). Free hold land is carried at revalued amount.

Depreciation on property and equipment is charged to income using the diminishing balance method so as to write off the historical cost / revalued amount of the asset over its estimated useful life, except motor vehicles and computer equipment on which depreciation is charged using the straight line basis. The rates at which the depreciation is charged are given in note 12.2 to these unconsolidated financial statements. Impairment loss or its reversal, if any, is charged to income. When an impairment loss is recognized, the depreciation charge is adjusted in future periods to allocate the asset's revised carrying amount over its estimated useful life.

Depreciation on additions is charged from the month the assets are available for use while no depreciation is charged in the month in which the assets are disposed.

Surplus / (Deficit) arising on revaluation of free hold land and buildings on free hold land is credited to the "Surplus / (Deficit) on Revaluation of Assets" shown below equity. Revaluation is carried out with sufficient regularity to ensure that the carrying amount of assets does not differ materially from the fair value. To the extent of the incremental depreciation charged on the revalued assets, the related surplus on revaluation of buildings (net of deferred taxation) is transferred directly to un-appropriated profit / accumulated loss.

Gains and losses on sale of operating fixed assets are included in income currently.

Major renewals and improvements are capitalized and the assets so replaced, if any, are retired. Normal repairs and maintenance are charged to the profit and loss account as and when incurred.

## 6.7.2 Leased

Property and equipment subject to finance lease are accounted for by recording the assets and the related liabilities. These are stated at fair value or present value of minimum lease payments whichever is lower at the inception of the lease less accumulated depreciation. Financial charges are allocated over the period of lease term so as to provide a constant periodic rate of financial charge on the outstanding liability. The property and equipment acquired under finance leasing contracts is depreciated over the useful life of the assets as per rates given in note 12.2 to these unconsolidated financial statements.

## 6.7.3 Intangible assets

Intangible assets are stated at cost less accumulated amortization and accumulated impairment losses (if any). The cost of intangible assets is amortized over their useful lives, using the straight line method as per the rates given in note 12.3 to these unconsolidated financial statements. Amortization on additions is charged from the month the assets are available for use while no amortization is charged in the month in which the assets are disposed.

#### 6.7.4 Capital work-in-progress

Capital work-in-progress is stated at cost less accumulated impairment losses (if any). These are transferred to specific assets as and when assets are available for use.



# 6.8 Taxation

# 6.8.1 Current

Provision for current taxation is based on taxable income for the year determined in accordance with the prevailing law for taxation of income. The charge for current tax is calculated using prevailing tax rates or tax rates expected to apply to the profit for the year if enacted. The charge for current tax also includes adjustments, where considered necessary, to provision for tax made in previous years arising from assessments framed during the year for such years.

#### 6.8.2 Deferred

Deferred tax is accounted for using the balance sheet liability method in respect of all temporary differences arising from differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax basis used in the computation of taxable profit. Deferred tax liabilities are generally recognized for all taxable temporary differences and deferred tax assets are recognized to the extent that it is probable that the taxable profits will be available against which the deductible temporary differences, unused tax losses and tax credits can be utilized.

Deferred tax is calculated at the rates that are expected to apply to the period when the differences reverse based on tax rates that have been enacted or substantively enacted by the statement of financial position date. Deferred tax is charged or credited in income statement, except in the case of items credited or charged to equity in which case it is included in equity.

The Bank also recognizes deferred tax asset / liability on deficit / surplus on revaluation of operating fixed assets and available for sale securities which is adjusted against the related deficit / surplus in accordance with the requirements of International Accounting Standard (IAS)12, 'Income Taxes'.

#### 6.9 Assets acquired in satisfaction of claims

The Bank acquires assets in settlement of claims. These are measured at revalued amounts as mentioned in note 6.1 to these unconsolidated financial statements.

#### 6.10 Employee retirement and other benefits

#### 6.10.1 Defined contribution plan - Provident fund

The Bank operates an approved provident fund scheme, covering all permanent employees. Contributions are made monthly by the Bank and the employees at the rate of 8.33% of basic salary. Contributions by the Bank are charged to income.

#### 6.10.2 Gratuity scheme

The Bank operates an approved funded gratuity scheme for all its employees. Contributions are made to cover the obligations under the scheme on the basis of actuarial valuation and are charged to income. Actuarial gains and losses are charged or credited to other comprehensive income in the year in which they occur.

#### 6.10.3 Employees' compensated absences

The Bank makes annual provision in the financial statements for its liabilities towards vested compensated absences accumulated by its employees on the basis of actuarial valuation. Actuarial gains and losses are charged to income in the year in which they occur.

#### 6.11 Foreign currencies

Transactions in foreign currency are translated to Rupees at the exchange rates prevailing on the date of transaction. Monetary assets and liabilities and commitments for letters of credit and acceptances in foreign currencies are translated at the exchange rates prevailing at the statement of financial position date except assets and liabilities for which there are forward contracts which are translated at the contracted rates. Forward exchange contracts and foreign bills purchased are valued at forward rates applicable to their respective maturities.

All exchange differences are charged to profit and loss account.

#### 6.12 Provisions

Provisions are recorded when the Bank has a present obligation as a result of a past event when it is probable that it will result in an outflow of economic benefits and a reliable estimate can be made of the amount of the obligation.

#### 6.13 Provision for off balance sheet obligations

Provision for guarantees, claims and other off balance sheet obligations are made when the Bank has legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate of amount can be made. Charge to profit and loss account is stated net of expected recoveries.

#### 6.14 Dividend distribution and appropriations

Dividend distributions and appropriation to reserves are recognized as a liability in the financial statements in the period in which these are approved. Transfer to statutory reserve and any of the mandatory appropriations as may be required by law are recognized in the period to which they relate.

#### 6.15 Impairment

The carrying amounts of assets (other than deferred tax assets) are reviewed for impairment at each statement of financial position date whenever events or changes in circumstances indicate that the carrying amounts of the assets may not be recoverable. If such indication exists, and where the carrying value exceeds the estimated recoverable amount, assets are written down to their recoverable amount. The resulting impairment loss is taken to the profit and loss account except for impairment loss on revalued assets, which is adjusted against the related revaluation surplus to the extent that the impairment loss does not exceed the surplus on revaluation of that asset.

#### 6.16 Earnings per share

The Bank presents earnings per share (EPS) for its ordinary shares which is calculated by dividing the profit or loss attributable to ordinary shareholders of the Bank by weighted average number of ordinary shares outstanding during the year. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effect of all dilutive potential ordinary shares (if any).

#### 6.17 Share Capital

Ordinary shares are classified as equity and recognized at their face value. Incremental costs directly attributable to the issue of new shares are shown in equity as a deduction from the proceeds.



### 6.18 Financial instruments

#### 6.18.1 Financial assets and liabilities

Financial instruments carried on the statement of financial position include cash and bank balances, lending to financial institutions, investments, advances, certain receivables, borrowing from financial institutions, deposits and other payables. The particular recognition criteria adopted for significant financial assets and financial liabilities are disclosed in the individual policy statements associated with them.

#### 6.18.2 Offsetting

Financial assets and financial liabilities are set off and the net amount is reported in the financial statements when there is a legally enforceable right to set off and the Bank intends either to settle on a net basis, or to realize the assets and settle the liabilities, simultaneously.

#### 6.19 Segment reporting

A segment is a distinguishable component of the Bank that is engaged either in providing product or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments.

#### 6.19.1 Business segments

#### Trading and sales

It includes fixed income, equity, foreign exchanges, commodities, credit, funding, own position securities, lending and repos, and brokerage debt.

## **Retail banking**

It includes retail lending and deposits, banking services, private lending and deposits, trust and estates investment advice, merchant / commercial and private labels and retail.

#### Commercial banking

Commercial banking includes project finance, real estate finance, export finance, trade finance, lending, guarantees, bills of exchange and deposits.

#### Payment and settlement

It includes payments and collections, funds transfer, clearing and settlement.

#### Agency service

It includes depository receipts, securities lending (customers), issuer and paying agents.

#### 6.19.2 Geographical segments

The Bank operates only in Pakistan.

6.20 New accounting standards / amendments and IFRS interpretations that are effective for the year ended December 31, 2016

During the year, certain amendments to standards, interpretations and improvement to accounting standards became effective; however, the amendments, interpretations and improvements did not have any material effect on the unconsolidated financial statements of the Bank.

#### 6.21 New accounting standards and IFRS interpretations that are not yet effective

The following standards, amendments and interpretations are only effective for accounting periods, beginning on or after the date mentioned against each of them. The Bank considers that the following standards and interpretations are either not relevant or will not have any material impact on its financial statements in the period of initial application other than to the extent of certain changes or enhancements in the presentation and disclosures in the financial statements provided that such changes do not conflict with the format of financial statements prescribed by the SBP for banks.

Standard or Interpretations		Effective date (accounting periods beginning on or after)
IFRS 2	Share based payments- Clarification of the classification and measurement of share-based payment transactions	January 01, 2018
IFRS 12	Disclosure of Interests in Other Entities – Amendments resulting from Annual Improvements 2014–2016 Cycle (clarifying scope)	January 01, 2017
IAS 7	Statement of Cash Flows – amendments as a result of the disclosure initiative	January 01, 2017
IAS 12	Income Taxes – Recognition of deferred tax assets for unrealized losses	January 01, 2017
IAS 28	Investment in Associates and Joint ventures – Amendments resulting from Annual Improvements 2014–2016 Cycle (clarifying certain fair value measurements)	January 01, 2018
IFRIC 22	Foreign Currency Transactions and Advance Consideration – Provides guidance on transactions where consideration against non-monetary prepaid asset / deferred income is denominated in foreign currency.	January 01, 2018

Other than the aforesaid standards, interpretations and amendments, the International Accounting Standards Board (IASB) has also issued the following standards which have not been adopted locally by the Securities and Exchange Commission of Pakistan (SECP):

- IFRS 9 Financial Instruments
- IFRS 15 Revenue from Contracts with Customer



		Note	2016 Rupees	2015 in '000'
7.	CASH AND BALANCES WITH TREASURY BANKS			
	In hand: - Local currency - Foreign currencies	7.1	5,945,166 774,935 6,720,101	5,670,290 687,435 6,357,725
	<ul> <li>With State Bank of Pakistan (SBP) in:</li> <li>Local currency current account</li> <li>Foreign currency deposit account:</li> <li>Non remunerative</li> <li>Remunerative</li> </ul>	7.2 7.3 7.4	17,403,109 382,831 1,228,107	10,876,445 337,265 1,104,703
	With National Bank of Pakistan in: - Local currency current account - Local currency deposit account		19,014,047 10,021,876 -	12,318,413 7,514,343 -
			10,021,876 35,756,024	7,514,343 26,190,481

7.1 This includes National Prize Bonds of Rs. 34,312 thousand (2015: Rs. 38,526 thousand).

**7.2** This represents current account maintained with the SBP under the requirements of section 22 "Cash Reserve Requirement" of the Banking Companies Ordinance, 1962.

- **7.3** These represent mandatory reserves maintained in respect of foreign currency deposits under FE-25 scheme, as prescribed by the SBP.
- 7.4 This carries mark-up as announced by the SBP on monthly basis.

		Note	2016 Rupees	2015 in '000'
8.	BALANCES WITH OTHER BANKS			
	In Pakistan: - On current accounts - On deposit accounts	8.1	1,665,141 1,610,987 3,276,128	2,335,280 1,086,935 3,422,215
	Outside Pakistan: - On current accounts - On deposit accounts	8.2	244,762 244,977 489,739	377,956 711,862 1,089,818
			3,765,867	4,512,033

8.1 These carry mark-up at rates ranging from 1.75% to 4.75% per annum (2015: 4.5% to 6.00% per annum).

8.2 These carry mark-up at the rates ranging from 0.05% to 0.41% per annum (2015: 0.05% to 0.11% per annum).

		Note	2016 Rupees	2015 <b>s in '000'</b>
9.	LENDINGS TO FINANCIAL INSTITUTIONS			
	Reverse repurchase agreement lendings Certificate of investments	9.2	6,162,133	4,513,262 1,000,000
	Placements	9.3	5,400,000	600,000
9.1	Particulars of lendings			
	In local currency In foreign currency	NSTITUTIONS at lendings 9.2 6,162,133 9.3 5,400,000	6,113,262 -	
			11,562,133	6,113,262

# 9.2 Securities held as collateral against lendings to financial institutions

		2016			2015	
		Rupees in '000'				
	Held by bank	Further given as collateral	Total	Held by bank	Further given as collateral	Total
Market treasury bills Pakistan investment bonds	3,302,133 2,860,000	-	3,302,133 2,860,000	2,263,262 2,250,000	-	2,263,262 2,250,000
	6,162,133	-	6,162,133	4,513,262	-	4,513,262

Market value of securities held as collateral as at December 31, 2016 amounted to Rs. 6,225,139 thousand (2015: Rs. 4,745,547 thousand). These carry mark-up at rate ranging from 5.90% to 6.25% per annum (2015: 6.40% to 7.50% per annum) with maturities upto January 06, 2017.

**9.3** These carry profit at rate ranging from 4.85% to 6.25% per annum (2015: 5.85% to 6.50% per annum) with maturities upto February 24, 2017.

## 10. INVESTMENTS - NET

10.	INVESTIVIENTS - NET			2016			2015	
		Note	Held by bank	Given as collateral	Total	Held by bank	Given as collateral	Total
				Rupees in '00	)0'			
10.1	Investments by types							
	Held for trading securities:							
	Ordinary shares of listed companies	Annex II - 1	-	-	-	98,411	-	98,411
	Market treasury bills	10.4	23,298,833	-	23,298,833	-	-	-
			23,298,833	-	23,298,833	98,411	-	98,411
	Available for sale securities:							
	Market treasury bills	10.4 & Annex II - 7	80,885,259	9,925,825	90,811,084	38,330,074	35,314,270	73,644,344
	Pakistan investment bonds Ordinary shares / certificates of	10.4 & Annex II - 7	59,242,027	15,979,961	75,221,988	69,936,695	6,401,929	76,338,624
	listed companies and modarabas	Annex II - 1	1,305,364	-	1,305,364	1,510,314	-	1,510,314
	Preference shares of listed companies	Annex II - 2	340,451	-	340,451	415,451	-	415,451
	Ordinary shares of unlisted company	Annex II - 3	25,000	-	25,000	25,000	-	25,000
	Government of Pakistan ijara sukuk	Annex II - 7	2,885,472	-	2,885,472	200,004	-	200,004
	Sale of sukuk to GOP on Bai-Muaijal basis	10.9	-	-	-	5,503,881	-	5,503,881
	Listed term finance certificates	Annex II - 4	1,193,277	-	1,193,277	664,623	-	664,623
	Unlisted term finance certificates / sukuks	Annex II - 5	6,015,763	-	6,015,763	3,455,200	-	3,455,200
			151,892,613	25,905,786	177,798,399	120,041,242	41,716,199	161,757,441



			2016			2015		
		Note	Held by bank	Given as collateral	Total	Held by bank	Given as collateral	Total
				Rupees in '00	00'			
	Held to maturity securities:							
	Pakistan investment bonds WAPDA bonds	10.5	253,867 400	-	253,867 400	15,191,724 400	-	15,191,724 400
	Subsidiary:		254,267	-	254,267	15,192,124	-	15,192,124
	Punjab modaraba services (private) limited	Annex II - 6	164,945	-	164,945	164,945	-	164,945
	Total investments at cost Provision for diminution in the value of investments - net	10.3	175,610,658 (3,068,083)	25,905,786	201,516,444 (3,068,083)	135,496,722 (3,048,940)	41,716,199	177,212,921
	Investments - net of provision		172,542,575	25,905,786	198,448,361	132,447,782	41,716,199	174,163,981
	Surplus on revaluation of available for							
	sale securities	24.3	1,264,948	29,857	1,294,805	1,880,716	6,871	1,887,587
	Deficit on revaluation of held for trading secu	urities 10.8	(1,176)	-	(1,176)	(8,522)	-	(8,522)
	Total investments at market value		173,806,347	25,935,643	199,741,990	134,319,976	41,723,070	176,043,046
10.2	Investments by segments:							
	Federal government securities:							
	Pakistan investment bonds 10.4 &	Annexure II - 7 Annexure II - 7 Annexure II - 7	104,184,092 59,495,894 2,885,472	9,925,825 15,979,961 -	114,109,917 75,475,855 2,885,472	38,330,074 85,128,419 200,004	35,314,270 6,401,929 -	73,644,344 91,530,348 200,004
	Sale of sukuk to GOP on Bai-Muajjal basis	10.8	-	-	-	5,503,881	-	5,503,881
	Ordinary shares/certificates:							
	Listed companies and modarabas Unlisted company Unlisted subsidiary company	Annex II - 1 Annex II - 3 Annex II - 6	1,305,364 25,000 164,945	- -	1,305,364 25,000 164,945	1,608,725 25,000 164,945	- -	1,608,725 25,000 164,945
	Preference shares - listed companies	Annex II - 2	340,451	-	340,451	415,451	-	415,451
	Term finance certificates and bonds:							
	Listed term finance certificates Unlisted term finance certificates / sukuks WAPDA bonds	Annex II - 4 Annex II - 5	1,193,277 6,015,763 400	- -	1,193,277 6,015,763 400	664,623 3,455,200 400	-	664,623 3,455,200 400
	Total investments at cost		175,610,658	25,905,786	201,516,444	135,496,722	41,716,199	177,212,921
	Provision for diminution in the value of investments - net	10.3	(3,068,083)	-	(3,068,083)	(3,048,940)	-	(3,048,940)
	Investments - net of provision		172,542,575	25,905,786	198,448,361	132,447,782	41,716,199	174,163,981
	Surplus on revaluation of available for sale securities	24.3	1,264,948	29,857	1,294,805	1,880,716	6,871	1,887,587
	Deficit on revaluation of held for trading securities	10.8	(1,176)	-	(1,176)	(8,522)	-	(8,522
	Total investments at market value		173,806,347	25,935,643	199,741,990	134,319,976	41,723,070	176,043,046
					, ,	,	, .,	

	Note	2016 Rupees	2015 <b>s in '000'</b>
10.3	Provision for diminution in the value of investments - net		
	Opening balance	3,048,940	3,114,422
	Charge for the year Reversal during the year	102,632 -	93,152 (28,337)
		102,632	64,815
	Reversal on disposal	3,151,572 (83,489)	3,179,237 (130,297)
	Closing balance 10.3.1	3,068,083	3,048,940
	Available for sale securities: Ordinary shares of listed companies Preference shares Ordinary shares of unlisted company	388,561 340,451 11,949	414,567 295,302 11,949
	Term finance certificates - listed Term finance certificates - unlisted	17,348 2,171,888	17,348 2,171,888
	Held to maturity securities:	2,930,197	2,911,054
	WAPDA bonds	400	400
	Subsidiary company	137,486	137,486
		3,068,083	3,048,940

10.4 Market treasury bills and Pakistan investment bonds are eligible for re-discounting with SBP.

- 10.5 This includes investment in privately placed term finance certificates of Pakistan International Airlines amounting to Rs. 60,377 thousand (2016: 74,310 thousand) for which SBP has allowed relaxation from R-8 of Prudential Regulations for Corporate / Commercial Banking upto December 31, 2016 being Government of Pakistan guaranteed exposure.
- **10.6** Market value of held to maturity investments amounted to Rs. 263,326 thousand (2015: Rs. 15,647,265 thousand).
- **10.7** Certain approved / Government securities are kept with the SBP to meet statutory liquidity requirements calculated on the basis of domestic demand and time liabilities.
- **10.8** Unrealized loss on revaluation of investments classified as held for trading

	2016 Rupees	2015 <b>s in '000'</b>
Ordinary shares of listed companies Market treasury bills	- (1,176)	(8,522)
	(1,176)	(8,522)

**10.9** This represents outright purchase of GOP Ijara Sukuk (GIS) on deferred payment basis (Bai-Muajjal) at returns ranging from Nil per annum (2015: 6.34% to 8.92 % per annum).



	Note	2016 Rupee	2015 <mark>s in '000'</mark>
11.	ADVANCES - NET		
	Loans, cash credits, running finances etc. - In Pakistan - Outside Pakistan	237,926,509	200,787,493
		237,926,509	200,787,493
	Net book value of assets in ijarah under IFAS 2 - In Pakistan 11.2	517,073	230,780
	Islamic financing and related assets	8,419,676	4,316,782
	Net investment in finance lease - In Pakistan 11.3 - Outside Pakistan	39,519,683	41,290,683
		39,519,683	41,290,683
	Bills discounted and purchased (excluding market treasury bills	)	
	<ul><li>Payable in Pakistan</li><li>Payable outside Pakistan</li></ul>	6,043,018 1,495,896	2,186,757 1,529,217
		7,538,914	3,715,974
	Advances - (gross) 11.1	293,921,855	250,341,712
	Less: Provision for non-performing loans and advances-Specific-General11.5		(30,596,588) (346,493) (30,943,081)
	Advances - net of provision	262,067,924	219,398,631
11.1	Particulars of advances (gross)		
11.1.1	In local currency In foreign currencies	293,317,377 604,478	249,557,103 784,609
		293,921,855	250,341,712
11.1.2	Short-term advances upto one year Long-term advances for over one year	120,508,258 173,413,597	114,924,999 135,416,713
		293,921,855	250,341,712

# 11.2 Net book value of assets in Ijarah under IFAS 2 - In Pakistan

		2016				2015		
	Not later than one year	Later than one and less than five years	Over five years	Total	Not later than one year	Later than one and less than five years	Over five years	Total
		Rupee	es in '000	)'		Rup	ees in '(	200'
Assets acquired under ijarah Less: Accumulated depreciation	-	679,784	-	679,784	-	315,594	-	315,594
on ijarah	-	162,711	-	162,711	-	84,814	-	84,814
Net investment in ijarah	-	517,073	-	517,073	-	230,780	-	230,780

2016				2015		
Not later th than one year five yea	d five an vears	Total	Not later than one year	Later than one and less than five years	Over five years	Total
R	upees in '000	3		Rup	ees in '0	00'

#### **11.3** Net investment in finance lease

Lease rentals receivable	3,035,757	27,770,600	- 30,806,357	4,115,724 29,717,519	-	33,833,243
Add: Guaranteed residual value	1,613,625	9,089,196	10,702,821	221,367 9,457,133	-	9,678,500
Minimum lease payments	4,649,382	36,859,796	- 41,509,178	4,337,091 39,174,652	-	43,511,743
Less: Finance charge for future periods	827,763	1,161,732	- 1,989,495	789,342 1,431,718	-	2,221,060
Present value of minimum lease payments	3,821,619	35,698,064	- 39,519,683	3,547,749 37,742,934	-	41,290,683

# **11.4** Advances include Rs. 54,953,553 thousand (2015: Rs. 57,069,295 thousand) which have been placed under non-performing status as detailed below:

					2016				
				Ru	ipees in	'000'			
	Class	sified adva	nces	Provision required			Pr	ovision he	əld
	Domestic	Overseas	Total	Domestic	Oversea	as Total	Domestic	Overseas	o Total
Category of classification									
Other Assets Especially Mentioned	337,806	-	337,806	2,042	-	2,042	2,042	-	2,042
Substandard	1,585,906	-	1,585,906	80,564	-	80,564	80,564	-	80,564
Doubtful	7,450,320	-	7,450,320	3,609,147	-	3,609,147	3,609,147	-	3,609,147
Loss	45,579,521	-	45,579,521	27,771,20	7 -	27,771,207	27,771,207	- :	27,771,207
	54,953,553	-	54,953,553	31,462,960	D -	31,462,960	31,462,960	) - ;	31,462,960

					2015				
				Ru	pees in '	000'			
	Clas	sified adva	nces	Pro	vision rea	quired	Pr	rovision he	əld
	Domestic	Overseas	Total	Domestic	Oversea	as Total	Domestic	Overseas	Total
Category of classification									
Other Assets Especially Mentioned	101,466	-	101,466	857	-	857	857	-	857
Substandard	4,281,121	-	4,281,121	869,489	-	869,489	869,489	-	869,489
Doubtful	4,474,983	-	4,474,983	2,175,523	-	2,175,523	2,175,523	-	2,175,523
Loss	48,211,725	-	48,211,725	27,372,220	) -	27,372,220	27,550,719	-	27,550,719
	57,069,295	-	57,069,295	30,418,089	) -	30,418,089	30,596,588	-	30,596,588

11.4.1 Provision against certain net advances amounting to Rs. 17,529,757 thousand (2015: Rs. 20,391,075 thousand) requiring additional provision of Rs. 16,505,482 thousand (2015: Rs. 19,450,421 thousand) has not been considered necessary in these unconsolidated financial statements on the basis of undertaking given by GoPb as stated in Note 1.2. Further, during the year, in order to meet the staggering requirement of 15% an additional provision net off recoveries amounting to Rs. 1,143,817 thousand (2015: 1,568,575 thousand) has been recognized.



# **11.5** Particulars of provisions against non-performing loans and advances

				2016			2015	
		Note	Specific	General	Total	Specific	General	Total
					Rupee	s in '000'		
11.5.1	Opening balance		30,596,588	346,493	30,943,081	26,702,645	107,125	26,809,770
	Charge for the year Reversals for the year		4,375,441 (3,497,683)	76,344 (31,866)	4,451,785 (3,529,549)	5,781,689 (1,887,700)	239,368 -	6,021,057 (1,887,700)
	Amounts written off	11.5.5 11.6	877,758 (11,386)	44,478 -	922,236 (11,386)	3,893,989 (46)	239,368 -	4,133,357 (46)
	Closing balance		31,462,960	390,971	31,853,931	30,596,588	346,493	30,943,081
11.5.2	In local currency In foreign currencies		31,462,960 -	390,971 -	31,853,931 -	30,596,588 -	346,493	30,943,081
			31,462,960	390,971	31,853,931	30,596,588	346,493	30,943,081

**11.5.3** General provision represents provision against consumer financing portfolio as required by Prudential Regulations issued by the SBP.

- **11.5.4** The SBP amended the prudential regulations vide BSD Circular No.1 of 2011 dated October 21, 2011 in relation to provision for loans and advances; there by allowing benefit of Forced Sale Value (FSV) of pledged stocks, mortgaged residential, commercial and industrial properties (land and buildings only) and plant and machinery under charge held as collateral against non-performing advances. The FSV benefit availed in last years has been reduced by Rs. 3,217 thousand (net of FSV benefit availed during the period) (2015: Rs. Nil) which has resulted in increased charge for specific provision for the year by the same amount. The FSV benefit is not available for cash or stock dividend. Had the FSV benefit not been recognized, before and after tax profits for the year would have been higher by Rs. 3,217 thousand (2015: higher by Rs. Nil) and Rs. 2,091 thousand (2015: higher by Rs. Nil) respectively.
- 11.5.5 Provision against non-performing loans and advances charge to profit and loss account

	Note	2016 Rupees	2015 <b>s in '000'</b>
Provision against non-performing loans and advances-net Transfer from restructuring reserve	11.5.1	922,236 -	4,133,357 (701,906)
		922,236	3,431,451
11.6 Particulars of write offs:			
<b>11.6.1</b> Against provisions Directly charged to profit and loss account	11.5.1	11,386 -	46
		11,386	46
<b>11.6.2</b> Write Offs of Rs. 500,000 and above Write Offs of below Rs. 500,000	11.7	327 11,059	- 46
		11,386	46

#### 11.7 Details of loan write off of Rs. 500,000/- and above

In terms of sub-section (3) of Section 33A of the Banking Companies Ordinance, 1962, the statement in respect of written-off loans or any other financial relief of five hundred thousand rupees or above allowed to a person(s) during the year ended December 31, 2016 is given in Annexure-III.

#### 11.8 Particulars of loans and advances to executives, subsidiary & associated companies, etc.

Note	2016 Rupees	2015 s in '000'
Debts due by executives or officers of the Bank or any of them either severally or jointly with any other persons :		
Balance at beginning of year Loans granted during the year Repayments received during the year	1,991,152 885,202 (549,233)	1,945,778 630,888 (585,514)
Balance at end of year 11.8.1	2,327,121	1,991,152
Debts due by subsidiary company and managed modaraba :		
Balance at beginning of year Loans granted during the year Repayments received during the year	855,445 932,466 (709,297)	760,121 744,280 (648,956)
Balance at end of year	1,078,614	855,445
	3,405,735	2,846,597

**11.8.1** These represent staff loans given to executives and officers in accordance with their terms of employment and advances given under consumer finance schemes of the Bank.

		Note	2016 Rupees	2015 in '000'
12.	OPERATING FIXED ASSETS			
	Capital work in progress Property and equipment Intangible assets	12.1 12.2 12.3	882,444 6,768,011 42,220	782,338 5,651,041 50,933
			7,692,675	6,484,312
12.1	Capital work in progress			
	Civil works Hardware - Core Banking System Hardware - Others Software - Core Banking System Software - Others		99,150 356,002 32,875 379,275 15,142	156,968 351,315 30,943 235,046 8,066
			882,444	782,338

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		COST	COST / REVALUED AMOUNT	MOUNT				DEPRECIATION	z			
	Opening balance as at January 01, 2016	Additions	(Deletions) / Transfer / (Adjustment)	Revaluation adjustment	Closing balance as at December 31, 2016	Opening balance as at January 01, 2016	Charge for the year	(Deletions)/ Transfer/ Adjustment	Revaluation adjustment	Closing balance as at December 31, 2016	Book value as at December 31, 2016	Rate of depreciation %
		Bug	Rupees in '0	,000,		Rupees	. <u>=</u>	,000,		Rupees in '000'	0,	
Owned assets Free hold land	1,355,098	477,058	42,419	146,252	2,020,827	T	T	ı	I	ı	2,020,827	
Buildings on free hold land	2,973,911	459,844	(42,419)	(296,168)	3,095,168	147,063	142,205	I	(289,268)	I	3,095,168	5
Furniture, fixture and office equipment	3,395,754	656,625	(38,761)	'	4,013,618	2,087,691	467,470	(32,733)	ı	2,522,428	1,491,190	10-33.33
Vehicles	281,632	83,456	(24,188)	I	340,900	120,600	83,586	(24,112)	ı	180,074	160,826	33.33
Assets held under finance lease:	8,006,395	1,676,983	(62,949)	(149,916)	9,470,513	2,355,354	693,261	(56,845)	(289,268)	2,702,502	6,768,011	
Vehicles	ı	ı		'	'		'	ı	I		'	33.33
	8,006,395	1,676,983	(62,949)	(149,916)	9,470,513	2,355,354	693,261	(56,845)	(289,268)	2,702,502	6,768,011	
					2015							
		COST	ST / REVALUED AMOUNT	MOUNT				DEPRECIATION	7			
	Opening balance as at January 01, 2015	Additions	(Deletions) / Transfer / (Adjustment)	Revaluation adjustment	Closing balance as at December 31, 2015	Opening balance as at January 01, 2015	Charge for the year	(Deletions)/ Transfer/ Adjustment	Revaluation adjustment	Closing balance as at December 31, 2015	Book value as at December 31, 2015	Rate of depreciation %
		Rup	Rupees in '(	000,		Rupees	in in	000,		Rupees in '000	0	
Owned assets: Free hold land	1,354,338	760	·		1,355,098		1	I	ı	I	1,355,098	I
Buildings on free hold land	2,897,278	77,311	(8,265) 7.587	ı	2,973,911	ı	147,744	(681)	ı	147,063	2,826,848	Ŋ
Furniture, fixture and office equipment	2,842,703	604,702	(44,064) (7,587)	I	3,395,754	1,770,093	358,056	(40,458)	I	2,087,691	1,308,063	10-33.33
Vehicles	155,570	161,493	(40, 101) 4.670	ı	281,632	112,664	42,243	(38,977) 4.670	1	120,600	161,032	33.33
Accorts hald under finance losses	7,249,889	844,266	(87,760)	I	8,006,395	1,882,757	548,043	(75,446)	I	2,355,354	5,651,041	
Vehicles	4,793	I	(123) (4,670)	ı	I	4,793	·	(123) (4,670)	I	I	I	33.33
	7 254 682	844 266	(00 553)		8 006 305	1 007 550	210 010					



Particulars	Cost / Revalued amount	Book value	Sale price	Profit / (Loss)
Items having book value of less than Rs. 250,000 or cost of less than Rs. 1,000,000	Rt 62,949	<b>pees in '0(</b> 6,104	22,889	16,785
2016	62,949	6,104	22,889	16,785
2015	92,553	12,314	33,438	21,124

# 12.2.1 Details of disposal of property and equipment

**12.2.2** Free hold land and buildings on free hold land were revalued on December 31, 2016 by PBA approved independent valuer, on the basis of fair market value. This valuation resulted in surplus and deficit of Rs. 1,108,184 thousand and Rs. 1,590,235 thousand in respect of free hold land and buildings on free hold land respectively. Detailed particulars are as follows:

	Revalued Amount Rupees in '000'
Free hold land	2,020,827
Buildings on free hold land	3,095,168

**12.2.3** Had the free hold land and buildings on freehold land not been revalued, their carrying amounts would have been as follows:

	2016 Rupees	2015 <b>s in '000'</b>
Free hold land	912,643	393,166
Buildings on free hold land	1,504,933	1,145,649

**12.2.4** The gross carrying amount of fully depreciated assets that are still in use is Rs. 345,346 thousand (2015: Rs. 294,747 thousand).

# 12.3 Intangible assets

	2016							
		COST AMORTIZATION						
	Opening balance as at January 01, 2016	Additions	Closing balance as at December 31, 2016	Opening balance as at January 01, 2016	Amortization for the year	balance as at	Book value as at December 31, 2016	Rate of amortization %
				Rup	pees in	'000'		
Softwares	71,451	14,682	86,133	20,518	23,395	43,913	42,220	33.33
	71,451	14,682	86,133	20,518	23,395	43,913	42,220	



					2015				
			COST			AMORTIZATIO	NC		
		Opening balance as at January 01, 2015	Additions	Closing balance as at December 31, 2015	Opening balance as at January 01, 2015	Amortization for the year	balance as at December 31, 2015	Book value as at December 31, 2015	Rate of amortization %
					Ruj	pees in	'000'		
	Softwares	15,179	56,272	71,451	7,183	13,335	20,518	50,933	33.33
		15,179	56,272	71,451	7,183	13,335	20,518	50,933	
						Note	2016 Ruj	pees in '0	2015 00'
13.	DEFERRED T	AX ASSETS	- NET						
	Taxable temp	orary differ	ences:						
	-Surplus on revaluation of operating fixed assets24.1-Surplus on revaluation of non banking assets24.2-Surplus on available for sale securities24.3-Accelerated tax depreciation24.3					24.2	(556,58 (25,7 (453,18 (225,10	12) 82)	(588,418) - (660,655) (212,391)
	Deductible te	mporary dif	ferences	:					
	-Loan loss pro -Business loss						7,740,8	36 -	8,597,319 770,126

**13.1** The management has recorded deferred tax asset based on financial projections indicating realizibility of deferred tax asset over a number of future years by considering tax planning opportunities with respect to the provision, reversals, recoveries and write offs. The financial projections also include certain key assumptions such as growth of deposits and advances, potential provision / (reversals) against risk assets etc. Any significant change in the key assumptions may have an effect on the realisability of deferred tax asset.

6,480,256

7,905,981

# 13.2 Reconciliation of deferred tax

	Balance as at January 01, 2015	Recognized in profit and loss account	Recognized in equity	Balance as at December 31, 2015	Prior years adjustment	Recognized in profit and loss account	Recognized in equity	Balance as at December 31, 2016
				Ru	upees in '00	0'		
Taxable temporary differences:								
-Surplus on revaluation of operating								
fixed assets	(622,003)	31,089	2,496	(588,418)	-	29,421	2,415	(556,582)
-Surplus on revaluation of non banking assets	-	-	-	-	-	1,353	(27,065)	(25,712)
-Surplus on available for sale securities	(967,031)	-	306,376	(660,655)	-	-	207,473	(453,182)
-Accelerated tax depreciation	(225,573)	13,182	-	(212,391)	-	(12,713)	-	(225,104)
Deductible temporary differences:								
-Loan loss provision	8,026,320	570,999	-	8,597,319	-	(856,483)	-	7,740,836
-Business loss	3,633,713	(2,863,587)	-	770,126	257,960	(1,028,086)	-	-
	9,845,426	(2,248,317)	308,872	7,905,981	257,960	(1,866,508)	182,823	6,480,256

		Note	2016 Rupees	2015 <b>in '000'</b>
14.	OTHER ASSETS - NET			
	Income/mark-up accrued in local currency Profit paid in advance on pehlay munafa scheme Advance, deposits, advance rent and other prepayments Advance taxation (payments less provisions) Non-banking assets acquired in satisfaction of claims Branch adjustment account Stock of stationery Suspense account Zakat recoverable from NITL Unrealized gain on revaluation of foreign bills purchased Unrealized gain on revaluation of forward contracts Fraud and forgeries Others	14.1 14.2	6,430,315 29,695 578,148 2,155,600 9,086,418 - 42,684 5,921 36,790 11,996 3,723 24,307 580,643	9,263,940 37,968 4,410,797 2,034,773 9,074,157 399,269 41,556 14,247 36,790 30,007
	Less provision against: Advance deposits, advance rent and other prepayments Non-banking assets acquired in satisfaction of claims Zakat recoverable from NITL Fraud and forgeries 14.		18,986,240 (35,723) (749,123) (36,790) (17,342) (838,978)	25,906,288 - (212,152) (36,790) (21,438) (270,380)
	Other assets - net of provision		18,147,262	25,635,908

- 14.1 These include assets acquired under buyback arrangements and assets which are in the process of sale and are stated at revalued amounts in accordance with accounting policy mentioned in note 6.1. The carrying and revalued amounts have been determined based on prudence, expected legal enforceability, ease of realization and current market conditions etc. These also include an asset acquired under sub-lease arrangements where the rights of the Bank, being bonafide purchaser of the lease land, are protected by decision of the court of law. In view of prevailing circumstances and based on the legal opinion, the Bank continues to report the same as non-banking asset.
- 14.2 This represents zakat deducted on dividends by NITL. The Bank has filed suit against NITL for recovery of the amount. The case was decided in favour of the Bank in 1993 and intra court appeal was filed by the Zakat and Ushr Department against the decision which is still pending. As a matter of prudence, though without prejudice to the Bank's claim against NITL at the court of law, the claim amount has been fully provided for.

		2016 Rupe	2015 es in '000'
14.3	Provision against other assets		
	Opening balance	270,380	243,177
	Charge for the year Reversal during the year	575,763 (5,840)	224,382
	Amount written off	569,923 (1,325)	224,382 (197,179)
	Closing balance	838,978	270,380



	Ν		2016 Rupees	2015 <b>5 in '000'</b>
15.	CONTINGENT ASSETS			
	Contingent assets		Nil	Nil
16.	BILLS PAYABLE			
	In Pakistan Outside Pakistan		4,183,480 -	1,887,432 -
			4,183,480	1,887,432
17.	BORROWINGS			
	In Pakistan Outside Pakistan		39,744,324 84,810	53,860,238 1,376,191
		17.1	39,829,134	55,236,429
17.1	Particulars of borrowings with respect to currencies			
	In local currency In foreign currencies		39,744,324 84,810	53,860,238 1,376,191
			39,829,134	55,236,429
17.2	Details of borrowings			
	Secured			
	Borrowings from SBP: -Export refinance (ERF) -Long term financing - export oriented projects (LTF-EOP) -Long term financing facility (LTFF) -Finance facility for storage of agricultural produce (FFSAP) Repurchase agreement borrowings Call borrowings	17.2.1 17.2.2 17.2.2 17.2.3 17.2.4 17.2.5	10,282,058 3,163,460 12,834 15,879,035 9,911,835	10,788,841 4,331 1,358,063 - 41,709,003 -
	Unsecured		39,249,222	53,860,238
	Call borrowings Foreign placement Overdrawn nostro accounts		495,102 - 84,810	- 1,301,532 74,659
			39,829,134	55,236,429

17.2.1 These are secured against the Bank's cash and security balances held with the SBP. Mark-up on these borrowings is payable quarterly at rates ranging from 1.00% to 2.50% per annum (2015: 1.50% to 3.50% per annum). Maturity of the borrowings is upto June 27, 2017.

- **17.2.2** This amount is due to the SBP and has been obtained for providing long term finance to customers. As per the agreements with the SBP, the Bank has granted the SBP the right to recover the outstanding amount from the Bank at the date of maturity of the finance by directly debiting the current account maintained by the Bank with the SBP. Mark-up on these borrowings is payable quarterly at 2.00% to 9.70% per annum (2015: 2.00% to 10.10 % per annum) with maturity upto November 05, 2026.
- **17.2.3** These represent borrowings from the SBP under scheme of financing facility for storage of agricultural produce. Mark-up on these borrowings is payable quarterly at the rate of 3.5%. Maturity of the borrowings is upto March 30, 2017.
- **17.2.4** These are secured against market treasury bills and Pakistan investment bonds and carry mark-up at rates ranging from 5.89% to 5.90% per annum (2015: 6.25% to 6.50% per annum) maturing on various dates latest by January 06, 2017. The carrying value of securities given as collateral against these securities is given in note 10.1.
- **17.2.5** These represent secured interbank borrowings, carrying markup rates ranging from 5.77% to 5.80% per annum (2015: Nil per annum) maturing on various dates, latest by December 07, 2017.

			2016	2015
		Note	Rupees	s in '000'
18.	DEPOSITS AND OTHER ACCOUNTS			
	Customers			
	Fixed deposits Savings deposits Current accounts - non-remunerative Sundry deposits, margin accounts, etc.		129,533,881 193,301,179 117,973,360 6,399,769	126,553,494 147,719,737 88,424,644 8,268,024
	Financial institutions		447,208,189	370,965,899
	Remunerative deposits Non-remunerative deposits		4,722,171 1,289,380	2,668,511 1,326,686
			6,011,551	3,995,197
			453,219,740	374,961,096
18.1	Particulars of deposits			
	In local currency In foreign currencies		445,571,885 7,647,855	368,143,873 6,817,223
			453,219,740	374,961,096
19.	SUB-ORDINATED LOANS			
	Loan from the GoPb Privately Placed Term Finance Certificates	19.1 19.2	2,000,000 2,500,000	2,000,000
			4,500,000	2,000,000



# 19.1 Loan from the GoPb

The GoPb has extended loan of Rs. 2,000,000 thousand to support capital structure of the Bank for the purpose of the regulatory capital requirement. The loan is unsecured and sub-ordinated to all other indebtedness including deposits. The salient features of the loan are as follows:

Tenor:	07 Years.
Profit payment & frequency:	Profit payable on half yearly basis in arrears on the outstanding principal amount.
Profit rate:	Average SBP discount rate. (Average shall be calculated on daily basis)
Conversion option:	May be converted, subject to consent of the parties and necessary regulatory approvals, after a period of five years into ordinary shares at the rate of Rs. 15 per share.
Repayment:	Bullet repayment after lapse of 07 years.
Call / Put option:	Callable after a period of 05 years. However no put option is available to GoPb.

# 19.2 Privately Placed Term Finance Certificates

BOP has issued rated, unsecured & subordinated term finance certificates under section 120 of the Companies Ordinance, 1984, in a set of twenty (20) scrips, corresponding to the redemption dates of the TFC and representing the TFC Holders entitlement to the redemption amount on the each such redemption date; and registered book entry securities in accordance with the CDC regulations, as outlined by SBP under BPRD Circular No. 06 dated August 15, 2013; with each TFC having a face value of PKR 100,000 or multiples thereof.

Issue amount: Rating:	Rupees 2.5 billion. AA-
Tenor:	10 Years.
Security:	Unsecured and subordinated to all other indebtedness of the Bank including deposits.
Profit payment & frequency:	Profit payable on half yearly basis in arrears on the outstanding principal amount.
Profit rate:	Floating rate of return at base rate plus 100 bps p.a. (Base rate will be the average rate 'Ask side of the six month Karachi Inter Bank Offered Rate set at 1 (one business) day prior to the redemption date for the redemption amount payable on the immediately following redemption date).
Repayment:	The TFC has been structured to redeem 0.02% of the issue amount semi-annually in the first 09 years after the issue and the remaining issue amount in two equal semi-annual installments of 49.82% each, in the 10th year.
Call / Put option:	Callable after a period of 05 years. However no put option is available to the investors.
Lock in clause	Neither profit nor principal may be paid (even at maturity) if such payments would result in a shortfall in the Bank's Minimum Capital Requirement (MCR) or Capital Adequacy Ratio (CAR) or increase any existing shortfall in MCR or CAR.
Loss Absorbency clause	May be converted into ordinary shares or written off immediately (either partially or in full) at the discretion of the SBP, upon the occurrence of a point of non-viability ("PONV") event as defined in the Basel III guidelines, at the market value of the shares on the date of trigger of PONV as declared by the SBP.

		Note	2016 Rupees	2015 in '000'
20.	OTHER LIABILITIES			
	Mark-up/ return/ interest payable in local currency		3,516,326	3,903,677
	Mark-up/ return/ interest payable in foreign currencies		33,766	48,389
	Compensation payable on share deposit money		9,219	9,219
	Mark-up payable on privately placed term finance certifica	ates	4,408	
	Sundry creditors and accrued expenses	100	580,481	480,381
	Unclaimed dividends		2,644	2,654
	Branch adjustment account		285,061	2,001
	Payable to gratuity fund	37.1.1	143,235	48.017
	Provision for employees compensated absences	37.1.3	91,181	228,742
	Provision against off - balance sheet obligations	20.1	62,183	547,851
	Unrealized loss on revaluation of foreign contracts			28,334
	Lease key money		10,702,821	9,678,500
	Others		195,954	544,593
			15,627,279	15,520,357

# 20.1 Provision against off-balance sheet obligations

Opening balance	547,851	515,577
Charge for the year Reversal during the year	- (485,668)	32,274
	(485,668)	32,274
Closing balance	62,183	547,851

The above provision has been made against letters of guarantee issued by the Bank.

## 21. SHARE CAPITAL

# 21.1 Authorized Capital

2016 Number	2015 Number		2016 Rupees	2015 <b>s in '000'</b>
5,000,000,000	5,000,000,000	Ordinary / Preference shares of Rs. 10 each	50,000,000	50,000,000

The authorized capital of the Bank is fifty thousand million rupees divided into five thousand million ordinary or preference shares of ten rupees each.

#### 21.2 Issued, subscribed and paid up share capital

2016 Numb		Ordinary shares	2016 Rupees i	2015 n '000'
519,33	<mark>33,340</mark> 519,333,340	Ordinary shares of Rs. 10 each paid in cash	5,193,333	5,193,333
526,31	5,789 526,315,789	Ordinary shares of Rs. 10 issued at discount	5,263,158	5,263,158
509,46	<mark>64,036</mark> 509,464,036	Issued as bonus shares	5,094,641	5,094,641
1,555,11	3,165 1,555,113,165		15,551,132	15,551,132

**21.3** GoPb held 57.47% shares in the Bank as at December 31, 2016 (2015: 57.47%).



		Note	2016 Rupees	2015 <b>s in '000'</b>
22.	RESERVES			
	Statutory reserve Share premium reserve	22.1 & 22.2	1,262,791 37,882	2,291,119 37,882
			1,300,673	2,329,001

**22.1** In accordance with the Banking Companies Ordinance, 1962, the Bank is required to transfer twenty percent of its profits each year to statutory reserve fund until the amount in such fund equals to the paid up share capital of the Bank.

	Note	2016 Rupee	2015 <b>s in '000'</b>
22.2	Reconciliation of statutory reserve		
	Opening balance Created during the year Transfer to unappropriated profit / (accumulated losses) 22.2.1	2,291,119 971,672 (2,000,000)	1,341,455 949,664 -
	Closing balance	1,262,791	2,291,119

22.2.1 During the year, the Bank has transferred Rs. 2,000,000 thousand (2015: Nil) from statutory reserve to unappropriated profit / (accumulated losses) as approved by the Board of Directors of the Bank.

			2016	2015
		Note	Rupees	in '000'
23.	SHARE DEPOSIT MONEY			
	Share deposit money - II		7,000,000	7,000,000
			7,000,000	7,000,000
24.	SURPLUS ON REVALUATION OF ASSETS - NET	OF TAX		
	Surplus on revaluation of : Operating fixed assets - net of tax	24.1	2,141,837	2,054,709
	Non banking assets acquired in satisfaction of	27.1	2,141,001	2,004,700
	claims - net of tax	24.2	623,453	-
	Available for sale securities - net of tax	24.3	841,623	1,226,932
			3,606,913	3,281,641

	Note	2016 Rupees	2015 in '000'
24.1	Surplus on revaluation of operating fixed assets - net of tax		
	As on January 01 -Deficit on revaluation realized during the year -Surplus on revaluation during the year	2,845,785 - 139,352	2,852,918 (7,133)
	Incremental depreciation:	2,985,137	2,845,785
	-Opening balance -Transferred to accumulated losses in respect of incremental depreciation charge during the year - net of tax -Related deferred tax liability	(202,658) (54,639) (29,421)	(113,831) (57,738) (31,089)
	Accumulated incremental depreciation	(286,718)	(202,658)
	As on December 31	2,698,419	2,643,127
	Less: Related deferred tax liability: -Opening balance -Deferred tax on revaluation during the year -Deferred tax on surplus realized during the year -Deferred tax recorded during the year	(588,418) 2,415 - 29,421	(622,003) - 2,496 31,089
	-Closing balance 13	(556,582)	(588,418)
		2,141,837	2,054,709
24.2	Surplus on revaluation of non - banking assets acquired in satisfaction of claims - net of tax		
	As on January 01 -Surplus on revaluation realized during the year -Surplus on revaluation during the year	- - 653,031	- -
	Incremental depression	653,031	-
	Incremental depreciation: -Opening balance -Transferred to accumulated losses in respect of incremental depreciation charge during the year - net of tax -Related deferred tax liability	- (2,513) (1,353)	-
	Accumulated incremental depreciation	(3,866)	-
	As on December 31	649,165	-
	Less: Related deferred tax liability: -Opening balance -Deferred tax on revaluation during the year -Deferred tax recorded during the year	- (27,065) 1,353	-
	-Closing balance 13	(25,712)	-
		623,453	-



		Note	2016 Rupees	2015 <b>5 in '000'</b>
24.3	Surplus on revaluation of available for sale securities - net of tax			
	Federal government securities Quoted securities Term finance certificates		1,065,254 219,248 10,303	1,872,465 16,835 (1,713)
			1,294,805	1,887,587
	Less: Related deferred tax liability	13	(453,182)	(660,655)
			841,623	1,226,932

# 25. CONTINGENCIES AND COMMITMENTS

## 25.1 Direct credit substitutes

These include general guarantees of indebtedness, bank acceptance guarantees and standby letters of credit serving as financial guarantees for loans and securities issued in favour of:

	2016 Rupee	2015 <b>s in '000'</b>
<ul><li>Government</li><li>Financial institutions</li><li>Others</li></ul>	- - 2,209,896	- - 1,656,157
	2,209,896	1,656,157

#### 25.2 Transaction-related contingent liabilities

These include performance bonds, bid bonds, warranties, advance payment guarantees, shipping guarantees and standby letters of credit related to particular transactions issued in favour of:

	2016 Rupees	2015 <b>s in '000'</b>
<ul><li>Government</li><li>Financial institutions</li><li>Others</li></ul>	601,271 8,564,597 23,878,852	410,060 6,028 19,075,322
	33,044,720	19,491,410
25.3 Trade-related contingent liabilities		
These include letters of credit issued in favour of:		
<ul> <li>Government</li> <li>Financial institutions</li> </ul>	6,719,311	3,784,344
- Others	20,163,620	12,423,750
	26,882,931	16,208,094

#### 25.4 Income tax related contingency

For the tax years 2010, 2011 & 2012 Income Tax Department has amended the assessment orders on the issues of separate taxation of dividend income against which the Bank had filed appeals before the Commissioner Inland Revenue Appeals (CIR(A)). CIR(A) provided relief to the Bank on issue of separate taxation of dividend income. Now, the tax department has filed appeal against the decision of CIR(A) with the Appellate Tribunal Inland Revenue (ATIR). The expected tax liability in respect of aforesaid tax years amounts to Rs. 162,772 thousand. The management of the Bank, as per the opinion of its tax consultant, is confident that the decision for the aforementioned tax years will be decided in Bank's favour.

	2016 Rupees	2015 s in '000'
25.5 Other contingencies		
Claims against the Bank not acknowledged as debts	29,750,928	31,077,751

The amounts involved in the claims filed against the Bank are yet to be adjudicated by the concerned Courts as the same have been filed as outburst to our recovery suits. Uptill now, in no case, any claim has been adjudicated, determined or decreed by the Courts against the Bank. Moreover, there is no likelihood of decreeing the suits against the Bank because, the claims are frivolous.

#### 25.6 Commitments to extend credit

The Bank makes commitments to extend credit in the normal course of business but these being revocable commitments do not attract any significant penalty or expense if the facility is unilaterally withdrawn.

		2016 Rupees	2015 <b>s in '000'</b>
25.7	Commitments in respect of forward exchange contracts		
	Purchase Sale	9,594,731 6,997,174	12,160,726 9,624,791
		16,591,905	21,785,517
25.8	Commitments for the acquisition of operating fixed assets	27,095	111,537
26.	MARK-UP/RETURN/INTEREST EARNED		
	<ul> <li>a) On loans and advances to: <ul> <li>i) Customers</li> <li>ii) Financial institutions</li> </ul> </li> <li>b) On investments in: <ul> <li>i) Available for sale securities</li> <li>ii) Held for trading securities</li> <li>iii) Held to maturity securities</li> </ul> </li> <li>c) On deposits with financial institutions</li> <li>d) On securities purchased under resale agreements</li> <li>e) On certificates of investment</li> <li>f) On letters of placement</li> </ul>	16,946,204 - 10,701,296 651,692 997,206 48,948 177,791 22,837 128,514	15,563,365 5,063 12,805,782 425,483 1,810,639 18,504 505,952 29,200 102,439
		29,674,488	31,266,427



		2016 Rupees	2015 s in '000'
27.	MARK-UP/RETURN/INTEREST EXPENSED		
	Deposits Securities sold under repurchase agreements Mark-up on subordinated loan from GoPb Mark-up on privately placed term finance certificates Call borrowings	15,412,039 1,842,455 126,945 4,408 44,307	17,771,401 2,278,876 148,521 - -
		17,430,154	20,198,798
28.	GAIN ON SALE AND REDEMPTION OF SECURITIES - NET		
	Federal government securities : Market treasury bills Pakistan investment bonds Shares - listed Shares - unlisted Term finance certificates Mutual funds	39,844 2,343,237 62,733 52,350 27,408	810,529 3,948,571 113,050 56,400 41 84,955
		2,525,572	5,013,546
29.	OTHER INCOME		
	Rent on lockers and bank property Net profit on sale of property and equipment Net profit on sale of non banking assets acquired in	33,689 16,785	33,865 21,124
	satisfaction of claims Service charges Loan processing and arrangement charges Online transaction charges ATM transactions SMS Banking Cheque return charges Compensation received on tax refund	11,636 269,889 762,182 12,825 223,703 56,180 12,482 158,014	240,489 260,184 722,132 12,846 185,598 26,180 17,479
	Miscellaneous earnings	100,924	115,171
		1,658,309	1,635,068

		Note	2016 Rupees	2015 <b>5 in '000'</b>
30.	ADMINISTRATIVE EXPENSES			
	Salaries, allowances, etc.		4,339,523	3,770,370
	Contribution to defined contribution plans		121,397	102,554
	Provision for gratuity	37.1.1	78,615	77,367
	Provision for compensated absences	37.1.3	(136,542)	9,338
	Non-executive directors' fees	38	3,625	3,150
	Taxes, insurance, electricity, etc.		388,343	328,555
	Legal and professional charges		75,999	47,518
	Communications		136,376	130,717
	Repairs and maintenance		193,653	162,366
	Rent for bank premises	30.1	692,562	542,234
	Finance charge on leased assets		-	16
	Stationery and printing		126,549	145,976
	Advertisement and publicity		70,703	168,798
	Auditors' remuneration	30.2	9,555	9,001
	Depreciation on property and equipment	12.2	693,261	548,043
	Depreciation on non banking assets acquired in			
	satisfaction of claims		105,601	-
	Depreciation on ijarah assets under IFAS - 2	10.0	80,077	56,670
	Amortization on intangible assets	12.3	23,395	13,335
	Traveling		110,914	105,722
	Fuel expenses		189,503	216,308
	Cash remittance charges		131,809	99,785
	Entertainment expenses		73,408	62,766
	Bank charges		89,706	97,309
	Online connectivity charges		179,080	150,422
	Fuel for generator		103,768	113,170
	Commission and brokerage		94,375	103,856
	Branch license fee		16,100	15,096
	ATM charges		123,959	106,153
	CNIC verification/ ECIB charges		25,955	31,829
	Software & license renewal charges		26,794	17,009
	Miscellaneous expenses		177,938	154,158
			8,346,001	7,389,591

# 30.1 Operating lease

Operating lease rentals are charged in profit and loss account on a time proportion basis over the term of lease agreements.

		2016 Rupees	2015 s in '000'
30.2	Auditors' remuneration		
	Audit fee Special certifications, half yearly review and others Out-of-pocket expenses	2,500 6,205 850	2,250 5,876 875
		9,555	9,001



		2016 2015 Rupees in '000'		
31.	OTHER CHARGES			
	Penalties imposed by SBP	33,699	19,958	
32.	TAXATION			
	For the year Current Deferred	960,820 1,608,548	388,908 2,248,317	
		2,569,368	2,637,225	
	Prior years Current Deferred	364,259 257,960	143,953	
		622,219	143,953	
		3,191,587	2,781,178	
32.1	Relationship between tax expense and accounting profit			
	Accounting profit for the year Tax on income @ 35% Tax effect of permanent differences Tax effect of prior years provisions Others	8,049,941 2,817,479 11,795 364.259 (1,946)	7,529,499 2,635,325 6,985 143,953 (5,085)	
	Tax charge for the year	3,191,587	2,781,178	
33.	BASIC EARNINGS PER SHARE			
	Profit for the year - Rupees in thousand	4,858,354	4,748,321	
	Weighted average ordinary shares - Number	1,555,113,165	1,555,113,165	
	Basic earnings per share - after tax - Rupees	3.12	3.05	
34.	DILUTED EARNINGS PER SHARE			
	There is no dilution effect on basic earnings per share.			
35.	CASH AND CASH EQUIVALENTS			
	Cash and balances with treasury banks7Balance with other banks8Overdrawn nostro accounts17.2	35,756,024 3,765,867 (84,810)	26,190,481 4,512,033 (74,659)	
		39,437,081	30,627,855	

		2016 Nu	2015 <b>mber</b>
36.	STAFF STRENGTH		
	Permanent Temporary/on contractual basis Daily wagers	3,598 2,349 450	3,504 1,770 425
	Bank's own staff strength at the end of the year Outsourced	6,397 991	5,699 1,040
	Total Staff Strength	7,388	6,739

# 37. EMPLOYEE BENEFITS

# 37.1 Defined benefit plans

# 37.1.1 Gratuity

The Bank operates a funded gratuity scheme for all its permanent employees. The benefits under the scheme are payable on retirement which is equal to one month's last drawn basic salary for each year of eligible service or part thereof, with effect from January 01, 2008, subject to minimum of five years of service. The Bank makes annual provision in these unconsolidated financial statements for its liabilities on the basis of actuarial valuation.

#### **Principal actuarial assumptions**

The most recent valuation was carried out at December 31, 2016 using the "Projected Unit Credit Method". The principal assumptions used in the valuation were as follows:

	2016	2015
Discount rate Expected rate of eligible salary increase in future years Interest income for the year 2016 Average expected remaining working life (years)	8.00% 7.00% 8.00% 7	9.00% 8.00% 9.00% 7
	2016 Rupees	2015 <b>5 in '000'</b>
Reconciliation of payable to defined benefit plan		
Present value of defined benefit obligation Fair value of plan assets Benefit payments payable	599,144 (477,283) 21,374	457,730 (426,280) 16,567
	143,235	48,017
Movement in payable to defined benefit plan		
Opening balance Charge for the year Remeasurement chargeable in other comprehensive income Contributions made by the Bank during the year	48,017 78,615 64,620 (48,017)	76,390 77,367 (29,350) (76,390)
Closing balance	143,235	48,017



	2016 Rupees	2015 s in '000'
Changes in present value of defined benefit obligations		
Opening balance	457,730	420,106
Current service cost	78,265	74,891
Interest cost	38,670	44,202
Benefits due but not paid during the year	(11,365)	(9,342)
Benefit paid	(44,761)	(27,200)
Actuarial loss / (gain)	80,605	(44,927)
	599,144	457,730

The effect of increase of one percent and the effect of decrease of one percent in the discount rate on the present value of defined benefit obligation at December 31, 2016 would be Rs. 551,312 thousand (2015: Rs. 421,058 thousand) and Rs. 653,907 thousand (2015: Rs. 499,868 thousand) respectively.

	2016 Rupee	2015 <b>s in '000'</b>
Changes in fair value of plan assets		
Opening balance Interest income for the year Contributions made Benefits paid Actuarial gain / (loss)	426,280 38,320 48,017 (49,036) 13,702	358,518 41,726 76,390 (34,777) (15,577)
	477,283	426,280
Charge for defined benefit plan		
Current service cost Interest cost Interest income for the year	78,265 38,670 (38,320)	74,891 44,202 (41,726)
	78,615	77,367
Actual return on plan assets	52,022	26,149
Composition of fair value of plan assets		
First Punjab Modaraba Cash at bank	50,718 426,565	404,475 21,805
	477,283	426,280

	2016	2015	2014	2013	2012
		Rı	upees in 'O	00'	
Present value of defined benefit obligation Fair value of plan assets Benefit payments payable	599,144 (477,283) 21,374	457,730 (426,280) 16,567	420,106 (358,518) 14,802		,
	143,235	48,017	76,390	71,470	87,331
Actuarial gains / (losses) on obligation	(80,605)	44,927	10,766	7,969	(17,849)
Actuarial gains / (losses) on assets	13,702	(15,577)	(8,253)	422	8,017

37.1.2 Reconciliation of net liability recognized for gratuity for the five years are as follows:

#### 37.1.3 Compensated absences

The Bank makes annual provision in these unconsolidated financial statements for its liabilities towards vested compensated absences accumulated by its employees on the basis of actuarial valuation. The employees of the Bank are entitled to take the leave as Leave Preparatory to Retirement (LPR) immediately before retirement. These leaves are subject to retirees' un-utilized privilege leave balance with an upper limit of 180 days. Alternatively, the retiree may receive a lump-sum cash amount equal to 180 days basic salary at the time of retirement in lieu of LPR of 180 days. Privilege leave accrues at the rate of 30 days per year. Moreover, any unutilized privilege leaves over 180 days are ignored.

#### **Principal actuarial assumptions**

The most recent valuation was carried out at December 31, 2016. The principal assumptions used in the valuation were as follows:

2016

2015

	2010	2015
Discount rate Expected rate of eligible salary increase in future years Average number of leaves accumulated per annum by	8.00% 7.00%	9.00% 8.00%
he employees (days)	17	13
	2016	2015
	Rupees	in '000'
Present value of defined benefit obligation	91,181	228,742
Movement in payable to defined benefit plan		
Opening balance	228,742	223,672
Charge for the year	(136,542)	9,338
Benefit paid	(1,019)	(4,268)
Closing balance	91,181	228,742

The effect of increase of one percent and the effect of decrease of one percent in the discount rate on the present value of defined benefit obligation at December 31, 2016 would be Rs. 81,931 thousand (2015: Rs. 206,694 thousand) and Rs. 102,039 thousand (2015: Rs. 254,574 thousand) respectively.



	2016 Rupee	2015 <b>s in '000'</b>
Charge for defined benefit plan		
Current service cost Interest cost Actuarial gain recognized	5,594 20,541 (162,677)	13,972 24,369 (29,003)
	(136,542)	9,338

**37.1.4** Reconciliation of net liability recognized for compensated absences for the five years is as follows:

	2016	2015	2014	2013	2012
		Ru	pees in '00	00'	
Opening net liability Net charge for the year	228,742 (137,561) 91,181	223,672 5,070 228,742	209,961 13,711 223,672	193,464 16,497 209,961	6,665
Actuarial gain on obligation	162,677	29,003	33,037	23,689	33,894

# 38. COMPENSATION OF DIRECTORS AND EXECUTIVES

The aggregate amount charged in these unconsolidated financial statements for remuneration, including benefits to the Chairman, President/Chief Executive Officer, Directors and Executives of the Bank was as follows:

	Chairman		President / Chief Executive		Directors		Exec	utives
	2016	2015	2016	2015	2016	2015	2016	2015
		Rupees in '000'						
Fees	250 *	400 *	-	-	3,375 *	2,750 *	-	-
Managerial remuneration	-	-	48,887	39,110	-	-	749,843	418,390
Bonus	-	1,000	27,059	21,648	-	-	203,410	134,401
Rent and house maintenance	-	-	3,771	3,017	-	-	289,256	158,265
Utilities	111	132	3,397	2,718	-	-	73,684	40,732
Medical	456	247	4	-	-	-	71,630	38,984
Other allowances	1,357	3,226	2,860	7,243	-	-	214,961	252,911
	2,174	5,005	85,978	73,736	3,375	2,750	1,602,784	1,043,683
Number of persons	2	1	1	1	9	7	818	445

\* This represents fee paid to non-executive directors for attending the Board and its committees meetings.

Chairman, President/Chief Executive Officer and certain executives are provided with free use of the Bank's maintained cars.

In addition to the above, contribution to defined contribution and benefit plans have been made in accordance with the Bank's policy. Further, executives are entitled to certain additional benefits in accordance with the Bank's policy.

Executive means officers, other than the chief executive and directors, whose basic salary exceeds five hundred thousand rupees in the financial year.

#### 39. FAIR VALUE OF FINANCIAL INSTRUMENTS

The fair value of quoted securities other than those classified as held to maturity, is based on quoted market price. Quoted securities classified as held to maturity are carried at cost. The fair value of unquoted equity securities, other than investments in subsidiary, is determined on the basis of the break-up value of these investments as per their latest available audited financial statements.

The fair value of unquoted debt securities, fixed term loans, other assets, other liabilities, fixed term deposits and borrowings cannot be calculated with sufficient reliability due to the absence of a current and active market for these assets and liabilities and reliable data regarding market rates for similar instruments.

In the opinion of the management, the fair value of the remaining financial assets and liabilities are not significantly different from their carrying values since these are either short-term in nature or, in the case of customer loans and deposits, are frequently reprised.

**39.1** The Bank measures fair vale using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

Level 1: Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: Fair value measurement using inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly. (i.e. derived from prices)

Level 3: Fair value measurements using input for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

The table below analyses financial instruments measured at the end of the reporting period by the level in the fair value hierarchy into which the fair value measurement is categorized:

			2016		
	Carrying	Fair value			
	value	Level 1	Level 2	Level 3	Total
		F	lupees in '000	1	
On balance sheet financial instruments					
Financial assets measured at fair value :					
Government securities	192,217,377	-	193,281,455	-	193,281,455
Ordinary shares / certificates of listed companies					
and modarabas	1,305,364	1,136,049	-	-	1,136,049
Ordinary shares of unlisted company	25,000	-	-	13,051	13,051
Preference shares of listed companies	340,451	-	-	-	-
Listed term finance certificates	1,193,277	-	1,186,232	-	1,186,232
Subsidiary company	164,945	-	-	27,459	27,459
Non Financial assets measured at fair value :					
Operating fixed assets (land & building)	5,115,995	-	5,115,995	-	5,115,995
Non banking assets	8,337,295	-	8,337,295	-	8,337,295
Financial instruments not measured at fair value:					
Cash and balances with treasury banks	35,756,024	-	-	-	-
Balances with other banks	3,765,867	-	-	-	-
Lendings to financial institutions	11,562,133	-	-	-	-
Investments:					
Government securities	254,267	-	-	-	-
Unlisted term finance certificates	6,015,763	-	-	-	-
Sale of sukuk to GOP on Bai-Muajjal basis	-	-	-	-	-
Advances - net	262,067,924	-	-	-	-
Other assets	7,033,642	-	-	-	-
	535,155,324	1,136,049	207,920,977	40,510	209,097,536



			2016			
	Carrying		Fair va	Fair value		
	value	Level 1	Level 2	Level 3	Total	
		F	Rupees in '000'			
Financial liabilities not measured at fair value:	4 400 400					
Bills payable	4,183,480	-	-	-		
Borrowings	39,829,134	-	-	-		
Deposits and other accounts	453,219,740	-	-	-		
Sub-ordinated loan	4,500,000	-	-	-		
Other liabilities	15,627,279	-	-	-		
	517,359,633	-	-	-		
Off balance sheet financial instruments:						
Forward purchase of foreign exchange contracts	9,594,732	-	9,533,165	-	9,533,1	
Forward sale of foreign exchange contracts	6,997,174	-	6,931,885	-	6,931,8	
			2015			
	Carrying		Fair va	lue		
	value	Level 1	Level 2	Level 3	Total	
	value		Rupees in '000'	Level 3	IUlai	
On balance sheet financial instruments						
Financial assets measured at fair value :						
Government securities	150,182,972	-	152,055,437	-	152,055,4	
Ordinary shares / certificates of listed	100,102,012		102,000,101		.02,000,	
companies and modarabas	1,608,725	1,202,471	-	_	1,202,4	
Ordinary shares of unlisted company	25,000	1,202,471	-	12 051	13,0	
Preference shares of listed companies		-	-	13,051	,	
•	415,451	-	120,149	-	120,1	
Listed term finance certificates	664,623	-	645,562	-	645,5	
Subsidiary company Operating fixed assets (land & building)	164,945	-	-	27,459 -	27,4	
Non Financial assets measured at fair value :						
Operating fixed assets (land & building)	4,181,946	-	4,181,946	-	4,181,9	
Financial instruments not measured at fair value:						
Cash and balances with treasury banks	26,190,481	-	-	-		
Balances with other banks	4,512,033	-	-	-		
Lendings to financial institutions	6,113,262	-	-	-		
Investments:	, -, -	-	-	-		
Government securities	15,192,124	-	-	-		
Unlisted term finance certificates	3,455,200	-	-	-		
	5 503 881					
Sale of sukuk to GOP on Bai-Muajjal basis	5,503,881					
Sale of sukuk to GOP on Bai-Muajjal basis Advances - net	219,398,631	-	-	-		
Sale of sukuk to GOP on Bai-Muajjal basis Advances - net Other assets		- - 1,202,471	- - 157,003,094	- - 40,510	158,246,0	
Sale of sukuk to GOP on Bai-Muajjal basis Advances - net Other assets	219,398,631 9,835,293	- - 1,202,471	- - 157,003,094	- - 40,510	158,246,0	
Sale of sukuk to GOP on Bai-Muajjal basis Advances - net Other assets Financial liabilities not measured at fair value:	219,398,631 9,835,293 447,444,567	- - 1,202,471	- - 157,003,094	- - 40,510	158,246,0	
Sale of sukuk to GOP on Bai-Muajjal basis Advances - net Other assets Financial liabilities not measured at fair value: Bills payable	219,398,631 9,835,293 447,444,567 1,887,432	- - 1,202,471 -	- 157,003,094 -	- - 40,510 -	158,246,0	
Sale of sukuk to GOP on Bai-Muajjal basis Advances - net Other assets Financial liabilities not measured at fair value: Bills payable Borrowings	219,398,631 9,835,293 447,444,567 1,887,432 55,236,429	- - 1,202,471 - -	- 157,003,094 - -	- - 40,510 - -	158,246,0	
Sale of sukuk to GOP on Bai-Muajjal basis Advances - net Other assets Financial liabilities not measured at fair value: Bills payable Borrowings Deposits and other accounts	219,398,631 9,835,293 447,444,567 1,887,432 55,236,429 374,961,096	- 1,202,471 - -	- 157,003,094 - - -	- - 40,510 - - - -	158,246,C	
Sale of sukuk to GOP on Bai-Muajjal basis Advances - net Other assets Financial liabilities not measured at fair value: Bills payable Borrowings Deposits and other accounts Sub-ordinated loan	219,398,631 9,835,293 447,444,567 1,887,432 55,236,429 374,961,096 2,000,000	- 1,202,471 - - -	- - 157,003,094 - - - -	- - 40,510 - - - - - -	158,246,C	
Sale of sukuk to GOP on Bai-Muajjal basis Advances - net Other assets Financial liabilities not measured at fair value: Bills payable Borrowings	219,398,631 9,835,293 447,444,567 1,887,432 55,236,429 374,961,096	- 1,202,471 - - - - -	- - 157,003,094 - - - - - -	- - 40,510 - - - - - - - - -	158,246,0	
Sale of sukuk to GOP on Bai-Muajjal basis Advances - net Other assets Financial liabilities not measured at fair value: Bills payable Borrowings Deposits and other accounts Sub-ordinated loan	219,398,631 9,835,293 447,444,567 1,887,432 55,236,429 374,961,096 2,000,000	- - 1,202,471 - - - - - - - -	- 157,003,094 - - - - - - - - - -	- 40,510 - - - - - - - - -	158,246,0	
Sale of sukuk to GOP on Bai-Muajjal basis Advances - net Other assets Financial liabilities not measured at fair value: Bills payable Borrowings Deposits and other accounts Sub-ordinated loan	219,398,631 9,835,293 447,444,567 1,887,432 55,236,429 374,961,096 2,000,000 15,520,357		- - 157,003,094 - - - - - - - - - - - - -		158,246,C	
Sale of sukuk to GOP on Bai-Muajjal basis Advances - net Other assets Financial liabilities not measured at fair value: Bills payable Borrowings Deposits and other accounts Sub-ordinated loan Other liabilities	219,398,631 9,835,293 447,444,567 1,887,432 55,236,429 374,961,096 2,000,000 15,520,357		- 157,003,094 - - - - - - - - - - - - - - - - - - -		158,246,0	

# 40. SEGMENT DETAILS WITH RESPECT TO BUSINESS ACTIVITIES

The segment analysis with respect to business activity is as follows:-

	Trading & Sales	Retail Banking	Commercial Banking	Payment & Settlement	· ·	Total	
	Rupees in '000						
2016							
Total income Total expenses Inter segment (cost) / revenue transfer Income taxes	15,402,926 2,038,440 (6,024,670) -	4,544,097 3,748,461 911,120 -	14,447,716 21,132,076 5,113,550 -	490,413 - - -	83,766 - - -	34,968,918 26,918,977 - 3,191,587	
Net income / (loss)	7,339,816	1,706,756	(1,570,810)	490,413	83,766	4,858,354	
Segment assets (gross)	251,460,477	48,490,004	271,095,157	-	-	571,045,638	
Segment non performing loans / investments	3,115,470	2,209,022	52,744,531	-	-	58,069,023	
Segment specific provision required	3,068,083	1,668,986	29,793,974	-	-	34,531,043	
Segment liabilities	30,687,355	77,503,469	409,168,809	-	-	517,359,633	
Segment return on net assets (ROA) (%)	8.49%	11.35%	8.67%				
Segment cost of funds (%)	6.09%	6.25%	6.01%				
2015							

Total income	20,895,675	3,456,503	13,983,106	467,436	88,048	38,890,768
Total expenses	2,425,587	4,031,554	24,904,128	-	-	31,361,269
Inter segment (cost) / revenue transfer	(10,493,546)	1,592,969	8,900,577	-	-	-
Income taxes	-	-	-	-	-	2,781,178
Net income / (loss)	7,976,542	1,017,918	(2,020,445)	467,436	88,048	4,748,321
Segment assets (gross)	215,336,059	45,257,923	234,132,254	-	-	494,726,236
Segment non performing loans / investments	3,095,443	1,982,426	55,086,869	-	-	60,164,738
Segment specific provision required	3,048,940	1,656,719	28,939,869	-	-	33,645,528
Segment liabilities	45,150,348	59,445,098	345,009,868	-	-	449,605,314
Segment return on net assets (ROA) (%)	12.21%	9.94%	11.77%			
Segment cost of funds (%)	7.13%	7.19%	7.33%			



### 41. RELATED PARTY TRANSACTIONS

Related parties comprise subsidiary, key management personnel and entities in which key management personnel are office holders / members. The Bank in the normal course of business carries out transactions with various related parties on arm's length basis. Amounts due from and due to related parties are shown under receivables and payables. Amounts due from key management personnel are shown under receivables and remuneration of key management personnel is disclosed in Note 11.8 and Note 38 respectively. In addition key management personnel are paid terminal and short-term terminal benefits.

		20	16			2015		
	Key management personnel	Subsidiary company and manage modaraba	funds	Others	Key management personnel	Subsidiary company and managec modaraba	Employee funds	Others
		R	upees in '00	0		F	Rupees in 'OC	0
Advances								
Opening balance Loans granted during the year Repayments received during the year	117,456 38,064 (40,670)	855,445 932,466 (709,297)	-	-	121,056 69,064 (72,664)	760,121 744,280 (648,956)	- -	61,874 - (61,874)
Closing balance	114,850	1,078,614	-	-	117,456	855,445	-	-
Deposits								
Opening balance Placements made during the year Withdrawals during the year	18,544 305,191 (295,005)	52,651 1,157,283 (1,153,696)	2,317,942 455,520 (314,113) (	262,770 1,324,912 1,536,194		762,852	2,076,040 7,536,662 (7,294,760)	
Closing balance	28,730	56,238	2,459,349	51,488	18,544	52,651	2,317,942	262,770
Placements	-	300,000	-	-	-	100,000	-	-
Transactions during the year :								
Mark-up/return earned Mark-up/interest expensed Contribution to employees funds	6,798 497 -	71,735 - -	- 136,089 94,920	- 2,325 -	9,004 375 -	60,072 - -	- 156,065 77,658	1,702 2,560 -

- **41.1** Balances pertaining to parties that were related at the beginning of the year but ceased to be so related during any part of the current year are not reflected as part of the closing balance. The same are accounted for through movement presented above.
- **41.2** The GoPb holds controlling interest (57.47% shareholding) in the Bank and therefore entities which are owned and / or controlled by the GoPb, or where the GoPb may exercise significant influence, are related parties of the Bank.

The Bank in the ordinary course of business enters into transaction with Government- related entities. Such transactions include lending to, deposits from and provision of other banking services to Government-related entities.

As at Statement of Financial Position date the loans and advances, deposits and contingencies relating to GoPb and its related entities and loans against GoPb guarantees amounted to Rs. 40,923,548 thousand (2015: Rs. 36,502,375 thousand), Rs. 212,000,928 thousand (2015: Rs. 170,215,660 thousand), Rs. 11,471,482 thousand (2015: Rs. 4,051,764 thousand) and Rs. Nil thousand (2015: Rs. 4,140,871 thousand) respectively. Further, during the period, the Bank has incurred markup expense of Rs. 126,945 thousand (2015: Rs. 148,521 thousand) on subordinated loan of Rs. 2,000,000 thousand received from GoPb in year 2014. In addition, subsidiary company and managed modaraba are provided with office space within the Bank's premises.

### 42. CAPITAL ADEQUACY

### 42.1 Scope of application

The Bank is the only entity in the Group to which Basel framework is applicable. The Bank has only one subsidiary, Punjab Modaraba Services (Private) Limited, whose financial statements are included in the consolidated financial statements.

### 42.2 Capital adequacy

The Basel Framework for a capital adequacy is applicable to the Bank both at the consolidated level (including the subsidiary) and on a stand alone basis. The Bank's policy is to maintain strong capital base so as to maintain, investor, creditor and market confidence and to sustain future business developments. The adequacy of the Bank's capital is monitored using, among other measures, the rules and ratios established by the SBP. The ratio compares the amount of eligible capital with the total of risk-weighted assets. The Bank monitors and reports its capital ratios under SBP rules, which ultimately determine the regulatory capital required to be maintained by Banks and DFIs.

In addition, the SBP requires that the paid up capital of locally incorporated banks should be raised to Rs. 10 billion by December 31, 2013 in a phased manner. The Bank plans to increase its paid up share capital, through right issue, to comply with the aforesaid requirement. The paid-up capital requirement (net of losses) as at December 31, 2016 is Rs.10.0 billion. The paid-up capital, reserves (net of losses) and share deposit money of the Bank amounts to Rs. 24,247,585 (2015 : Rs. 19,396,699 thousand).

The SBP requires that banks doing business in Pakistan should maintain regulatory capital for credit, market, and operational risks, the amount of which should at least be equal to 10% of their risk weighted assets. The Bank's capital adequacy ratio as at December 31, 2016 under Basel III is 12.28%.

The capital adequacy ratio of the Bank was subject to Basel III capital adequacy guidelines stipulated by the SBP through its circular BPRD Circular No. 06 of 2013 dated August 15, 2013. These instructions are effective from December 31, 2013 in a phased manner with full implementation intended by December 31, 2019. Under Basel III guidelines banks are required to maintain the following ratios on an ongoing basis.

			Year end					As of December
Sr. No.	Ratio	2013	2014	2015	2016	2017	2018	2019
1	CET1	5.00%	5.50%	6.00%	6.00%	6.00%	6.00%	6.00%
2	ADT-1	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%
3	Tier-1	6.50%	7.00%	7.50%	7.50%	7.50%	7.50%	7.50%
4	Total capital	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%
5	CCB (consisting of CET1 only)	0.00%	0.00%	0.25%	0.65%	1.275%	1.90%	2.50%
6	Total capital plus CCB	10.00%	10.00%	10.25%	10.65%	11.275%	11.90%	12.50%

Phase-in arrangement and full implementation of the minimum capital requirements:

The SBP's regulatory capital as managed by the Bank is analyzed into following tiers:

- Tier I capital (CET1), which comprises of highest quality capital element and include fully paid up capital, share premium, reserve for bonus shares, general reserves and accumulated losses.
- Additional Tier I capital (ADT-I), which includes perpetual non-cumulative preference shares and its premium after all regulatory adjustments applicable on ADT-I.



- Tier II capital, which includes subordinated debt / instruments and its premium, general reserve for loan losses (up to a maximum of 1.25% of CRWA), net of tax revaluation reserves up to a maximum of 45% of the balance, exchange translation reserves after all regulatory adjustments applicable on Tier-2.
- Tier III capital, which includes short term sub-ordinated debts. This capital is solely for the purpose of meeting a proportion of the capital requirements for market risk.

Various limits are applied to elements of the capital base. Qualifying Tier II and Tier III capital cannot exceed the Tier I capital. Revaluation reserves are eligible upto 45 % for treatment as Tier II capital. There is also restriction on the amount of general reserve for loan losses upto 1.25 % of total risk weighted assets. Sub-ordinated debts cannot exceed 50 % of Tier I capital. Further tier III capital cannot exceed 250 % of Tier I capital.

The Bank calculates capital requirement as per regulatory framework, using the following approaches:

Credit risk	Standardized Approach
Market risk	Standardized Approach
Operational risk	Basic Indicator Approach

Basel-III Framework enables a more risk-sensitive regulatory capital calculation to promote long term viability of the Bank.

		2016	2015
	Note	Rupees	s in '000'
42.3	Capital adequacy return		
	Common Equity Tier 1 capital (CET1): Instruments and reserves		
1 2	Fully paid-up capital / capital deposited with SBP Balance in share premium account and share deposit money	15,551,132 7,037,882	15,551,132 7,037,882
3 4 5	Reserve for issue of bonus shares Discount on issue of shares General / Statutory reserves	- (263,158) 1,262,791	- (263,158) 2,291,119
6 7	Gain / (Losses) on derivatives held as Cash Flow Hedge Unappropriated profit / (accumulated losses)	658,938	(5,220,276)
8	Minority Interests arising from CET1 capital instruments issued to third parties by consolidated bank subsidiaries (amount allowed in CET1 capital of the consolidation group)	_	-
9 10	CET 1 before Regulatory AdjustmentsTotal regulatory adjustments applied to CET142.3.1	24,247,585 2,564,269	19,396,699 1,845,973
11	Common Equity Tier 1	21,683,316	17,550,726
10	Additional Tier 1 (AT 1) Capital		
12 13	Qualifying Additional Tier-1 capital instruments plus any related share premium of which: Classified as equity	-	-
14	of which: Classified as liabilities	-	-
15	Additional Tier-1 capital instruments issued to third parties by consolidated subsidiaries (amount allowed in group AT 1)	-	-
16	of which: instrument issued by subsidiaries subject to phase out	-	-
17 18	AT1 before regulatory adjustments Total regulatory adjustment applied to AT1 capital 42.3.2	-	-
19	Additional Tier 1 capital after regulatory adjustments	-	-
20	Additional Tier 1 capital recognized for capital adequacy	-	-

	Note	2016 Rupees	2015 <b>in '000'</b>
21	Tier 1 Capital (CET1 + admissible AT1) (11+20)	21,683,316	17,550,726
22	<b>Tier 2 Capital</b> Qualifying Tier 2 capital instruments under Basel III plus any related share premium	4,100,000	2,000,000
23 24	Tier 2 capital instruments subject to phase-out arrangement issued under pre-Basel III rules Tier 2 capital instruments issued to third parties by	-	-
25	consolidated subsidiaries (amount allowed in group tier 2) of which: instruments issued by subsidiaries subject to phase out	-	-
26	General provisions or general reserves for loan losses-up to maximum of 1.25% of Credit risk weighted assets	390,971	346,493
27 28 29	Revaluation reserves (net of taxes) of which: Revaluation reserves on fixed assets of which: Unrealized gains / losses on AFS	2,163,009 1,552,832 610,177	1,927,965 1,207,142 720,823
30 31 32	Foreign Exchange Translation Reserves Undisclosed / Other Reserves (if any) <b>T2 before regulatory adjustments</b>	- - 6,653,980	- - 4,274,458
33 34 35 36	Total regulatory adjustment applied to T2 capital42.3.3Tier 2 capital (T2) after regulatory adjustments1Tier 2 capital recognized for capital adequacy2Portion of Additional Tier 1 capital recognized in Tier 2 capital	- - - 6,865	- - - 10,297
37	Total Tier 2 capital admissible for capital adequacy	6,647,115	4,264,161
38	TOTAL CAPITAL (T1 + admissible T2) (21+37)	28,330,431	21,814,887
39	Total Risk Weighted Assets (RWA)42.6	230,695,761	207,868,242
40 41 42 43 44 45 46 47	Capital Ratios and buffers (in percentage of risk weighted assets) CET1 to total RWA Tier-1 capital to total RWA Total capital to total RWA Bank specific buffer requirement (minimum CET1 requirement plus capital conservation buffer plus any other buffer requirement) of which: capital conservation buffer requirement of which: countercyclical buffer requirement of which: D-SIB or G-SIB buffer requirement CET1 available to meet buffers (as a percentage of risk weighted assets) National minimum capital requirements prescribed by SBP	9.40% 9.40% 12.28%	8.44% 8.44% 10.49%
48 49 50	CET1 minimum ratio Tier 1 minimum ratio Total capital minimum ratio	6.00% 7.50% 10.65%	6.00% 7.50% 10.25%



		20	16	2015
			Rupees in	ı '000'
		Amount	Amount subject to Pre-Basel III treatment	
F	Regulatory Adjustments and Additional Information			
12.3.1	Common Equity Tier 1 capital: Regulatory adjustments			
	Goodwill (net of related deferred tax liability)	394,417	-	243,11
	All other intangibles (net of any associated deferred tax liability)	42,220	-	50,93
	Shortfall in provisions against classified assets	-	-	
	Deferred tax assets that rely on future profitability excluding			100 50
	hose arising from temporary differences (net of related tax liability)	-	-	192,53
	Defined-benefit pension fund net assets Reciprocal cross holdings in CET1 capital instruments of banking,			
	inancial and insurance entities	67,797	_	22,87
	Cash flow hedge reserve	01,131		22,07
	nvestment in own shares/ CET1 instruments	-	-	
	Securitization gain on sale	-	-	
	Capital shortfall of regulated subsidiaries	-	-	
	Deficit on account of revaluation from bank's holdings of fixed assets/ AFS	-	-	
	nvestments in the capital instruments of banking, financial and			
	nsurance entities that are outside the scope of regulatory			
C	consolidation, where the bank does not own more than 10% of the			
	ssued share capital (amount above 10% threshold)	-	-	
	Significant investments in the common stocks of banking, financial			
	and insurance entities that are outside the scope of regulatory			
	consolidation (amount above 10% threshold)	-	-	
	Deferred Tax Assets arising from temporary differences (amount			
	above 10% threshold, net of related tax liability)	2,052,970	4,105,939	1,326,22
15 A 16	Amount exceeding 15% threshold			
17	of which: significant investments in the common stocks of financial entities	-	-	
	of which: deferred tax assets arising from temporary differences National specific regulatory adjustments applied to CET1 capital	-	-	
19	Investments in TFCs of other banks exceeding the prescribed limit	-	-	
20	Any other deduction specified by SBP (mention details)	_	-	
	Adjustment to CET1 due to insufficient AT1 and Tier 2 to cover deductions	6,865	-	10,29
	Total regulatory adjustments applied to CET1 (sum of 1 to 21)	2,564,269		1,845,97
		,,		,,-
	Additional Tier-1 & Tier-1 Capital: regulatory adjustments			
	nvestment in mutual funds exceeding the prescribed limit			
	SBP specific adjustment] nvestment in own AT1 capital instruments	-	-	
	Reciprocal cross holdings in Additional Tier 1 capital instruments of	-	-	
	panking, financial and insurance entities	_	_	
	nvestments in the capital instruments of banking, financial and			
	nsurance entities that are outside the scope of regulatory			
	consolidation, where the bank does not own more than 10% of the			
	ssued share capital (amount above 10% threshold)	-	-	
	Significant investments in the capital instruments of banking, financial			
	and insurance entities that are outside the scope of regulatory consolidation	-	-	
	Portion of deduction applied 50:50 to Tier-1 and Tier-2 capital based			
	on pre-Basel III treatment which, during transitional period, remain			
	subject to deduction from additional tier-1 capital	-	-	
	Adjustments to Additional Tier 1 due to insufficient Tier 2 to cover deductions	-		
	Total regulatory adjustment applied to AT1 capital (sum of 23 to 29)			

		20		2015
			Rupees in	'000'
		Amount	Amount subject to Pre-Basel III treatment	
<b>42.3.3</b> 31 32 33 34	<ul> <li>Tier 2 Capital: regulatory adjustments</li> <li>Portion of deduction applied 50:50 to Tier-1 and Tier-2 capital based on pre-Basel III treatment which, during transitional period, remain subject to deduction from tier-2 capital</li> <li>Reciprocal cross holdings in Tier 2 instruments of banking, financial and insurance entities</li> <li>Investment in own Tier 2 capital instrument</li> <li>Investments in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where</li> </ul>	6,865 - -		10,297 - -
35	the bank does not own more than 10% of the issued share capital (amount above 10% threshold) Significant investments in the capital instruments issued by banking, financial and insurance entities that are outside the scope of regulatory consolidation	-		-
36	Total regulatory adjustment applied to T2 capital (sum of 31 to 35)	6,865		10,297
42.3.4	Additional Information			
37 (i) (ii) (iii)	Risk weighted assets subject to pre-Basel III treatment Risk weighted assets in respect of deduction items (which during the transitional period will be risk weighted subject to Pre-Basel III Treatment) of which: deferred tax assets of which: Defined-benefit pension fund net assets of which: Recognized portion of investment in capital of banking, financial and insurance entities where holding is less than 10%	-	-	577,594
(i∨)	of the issued common share capital of the entity of which: Recognized portion of investment in capital of banking, financial and insurance entities where holding is more than 10% of the issued common share capital of the entity	-	-	-
38 39 40	Amounts below the thresholds for deduction (before risk weighting) Non-significant investments in the capital of other financial entities Significant investments in the common stock of financial entities Deferred tax assets arising from temporary differences (net of related tax liability)	4,427,286	6,480,255	5,809,633
41 42 43 44	Applicable caps on the inclusion of provisions in Tier 2 Provisions eligible for inclusion in Tier 2 in respect of exposures subject to standardized approach (prior to application of cap) Cap on inclusion of provisions in Tier 2 under standardized approach Provisions eligible for inclusion in Tier 2 in respect of exposures subject to internal ratings-based approach (prior to application of cap) Cap for inclusion of provisions in Tier 2 under internal		-	-
77	ratings-based approach	-	-	-



		Balance sheet of the published financial statements	Under regulatory scope of consolidation
		2016 Rupees	2016 in '000'
42.4	Capital structure reconciliation		
42.4.	1 Step 1		
	Cash and balances with treasury banks Balances with other banks Lendings to financial institutions Investments - net Advances - net Operating fixed assets Deferred tax assets - net Other assets - net	35,756,024 3,765,867 11,562,133 199,741,990 262,067,924 7,692,675 6,480,256 18,147,262	35,756,024 3,765,867 11,562,133 199,741,990 262,067,924 7,692,675 6,480,256 18,147,262
	Total assets	545,214,131	545,214,131
	Liabilities & Equity		
	Bills payable Borrowings Deposits and other accounts Sub-ordinated loan Liabilities against assets subject to finance lease Deferred tax liabilities - net Other liabilities	4,183,480 39,829,134 453,219,740 4,500,000 - - 15,627,279	4,183,480 39,829,134 453,219,740 4,500,000 - - 15,627,279
	Total liabilities	517,359,633	517,359,633
	Share capital Reserves Accumulated losses Minority Interest Surplus on revaluation of assets - net of tax <b>Total equity</b>	22,325,856 1,262,791 658,938 - 3,606,913 27,854,498	22,325,856 1,262,791 658,938 - 3,606,913 27,854,498
	Total liabilities & equity	545,214,131	545,214,131

	Balance sheet as in published financial statements	Under regulatory scope of consolidation	Referen
	2016 Bupees	2016 s in '000'	
	nupees	5 11 000	-
2.4.2 Step 2			
Assets			]
Cash and balances with treasury banks	35,756,024	35,756,024	
Balanced with other banks	3,765,867	3,765,867	
Lending to financial institutions	11,562,133	11,562,133	
Investments	199,741,990	199,741,990	
of which: Non-significant investments in the capital			
instruments of banking, financial and insurance entities			
exceeding 10% threshold	-	-	a
of which: significant investments in the capital instruments			
issued by banking, financial and insurance entities exceeding			
regulatory threshold	-	-	b
of which: Mutual Funds exceeding regulatory threshold	-	-	С
of which: reciprocal crossholding of capital instrument			
(separate for CET1, AT1, T2)	67,797	67,797	d
of which: others (mention details)			е
Advances	262,067,924	262,067,924	
shortfall in provisions/ excess of total EL amount over			
eligible provisions under IRB			f
general provisions reflected in Tier 2 capital	390,971	390,971	g
Fixed Assets	7,692,675	7,692,675	
Deferred Tax Assets	6,480,256	6,480,256	
of which: DTAs that rely on future profitability excluding			
those arising from temporary differences	-	-	h
of which: DTAs arising from temporary differences			
exceeding regulatory threshold	6,480,256	6,480,256	i
Other assets	18,147,262	18,147,262	
of which: Goodwill	394,417	394,417	j
of which: Intangibles	42,220	42,220	k
of which: Defined-benefit pension fund net assets			I
Total assets	545,214,131	545,214,131	
Liabilities & Equity			,
Bills payable	4,183,480	4,183,480	
Borrowings	39,829,134	39,829,134	
Deposits and other accounts	453,219,740	453,219,740	
Sub-ordinated loans	4,500,000	4,500,000	
of which: eligible for inclusion in AT1	-	-	m
of which: eligible for inclusion in Tier 2	4,500,000	4,500,000	n
Liabilities against assets subject to finance lease	-	-	
Deferred tax liabilities	-	-	
of which: DTLs related to goodwill	-	-	0
of which: DTLs related to intangible assets	-	-	р
of which: DTLs related to defined pension fund net assets	-	-	q
of which: other deferred tax liabilities	-	-	r .
Other liabilities	15,627,279	15,627,279	
Total liabilities	517,359,633	517,359,633	



	Balance sheet as in published financial statements	Under regulatory scope of consolidation	Reference
	2016 Rupees	2016 a in '000'	_
Share capital	22,325,856	22,325,856	
of which: amount eligible for CET1	22,325,856	22,325,856	S
of which: amount eligible for AT1	-	-	t
Reserves	1,262,791	1,262,791	
of which: portion eligible for inclusion in CET1 (provide breakup)	1,262,791	1,262,791	u
of which: portion eligible for inclusion in Tier 2			V
Unappropriated profit/ (losses)	658,938	658,938	W
Minority Interest			
of which: portion eligible for inclusion in CET1	-	-	Х
of which: portion eligible for inclusion in AT1	-	-	У
of which: portion eligible for inclusion in Tier 2	-	-	Z
Surplus on revaluation of assets	3,606,913	3,606,913	
of which: Revaluation reserves on Fixed Assets	2,141,837	2,141,837	aa
of which: Unrealized Gains/Losses on AFS In case of Deficit on revaluation (deduction from CET1)	841,622	841,622	ab
Total liabilities & Equity	545,214,131	545,214,131	

### 42.4.3 Step 3

	Common Equity Tier 1 capital (CET1): Instruments and reserves		
1	Fully paid-up capital/ capital deposited with SBP	15,551,132	
2	Balance in share premium account, share deposit money and	6,774,724	(s)
	discount on issue of shares		
3	Reserve for issue of bonus shares		
4	General / Statutory reserves	1,262,791	(u)
5	Gain / (Losses) on derivatives held as Cash Flow Hedge		
6	Unappropriated profit	658,938	(w)
7	Minority Interests arising from CET1 capital instruments issued		
	to third parties by consolidated bank subsidiaries (amount		
-	allowed in CET1 capital of the consolidation group)	-	(X)
8	CET 1 before Regulatory Adjustments	24,247,585	
0	Common Equity Tier 1 capital: Regulatory adjustments	004 447	
9	Goodwill (net of related deferred tax liability)	394,417	(j) - (o)
10	All other intangibles (net of any associated deferred tax liability)	42,220	(k) - (p)
11	Shortfall of provisions against classified assets	-	(f)
12	Deferred tax assets that rely on future profitability excluding		((b) (c) * x0/
13	those arising from temporary differences (net of related tax liability) Defined-benefit pension fund net assets	-	{(h) - (r)} * x% {(l) - (q)} * x%
14	Reciprocal cross holdings in CET1 capital instruments	67,797	{(i) - (q)} x % (d)
15	Cash flow hedge reserve	01,191	(U)
16	Investment in own shares / CET1 instruments	_	
17	Securitization gain on sale	_	
18	Capital shortfall of regulated subsidiaries	_	
19	Deficit on account of revaluation from bank's holdings of		
	fixed assets/ AFS	_	(ab)
			(5.0)

		Component of regulatory capital reported by bank 2016 Rupees	Source based on reference number from step2 2016 s in '000'
20	Investments in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory		
21	consolidation, where the bank does not own more than 10% of the issued share capital (amount above 10% threshold) Significant investments in the capital instruments issued by banking, financial and insurance entities that are outside the	-	(a) - (ac) - (ae)
22	scope of regulatory consolidation (amount above 10% threshold) Deferred Tax Assets arising from temporary differences (amount above 10% threshold, net of related tax liability)	- 2,052,970	(b) - (ad) - (af)
23 24	Amount exceeding 15% threshold of which: significant investments in the common stocks of financial entities	-	(i)
25 26 27	of which: deferred tax assets arising from temporary differences National specific regulatory adjustments applied to CET1 capital of which: Investment in TFCs of other banks exceeding the prescribed limit	-	
28 29	of which: Any other deduction specified by SBP (mention details) Regulatory adjustment applied to CET1 due to insufficient AT1 and Tier 2 to cover deductions	-	
30	Total regulatory adjustments applied to CET1 (sum of 9 to 29)	-	
31	Common Equity Tier 1	21,690,181	
32	Additional Tier 1 (AT 1) Capital Qualifying Additional Tier-1 instruments plus any related	[]	[]
33 34 35	share premium of which: Classified as equity of which: Classified as liabilities Additional Tier-1 capital instruments issued by consolidated		(t) (m)
36 37	subsidiaries and held by third parties (amount allowed in group AT 1) of which: instrument issued by subsidiaries subject to phase out AT1 before regulatory adjustments	-	(y)
38	Additional Tier 1 Capital: regulatory adjustments Investment in mutual funds exceeding the prescribed limit (SBP specific adjustment)	_	
39	Investment in own AT1 capital instruments	-	
40 41	Reciprocal cross holdings in Additional Tier 1 capital instruments Investments in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10%	-	
42	of the issued share capital (amount above 10% threshold) Significant investments in the capital instruments issued by banking, financial and insurance entities that are outside the	-	(ac)
43	scope of regulatory consolidation Portion of deduction applied 50:50 to core capital and supplementary capital based on pre-Basel III treatment which,	-	(ad)
	during transitional period, remain subject to deduction from tier-1 capital	6,865	



		Component of regulatory capital reported by bank 2016	Source based on reference number from step2 2016
		Rupees	in '000'
44 Regulatory adjustments applied to Additio insufficient Tier 2 to cover deductions	nal Tier 1 due to	_	
45 Total of Regulatory Adjustment applied to			
(sum of 38 to 44) 46 Additional Tier 1 capital		-	
47 Additional Tier 1 capital recognized for	capital adequacy	6,865	
48 Tier 1 Capital (CET1 + admissible AT1) (	31+47)	21,683,316	
<ul> <li>Tier 2 Capital</li> <li>Qualifying Tier 2 capital instruments under related share premium</li> <li>Capital instruments subject to phase out a</li> </ul>		4,100,000	
tier 2 (Pre-Basel III instruments)	-	-	(n)
51 Tier 2 capital instruments issued to third p subsidiaries (amount allowed in group tier		_	(Z)
52 of which: instruments issued by subsidiaries	s subject to phase out	-	(4)
53 General Provisions or general reserves for maximum of 1.25% of Credit Risk Weighte	loan losses-up to	390,971	(g)
54 Revaluation Reserves		2,163,009	(9)
55 of which: Revaluation reserves on fixed 56 of which: Unrealized Gains/Losses on A		1,552,832 610,177	portion of (aa)
57 Foreign Exchange Translation Reserves		-	(v)
58 Undisclosed/Other Reserves (if any)		-	
59 T2 before regulatory adjustments Tier 2 Capital: regulatory adjustments		6,647,115	
60 Portion of deduction applied 50:50 to core supplementary capital based on pre-Base	Ill treatment which,		
during transitional period, remain subject t tier-2 capital	o deduction from	6,865	
61 Reciprocal cross holdings in Tier 2 instrum		-	
<ul> <li>62 Investment in own Tier 2 capital instrument</li> <li>63 Investments in the capital instruments of b</li> <li>insurance entities that are outside the scoperation</li> </ul>	anking, financial and	-	
consolidation, where the bank does not ov	vn more than 10% of		
<ul><li>the issued share capital (amount above 10</li><li>64 Significant investments in the capital instru-</li></ul>		-	(ae)
banking, financial and insurance entities th			
<ul><li>scope of regulatory consolidation</li><li>Amount of Regulatory Adjustment applied</li></ul>	to T2 capital	-	(af)
(sum of 60 to 64)		-	
66 Tier 2 capital (T2)		-	
67 Tier 2 capital recognized for capital adequ 68 Excess Additional Tier 1 capital recognized		_	
69 Total Tier 2 capital admissible for capital admissible		6,647,115	
70 TOTAL CAPITAL (T1 + admissible T2) (4	8+69)	28,330,431	

Sr.				Sub-ordinated Loan -
No.	Main Features	Common Shares	Sub-odinated Loan - Government	Privately place term finance certificates
1	lssuer	The Bank of Punjab	The Bank of Punjab	The Bank of Punjab
2	Unique identifier (e.g. KSE Symbol or	BOP	BOP	BOP-PPTFCs
0	Bloomberg identifier etc.)	Conital Market Law	Dolovant rulas and	Polovent rules and regulations
3	Governing law(s) of the instrument Regulatory treatment	Capital Market Law	Relevant rules and regulations	Relevant rules and regulations
4	Transitional Basel III rules	Common equity Tier 1	Tier 2 Capital Instruments	Tier 2 Capital Instruments
5 6	Post-transitional Basel III rules	Common equity Tier 1 Standalone and group	Tier 2 Capital Instruments Standalone and group	Tier 2 Capital Instruments Standalone and group
7	Eligible at solo/ group/ group & solo Instrument type	Common shares	Debt	Debt
8	Amount recognized in regulatory capital	22,551,132	2,000,000	2,500,000
	(Currency in PKR thousands, as of reporting date)			
9	Par value of instrument	PKR 10	Not applicable	PKR 100,000
10	Accounting classification	Shareholder equity	Sub-ordinated Loan	Privately Placed Term Finance Certificates
11 12	Original date of issuance Perpetual or dated	1990 Demostual	2014 Dated	2016 Deted
12	Original maturity date	Perpetual No maturity	07 years from date of	Dated 10 years from date of
10	ongina materity date	Nomatority	disbursement	disbursement
14	Issuer call subject to prior supervisory approval	No	Yes	Yes
15	Optional call date, contingent call dates and redemption amount	Not applicable	After 5 years	After 5 years
16	Subsequent call dates, if applicable Coupons / dividends	Not applicable	Not applicable	Not applicable
17	Fixed or floating dividend/ coupon	Not applicable	Floating	Floating
18	Coupon rate and any related index/	Not applicable	Average SBP discount	6 month ask side KIBOR at
	benchmark		rate	base rate setting date
19 20	Existence of a dividend / coupon stopper Fully discretionary, partially discretionary or mandatory	No Fully discretionary	Yes Mandatory	Yes Mandatory
21	Existence of step up or other incentive to redeem	No	No	No
22	Noncumulative or cumulative	Not applicable	No	No
23	Convertible or non-convertible	Non-convertible	May be converted subject to consent of parties and necessary regulatory approvals.	May be converted on discretion of SBP upon occurrence of a point of non-viability ("PONV") event as defined in the Basel II guidelines
24	If convertible, conversion trigger (s)	Not applicable	At the option of issuer after 05 years	guidelines. Upon occurrence of a point of non-viability ("PONV") event as defined in the Basel II guidelines.
25	If convertible, fully or partially	Not applicable	Fully	Fully or partially
26	If convertible, conversion rate	Not applicable	Rs. 15 per share	Market value of shares at the date of trigger of PONV as
27	If convertible, mandatory or optional conversion	Not applicable	Optional	declared by the SBP. Optional
28	If convertible, specify instrument type convertible into	Not applicable	Ordinary shares	Ordinary shares
29	If convertible, specify issuer of instrument it converts into	Not applicable	BOP common shares	BOP common shares
30	Write-down feature	Not applicable	Yes	Yes
31	If write-down, write-down trigger(s)	Not applicable	Not applicable	Not applicable
32	If write-down, full or partial	Not applicable	Not applicable	Not applicable
33 34	If write-down, permanent or temporary If temporary write-down, description	Not applicable Not applicable	Permanent Not applicable	Permanent Not applicable
35	of write-up mechanism Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument	Not applicable	Ranked inferior to all other debts of the Bank including deposits	Ranked inferior to all other debts of the Bank including deposits
36	Non-compliant transitioned features	No	No	No
37	If yes, specify non-compliant features	Not applicable	Not applicable	Not applicable

### 42.5 Main features template of regulatory capital instruments



### 42.6 Risk Weighted Assets

The capital requirements for the banking group as per the major risk categories should be indicated in the manner given below:-

	Capital F 2016	Requirements 2015	Risk Weighted Assets20162015		
		Rupees	in '000		
Credit Risk					
On-Balance sheet Portfolios subject to standardized approach (Comprehensive)					
Cash & cash equivalents Sovereign	- 6,621	- 12,609	- 66,205	126,08	
Public Sector entities	312,263	610,307	3,122,633	6,103,0	
Banks	379,368	254,537	3,793,677	2,545,3	
Corporate Retail	10,992,332 2,784,929	8,922,732 2,743,282	109,923,320 27,849,288	89,227,3 27,432,8	
Residential Mortgages	68,531	63,263	685,305	632,6	
Past Due loans	795,801	807,379	7,958,009	8,073,7	
Deferred Tax Assets	798,876	913,368	7,988,759	9,133,6	
Operating Fixed Assets	725,604	619,027	7,256,044	6,190,2	
Significant Inv (250%) Punjab Modaraba Other assets	3,432	1,716	34,322	17,1	
Other assets	1,814,726 18,682,483	2,563,591 17,511,811	18,147,262 186,824,824	25,635,9 175,118,0	
Off-Balance sheet	10,002,400	17,011,011	100,024,024	170,110,0	
Non-market related					
Financial guarantees, acceptances, performance related	1 511 026	1 002 265	15 110 264	10.022.6	
commitments, trade related etc. Market related	1,511,836	1,003,365	15,118,364	10,033,6	
Foreign Exchange contracts/ derivatives etc.	7,031	6,653	70,313	66,5	
	1,518,867	1,010,018	15,188,677	10,100,1	
Equity Exposure Risk in the Banking Book					
Under simple risk weight method					
Listed, Unlisted	69,643	70,414	696,426	704,1	
Under Internal models approach					
Market Risk	69,643	70,414	696,426	704,1	
Capital Requirement for portfolios subject to Standardized Approach					
<u>Standardized Approach</u>					
Interest rate risk	54,732	1,591	684,150	19,8	
Equity position risk Foreign Exchange risk	179,981 10,894	188,736 10,780	2,249,763 136,175	2,359,2 134,7	
T OFEIGHT EACHAINGE HISK					
Capital Requirement for portfolios subject to	245,607	201,107	3,070,088	2,513,8	
Basic Indicator Approach					
Operational Risk					
Capital Requirement for operational risks	1,993,260	1,554,559	24,915,746	19,431,9	
Total	22,509,860	20,347,909	230,695,761	207,868,2	
Carrital Adamuscu Dation	004.0	004.0	0015	00	
Capital Adequacy Ratios	2016 Required	2016 Actual	2015 Required	20 Act	
	. le qui ou	. to tatal	. is quired	, 101	
CET1 to total RWA	6.00%	9.40%	6.00%	8.44	
Tier-1 capital to total RWA Total capital to total RWA	7.50% 10.65%	9.40% 12.28%	7.50% 10.25%	8.44 10.49	

The principal risks associated with the Banking business are credit risk, market risk, liquidity risk and operational risk.

### 43.1 Credit risk

standard practices and procedures as laid down in the Credit Policy Manual. The Bank's credit process currently entails assessment of credit worthiness of potential customers, pre-sanction evaluation of credit proposal, adequacy and quality checks over collateral and examination of charge documents Credit risk is the risk that one party to a financial instrument will fail to discharge its obligations and cause the other party to incur a financial loss. The Bank manages its exposure to credit risk by pursuing credit policy approved by the Board of Directors and undertaking all lending activities in accordance with before disbursements. The Bank will also continue to keep its focus on expansion through diversified exposure. Further, to strengthen the portfolio and as a matter of prudence, adequate provisions against non-performing advances are accounted for in accordance with the requirements of the Prudential Regulations issued by the SBP.

## 43.1.1 Segments by class of business

2016		2015	LU T					č			
		24	0	2016	o	2015	2	2016	9	20	2015
Rupees I in '000	Percent	Rupees in '000	Percent	Rupees in '000	Percent	Rupees in '000	Percent	Rupees in '000	Percent	Rupees in '000	Percent
6.360.779	2.16	7.694.514	3.07	16,493,266	3.64	13.925.870	3.71		1		1
54,939,692	18.69	53,598,444	21.41	1,952,192	0.43	2,058,506	0.55	5,427,975	8.74	4,333,441	11.60
5,586,579	1.90	4,120,492	1.65	296,165	0.07	645,401	0.17	3,603,448	5.80	2,670,574	7.15
11,048,102	3.76	9,126,626	3.65	1,548,917	0.34	405,468	0.11	111,716	0.18	99,186	0.27
1,783,769	0.61	1,645,931	0.66	6,011,551	1.33	3,995,197	1.07	8,564,597	13.78	6,028	0.02
7,535,880	2.56	11,103,629	4.44	18,061,095	3.99	12,464,104	3.32	11,666,409	18.78	9,327,563	24.97
3,241,442	1.10	2,262,693	0.90	913,994	0.20	451,328	0.12	1,548,827	2.49	859,488	2.30
2,180,653	0.74	2,122,953	0.85	80,733	0.02	3,643,981	0.97	1,089,538	1.75	109,420	0.29
8,402,084	2.86	7,996,996	3.19	1,873,713	0.41	1,693,523	0.45	1,118,824	1.80	542,423	1.45
6,535,561	2.22	5,128,090	2.05	1,110,533	0.25	1,201,872	0.32	1,769,987	2.85	1,831,477	4.90
4,125,651	1.40	3,983,440	1.59	283,267	0.06	238,427	0.06	710,507	1.14	565,865	1.51
9,373,073	3.19	9,316,399	3.72	1,950,722	0.43	1,442,538	0.38	2,836,728	4.57	3,539,720	9.48
10,388,024	3.53	5,529,316	2.21	817,200	0.18	254,641	0.07	3,669,559	5.91	1,090,632	2.92
5,563,632	1.89	6,036,160	2.41	2,688,920	0.59	1,001,325	0.27	1,106,458	1.78	215,014	0.58
							i I		000		)   
45,782,278	15.58	18,304,286	7.31	20,113,322		10,196,775	2.72	6,087,100	9.80	2,908,513	7.79
29,189,829	9.93	31,028,296	12.39	226,398,222		189,226,581	50.47	7,320,582	11.78	4,194,404	11.23
42,121,947	14.33	40,166,614	16.04	124,444,139	27.46	105,549,191	28.15	I	'	I	ı
18,640,932	6.34	14,410,934	5.76	6,136,436	1.35	4,701,812	1.25	2,074,095	3.34	1,684,859	4.51
8,521,957	2.90	6,394,515	2.55	12,053,284	2.66	11,151,743	2.97	205,532	0.33	175,698	0.47
12,599,991	4.31	10,371,384	4.15	9,992,069	2.20	10,712,813	2.87	3,225,665	5.18	3,201,356	8.56
293,921,855	00.00	250,341,712	100.00	453,219,740	100.00	374,961,096	100.00	62,137,547	100.00	37,355,661	100.00
		3.76 0.61 2.56 1.10 0.74 2.86 2.86 3.19 3.19 3.19 3.53 1.40 3.53 1.89 3.53 1.89 3.53 1.89 3.53 1.40 3.53 1.40 3.53 1.40 3.53 1.40 3.53 1.40 3.53 1.40 3.53 1.40 3.53 5.56 1.40 3.53 5.56 1.40 5.56 5.56 5.56 5.56 5.56 5.56 5.56 5.5	3.76 0.61 2.56 1.10 0.74 2.86 2.86 3.19 3.19 3.53 1.40 3.53 1.40 3.53 1.89 3.53 1.89 3.53 1.89 3.53 1.89 1.89 1.83 1.40 3.53 1.53 1.53 1.53 1.53 1.53 1.53 1.53	3.76         9,126,626           0.61         1,645,931           2.56         11,103,629           1.10         2,262,693           0.74         2,122,953           2.86         7,996,996           2.22         5,128,090           1.40         3,983,440           3.19         9,516,399           3.53         6,036,160           1.58         18,304,286           9,93         31,028,296           9,33         40,166,614           6.34         14,410,934           2.90         6,394,515           4.31         10,371,384           100.00         250,341,712	3.76         9,126,626           0.61         1,645,931           2.56         11,103,629           1.10         2,262,693           0.74         2,122,953           2.86         7,996,996           2.22         5,128,090           1.40         3,983,440           3.19         9,516,399           3.53         6,036,160           1.58         18,304,286           9,93         31,028,296           9,33         40,166,614           6.34         14,410,934           2.90         6,394,515           4.31         10,371,384           100.00         250,341,712	3.76         9,126,626           0.61         1,645,931           2.56         11,103,629           1.10         2,262,693           0.74         2,122,953           2.86         7,996,996           2.22         5,128,090           1.40         3,983,440           3.19         9,516,399           3.53         6,036,160           1.58         18,304,286           9,93         31,028,296           9,33         40,166,614           6.34         14,410,934           2.90         6,394,515           4.31         10,371,384           100.00         250,341,712	3.76         9,126,626           0.61         1,645,931           2.56         11,103,629           1.10         2,262,693           0.74         2,122,953           0.74         2,122,953           2.286         7,996,996           3.19         9,516,399           3.19         9,316,399           3.53         5,529,316           1.58         18,304,286           9,33         40,166,14           6.34         14,410,934           6.34         6,394,515           4.31         10,371,384           100.00         250,341,712	3.76         9,126,626         3.65         1,548,917         0.34         405,468           0.61         1,645,331         0.66         6,011,551         1.33         3,995,197           2.56         11,103,629         4.44         18,061,095         3:99         12,464,104           1.10         2,265,693         0.90         913,994         0.20         451,328           0.74         2,122,953         0.85         80,733         0.02         3,643,981           1.10         2,262,693         0.90         913,994         0.20         3,643,981           2.286         7,996,996         3:19         1,873,713         0.41         1,693,523           2.12         5,128,090         2.05         1,110,533         0.26         1,201,872           3.19         9,316,399         3.72         1,401,533         0.26         1,442,538           3.5529,316         2.21         2,563,98920         0.59         1,001,325           3.5529,316         2.31         2,668,920         0.59         1,001,325           3.5529,316         2.31         2,6136,414         1,0136,775           3.5529,316         2.31,3222         444,4139         2554,641	3.76         9,126,626         3.65         1,548,917         0.34         405,468         0.11           0.61         1,645,331         0.66         6,011,551         1.33         3,995,197         1.07           2.56         11,103,629         4.44         18,061,095         3.99         12,464,104         3.32           1.10         2.265,693         0.90         913,994         0.20         451,328         0.12           0.74         2,122,953         0.85         80,733         0.02         3,643,981         0.97           2.286         7,996,996         3.19         1,873,713         0.41         1,683,523         0.45           2.12         5,128,090         2.05         1,110,533         0.25         1,201,872         0.33           2.140         3,938,440         1.59         288,227         0.06         238,427         0.03           3.193         9,316,399         3.72         1,405,533         0.45         1,201,872         0.32           3.141         3,833,440         1.59         2,833,267         0.06         238,427         0.07           3.153         9,316,339         3.74         1,633,532         0.44         1,693,533         0.4	3.76         9,126,626         3.65         1,548,917         0.34         405,468         0.11           0.61         1,645,331         0.66         6,011,551         1.33         3,995,197         1.07           2.56         11,103,629         4.44         18,061,095         3.99         12,464,104         3.32           1.10         2,265,693         0.90         913,994         0.20         451,328         0.12           0.74         2,122,953         0.85         3.19         1,873,713         0.41         1,683,523         0.45           1.40         3,983,440         1.59         1,873,713         0.41         1,683,523         0.45           1.40         3,983,440         1.59         288,267         0.06         1,201,872         0.32           3.19         9,316,399         3.71         0,41         1,683,523         0.45           3.140         1.59         1,873,713         0,41         1,683,523         0.32           3.19         9,316,399         3.716         0.05         1,442,538         0.33           3.141         2,883,267         0.06         238,427         0.06           3.13,025,1316         2.11         2,883,267	3.76         9.126,626         3.65         1,548,917         0.34         405,468         0.11         111,716         0.18         9.32           0.61         1,645,931         0.66         6,011,551         1.33         3,995,197         1.07         8,564,597         13.78         9,33           2.56         11,103,629         4.44         18,061,095         3.99         12,464,104         3.32         11,666,409         18.78         9,3           0.74         2.265,693         0.90         913,994         0.20         451,328         0.12         1,548,827         2.49         8           0.74         2,122,953         0.85         3.19         1,873,713         0.41         1,683,523         0.45         1,718,824         1.86         4.57         3,55           2.286         5,7996,996         3.19         1,873,713         0.41         1,683,523         0.45         1,718,824         1.86         4.57         3,55           2.286         5,7996,996         3.19         1,873,713         0.41         1,683,523         0.45         1,18,824         1.86         3,56           2.281,333         0.365         1,100,533         0.15         1,201,872         0.07 <td< td=""></td<>



### 43.1.2 Segment by sector

			2016	6		
	Advances	s (gross)	Deposi	ts	Contingen commit	
	Rupees in '000	Percent	Rupees in '000	Percent	Rupees in '000	Percent
Public Sector / Government Private	74,972,107 218,949,748	25.51 74.49	246,511,544 206,708,196	54.39 45.61	13,407,682 48,729,865	21.58 78.42
	293,921,855	100.00	453,219,740	100.00	62,137,547	100.00

**43.1.3** Details of non-performing advances and specific provisions by class of business segment

	20	16	201	5
		Rupee	s in '000	
	Classified advances	Specific provision held	Classified advances	Specific provision held
Agribusiness	1,485,793	1,055,562	1,287,340	1,111,180
Textile and ginning	25,228,696	13,378,356	25,520,551	11,489,399
Cement	1,547,291	1,129,044	1,639,610	1,029,556
Sugar	1,805,281	1,181,462	1,916,552	1,402,295
Financial	1,394,009	39,328	1,170,090	38,675
Construction and real estate	2,088,907	1,787,691	2,425,746	1,939,369
Oil and gas	80,252	76,671	105,191	85,016
Auto and allied	1,998,230	1,540,329	1,997,044	1,537,993
Food and allied	3,505,840	2,115,173	3,129,497	1,716,723
Chemical and pharmaceuticals	123,695	86,122	578,307	517,672
Fertilizers	87,966	67,662	61,010	61,010
Cable, electrical and engineering	2,044,754	166,339	2,092,300	203,359
Production and transmission of energy	1,548,271	509,495	1,542,741	505,217
Transport, storage and communication	260,327	151,903	612,238	284,736
Government:				
- Public sector enterprises	-	-	-	-
- Federal and Provincial Governments	-	-	-	-
Individuals	564,768	442,707	523,695	399,898
Trading and commerce	6,951,959	4,381,365	7,643,387	4,833,138
Services	1,722,082	1,583,620	2,082,373	1,642,855
Others	2,515,432	1,770,131	2,741,623	1,798,497
	54,953,553	31,462,960	57,069,295	30,596,588

43.1.4 Details of non-performing advances and specific provisions by sector

Public Sector / Government	-	-	-	-
Private	54,953,553	31,462,960	57,069,295	30,596,588
	54,953,553	31,462,960	57,069,295	30,596,588

### 43.1.5 Geographical segment analysis

A geographical segment analysis has not been presented since the Bank's operations are restricted to Pakistan only.

### 43.1.6 Credit risk - general disclosures

The Bank follows the standardized approach for its credit risk exposures, which sets out fixed risk weights corresponding to external credit rating or type of exposure, whichever is applicable.

Under standardized approach, the capital requirement is based on the credit rating assigned to the counterparties by the External Credit Assessment Institutions (ECAIs) duly recognized by SBP for capital adequacy purposes. Bank utilizes, wherever available, the credit ratings assigned by the SBP recognized ECAIs, viz. PACRA (Pakistan Credit Rating Agency), JCR-VIS (Japan Credit Rating Company– Vital Information Systems), Fitch Moody's and Standard & Poor's. Credit rating data for advances is obtained from recognized ECAIs and then mapped to SBP's rating grades.

Exposures	JCR-VIS	PACRA	S&P	Moody's	Fitch
Corporate	$\checkmark$	$\checkmark$			
Banks	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Sovereigns		$\checkmark$			
PSEs	$\checkmark$	$\checkmark$			
SMEs	$\checkmark$	$\checkmark$			

### Type of exposures & ECAIs used

### Mapping to SBP rating grades

For all credit exposures, the selected ratings are translated to the standard rating grades given by the SBP. The mapping tables used for converting ECAI ratings to SBP rating grades are given below:

SBP rating grade	Fitch	Moody's	S & P	PACRA	JCR-VIS	ECA Scores
1	AAA AA+ AA AA-	Aaa Aa1 Aa2 Aa3	AAA AA+ AA AA-	AAA AA+ AA AA-	AAA AA+ AA AA-	0 1
2	A+ A A-	A1 A2 A3	A+ A A-	A+ A A-	A+ A A-	2
3	BBB+ BBB BBB-	Baa1 Baa2 Baa3	BBB+ BBB BBB-	BBB+ BBB BBB-	BBB+ BBB BBB-	3
4	BB+ BB BB-	Ba1 Ba2 Ba3	BB+ BB BB-	BB+ BB BB-	BB+ BB BB-	4
5	B+ B B-	B1 B2 B3	B+ B B-	B+ B B-	B+ B B-	5 6
6	CCC+ and below	Caa1 and below	CCC+ and below	CCC+ and below	CCC+ and below	7

### Long term ratings grades mapping

### Short term rating grades mapping

SBP rating grade	Fitch	Moody's	S & P	PACRA	JCR-VIS
S1	F1	P-1	A-1+	A-1+	A-1+
S1	F1	P-1	A-1	A-1	A-1
S2	F2	P-2	A-2	A-2	A-2
S3	F3	P-3	A-3	A-3	A-3
S4	Others	Others	Others	Others	Others



### Credit exposures subject to standardized approach

			2016			2015	
Exposures	Rating	Amount outstanding	Deduction CRM	Net amount	Amount outstanding	Deduction CRM	Net amount
	•			Rupe	es in '000		
Corporate	1 2 3,4 5,6 Unrated-1	11,015,824 13,199,705 1,105,922 - 38,895,144	(5,945,511) (9,662) - -	5,070,313 13,190,043 1,105,922 - 38,895,144	8,718,622 12,448,646 1,049,876 120,149 25,625,650	(3,875,518) (15,087) (11,236) - -	4,843,104 12,433,559 1,038,639 120,149 25,625,650
	Unrated-2	56,902,534	(4,313,151)	52,589,383	60,091,186	(11,300,195)	48,790,991
Bank	1 2,3 4,5 6 Unrated	22,049,175 - 47,230 - -	(3,198,867) - - -	18,850,308 - 47,230 - -	12,979,840 133,644 - -	(587,107) - - - -	12,392,733 133,644 - -
Public sector enterprises in Pakistan	1 2,3 4,5 6 Unrated	12,344,847 - - 33,497,807	- - - (32,190,480)	12,344,847 - - 1,307,327	- - - 18,656,044	- - - - (6,449,899)	- - - 12,206,145
Sovereigns and on Government of Pakistan or Provisional Government or SBP or Cash	0 1 2 3 4,5 6 Unrated	225,095,437 - - - 66,205 - -	(25,850,593) - - - - - -	199,244,844 - - 66,205 - -	216,831,658 - - 126,085 - -	(21,630,213) - - - - - - -	195,201,445 - - 126,085 - -
Listed equity investments	100%	676,849	-	676,849	684,560	-	684,560
Un-listed equity Investments	150%	13,051	-	13,051	13,051	-	13,051
Non performing Ioans	150% 100% 50%	16,326,203 6,917,707 246,683	(13,764,101) (2,817,336) (217,711)	2,562,102 4,100,371 28,972	17,725,460 6,870,226 1,877,022	(15,403,059) (2,631,036) (1,175,018)	2,322,401 4,239,190 702,004
Mortgage	35%	1,958,013	-	1,958,013	1,807,518	-	1,807,518
Retail	75%	48,465,400	(11,333,016)	37,132,384	45,614,780	(9,037,691)	36,577,089
Fixed assets	100%	7,256,044	-	7,256,044	6,190,267	-	6,190,267
Deferred tax assets	100%	2,052,969	-	2,052,969	4,556,262	-	4,556,262
Deferred tax assets	250%	2,374,316	-	2,374,316	1,830,965	-	1,830,965
Significant assets	250%	13,729	-	13,729	6,865	-	6,865
Others	100%	18,147,262	-	18,147,262	25,635,908	-	25,635,908
Total		518,668,056	(99,640,428)	419,027,628	469,594,284	(72,116,059)	397,478,224

### 43.1.7 Credit risk: Disclosures with respect to credit risk mitigation for standardized approach

The Bank has adopted comprehensive approach of credit risk mitigation for banking book. Under this approach cash, lien on deposits, government securities, and eligible securities etc. are consolidated as eligible collateral. Where the Bank's exposure to an obligor is secured by eligible collaterals, the Bank reduces its exposure for the calculation of the capital requirement by the realizable amount of the collateral, adjusted for any applicable haircuts.

### 43.1.7.1 Credit risk: Disclosures for portfolio subject to the standardized approach

No credit risk mitigation benefit is taken in the trading book. For each asset class, the risk weights as specified by the SBP or corresponding to the SBP rating grades are applied to the net amount for the calculation of risk weighted assets.

### 43.1.7.2 Equity position risk in the banking book

The Bank takes proprietary equity positions for both short term and long term trading purposes. As of December 31, 2016 the composition of equity investments, is as follows:

	Held for trading	Available for sale	Total
		Rs. In '000'	
Ordinary shares (listed) - net of impairment held	-	1,136,049	1,136,049
Ordinary shares (un-listed) - net of impairment held	-	40,510	40,510
Preference shares - net of impairment held	-	-	-
Total	-	1,176,559	1,176,559

The Bank classify its equity investment portfolio in accordance with the directives of the SBP as follows:

- · Investments Held for trading
- · Investments Available for Sale
- · Investments in subsidiaries

### 43.1.8 Leverage Ratio

The State Bank of Pakistan (SBP) through its BPRD Circular No. 06 of 2013 has issued instructions regarding implementation of parallel run of leverage ratio reporting and its components from December 31, 2013 to December 31,2017. During this period the final calibration, and any further adjustments to the definition, will be completed, with a view to set the leverage ratio as a separate capital standard on December 31, 2018.

The Basel III leverage ratio is defined as the capital measure (the numerator) divided by the exposure measure (the denominator), with this ratio expressed as a percentage:

Leverage Ratio = Tier 1 capital (after related deductions) / Total Exposure

As at December 31, 2016 the Bank's Leverage ratio stood at 3.35% which is well above the minimum requirement of 3.0% (2015: 3.0%).

	2016 Rupees	2015 <b>s in '000'</b>
Cash and balances with treasury banks	35,756,024	26,190,481
Balances with other banks	3,765,867	4,512,033
Lendings to financial institutions	11,562,133	6,113,262
nvestments - net	199,667,330	176,043,045
Advances - net	262,067,925	219,398,631
Operating fixed assets	7,256,044	6,484,313
Deferred tax assets - net	4,427,285	7,905,981
Financial Derivatives (A.1)	14,865,947	19,354,579
Other assets - net	18,147,262	25,635,908



	2016 Bupees	2015 <b>s in '000'</b>
	Парсек	
A.1 Derivatives (On Balance sheet)		
Interest Rate	-	-
Equity	-	-
Foreign Exchange and Gold	14,865,947	19,354,579
Precious Metal (except gold)	-	-
Commodities	-	-
Credit Derivatives (protection bought & sold)	-	-
Any other derivatives	-	-
B. Off-Balance Sheet Items excluding derivatives		
Direct Credit Substitutes	6,929,834	3,886,685
Performance-related Contingent Liabilities (i.e. Guarantees)	28,316,171	17,260,882
Trade-related Contingent Liabilities (i.e. Letter of Credits)	26,886,223	16,208,094
Lending of securities or posting of securities as collaterals	-	-
Undrawn committed facilities (which are not cancellable)	22,596,486	6,335,573
Unconditionally cancellable commitments	4,432,773	3,355,250
Commitments in respect of operating leases	-	-
Commitments for the acquisition of operating fixed assets	27,095	111,537
	89,188,582	47,158,021
C. Commitments in respect of Derivatives - Off Balance Sheet Items		
(Derivatives having negative fair value are also included)		
Interest Rate	-	-
Equity	-	-
Foreign Exchange & gold	57,130	46,734
Precious Metals (except gold)	-	-
Commodities	-	-
Credit Derivatives (protection sold and bought)	-	-
Other derivatives	-	-
Total Derivatives (C)	57,130	46,734
Tier-1 Capital	21,683,316	17,550,726
Total Exposures (sum of A,B and C)	646,761,529	538,842,988
		,,,
Leverage Ratio	3.35%	3.26%

### 43.2 Market risk

Market risk is the risk that the value of 'on' or 'off' balance sheet positions will be adversely affected by movements in equity and interest rate markets, currency exchange rates and commodity prices.

The Bank is exposed to market risk primarily through its trading activities, which are centered in the Treasury and Equity Capital Markets. Market risk exposure also arises from market-making, facilitation of client business and proprietary positions in equities, fixed income and interest rate products and foreign exchange, which exposes bank to interest rate risk, foreign exchange risk and equity price risk.

The Bank's market risk management structure consists of Board Risk Management Committee, ALCO, Market Risk Management Committee and independent Enterprise Risk Management unit (ERM). Market risk is an independent risk management function that works in close partnership with the business segments to identify and monitor market risks throughout the Bank and to define market risk policies and procedures. ERM unit seeks to facilitate efficient risk/return decisions, reduce volatility in operating performance and provide transparency in reporting the Bank's market risk profile to the senior management, the Board of Directors and the SBP.

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interest rate risk for its investing and/or financing activities where any major fluctuation in the market interest rate/yield can affect both the value of the financial instrument as well as the profitability of the Bank. To minimize this risk the Bank's Assets and Liabilities Committee (ALCO) keeps a constant nterest rate risk is the risk that the value of financial instruments will fluctuate due to changes in market interest rates. The Bank is exposed to yield/ watch on the interest rate scenario in the country and on regular intervals reviews pricing mechanism for assets and liabilities of the Bank.

43.2.1.1

Mismatch of interest rate sensitive assets and liabilities

		ve bearing financial rs instruments	
		Above 10 years	
		Over 5 and upto 10 years	
		Over 3 and upto 5 years	
	sk	Over 2 and upto 3 years	
	Interest ris	Over 1 and upto 2 years Nupees in '00	
2016	sed to Yield /	Over 6 months and upto 1 year Ru	
	Expos	Over 3 and upto 6 months	
		Over 1 and upto 3 months	
		Upto 1 month	
		Total	
		Effective yield / interest rate	

### On-balance sheet financial instruments

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Cash and balances with treasury ba	Balances with other banks	Lending to financial institutions	Investments - net	Advances - net	Othar secate
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### Liabilities

Bills payable Borrowings	Deposits and other accounts	sub-ordinated loan Liabilities against assets subject to	finance lease Other liabilities	
-----------------------------	-----------------------------	-------------------------------------------------------------	------------------------------------	--

1,527,917 1,909,903 1,176,562 8,445 7,033,642	6,469	83,480 84,810 362,498 -	5,096	5,884	9,415)
34,527,917 1,909,903 - 1,176,562 8,445 7,033,642	44,656,469	4,183,480 84,810 125,662,498 -	15,565,096	145,495,884	- (100,839,415)
		1 1 1 1		I	-
- - 14,781,524 -	14,781,524	- 1,239,673 -	1 1	1,239,673	13,541,851
- - 12,681,232 -	12,681,232	- 950,101 70,364 -	1 1	1,020,465	11,660,767
	16,047,896 35,107,676 12,681,232	- 31,325 1,833,119 -	1 1	1,894,701 1,864,444	33,243,232
- - 16,047,896	16,047,896	- - 1,894,701 -		1,894,701	14,153,195
- - 32,388,114	32,388,114	- 10,244,357 47,516,620 -	1 1	57,760,977	(25,372,863)
- - 11,886,605 -	11,886,605	- 2,716,647 34,494,517 4,500,000	1 1	41,711,164	11,389,972 (29,824,559) (25,372,863) 14,153,195 33,243,232 11,660,767 13,541,851
- 460,000 64,900,526 176,339,214	241,699,740	- 8,262,861 222,046,907 -	1 1	230,309,768	
1,228,107 1,855,964 11,102,133 10,771,855 85,720,265	110,678,324	- 16,299,360 19,701,014 -	1 1	36,000,374	74,677,950
35,756,024 3,765,867 11,562,133 199,741,990 262,067,924 7,033,642	519,927,580	4,183,480 39,829,134 453,219,740 4,500,000	- 15,565,096	517,297,450	2,630,130
3.95% 5.84% 6.90% 6.26%		5.92% 3.89% 6.37%	%00.0		
/ banks		£	2		

### - (100,839,415) 5,227,688 ī 92,525,252 106,067,103 106,067,103 . (30,555,224) (25,271,724) 14,153,195 33,243,232 11,660,767 13,541,851 i . 80,864,485 1 . 47,621,253 101,139 101,139 33,468,058 632,539 1,363,204 (730,665) 58,739,782 3,224,360 668,626 13,945,706 2,555,734 89,295,006 5,636,694 4,965,344 75,349,300 671,350 75,349,300 9,594,732 6,997,174 2,597,558 Off-balance sheet financial instruments Total yield / interest risk sensitivity gap Cumulative yield/interest risk sensitivity gap Forward foreign exchange contracts Off-balance sheet gap **On-balance sheet gap** purchase - sale



### 43.2.2 Foreign exchange risk management

The Bank's foreign exchange exposure comprises of forward contracts, purchases of foreign bills, foreign currency cash in hand, balances with banks abroad, foreign currency placements with foreign commercial banks and foreign currency deposits. The Bank manages its foreign exchange exposure by matching foreign currency assets and liabilities. The net open position and nostro balances are managed within the statutory limits, as fixed by the SBP. Counter parties limits are also fixed to limit risk concentration.

			2016	
			Off-balance	Net foreign
	Assets	Liabilities	sheet items	currency
				exposure
			Rupees in '00	0
Pakistan Rupee	541,734,041	509,626,968	(2,597,558)	29,509,515
United States Dollar	2,715,780	5,467,972	1,240,562	(1,511,630)
Great Britain Pound	371,030	1,026,641	699,540	43,929
Japanese Yen	3,134	841	613,783	616,076
Euro	365,781	1,216,819	647,648	(203,390)
Others	24,365	20,392	(603,975)	(600,002)
	545,214,131	517,359,633	-	27,854,498

### 43.2.3 Equity position risk

Equity position risk arises from exposure to securities that represent an ownership interest in a company in the form of ordinary shares or other equity-linked instruments. The instruments held by the Bank that would lead to this exposure include, but are not limited to, the following:

- Shares of listed and unlisted companies
- Preference shares falling on equity criteria
- Equity-based mutual funds

These investments are carried at fair market value with regular revaluations. The Bank prefers to hold long-term exposures for securities held in 'available for sale' category to avoid seasonal or cyclical downfalls in the prices of such securities.

### 43.3 Liquidity risk

**43.3.1** Liquidity risk is the potential for loss to an institution arising from either its inability to meet its obligations or to fund increase in assets as they fall due without incurring unacceptable cost or losses. The Bank's ALCO is primarily responsible to ensure adequate maintenance and monitoring of liquidity and minimization of liquidity risk. The Bank manages its liquidity risk by continuous monitoring of the maturity profiles of its assets and liabilities, strengthening of its credit recovery procedures by focusing on retail and medium-sized customers and managing open positions through effective treasury operations. Allocation of funds towards various business prepositions and pricing of assets and liabilities of the Bank are given significant importance.

					Over					
	Total	Upto 1 month	Over 1 and upto 3 months	Over 3 and upto 6 months	6 months and upto 1 year	Over 1 and upto 2 years	Over 2 and and upto 3 years	over 3 and upto 5 years	Over 5 and upto 10 years	Over 10 years
					ш	Rupees in '000	0			
Assets										
nd balances with treasury banks	35,756,024	35,756,024	I	I	i	I	I	I	I	1
	3.765.867	3.765.867	I	1	1	'	1	1	I	1
tions	11 562 133	11 102 133	460 000	I	I	1	I	ı	I	1
T	1 00 7/1 000	7 065 260	64 060 010	11 601 005	30 553 107	16 110 157	35 307 250	11 311 76A	16 016 00R	1 100 000
<u>م</u>	060,141,930	017,000,100	04,000,013	1024,220		10,410,107			10,310,300	1,400,000
	202,007,924	80, / ZU,Z00	34,133,300	040'0/C'ZI	8,308,008 201 201	1,900,147	000,057,01	24,171,289	30,024,UZU	D, / / 9,834
Operating fixed assets	7,692,675	56,289	112,578	168,867	337,734	675,468	675,468	1,350,936	3,377,340	937,995
Deferred tax assets - net Other assets	6,480,256 18,147,262	159,000 7,042,596	318,000 119,675	477,000 107,312	954,000 10,877,679	2,755,000 -	1,817,256 -		1 1	
5 Iohilitios	545,214,131	150,667,434	99,269,572	24,948,050	54,031,878	27,800,772	53,623,029	69,837,299	56,918,268	8,117,829
	100 400	1 102 100								
22	4,100,400	4,100,400	' 00000			•	' L 00 70		- 000 - 10	1
	39,829,134	16,384,170	8,262,861	2,716,647	10,244,357	·	31,325	950,101	1,239,673	
accounts	453,219,740	80,832,836	64,092,642	68,366,786	81,066,739	33,239,237	32,700,846	31,435,377	30,742,637	30,742,640
Sub-ordinated loan	4,500,000	I	I	I	1	1	1	I	4,500,000	1
Liabilities against assets subject to finance lease	1	ı	I	1	ı	1	ı	1	I	1
Deferred tax liabilities	1	1	1	1	1	1	1	I	I	1
Other liabilities	15,627,279	4,839,178	347,476	677,553	582,695	787,962	880,484	7,511,931	I	1
51	517,359,633	106,239,664	72,702,979	71,760,986	91,893,791	34,027,199	33,612,655	39,897,409	36,482,310	30,742,640
Net assets	27,854,498	44,427,770	26,566,593	(46,812,936)	(37,861,913)	(6,226,427)	20,010,374	29,939,890	20,435,958	(22,624,811)
	15,551,132 /060 150/									
UII ISSUE OI SI RAFES	1 200, 130)									
	1,000,000 7,000,000									
Silare ueposit ittorieg Accriministed losses	1,000,000 658 038									
	0000000									
2	24,247,585									
Surplus on revaluation of assets - net of tax	3,606,913									
5	27,854,498									

43.3.2 Maturities of assets and liabilities - based on expected maturities

43.3.4 Maturtues of assets and habilities - based on contractual maturtues	ss - Daseu (		ual maturi	Ies		2016				
	Total	Upto 1 month	Over 1 and upto 3 months	Over 3 and upto 6 months	Over 6 months and upto 1 year	Over 1 and upto 2 years	Over 2 and and upto 3 years	over 3 and upto 5 years	Over 5 and upto 10 years	Over 10 years
					œ	Rupees in '000				
Assets										
Cash and balances with treasury banks	35,756,024	35,756,024	I	I	I	'	I	I	I	I
Balances with other banks	3,765,867	3,765,867	I	I	I	1	I	I	I	I
Lendings to financial institutions	11,562,133	11,102,133	460,000		1         					
Investments - net	199,741,990	7,065,260	64,060,019	11,624,225	32,553,407	7 060 1 157	35,397,250	14,314,764	16,916,908 26 604 000	1,400,000
Auvances - net Operating fixed assets Deferred tax assets - net	zoz,uor, 324 7,692,675 6,480,256	00, / 20, 200 56,289 159,000	34, 139,300 112,578 318,000	12,570,040 168,867 477,000	9,309,000 337,734 954,000	7,300,147 675,468 2,755,000	675,468 675,468 1,817,256	24,171,039 1,350,936 -	3,377,340 3,377,340	0,77,995 937,995 -
Other assets	18,147,262	7,042,596	119,675	107,312	10,877,679	1	1	T	1	1
	545,214,131	150,667,434	99,269,572	24,948,050	54,031,878	27,800,772	53,623,029	69,837,299	56,918,268	8,117,829
Liabilities Bille navable	1 183 180	A 183 ABO								1
Borrowings	4,100,400 39,829,134	4, 100,400 16,384,170	8,262,861	2,716,647	10,244,357		31,325	950,101	- 1,239,673	1 1
Leposits and other accounts Sub-ordinated Ioan	453,219,740 4,500,000			37,624,149	50,324,102 -	2,496,600		092,740 -	- 4,500,000	1 1
Liabilities against assets subject to finance lease	I	1	1	I	1	'	I	1	I	I
Deferred tax liabilities Other liabilities	- 15,627,279	- 4,839,178	- 347,476	- 677,553	- 582,695	- 787,962	- 880,484	- 7,511,931	1 1	1 1
	517,359,633	367,552,083	26,589,022	41,018,349	61,151,154	3,284,562	2,870,018	9,154,772	5,739,673	I
Net assets	27,854,498	(216,884,649)	72,680,550	(16,070,299)	(7,119,276)	24,516,210	50,753,011	60,682,527	51,178,595	8,117,829
Share capital	15,551,132									
Discount on issue of states Reserves	1.300.673									
Share deposit money Accumulated losses	7,000,000 658,938									
	24 247 585									
	24,441,000									
Surplus on revaluation of assets - net of tax	3,606,913									
	27,854,498									

43.3.4 Maturities of assets and liabilities - based on contractual maturities



### 43.4 Operational risk

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people and system or from external events. The Bank cannot expect to eliminate all operational risks, but through a control framework and by monitoring and responding to potential risks, the Bank is able to manage operational risk. Controls include effective segregation of duties, access, authorization and reconciliation procedures, staff education and appraisal procedures, including the use of internal audit. The Bank has established a comprehensive business continuity plan to deal with the risk of financial loss and damage to reputation arising from operational risk factors.

### 44. DATE OF AUTHORIZATION FOR ISSUE

These unconsolidated financial statements were authorized for issue on March 29, 2017 by the Board of Directors of the Bank.

### 45. GENERAL

- **45.1** The Board of Directors in its meeting held on March 29, 2017 has approved issuance of ordinary shares to be offered as right shares at Rs. 12.00 per share inclusive of Rs. 2.00 per share as premium in the ratio of 70 right shares for every 100 ordinary shares.
- **45.2** These unconsolidated financial statements have been prepared in accordance with the revised forms of annual financial statements of commercial banks issued by SBP vide BSD Circular No. 04 dated 17 February 2006 and other circulars issued from time to time.
- **45.3** Figures have been rounded off to the nearest thousand rupees.
- **45.4** Corresponding figures have been re-arranged and re-classified wherever necessary, for the purpose of comparison. However no significant reclassification has been made.

Re-classified from	Re-classified to	Rupees in '000
Cash and Balances with Treasury Banks With State Bank of Pakistan (SBP) in: - Foreign currency deposit account: - Non remunerative	Cash and Balances with Treasury Banks With State Bank of Pakistan (SBP) in: - Foreign currency deposit account: - Remunerative	5 106,102
Balance with other Banks In Pakistan - Current account	Balance with other Banks In Pakistan - Deposit account	1,000,000

Director

Director



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### **ISLAMIC BANKING BUSINESS**

The Bank has started Islamic banking operations in the year 2013. As at close of the December 31, 2016, The Bank is operating 48 Islamic banking branches and 02 sub Islamic banking branches (2015: 48 Islamic banking branches) were operating.

### **Statement of Financial Position**

As at December 31, 2016

	Nista	2016	2015
	Note	Rupees	s in '000'
ASSETS			
Cash and balances with treasury banks Balances with other banks Due from financial institutions Investments Islamic financing and related services Operating fixed assets Deferred tax assets Other assets	A-I.1	2,302,273 1,755,658 5,100,000 5,512,287 8,936,749 258,109 - 251,092	1,201,923 1,217,344 500,000 5,629,443 4,547,562 214,912 - 436,476
TOTAL ASSETS		24,116,168	13,747,660
LIABILITIES Bills payable Due to financial institutions Deposit and other accounts - Current accounts - Saving accounts - Saving accounts - Term deposits - Others - Deposits from financial institutions - remunerative - Deposits from financial institutions - non-remunerative Due to head office Other liabilities		227,700 - 6,126,472 14,680,150 813,678 225,814 - - 684,727 62,053 22,820,594	46,533 - 4,709,967 6,477,449 957,062 165,364 - - 433,058 348,040 13,137,473
NET ASSETS		1,295,574	610,187
REPRESENTED BY Islamic banking fund Reserves Unappropriated profit Surplus on revaluation of assets		1,000,000 - 230,200 1,230,200 65,374	500,000 - 109,629 609,629 558
		1,295,574	610,187
Remuneration to shariah advisor / board		5,144	2,807
CHARITY FUND Opening balance Additions during the year Payments / utilization during the year		1,871 533 (1,871)	3,318 (1,447)
Closing balance		533	1,871

### Islamic Banking Business Profit and Loss Account

For the year ended December 31, 2016

	2016 Rupees	2015 s in '000'
ASSETS		
Profit/return earned on financing, investment and placements Return on deposits and other dues expensed	1,117,781 385,966	735,760 238,396
Net spread earned	731,815	497,364
Provision against non-performing advances Provision against consumer financings Provision for diminution in the value of investments Bad debts written off directly		
	-	-
Income after provisions	731,815	497,364
Other Income		
Fee, commission and brokerage income Dividend income Income / (loss) from dealing in foreign currencies Gain on sale and redemption of securities Unrealized (loss) / gain on revaluation of investments classified as held for trading Other income	29,751 - 99 - 23,541	28,384 - (455) - - 39,130
Total other income	53,391	67,059
Other expenses	785,206	564,423
Administrative expenses Other provisions/write offs/reversals Other charges	664,521 - 114	510,213 - 17
Total other expenses	664,635	510,230
Extra ordinary / unusual items	120,571	54,193
Profit before taxation	120,571	54,193



### Islamic Banking Business Cash Flow Statement

For the year ended December 31, 2016

	2016 Rupees	2015 <b>5 in '000'</b>
CASH FLOWS FROM OPERATING ACTIVITIES Profit before taxation Less: Dividend income	120,571 -	54,193
Adjustments for: Depreciation / amortization - own assets Depreciation on ijarah assets under IFAS - 2 Amortization of (discount) / premium on Government securities	120,571 70,547 80,077 2,732	54,193 41,260 56,670 37,344
	153,356	135,274
(Increase) / Decrease in operating assets: Lendings to financial institutions Advances - net Others assets - net	273,927 (4,600,000) (4,469,264) 185,384	189,467 3,529,000 (3,005,158) (311,147)
Increase / (Decrease) in operating liabilities: Bills Payable Deposits and other accounts Other liabilities	(8,883,880) 181,167 9,536,272 (34,318) 9,683,121	212,695 (16,596) 4,728,027 476,347 5,187,778
Income tax paid	1,073,168	5,589,940
Net cash flow from operating activities CASH FLOWS FROM INVESTING ACTIVITIES	1,073,168	5,589,940
Net investments in available for sale securities Investments in operating fixed assets	179,240 (113,744)	(4,034,641) (155,765)
Net cash flow from / (used in) investing activities CASH FLOWS FROM FINANCING ACTIVITIES	65,496	(4,190,406)
Increase in Islamic banking funds	500,000	-
Net cash flow from financing activities Net increase in cash and cash equivalents Cash and cash equivalents at beginning of the year	500,000 1,638,664 2,419,267	- 1,399,534 1,019,733
Cash and cash equivalents at end of the year	4,057,931	2,419,267

### Notes to the Annexure I

Annexure I

		2016 Rupees	2015 <mark>s in '000'</mark>
A-I.1	Islamic financing and related assets		
	Against murabaha Against diminishing musharaka Against ijarah Against Istisna Against Running Musharika	1,009,083 4,618,083 517,073 1,141,510 1,651,000	1,161,148 2,709,553 393,861 283,000
		8,936,749	4,547,562
A-I.1.1	Islamic mode of financing		
	Financings/Investments/Receivables Advances Assets/Inventories	7,299,500 1,319,639 317,610	2,841,280 1,694,282 12,000
		8,936,749	4,547,562
A-I.1.2	Against murabaha		
	Financings/Investments/Receivables Advances Assets/Inventories	921,119 74,964 13,000	1,055,148 106,000 -
		1,009,083	1,161,148
A-I.1.3	Diminishing musharakah		
	Financings/Investments/Receivables Advances Assets/Inventories	4,119,672 498,411 -	1,284,352 1,425,201 -
		4,618,083	2,709,553
A-I.1.4	Against ijarah		
	Financings/Investments/Receivables Advances Assets/Inventories	497,009 20,064 -	230,780 163,081 -
		517,073	393,861
A-I.1.5	Against Istisna		
	Financings/Investments/Receivables Advances Assets/Inventories	110,700 726,200 304,610 1,141,510	271,000 - 12,000 283,000
A-I.1.6	Against Running Musharika		
	Financings/Investments/Receivables Advances Assets/Inventories	1,651,000 - -	-
		1,651,000	-



### Annexure I

A-I.2 BOP TAQWA Islamic Banking Division is maintaining following pools for profit declaration and distribution.

i) General Pool ii) Special Pool-I iii) Special Pool-II iv) Special Pool-III v) Special Pool-IV

### A-1.2.1 General Pool

The General Pool comprises of depositor's funds, Equity inclusive of Current Account Holders and Mudaraba Placements from BOP Head Office. The Bank acts as Manager (Mudarib) and invests the funds in Shariah Compliant modes of financings, Investments and Placements. The profit of the Pool is calculated on all the remunerative assets booked by the Bank and is shared amongst the members of the pool on pre-defined mechanism based on weightages announced before the profit calculation period.

The distributable profit of the pool is finalized after deduction of direct expenses only while indirect expenses including administrative and general expenses are borne by BOP-IBD as Mudarib.

### a) Weightages for distribution of profit in general pool

Profit is calculated on daily product basis and paid as per pre defined weightages.

While considering weightages emphasis is given to the quantum, type and the period of risk assessed by following factors:

- Contracted period, nature and type of deposit/ fund
- Payment cycle of profit on such deposit/ fund, i.e. monthly, quarterly or on maturity
- Magnitude of risk

### b) Identification and allocation of pool related income & expenses

The distributable profit of the pool is finalized after deduction of direct expenses only while indirect expenses including administrative and general expenses are borne by BOP-IBD as Mudarib.

### c) Parameters associated with risk and rewards

Following are the consideration attached with risk & reward of general pool:

- Period, return, safety, security and liquidity of investment
- Financing proposals under process at various stages and likely to be extended in the near future.
- Expected withdrawals of deposits according to the maturities affecting the deposit base.
- Maturities of funds obtained from Principal Office, Islamic Banking Institutions and Shariah compliant organizations as regulated in Pakistan.
- Element of Risk attached to various types of investments.
- SBP rules & Shariah Clearance.

### A-1.2.2 Special Pools

The Special Pools comprises of depositor's funds and Bank's Participation as Equity. The Bank acts as Manager (Mudarib) and invests the funds in Shariah Compliant modes of financings, Investments and Placements. The profit of the Pool is calculated on all the remunerative assets booked by the Bank and is shared amongst the members of the pool on pre-defined mechanism based on weightages announced before the profit calculation period.

### Annexure I

The distributable profit of the pool is finalized after deduction of direct expenses only while indirect expenses including administrative and general expenses are borne by BOP-TAQWA as Mudarib.

### a) Weightages for distribution of profit in special pools

Profit is calculated on daily product basis and paid as per pre defined weightages.

While considering weightages emphasis is given to the quantum, type and the period of risk assessed by following factors:

- Contracted period, nature and type of deposit/ fund.
- Payment cycle of profit on such deposit/ fund, i.e. monthly, quarterly or on maturity
- Magnitude of risk

### b) Identification and allocation of pool related income & expenses

The distributable profit of the pool is finalized after deduction of direct expenses only while indirect expenses including administrative and general expenses are borne by BOP-IBD as Mudarib.

### c) Parameters associated with risk and rewards

Following are the consideration attached with risk & reward of general pool:

- Period, return, safety, security and liquidity of investment
- Financing proposals under process at various stages and likely to be extended in the near future.
- Expected withdrawals of deposits according to the maturities affecting the deposit base.
- Maturities of funds obtained from Principal Office, Islamic Banking Institutions and Shariah compliant organizations as regulated in Pakistan.
- Element of Risk attached to various types of investments.
- SBP rules & Shariah Clearance.

A-I.3 Avenues / Sectors of economy / business where Mudaraba based deposits have been deployed:

	2016 Rupees	2015 in '000'
Federal and provincial governments Due from GOP-Bai Muajjal Ijara sukuk Transport, storage, logistics and communication Manufacturing and Trading of food items Manufacture of pesticides and other agro-chemical product Power Generation Manufacture of paper, paperboard and products thereof Consumer Car Ijarah Textile Composite / Other Cement & Allied Iron & Steel Industry Rubber / Plastic Products etc. Others	1,651,000 - 2,860,400 406,023 293,338 64,491 5,711,736 284,045 14,082 216,528 805,789 482,310 199,200 8,263,865	792,000 5,791,920 125,558 426,109 37,000 4,500 1,783,024 150,000 7,500 - - - 3,064,773
	21,252,807	12,182,384



### A-I.4 Charging expenses

The direct expenses are being charged to the pool, while indirect expenses including the establishment cost is being borne by BOP IBD as Mudarib. The direct expenses to be charged to the pool may include cost of sales of inventories, insurance / Takaful expenses of pool assets, stamp fee or documentation charges, brokerage fee for purchase of securities/commodities etc.

### **Provisions**

No provision was made in the year 2016.

### A-I.5 Mudarib share (in amount and percentage of distributable income):

	2	2016	20	015		
	Rupees in '000'	Percentage %	Rupees in '000'	Percentage %		
Rabbul Mal Mudarib	398,226 283,763	58% 42%	221,279 160,107	58% 42%		
Distributable income	681,989	100%	381,386	100%		

### A-I.6 Amount & percentage of mudarib share transferred to depositors through Hiba:

	2016 Rupees	2015 <b>s in '000'</b>
Mudarib share Hiba Hiba percentage of mudarib share This is not a special Hiba as such. This Hiba has been distributed across the board to all the investment account holders. Profit rate earned vs. profit rate distributed to the	283,763 18,139 6.39%	160,107 74,616 46.60%
depositors during the year:	2016	2015
Profit rate earned Profit rates distributed to depositors	6.67% 3.00%	7.91% 4.14%

Annexure II

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Num	Number of shares	Name of company/modaraba	O	Cost	Marke	Market Value	Rating (where available)	ng /ailable)
2016	2015		2016 Rupees in	2015 in <mark>000</mark>	2016 Rupees	2016 2015 Rupees in '000	2016	2015
		Held for trading:						
'	210,000	Allied Bank Limited	'	21,173	ľ	19,795		AA+,A1+
I	160,000	Nishat Mills Limited	ı	16,015	ı	15,179		AA,A1+
I	3,000,000	Hum Network Limited	I	44,977	I	39,420	,	A+,A1
1	100,000	United Bank Limited	ı	16,246	ı	15,495	ı	AA+,A-1+
				98,411		89,889		
		Available for sale:						
70,500	70,500	(Colony) Sarhad Textile Mills Limited	16	16	1	I	ı	ı
1	5,559,627	Abdullah Shah Ghazi Sugar Mills Limited	ı	28,079	I	55,596	ı	ı
98,000	98,000	Accord Textile Mills Limited	59	59	I	I	ı	ı
9,010,917	9,010,917	Agritech Limited	315,381	315,381	114,258	84,252	·	Ω
8,000	46,341	AI-Abid Silk Mills Limited	291	1,930	112	933	·	ı
1,999,500	2,0(	Allied Bank Limited	219,945	220,000	238,360	188,520	AA+,A1+	AA+,A1+
4,500	4,500	Amazai Textile Mills Limited	0	0	I	I	ı	ı
9,000	÷	Asim Textile Mills Limited	24	283	81	665	ı	ı
25,000		Askari Bank Limited	480	12,865	624	12,501	AA+,A1+	AA,A-1+
77,500	167,500	Baluchistan Particle Board Limited	85	184	I	I	ı	ı
137,500	230,000	Burshane LPG (Pakistan) Limited	6,675	11,166	9,280	18,009		
1	165,000	Crescent Jute Products Limited	ı	206	ı	507	ı	ı
15,000	15,000	Dadabhoy Construction Technology Limited	26	26	I	I	ı	ı
50,000	50,000	Data Textile Limited	14	21	25	25	ı	ı
86,400	ı	Dawood Hercules Fertilizer Limited	12,573	I	12,470	I	I	ı
151,339	151,339	English Leasing Limited	168	168	I	I	I	ı
45,000	-	Engro Corporation Limited	13,936	40,311	14,224	34,924	AA,A1+	AA,A1+
I	75,000	Engro Foods Limited	ı	11,330	I	10,994	A+	A+
720,000	27	Engro Fertilizer Limited	56,811	24,991	48,946	22,715	AA-,A1+	AA-,A1+
4,900	4,900	Fateh Industries Limited	29	29	I	I	ı	ı

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1	1																																
(where available)	2015	ı	ı	I		I	I	ı	4AA,A-1+ AAA,A-1+	AA+,A1+	I	ı	ı	ı	ı	ı	I	I	ı	I	AAA,A1+	I	I	AAA, A-1+	A+,A-2	AA,A1+	A+,A1	AAA,A-1+	A,A1	I	AA	I	I
(where a	2016	ı	ı	AA.A1+	1	ı	ı		AAA,A-1+	AA+,A1+	I	ı	ı	ı	ı	ı	ı	AA+,A-1+	ı	ı	AAA,A1+		I	AAA,A1+	I		A+,A1		A+,A1		AA	ı	I
Market Value	2016 2015 Rupees in '000	ı	31,608	57,810	26	I	611	I	4,002	21,756	I	ı	ı	ı	2	ı	I	I	ı	29,702	21,685	I	I	I	10,349	14,231	35,107	86,480	32,834	I	22,256	14	21,132
Marke	2016 Rupees	I	23,044	83,496		I	389	I	I	49,913	I	ı	ı	I	2	I	I	59,100	I	I	I	I	I	10,709	66,576	I	89,117	I	28,512	I	I	23	430
Cost	016 2015 Rupees in '000	1,741	35,552	62,995	39	239	2,067	11,537	4,104	25,624	57	49	207	34	0	2,820	35	I	121	30,842	22,571	43	211	I	10,958	16,607	38,452	102,160	37,941	CI	22,578	n	24,454
ö	2016 Rupees	1,741	24,221	98,123		239	2,067	11,537	ı	43,372	57	49	207	34	0	2,820	35	63,539	121	I	I	43	211	10,682	65,841	I	77,587	I	29,540	0	ı	က	430
Name of company/modaraba		Fateh Textile Mills Limited	Fauji Fertilizer Bin Qasim Limited	Fauii Fertilizer Company Limited	Fazal Textile Mills Limited	Globe Textile Mills Limited	Gulistan Spinning Mills Limited	Gulistan Textile Mills Limited	Habib Bank Limited	Habib Metropolitan Bank Limited	Hajra Textile Mills Limited	Hakkim Textile Mills Limited	Hashmi Can Company Limited	Ittefaq Textile Mills Limited	J. A. Textile Mills Limited	Javed Omer Vohra And Company Limited	Kaytex (Saleem Denim Industries Limited)	Kot Addu Power Company Limited	Leiner Pak Gelatine Limited	Lucky Cement Limited	MCB Bank Limited	Medi Glass Limited	Moonlite (Pak) Limited	National Bank Of Pakistan Limited	Nishat Chunian Power Limited	Nishat Mills Limited	Nishat Power Limited	Oil & Gas Development Company Limited	Pak Elektron Limited		Pakistan Reinsurance Company Limited	Pakistan Services Limited	Pakistan Telecommunication Company Limited
Number of shares	2015	4,975	600,000	490,000	191	14,500	277,500	470,000	20,000	714,000	90,000	55,500	34,500	35,500	434	361,097	34,700	I	4,837	60,000	100,000	63,000	20,500	I	188,000	150,000	654,000	737,000	525,000	12,500	657,500	26	1,281,500
Number	2016	4,975	450,000	800,000		14,500	277,500	470,000	'	1,349,000	90,000	55,500	34,500	35,500	434	361,097	34,700	750,000	4,837	ı	I	63,000	20,500	143,000	1,200,000	I	1,390,500	I	400,000	12,500	1	26	25,000

	Annexure II																				Be	tter ST	[RON(
(where available)	2015	1 1	ı				ı	I	ı	ı	ı	AA+, A-1+	ı					c	'ailable)	2015		ı	1 1
(where a	2016		ı		·		ı	A1,A1	'	ı	BBB-,A-3	AAA,A-1+	ı					Bating	( where available)	2016		I	1 1
Market Value	2016 2015 Rupees in '000	289 -	- 10 - 1	1, 100	11,293	164,881 -	ı	4,669	I	86	CV	80,574	30,078	1,112,582	1 202 471	1,202,471			Market Value	2015 in '000			22,000 97,499
Marke	2016 Rupee	1 1	9	- 13	21,110	200,380 -	I	ı	I	ı	က	I	64,418	1,136,051	1 136 051	1,100,001	ited.		Marke	2016 Rupees in		I	
Cost	<b>16</b> 2015 <b>Rupees in '000</b>	602 26	72	22 22	13,157	247,159 24	29	5,231	139	80	9	82,269	39,968	1,510,314	1 608 725	1,000,120	ot been preser		Cost	2015 in '000		15,454	70,000 324,997
Ŭ	2016 Rupee	- 26	I	- 22	10,076	191,102 24	50	I	139	ı	9	ı	44,889	1,305,364	1 305 364	1,000,000,1	atus, have nc		ŏ	2016 2015 Rupees in '000		15,454	- 324,997
Name of company/modaraba		Pangrio Sugar Mills Limited Service Industries Textile Limited	Service Fabrics Limited	Shahpur Textile Mills Limited	Shahtaj Sugar Mills Limited	Siemens (Pakistan) Engineering Company Limited Siftad International Limited	Sunshine Cloth Limited	Sui Southern Gas Company Limited	Taj Textile Mills Limited	Tri-star Polyester Limited	Trust Modaraba	United Bank Limited	Zephyr Textiles Limited				Note: Shares of companies with cost of Rs. Nil (2015: Nil) and having delisted status, have not been presented.	Preference shares of listed companies	Name of company			Azgard Nine Limited	snakarganj wilis unnited Agritech Limited*
Number of shares	2015	100,365 35,000	289,000 1 200	74,900	166,546	183,201 23.500	94,300	125,000	301,500	70,063	500	520,000	4,296,556				f companies wi	nce shares	Number of shares	2015		1,545,397	7,500,000 32,499,661
Numbe	2016	- 35,000	500	- 74,900	127,546	141,650 23,500	94,300	I	301,500	I	500	I	4,936,056				ite: Shares of	Prefere	Number	2016		1,545,397	- 32,499,661

120,149

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415,451

340,451

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follows:
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כווופו אמוווכטומוא טו אופופופווטכ אומוכא מוכ מא וטווטאא.	נובובוורב אומובא מו			
Particulars	Nominal value per share	Profit rate per annum	Profit payment	Redemption terms
Azgard Nine Limited	10	Fixed dividend at 8.95% per annum to be declared within 3-months of close of financial year on a cumulative basis.	Annually	50% of the issue amount at the end of 5th year of issuance/ allotment and remaining 50% at the end of 6th year subject to the provisions of Section 85 of the Companies Ordinance, 1984.
Shakarganj Mills Limited	0	Preferred right of dividend at 8.50% per annum on a cumulative basis.	Annually	Principal will be redeemed at the end of 5th year from the issue date. Conversion option is exercisable at the end of every financial year from the date of issue at the option of holder in whole or in part or convertible by the Company in whole or part through tender. Conversion is set in the ratio of 167 ordinary shares for every 1,000 preference shares at face value of Rs. 10 each.
Agritech Limited	10	Fixed dividend of 11.00 % per annum on annual basis by the company on a cumulative basis.	Annually	The company will have the option to redeem the preference shares in full or in part with in ninety days after the expiry of the each anniversary of the completion date by giving at least thirty days notice. Preference shares can be converted in to ordinary shares from the fifth anniversary of the completion date.
3 Ordinary sha	Ordinary shares of unlisted company	company		
Number of shares		Nama of company	toet Coet	Rating Reade un Value (where available)

## က

						Hating	Bu
Number of shares	s Name of company	Cost	t	Break u	up Value	(where available	<i>v</i> ailable)
<b>2016</b> 2015		2016 2015 Rupees in '000	2015 in '000	2016 Rupees	2016 2015 Rupees in '000	2016	2015
2,000,000 2,000,000	) Al Baraka Bank (Pakistan) Limited (Chief Executive Officer: Shafqaat Ahmed)	25,000	25,000	13,051	13,051	A.A-1	A.A-1



Annexure II

certificates	
finance	
term	
Listed	

4

Ant Autor Number of shares 2016Normal value per certificateNamber of shares per certificateNamber of shares (where available)Number of shares 2016per certificate 2015Name of company/modarabaCostMarket Yalue(where available)20162015Rupees in '00060,0005Askari Bank Limited - 5th issue20162015Rupees in '0007,3697,3695Askari Bank Limited - 10,36210,36210,362299,283Ad-7,3697,3695Astari Bank Limited71,47471,64173,33872,936Ad-7,3696,50055Market Falah Limited71,47471,64173,33872,936Ad-14,2005,5005NIB Bank Limited17,55021,550247,551Ad-Ad-106,5755,5005,0005,0005,00021,561243,550247,551Ad-1,0005,0005,0005,0004,3224,61774,71Ad-1,0005,0005,0005,0004,3254,617Ad-1,0005,0005,0005,0004,3224,617Ad-1,0005,0005,0005,0004,3224,617Ad-1,0005,0005,0004,3254,617Ad-1,0005,0005,0006,9866,9865,506Ad-1,0005,0005,0006,9866,9865,5067,5061,0005,000 <td< th=""><th>Annexure II</th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th><th></th></td<>	Annexure II												
of company/modaraba         Cost         Market Value           of company/modaraba         Cost         Market Value           ank Limited - 5th issue         2016         2015         Rupees in '000           Bank Limited (TFC - II)         10,362         10,362         -           Nine Limited (TFC - II)         71,474         71,641         73,338           Nine Limited (TFC - II)         71,474         71,641         73,338           Nine Limited (TFC - II)         71,540         29,750         21,552           r Siddiqui & Company Limited         249,750         249,850         252,586         247,351           A Limited         17,510         21,562         4,617         4,471         4,471           Sall Telecom Limited         1,193,277         664,623         1,186,232         645,562         645,562	Anr		wailable)	2015	-AA-	Ω	-AA-	ı	AA+	A+	A(SO)	·	
of company/modaraba         Cost         Market Value           of company/modaraba         2016         2015         Market Value           Bupees in '000         2015         2016         2015           Bank Limited - 5th issue         209,760         299,880         305,306         299,29           Bine Limited (TFC - II)         10,362         10,362         -         -           Nine Limited (TFC - II)         71,474         71,641         73,338         72,9           Fertilizer Company Limited         532,875         -         -         -           r Siddiqui & Company Limited         17,500         21,562         17,510         21,5           r K Limited         249,750         249,850         4,617         4,4           Bank Limited         4,570         4,342         4,617         4,54           Sall Telecom Limited         6,986         6,986         6,986         6,986         6,45,5		σ	(where a	2016	-AA-	ı	-AA-	-AA-	AA+	A+	A-(SO)	·	
of company/modaraba       Cost         of company/modaraba       2016       2015       20         Bank Limited - 5th issue       299,760       299,880       305         Sank Limited (TFC - II)       10,362       10,362       17         Falah Limited       71,474       71,641       73         Fertilizer Company Limited       532,875       - 532       17         nk Limited       249,750       249,850       252         ank Limited       249,750       4,570       4,342         Sall Telecom Limited       1,193,277       664,623       1,186		Ratin	it Value	2015 <mark>s in '000</mark>	299,223	I	72,936	ı	21,581	247,351	4,471	'	645,562
of company/modarabaCostof company/modarabaCostSank Limited - 5th issue2016Bank Limited (TFC - II)299,760Nine Limited (TFC - II)10,362Falah Limited71,474Fraitizer Company Limited532,875r Siddiqui & Company Limited17,500Nk Limited249,750Sall Telecom Limited4,570Sall Telecom Limited1,193,277664,623			Marke	2016 Rupee	305,306	I	73,338	532,875	17,510	252,586	4,617	'	1,186,232
of company/modaraba 20 ank Limited - 5th issue 299, Nine Limited (TFC - II) 71, Falah Limited 532, r Siddiqui & Company Limited 532, nk Limited 4, Bank Limited 6,			st	<b>_</b>	299,880	10,362	71,641	I	21,562	249,850	4,342	6,986	664,623
Number of sharesNominal value20162015Nominal value20162015Rupees in '0007,3697,36957,3697,36957,3697,3697,36957,36957,36957,36957,36957,36957,36957,36957,36957,36957,36957,36957,36957,36957,36957,36957,36957,36957,36957,36957,36957,36957,36957,36957,36957,36957,36957,36957,36957,36957,36957,36957,36957,36957,36957,36957,36957,36957,36957,369581106,5755757581959595959595959595 <trr< td=""><th></th><td></td><td>ပိ</td><td>2016 Rupee</td><td>299,760</td><td>10,362</td><td>71,474</td><td>532,875</td><td>17,500</td><td>249,750</td><td>4,570</td><td>6,986</td><td>1,193,277</td></trr<>			ပိ	2016 Rupee	299,760	10,362	71,474	532,875	17,500	249,750	4,570	6,986	1,193,277
Number of shares         Nominal value           2016         2015         Rupees in '000           2016         2015         Rupees in '000           7,369         7,369         5           14,200         14,200         5           55,500         5,500         5           50,000         5,500         5           1,000         1,000         5           1,000         5,000         5           5,000         5,000         5	ICAIGS		Name of company/modaraba		Askari Bank Limited - 5th issue	Azgard Nine Limited (TFC - II)	Bank Al- Falah Limited	Fatima Fertilizer Company Limited	Jahangir Siddiqui & Company Limited	NIB Bank Limited	Summit Bank Limited	World Call Telecom Limited	
Number of shares           2016         2015           2016         2015           7,369         7,369           14,200         14,200           106,575         -           5,500         5,500           1,000         1,000           1,000         5,000           5,000         5,000		Nominal value	per certificate	Rupees in '000	Ð	5	5	5	Ð	5	5	Q	
Number 2016 2016 2016 7,369 14,200 1,369 14,200 5,360 50,000 1,000 5,000 5,000			of shares	2015	60,000	7,369	14,200	'	5,500	50,000	1,000	5,000	
			Numbe	2016	60,000	7,369	14,200	106,575	5,500	50,000	1,000	5,000	

# Other particulars of Listed TFCs are as follows:

Other particulars of Listed IFCs are as follows:	FCS are as tollows:		
Particulars	Mark-up rate per annum	Mark-up payment	Redemption terms
Askari Bank Limited - 5th issue	6 months KIBOR + 1.20%	Semi-annually	Eighteen semi annual installments of Rs. 60,000 and remaining principal in two semi annual installments.
Azgard Nine Limited (TFC - II)	6 months KIBOR + 1.25 %	Semi-annually	In nine unequal semi-annual installments starting from September 20, 2013 and ending on September 20, 2017.
Bank Al-Falah Limited	6 months KIBOR + 1.25%	Semi-annually	Fifteen semi annual installments of Rs.14,200 and remaining principal in one semi annual installment.
Fatima Fertilizer Company Limited	6 months KIBOR + 1.10%	Semi-annually	10 equal semi annual installments from the date of first disbursement.
Jahangir Siddiqui & Company Limited	6 months KIBOR +1.7%	Semi-annually	TFC has a tenor of six years i-e 2007-2013 with a call option exercisable by the company any time after one year on a coupon date by giving 30 days notice at a premium of 1.00% on the outstanding face value.
NIB Bank Limited	6 months KIBOR + 1.15 % without any floor or cap.	Semi-annually	15 equal semi annual installments of 0.02% of the first 90 months followed by remaining 99.70% on maturity at the end of the 96th month.
Summit Bank Limited	6 months KIBOR + 3.25%	Semi-annually	Thirteen semi annual installments of Rs.1,154 and remaining principal in one semi annual installment.
World Call Telecom Limited	6 months Average KIBOR + 1.60%	Semi-annually	Principal repayments of PKR 547,910,302/- each on October 07, 2014; April 07, 2015; and October 07, 2015.

Ŋ	Unlis	sted tern	Unlisted term finance certificates	rtificates						Annex
Ż	umber of	Number of certificate	Nominal value	Name of company	Ċ	Cost	Carryi	Carrying Value	Rating (where ava	Rating where available)
	2016		Rupees in '000		2016 Rupees	016 2015 Rupees in '000	2016 Rupee	016 2015 Rupees in '000	2016	2015
	293.000	293.000		Agritech Limited - PPTFC	1.430.767	1.430.767	ı	I	I	D
	2.000	1.493	0 10	Agritech Limited - PPTFC V	7.465	7.465	1	ı	ı	
	8,516	8,516		Agritech Limited - Sukuk	38,449	38,449	I	I		Ω
	7,000	2,000	5	Agritech Limited - TFC I	9,569	9,569	ı	'	ı	Ω
	4,903	7,000		Agritech Limited - TFC III	31,429	31,429	ı	·		Δ
	6,000	6,000		Al-Abbas Sugar Mills Limited	I	53	I	53	,	I
	75,820	I		Al-Arabia Sugar Mills Limited	379,099	I	379,099	I	ı	I
	7,000	7,000		AI-Zamin Leasing Corporation Limited	7,500	7,500	I	I	ı	I
	32,000	32,000		Arzoo Textile Mills Limited	160,000	160,000	ı	ı	ı	ı
	37,249	36,428		Azgard Nine Limited PPTFC-VI	182,140	182,140	ı	ı	·	Ω
-	106,000	106,000		Azgard Nine Limited TFC-IV	229,798	229,798	ı	I	ı	Ω
	10,000	10,000		Bank Alfalah Limited	33,247	49,880	33,247	49,880	-AA-	-AA-
	2,000	2,000	5 E	Bank AI-Falah-Fixed	7,756	10,700	7,756	10,700	-AA-	-AA-
	ľ	8,000		Dewan Cement Limited (Pre IPO Investment)	20,000	20,000	ı	I	,	ı
	80,000	80,000		Eden Housing (Sukuk)	47,387	46,502	47,387	46,502	ı	ı
	ı	12,521		Engro Chemical Pakistan Limited	I	48,832	ı	48,832	ı	ı
	40,000	40,000		Independent Media Corporation	70,000	110,000	70,000	110,000	BBB-	BBB-
	'	5,500	-	Jahangir Siddiqui & Company	I	323	I	323	'	ı
	ı	23,951		Maple Leaf Cement Factory Limited	ı	33,800	I	33,800	ı	۷
	26,000	I	_		2,600,000		2,600,000	'	AAA	ı
	18,000	18,000		New Allied Electronics Industries (Pvt) Limited	17,798	17,798	ı	'		ı
-	192,000	64,000		New Allied Electronics Industries (Pvt) Limited-Sukuk	10,065	10,064	I	I	ı	ı
	50,000	50,000		Pak Elektron Limited - PPTFC	142,856	187,500	142,856	187,500	ı	-A
	'	8,000		Pak Elektron Limited - Sukuk (1 st Issue)	ı	9,769	ľ	9,769	A+	A
-	106,000	106,000		Pak Elektron Limited - Sukuk (2nd Issue)	288,868	454,493	288,868	454,492	A+	A
	14,874	14,874	5	Pakistan International Airlines (PIA)	60,377	74,312	60,377	74,312	ı	ı
	300	300		Pakistan Mobile Communication Limited	ı	9	ı	9	ı	·
	15,000	15,000		Security Leasing -Sukuk (1st Issue)	15,014	15,014	ı	•	ı	·
	10,000	10,000		Security Leasing -Sukuk (2nd Issue)	11,893	11,893	I	ı	ı	I
	60,000	60,000	2	Wapda Hydroelectric (Neelum Jhelum)	214,286	257,143	214,286	257,143	AAA	

1,283,312

3,843,875

3,455,200

6,015,763



exure II

Annexure II

Other particulars of unlisted TFCs are as follows:

Mark-up payment	Semi-annually In 13 unequal semi annual installments starting from July 14, 2019. 14, 2013 and ending on July 14, 2019.	Semi-annually A bullet repayment of principal at the maturity of PPTFCs which is due on January 01, 2017.	oor or cap Semi-annually The principal redemption of these certificates is structured to be in 15 unequal semi annual installments. First two installments were just token payments due on July 31, 2010 and August 31, 2010 which have been paid, remaining installments are starting from August 06, 2013 and ending on August 06, 2019.	Semi-annually In 13 unequal installments starting from November 29, 2019. 2013 and ending on November 29, 2019.	Quarterly In 26 unequal installments starting from September 01, 2019. 2013 and ending on December 01, 2019.	Semi-annually TFC will be redeemed in 10 equal bi-annual installments of Rs.75 million each commencing from May 2009.	Semi-annually Bi Annual installments depending upon GP Margin (Max annual 219.740M & Min annual 100M) with a grace period of 18 months from Dec.31,2016. If GP Margin is < 3.59% Inst. Amount PKR 50M and If GP Margin is > 3.59% Inst. Amount PKR 109.870M.	3P auction Semi-annually Principal to be redeemed in 10 equal semi-annual in 15.75% installments commencing from the 6th month of issue date. Callable anytime in full after 18th month of issue.	o year and Quarterly In ten equal semi-annual installments starting from 18th ing period month from the draw down date.	Nij In seven unequal semi annual installments starting from March 31, 2014 and ending on March 31, 2017.	Semi-annually In nine semi annual installments starting from December
Mark-up rate per annum	6 months KIBOR + 1.75 %	11 % per annum	6 months KIBOR + 2.00 % without any floor or cap	6 month KIBOR +1.75%	3 months KIBOR + 3.25%	6 month KIBOR +1.75%	6 months KIBOR + 0.2 % p.a.	Floating cut-off yield of last successful SBP auction of 5-year PIBs+200 bps.Floor 12% & Cap 15.75%	6 months KIBOR + 2.00 % for the first two year and 6 months KIBOR + 175 bps for the remaining period without any floor or cap	Nil	6 months KIBOB + 1 05 %
Particulars	Agritech Limited - PPTFC	Agritech Limited - PPTFC V	Agritech Limited - Sukuk	Agritech Limited - TFC I	Agritech Limited - TFC III	Al-Abbas Sugar Mills Limited	Al-Arabia Sugar Mills Limited	Al-Zamin Leasing Corporation Limited	Arzoo Textile Mills Limited	Azgard Nine Limited PPFTC VI	Azgard Nine Limited TEC-IV



Annexure II									_		-	_
Redemption terms Anne	0.56% of principal in the first 84th month and remaining principal in four equal quarterly installments of 24.86% each starting from 87th month from the issue date.	3-equal semi annual installments commencing 84th month after the issue date.	9- equal semi annual installments starting from the twenty fourth month of the issue.	Not less than 8 consecutive semiannual units, the first such unit falling due not later than 18th months from last drawdown.	0.28% of principal in the first 84th month and remaining principal in two equal semi-annual installments of 49.86% each starting from 90th month from the issue date.	Principal to be repaid in 20 quarterly installments starting from 05-11-2013.	TFC has a tenor of six years i-e 2007-2013 with a call option exercisable by the company any time after one year on a coupon date by giving 30 days notice at a premium of 1.00% on the outstanding face value.	In thirty six quarterly installments with first installment due on 01 March 2010.	Equal semi annual installments starting from the 30TH month of the issue.	Maturity date is November 01, 2012.	Based on diminishing musharaka mechanism with maturity in December 2012.	In quarterly installments with first installment due on 30 June 2013.
Mark-up payment	Semi-annually	Semi-annually	Semi-annually	Semi-annually	Semi-annually	Quarterly	Semi-annually	Quarterly	Semi-annually	Semi-annually	Semi-annually	Semi-annually
Mark-up rate per annum	6 months KIBOR + 2.50 %with a Floor of 7.00% . and Cap of 20.00%	Floating rate of return at Base Rate (6 months KIBOR)+2.50% p.a.	6 months KIBOR + 2 % p.a.	6 months KIBOR + 300 bps with a Floor of 12.00% . and Cap of 20.00%	6 months KIBOR + 1.55 % without any floor or cap	3 months KIBOR +3.00 %	6 months KIBOR +1.7%	3 months KIBOR + 100 bps without any floor or cap	6 months KIBOR + 1.13 % p.a.	3 months Kibor + 2.20 % with floor of 7% and Cap of 20%	3 months Kibor + 2.20 %	3 months KIBOR (ask) + 3.00 % without any floor or cap
Particulars	Bank Al-Falah Limited	Bank Al-Falah- Fixed	Dewan Cement Limited (Pre IPO Investment)	Eden Housing (Sukuk)	Engro Chemical Pakistan Limited	Independent Media Corporation	Jahangir Siddiqui & Company	Maple Leaf Cement Factory Limited	Neelam Jhelum Hydropower Limited	New Allied Electronics Industries (Pvt) Limited	New Allied Electronics Industries (Pvt) Limited Sukuk	Pak Elektron Limited - PPTFC

Particulars	Mark-up rate per annum	Mark-up payment	Redemption terms Annexure II
Pak Elektron Limited - Sukuk (1st Issue)	3 months KIBOR (ask) + 1.25 % with a Floor of 10.00% and Cap of 25.00%	Quarterly	In quarterly installments with first installment due on 28 June 2013.
Pak Elektron Limited - Sukuk (2nd Issue)	3 months KIBOR (ask) + 1.00 % with a Floor of 8.00% and Cap of 16.00%	Quarterly	In quarterly installments with first installment due on 30 June 2013.
Pakistan International Airlines (PIA)	SBP discount rate + 0.50 % with a Floor of 8.00% and Cap of 12.50%	Semi-annually	15.2% of principal in the first 48th month and remaining principal in six equal semi-annual installments of 14.13% each starting from 54th month from the issue date.
Pakistan Mobile Communication Limited	6 months KIBOR + 2.85 %	Semi-annually	0.02% of principal redeemed semi-annually in the first 48 months and remaining amount in 6 semi annual installments.
Security Leasing - Sukuk (1st Issue)	Ni	Semi-annually	In eight equal semi-annual installments starting from 18th month.
Security Leasing - Sukuk (2nd issue)	Zi	Semi-annually	Up to eight equal semi-annual installment starting from 18th month from first drawdown date.
Wapda Hydroelectric (Neelum Jhelum)	6 months KIBOR +1.00 %	Semi-annually	Principal to be repaid in 14 equal semi annual installments starting from 27-03-2015.

# 6 Subsidiary - Punjab Modaraba Services (Private) Limited

16,494,500 (2015: 16,494,500) ordinary shares of Rs. 10 each {Holding: 100% (2015: 100%)}. Break up value of investment based on latest audited financial statements is Rs. 7.43 per share (2015: Rs. 2.10).

# 7 Federal government securities

		Cost	Mar	Market Value
	2016 Rupe	16 2015 Rupees in '000	2016 Rupe	<b>116</b> 2015 Rupees in '000
Held for trading:				
Market treasury bills	23,298,833		23,297,657	I
Available for sale:				
Market treasury bills	90,811,084	73,644,344	90,815,050	90,815,050 73,682,397
Pakistan investment bonds	75,221,988	76,338,624	76,256,460	78,172,179
Government of Pakistan ijara sukuk bonds	2,885,472	200,004	2,912,287	200,862
	168,918,544	150,182,972 169,983,797 152,055,438	169,983,797	152,055,438
	192,217,377	150,182,972 193,281,454 152,055,438	193,281,454	152,055,438



Annexure II

Annexure III

# STATEMENT SHOWING WRITTEN - OFF LOANS OR ANY OTHER FINANCIAL RELIEF OF FIVE HUNDRED THOUSAND RUPEES OR ABOVE PROVIDED **DURING THE YEAR ENDED DECEMBER 31, 2016**

	Name and address of	Name of					Outstanding liabilities at beginning of year	ies at beginr	ing of year			Interest /mark-up	Interest	Other financial	
S. No.		individual	Father's/husband's name	Branch name	Region	Principal	Principal /other charges capitalized	Interest/ mark-up	Others	Total	Principal written off	/otner charges capitalized written-off	/mark-up written-off	relief	Total
		-								ä	Rs in '000				
- 7	Kohinoor Mills Ltd.		Muhammad Fayyaz Shiekh 02 - Main Branch Lahore 408,128	02 - Main Branch	Lahore	408,128	ı	350,374		758,502		ï	350,374	ı	350,374
ωŒ	8-KM Manga Rawind Road, Lahore	(35201-5994314-7) Aamir Fayyaz Sheikh (35201-817672-1)	Muhammad Fayyaz Shiekh												
			Muhammad Fayyaz Shiekh												
			Niaz Muhammad												
		6-6)													
			Ch. Muhammad Din												
		(35201-1567987-1)													

Muhammad Fayyaz Shiekh Niaz Muhammad Ch. Muhammad Din M. Amin Umer Malik Muhammad Munir	52 - LHR EMPIRE Lahore CENTRE	52 - LHR EMPIRE Lahore CENTRE	02 - LHR MAIN Lahore 49,7 BRANCH	0239-KARACHI Karachi 282.0 I.I.CHUNDRIGAR ROAD	52 - LHR EMPRE Lahore 131,5 CENTRE
			Lahore 49,795 -	Karachi 282,017 -	
		7,616 -	- 100,999	260,708 -	- 158,076
	86,069	7,616	150,794	542,725	289,442
	- 690'62	4,517	21,015 -		
	79,069	4,517	21,015	173,196	49,871

B
THE BANK OF PUNJAB

Annexure III

	s of	Name of					Outstanding liabilities at beginning of year	ies at beginni	ng of year			Interest /mark-up /other		Other financial	
S. No.	the borrower	individuals/partners/directors with CNIC No.	s Father's/husband's name	Branch name	Region	Principal	Interest/mark-up /other charges capitalized	Interest/ mark-up	Others	Total	Principal written off	capitalized written-off	/mark-up written-off	relief provided	Total
										Rs	Rs in '000		•		
~	POLY PACK (PVT) LTD 20-Main Gulberg, Lahore.	liftikhar Ahmad (35202-3621174-5) Qamar Aftab (35202-2869079-1)	Sheikh Allah Ditta Aftab Ahmad	52 - LHR(EMPIRE CENTRE)	Lahore	255,238		373,251		628,489		I	122,785	1	122,785
ω	AZIZ RICE MILLS (PVT) LTD 3rd Floor, Divire Centre, Main Defense Road, Lahore.Cant.		Abdul Aziz Abdul Aziz Abdul Aziz	0158- LHR(WAL- TON ROAD)	Lahore			39,332		39,332			15,057	1	15,057
Ø	Chistia Sugar Mills Ltd 187-A, Scotch Corner Upper Mall, Lahore	6 112/29-9) Faisal Jawad Bhatti Faisal Jawad Bhatti (35202-2481951-19) (35202-2483551-19) (35202-2483551-19) (35202-2483551-19) (35202-2483551-19) (35202-2483551-19) (35202-2483551-19) (35202-2483551-19) (35202-2483551-19) (35202-2483551-19) (35202-2483551-19) (35202-2483551-19) (35202-2483551-19) (35202-2483551-19) (35202-2483551-19) (35202-2483551-19) (35202-2483551-19) (35202-2483551-19) (35202-2483551-19) (35202-2483551-19) (35202-2483551-19) (35202-2483551-19) (35202-2483551-19) (35202-2483551-19) (35202-2483551-19) (35202-2483551-19) (35202-2483551-19) (35202-2483551-19) (35202-2483551-19) (35202-2483551-19) (35202-2483551-19) (35202-2483551-19) (35202-2483551-19) (35202-2483551-19) (35202-2483551-19) (35202-2483551-19) (35202-2483551-19) (35202-2483551-19) (35202-2483551-19) (35202-2483551-19) (35202-2483551-19) (35202-2483551-19) (35202-2483551-19) (35202-2483551-19) (35202-2483551-19) (35202-2483551-19) (35202-2483551-19) (35202-2483551-19) (35202-2483551-19) (35202-2483551-19) (35202-2483551-19) (35202-248551-19) (35202-248551-19) (35202-248551-19) (35202-248551-19) (35202-248551-19) (35202-248551-19) (35202-248551-19) (35202-248551-19) (35202-248551-19) (35202-248551-19) (35202-248551-19) (35202-248551-19) (35202-248551-19) (35202-248551-19) (35202-248551-19) (35202-248551-19) (35202-248551-19) (35202-248551-19) (35202-248551-19) (35202-248551-19) (35202-248551-19) (35202-248551-19) (35202-248551-19) (35202-248551-19) (35202-248551-19) (35202-248551-19) (35202-248551-19) (35202-248551-19) (35202-248551-19) (35202-248551-19) (35202-248551-19) (35202-248551-19) (35202-248551-19) (35202-248551-19) (35202-248551-19) (35202-248551-19) (35202-248551-19) (35202-248551-19) (35202-248551-19) (35202-248551-19) (35202-248551-19) (35202-248551-19) (35202-248551-19) (35202-2485551-19) (35202-2485551-19) (35202-2485551-19) (35202-2485551-19) (35202-2485551-19) (35202-248551-19) (35202-248551-19) (35202-245551-19) (35202-245551-19) (35202-245551-19) (35202-245551-19) (35202-2455551-19) (35202-2455555550-19) (35202-	Shakeel Mahmood Bhatti Shakeel Mehmood Bhatti Rab Nawaz	52 - LHR(EMPIRE CENTRE)	Lahore	98,457	·	13,162		111,619	,		11,642	1	11,642
10	SES NET GLOBAL TRADE (PVT.) LTD. 119-Y Commercial Plaza		Muhammad Yousaf Haji Muhammad Shafi	2 LHR(.MAIN BRANCH)	LHR-Main	8,505	·	11,787	ı	20,292	1	1	2,378	,	2,378
ŧ	FATIMA ELECTRONICS Near UBL Building, Hussain		Abdul Majeed	66 MULTAN (HUSSAIN AGAHI)	Multan	1,188	·	1,183	ı	2,371	1	1	501	,	501
12	Agan Hoad Mutan AL-REHMAT TRADING CO P-235, New Grain Market	Muhammad Riaz (33100-0132581-7)	Muhammad Ismail	53 FAISAL- ABAD(MADINA TOWN)	Faisalabad	1,158	·	1,549	ı	2,707	ı	ı	932	ı	932
13	Dijkot Road, Faisalabad. PUNJAB COMMISSION SHOP	Muhammad Rasheed Ahmad (35302-5664631-3)	Muhammad Ramzan	160 OKARA (MANDI ROAD)	Lahore	3,245	·	3,073	ı	6,318	I	ı	1,333	ı	1,333
14	AKBAR STEEL AKBAR STEEL INDUSTRIES Haq Nawaz Rd.	Mian Umer Hayat (Late) (267-87-173882) Mian Azhar Hussain (267- 55-173881)	Mian Muhammad Akbar Mian Muhammad Akbar	2 LHR(.MAIN BRANCH)	Lahore	2,041	·	35,938	·	37,979	1	1	35,938	,	35,938
15	Baginbanpura Lanore. AKBAR STEEL RE- ROLLING 60. Haq Nawaz Road, Doubhonuru Lohono	Mian Umer Hayat (Late) (267-87-173882) Mian Azhar Hussain (267- 55-173881)	Mian Muhammad Akbar Mian Muhammad Akbar	2 LHR(.MAIN BRANCH)	Lahore	3,959	·	23,463	ı	27,422	1	1	23,463	,	23,463
16	bagnoanpura Lanore ROSHAN SOAP FACTORY (PVT.) LTD. 125 Allama Iqbal Road, Garhi Shahu, Lahore	Khawaja Farhat Javed (35202-2956033-1) (35202-2760982-4) (35202-2760982-4) Rooin Farhat (35202-2760985-2)	Khawaja Abdul Ghafoor Khawaja Abdul Ghafoor Khawaja Farhat Javed	45 LHR(GARHI SHAHU)	Lahore	10,412		11,493	,	21,905			4,416		4,416

		Total		1,753	5,948	2,113	5,764	1,217	514	2,095	99 86' 6
Ż	Other financial	relief provided									
	Interest	/mark-up written-off		1,753	5,948	2,113	5,764	1,217	514	2,095	506 <sup>°</sup> 6
	Interest /mark-up /other	charges capitalized written-off									
	Ĩ	Principal written off	Rs in '000	·							
		Total	СЩ С	5,685	80,052	16,227	43,158	00 00	2,840	56,609	34,977
	iing of year	Others			ı	ı	ı		,	,	
	ies at beginn	Interest/ mark-up		2,532	19,899	14,225	13,009	5,381	1,878	5,740	18,100
	Outstanding liabilities at beginning of year	Interest/mark-up /other charges capitalized		·							
	Ŭ	Principal		3,153	60,153	2,002	30,149	4,572	962	50,869	16,877
		Region		Lahore	Faisalabad	Lahore	Lahore	Gujranwala	Gujranwala	Lahore	Gujranwala
		Branch name		85 LHR(Main Boulevard Gulberg)	10 FAISAL- ABAD(RAILWAY ROAD)	40 LHR(D.H.A.)	92 LHR(BADAMI BAGH)	152 GULRAN- WALA(KHIALI GATE)	68 WAZIRABAD(- Gujranwala SIALKOT ROAD)	52 LHR (MM TOWER)	CULAR ROAD) CULAR ROAD)
		Father's/husband's name		Inayat Ulah Inayat Ulah	Abdul Majeed Shiekh Jalal Din	Muhammad Iqbal Manzoor Sabir Bassi	Lal Din Lal Din	Waris Ali Mian Abdul Sattar Nazir Ahmad Warraich Muhammad Jamil Rahim Bukhsh	Mehar Cheragh Din	Mian Zia ud Din Ahmad	Qazi Muhammad Mirza Muhammad Siddique Mirza Muhammad Siddique Mirza Muhammad Siddique Mirza Muhammad Siddique Muhammad Siddique
	Name of	individuals/partners/directors with CNIC No.		Khalid Mahmood (35202-877060-7) Abaid u Rehman (35202-0789214-1)	Abdul Waheed Sheikh (33100-4817666-5) Dildar Ahmad Sheikh (33100-9157713-1)	Zafar Iqbal Chaudhny (61101-8487715-5) Ghulam Abbas Bassi (35202-2878272-1)	Ghulam Hussain (35202-1878165-5) Altaf Hussain (35202-7121001-7)	Muhammad Rafi (34101-8493488-9) (34101-236980-1) Muhammad Daud Warraich (34101-2569264-1) Muhammad Rasheed (34101-2496160-3) Muhammad Rasheed (34101-0536445-3)	lftlikhar Ahmad Chaudhry (34104-2328767-7)	Mian Javaid Ahmed Zia (35202-9017561-5)	Mirza Muhammad Siqqidue (34201-0600728-3) (34201-0600735-3) (34201-0600735-3) Ataf Siddique (34201-0600735-7) Saleem Siddique (34201-0281286-5) Naeem Siddique (34201-0281286-5) Naeem Siddique (34201-0500736-3) Naeem Siddique
	Name and address of			KHALID REHMAN INTERNATIONAL 13-Beijnath Street, Rahim Khan Road, New Anarkali, Lahore	<b>BISMILLAH FABRICS</b> (PVT) LTD. 3.5 KM, Jhumra Road, Khurrianwala, Faisalabad	<b>GREEN TOP PHARMA</b> 313-B, Main Boulvard, sabzazar Scheme, Multan Road, Lahore	LAL DIN & SONS 37- Peco Road Lahore.	FIVE STAR FARMING SERVICES All Pur Arian, Sahanke, 14-KM, Hafizabad Poad, Tehsi & Dist, Gujranwala	CH. MARBLE TRADERS Umar Street, Cheema Colony, Sialkot Road Wazirabad.	JAVAID ZIA & CO. 1-A Rose Lane, Sarfraz Rafiqi Road, Lahore Cantt.	SHADABIA INDUSTRIES (PVT) LTD. B-IL, S.I.E. Bhimber, Azad Kashmir.
		S. No.		17	18	19	50	2	22	53	24

Annexure III

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Jancial	ided Total		- 4,116	-	-	- 787	- 34,662	- 2,892	31,958
Other financial	relief provided								
Interest	/mark-up written-off		4,116	788	681	787	34,662	2,892	31,631
Interest /mark-up /other	capitalized written-off			ı			,	1	
	Principal written off	Rs in '000		ı	ı		ı	I	327
	Total	Rs	8,744	4,911	2,302	3,537	155,897	6,600	84,604
ng of yea	Others		1						
ies at beginni	Interest/ mark-up		6,023	3,810	2,105	1,823	85,821	6,425	45,466
Outstanding liabilities at beginning of year	Interest/mark-up /other charges capitalized			·			·		
	Principal		2,721	1,101	197	1,714	70,076	175	39, 138
	Region		Faisalabad	Multan	Lahore	Lahore	Lahore	Lahore	Lahore
	Branch name		10 FAISAL- ABAD(RAILWAY Faisalabad ROAD)	153 TAUNSA SHARIF	24 LHR(BANK SQUARE)	106 LHR(NEW ANARKALI)	9 LHR(MODEL TOWN)	60 LHR(KARIM BLOCK)	9 LHR(MODEL TOWN)
	Father's/husband's name		Muhammad Ibrahim Chaudhary Muhammad Ibrahim Chaudhary Saud ur Rehman Muhammad Sadiq Chaudhry	Sufi Alif Uddin Khan Pir Sufi Alif Uddin Jafar	Sultan Ahmed	Muhammad Hassan	Muhammad Rashid Vehra Abdul Shakoor Aziz	Mehmood Ahmad Mahmood Ahmad	Ch Din Muhammad Muhammad Umar Chaudhry Din Muhammad Ch Din Muhammad Ch Din Muhammad Muhammad Jahangir Milan Muhammad Jahangir
Name of	individuals/partners/directors with CNIC No.		Muhammad Sadiq Chaudhary (33100-5036220-3) Mst. Tutal Bbi Samina Saud Muhammad Asi (33100-6914933-501 (33100-6914933-501	Muhammad Usman Ali Khan Jafar (32103- 8434014-3) Pir Bilal Ahmad Jafar (32103-10476(6-7)	(35202-8566682-1) (35202-8566682-1)	Malik Azhar Mehmood (35202-8156085-9)	Javed Rashid (35200-3561389-1) Muhammad Naveed Aziz (35201-2667977-9)	Muhammad Shahid (35202-2341894-1) Asif (35202-6028819-5)	Mian Muhammad Jehangir (35202-8650281 - 1) Ayesha Jehangir (35202-9938536-8) Mian Muhamad Nawaz (35202-2987701-1) Mian Wahead Ahmed (35202-3351966-9) Mian Wahead Ahmed (35202-3351966-9) Khurram Jahangir (35202-2887796-1) Nardis Jahangir (35202-3487796-1) Nardis Jahangir
Name and address of			ITTEFAQ INDUSTRIES Samundari Road, Faisalabad	<b>TARGET ZARI MARKAZ</b> Vahova Road Taunsa Sharif	<b>B.A. TRADERS</b> 50-Ifteikhar Building, Contantin Labord	Untatuouny, Landre JILLANI NOOR PLASTIC 4 Shoe Market Shahalam Market Lahore	K-SHOES (PVT) LTD. Mouza Bhubhetian Defence Road, Off Baiwind Road, Tehsil	ory Just Landre G.F. STORE 5/6 Commercial Zone Karim Block Allama Idbal Town Lahore.	Man TEXTILES INDUSTRIES 29-B-7, Model Town, Lahore.
	S. No.		52	26	27	58	29	30	ā

Annexure III		Total		6,894	9,765	2,129	14,487	1,159	5,860	1,042,062
Ann	Other financial	relief provided		·		ï	ı	ï	ı	•
-		/mark-up written-off		6,894	9,765	2,129	14,487	1,159	5,860	1,041,735
	Interest /mark-up	charges capitalized written-off		·		·	ı	,		•
		Principal written off	Rs in '000	·	ı	ı	ı		1	327
-		Total	Rs	28,518	32,915	12,146	37,701	7,051	18,710	3,386,719
	ning of year	Others		ı	ı	ı	ı			
	ies at begin	Interest/ mark-up		15,086	17,698	6,316	21,614	3,516	10,567	1,785,107
	Outstanding liabilities at beginning of year	Interest/mark-up /other charges capitalized		·		·	·	T		
	C	Principal		13,432	15,217	5,830	16,087	3,535	8,143	1,601,612
-		Region		Gujranwala	Lahore	Lahore	Lahore	Multan	Faisalabad	
-		Branch name		211 SHEIKHU- Gujranwala PURA(RAILWAY ROAD)	60 LHR(KARIM BLOCK)	277 RAIWIND ROAD, LAHORE	143 PATTOKI	15 BAHA- WALPUR(HAQI CENTRE UNI- VERSITY ROAD)	191 FAISAL- ABAD(AMINPUR BAZAR)	
		Father's/husband's name		Chaudhry Atta Ullah Chaudhry Atta Ullah Bhangoo	Chaudhary Nawab Ud Din	Fida Hussain Niazi Ali Ahmed Niazi	Bashir Ahmad Azad	Altaf Ahmad Cheema Altaf Ahmad Cheema	Muhammad Ahmed	
	Name of	individuals/partners/directors with CNIC No.		Chaudhry Azmat Ullah (35404-1011746-1) Chaudhry Warheed Ullah Bhangoo (35404-1937742-1)	Mudassar Ahmad Chauchary (35202- 7163678-9)	Muhammad Asher Niazi (35202-7190393-1) Fida Hussain Niazi (35202-9213344-1)	Hammad Bashir (35103-1299709-9)	Majid Khan (31202-7389894-5) Sajid Khan Cheema (31202-5647735-1)	Muhammad Arif (33100-2485104-3)	
-	Name and address of	the borrower		BHANGOO FARMING SERVICE Sheikhupura Faisalabad Road, Mouza Bhikhi District Sheikhupura	MAC TECHNOLOGY FF-1, Central Plaza, 3 Civic Center, New Garden Town, Lahore.	SHAMIM MEDICAL STORE Shop No.8, Main Bazar Raiwind.	<b>HAMMAD BASHIR</b> Agri Mall, Baharwal Kalan, Pattoki.	<b>CHEEMA</b> <b>CORPORATION</b> Shop # 26, Ghalla Mandi, Bahawalpur	MUHAMMAD AHMAD & SONS Shop # 2, Gau Shala More, Khalidabad, Dijkot Road, Faisalabad	Total
		S. No.		32	33	34	35	36	37	

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# **Consolidated** Financial **Statements** for the year ended December 31, 2016

(The Bank of Punjab & Punjab Modaraba Services (Pvt) Ltd.)



# Deloitte.

Deloitte Yousuf Adil Chartered Accountants Cavish Court, A-35, Block 7 & 8 KCHSU, Shahrah-e-Faisal Karachi-75350 Pakistan

Tel: +92 (0) 21-3454 6494-7 Fax: +92 (0) 21-3454 1314

# Auditors' Report to the members

We have audited the annexed consolidated financial statements comprising the consolidated statement of financial position of The Bank of Punjab (the Bank) and its subsidiary company (together referred to as group) as at December 31, 2016 and the related consolidated profit and loss account, consolidated statement of comprehensive income, consolidated cash flow statement and consolidated statement of changes in equity, together with the notes forming part thereof (here-in-after referred to as the 'consolidated financial statements'), for the year then ended. We have also expressed a separate opinion on the separate financial statements of the Bank. Its subsidiary company, Punjab Modaraba Services (Private) Limited (the company), however, was audited by another firm of Chartered Accountants, whose report has been furnished to us and our opinion in so far as it relates to the amount included for such Company is based, solely on the report of such auditors. The audit opinion refers that the Company has accumulated losses and its current liabilities exceeded its current assets, consequently highlighting the existence of uncertainty which may cast doubt on the Company's ability to continue as a going concern (note 1.1.1).

These consolidated financial statements are the responsibility of the Holding Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit.

Our audit was conducted in accordance with the International Standards on Auditing and accordingly included such tests of accounting records and such other auditing procedures as we consider necessary in the circumstances.

In our opinion, the consolidated financial statements present fairly the financial position of the The Bank of Punjab and its subsidiary company as at December 31, 2016 and the results of their operations for the year then ended.

We draw attention to Note 1.2 to the consolidated financial statements in which the matters related to equity injection by the Government of Punjab (GoPb), regulatory compliance and relaxations granted by the State Bank of Pakistan (SBP) from provisioning against certain advances based on the undertaking by GoPb in respect of capital injection and enduring support of GoPb have been fully discussed. Our opinion is not qualified in respect of these matters.

Chartered Accountants

Engagement Partner: Nadeem Yousuf Adil

Date: March 29, 2017

Karachi

Member of Deloitte Touche Tohmatsu Limited



### Consolidated Statement of Financial Position As at December 31, 2016

		2016	2015
	Note	Rupees	s in '000'
ASSETS			
Cash and balances with treasury banks	7	35,756,024	26,190,481
Balances with other banks	8	3,765,867	4,512,033
Lendings to financial institutions	9	11,562,133	6,113,262
Investments - net Advances - net	10 11	199,784,353 262,025,131	176,079,793 219,356,020
Operating fixed assets	12	7,692,675	6,484,312
Deferred tax assets - net	13	6,480,256	7,905,981
Other assets - net	14	18,152,867	25,641,447
		545,219,306	472,283,329
LIABILITIES			
Bills payable	16	4,183,480	1,887,432
Borrowings	17	39,829,134	55,236,429
Deposits and other accounts	18	453,219,740	374,960,986
Sub-ordinated loans Liabilities against assets subject to finance lease	19	4,500,000	2,000,000
Deferred tax liabilities - net		-	-
Other liabilities	20	15,627,465	15,520,719
		517,359,819	449,605,566
NET ASSETS		27,859,487	22,677,763
REPRESENTED BY			
Share capital	21	15,551,132	15,551,132
Discount on issue of shares		(263,158)	(263,158)
Reserves	22	1,300,673	2,329,001
Share deposit money	23	7,000,000	7,000,000
Unappropriated profit / (accumulated losses)		663,927	(5,220,853)
Surplus on revaluation of assets - net of tax	24	24,252,574 3,606,913	19,396,122 3,281,641
		27,859,487	22,677,763
CONTINGENCIES AND COMMITMENTS	25		

The annexed notes from 1 to 45 and Annexures - I to III form an integral part of these consolidated financial statements.

Chairman

President

## **Consolidated Profit and Loss Account**

For the year ended December 31, 2016

	Note	2016 Rupees	2015 <b>in '000'</b>
Mark-up / return / interest earned Mark-up / return / interest expensed	26 27	29,671,465 17,430,154	31,262,880 20,198,798
Net mark-up / interest income		12,241,311	11,064,082
Provision against non-performing loans and advances - net Provision for diminution in the value of investments - net Bad debts written off directly	11.5.5 10.3 11.6	922,236 97,016 -	3,431,451 97,202 -
		1,019,252	3,528,653
Net mark-up / interest income after provisions		11,222,059	7,535,429
NON MARK-UP / INTEREST INCOME			
Fee, commission and brokerage income Dividend income Income from dealing in foreign currencies Gain on sale and redemption of securities - net Unrealized loss on revaluation of investments classified as held for trading Other income Total non-markup / interest income	28 10.8 29	976,419 68,434 75,248 2,525,572 (1,176) 1,658,284 5,302,781	828,229 57,581 109,280 5,013,546 (8,522) 1,635,064 7,635,178
NON MARK-UP / INTEREST EXPENSES		16,524,840	15,170,607
Administrative expenses Provision against other assets (Reversal of provision) / Provision against off balance sheet obligations Other charges Total non-markup / interest expenses	30 14.3 20.1 31	8,350,529 569,923 (485,668) 33,699 8,468,483 8,056,357	7,394,142 224,382 32,274 19,958 7,670,756 7,499,851
Extra ordinary / unusual items		0,000,007	7,499,601
PROFIT BEFORE TAXATION		8,056,357	7,499,851
Taxation - Current year - Prior years - Deferred		961,670 364,259 1,866,508	389,782 143,953 2,248,317
	32	3,192,437	2,782,052
PROFIT AFTER TAXATION Accumulated losses brought forward Transfer from surplus on revaluation of fixed assets - net of tax Transfer from surplus on revaluation of non banking assets - net of Transfer from surplus on revaluation of fixed assets on disposal Transfer from statutory reserve to accumulated losses Transfer to statutory reserve Actuarial (loss) / gain on remeasurement recognized	tax	4,863,920 (5,220,853) 54,639 2,513 - 2,000,000 (971,672) (64,620) (4,199,993)	4,717,799 (9,083,209) 57,738 - 7,133 - (949,664) 29,350 (9,938,652)
Unappropriated profit / (accumulated losses) carried forward		663,927	(5,220,853)
····		,.	( , - , )
Basic earnings per share - Rupees	33	3.13	3.03
Diluted earnings per share - Rupees	34	3.13	3.03

The annexed notes from 1 to 45 and Annexures - I to III form an integral part of these consolidated financial statements.



# **Consolidated Statement of Comprehensive Income**

For the year ended December 31, 2016

	Note	2016 Rupees	2015 <b>s in '000'</b>
Profit after taxation for the year		4,863,920	4,717,799
Other comprehensive income not to be reclassified to profit and loss account in subsequent periods:			
Actuarial (loss) / gain on remeasurement recognized			
during the year	37.1.1	(64,620)	29,350
Comprehensive income transferred to equity		4,799,300	4,747,149
Components of comprehensive income not reflected in e	equity:		
Items to be reclassified to profit and loss in subsequent	periods:		
Change in surplus on revaluation of investments - net of t	ax	(385,309)	(719,168)
Items not to be reclassified to profit and loss in subsequent	periods:		
Surplus on revaluation of fixed assets - net of tax		141,767	2,496
Surplus on revaluation of non banking assets - net of tax		625,966	-
Total comprehensive income for the year		5,181,724	4,030,477

The annexed notes from 1 to 45 and Annexures - I to III form an integral part of these consolidated financial statements.

Chairman

# **Consolidated Cash Flow Statement**

For the year ended December 31, 2016

	Note	2016 Rupees	2015 in ' <b>000'</b>
CASH FLOWS FROM OPERATING ACTIVITIES			
Profit before taxation Less: Dividend income		8,056,357 (68,434)	7,499,851 (57,581)
		7,987,923	7,442,270
Adjustments for: Depreciation on property and equipment Depreciation on non banking assets acquired in satisfaction of claims Depreciation on ijarah assets under IFAS - 2 Amortization on intangible assets Amortization of premium on debt securities Unrealized loss on revaluation of investments classified as held for trading Provision against non-performing loans and advances - net Provision for diminution in the value of investments - net Provision for employees compensated absences Provision for gratuity Provision for gratuity Provision against other assets (Reversal of provision) / Provision against off balance sheet obligations Net profit on sale of non-banking assets acquired in satisfaction of claims Gain on sale and redemption of securities - net Finance charges on leased assets	12.2 30 30 12.3 10.8 11.5.5 10.3 37.1.3 37.1.1 14.3 20.1 29 29 28 30	693,261 105,601 80,077 23,395 708,843 1,176 922,236 97,016 (136,542) 78,615 569,923 (485,668) (16,785) (11,636) (2,525,572)	548,043 - 56,670 13,335 430,311 8,522 3,431,451 97,202 9,338 77,367 224,382 32,274 (21,124) (240,489) (5,013,546) 16 (346,248)
		8,091,863	7,096,022
(Increase) / Decrease in operating assets: Lendings to financial institutions Net investments in held for trading securities Advances - net Others assets - net		(5,448,871) (23,263,387) (43,671,424) 7,040,839 (65,342,843)	26,035,361 (77,280) (53,272,632) (6,337,856) (33,652,407)
Increase / (Decrease) in operating liabilities: Bills Payable Borrowings Deposits and other accounts Other liabilities		2,296,048 (15,417,446) 78,258,754 585,721	159,701 10,512,527 32,670,293 5,149,480
Adjustments for: Depreciation on property and equipment Depreciation on inon banking assets acquired in satisfaction of claims Depreciation on ijarah assets under IFAS - 2 Amortization on intangible assets Amortization of premium on debt securities Unrealized loss on revaluation of investments classified as held for trading Provision against non-performing loans and advances - net Provision for diminution in the value of investments - net Provision for gratuity Provision for gratuity Provision against other assets (Reversal of provision) / Provision against off balance sheet obligations Net profit on sale of property and equipment Net profit on sale of non-banking assets acquired in satisfaction of claims Gain on sale and redemption of securities - net Finance charges on leased assets (Increase) / Decrease in operating assets: Lendings to financial institutions Net investments in held for trading securities Advances - net Others assets - net Increase / (Decrease) in operating liabilities: Bills Payable Borrowings Deposits and other accounts		65,723,077	48,492,001
Income tax paid		8,472,097 (1,704,699)	21,935,616 (16) (379,106)
		6,767,398	21,556,494
Net investments in available for sale securities Net investments in held to maturity securities Dividends received Investments in operating fixed assets Sale proceeds of property and equipment disposed-off		(14,315,418) 15,000,000 79,323 (1,435,818) 22,889 190,852	(17,614,116) - 56,347 (1,493,092) 33,438 1,721,712
Net cash used in investing activities		(458,172)	(17,295,711)
Payment of lease obligations		- 2,500,000	(1,128)
Net cash flow from / (used in) financing activities		2,500,000	(1,128)
		8,809,226 30,627,855	4,259,655 26,368,200

The annexed notes from 1 to 45 and Annexures - I to III form an integral part of these consolidated financial statements.

Consolidated Statement of Changes in Equity For the year ended December 31, 2016

				Capital reserves	serves	Revenue reserve		
	Share capital	Discount on issue of shares	Statutory reserve	Share premium	Restructuring reserve	Share deposit money	Unappropriated profit / (accum- ulated losses)	Total
			Я	e e s i n	,000,			
Balance as at January 01, 2015	15,551,132	(263,158)	1,341,455	37,882	701,906	7,000,000	(9,083,209)	15,286,008
Transfer from surplus on revaluation of fixed assets to unappropriated profit / (accumulated losses) - net of tax		·	·	·	ı		57,738	57,738
Transfer from surplus on revaluation of fixed assets to unappropriated profit / (accumulated losses) on disposal		·		·	·		7,133	7,133
Total comprehensive income for the year ended December 31, 2015		ı	ı	ı	ı	ı	4,747,149	4,747,149
Transfer from restructuring reserve against NPLs	ı	I	I	I	(701,906)	I	ı	(701,906)
Transfer to statutory reserve	I	I	949,664	I	I	I	(949,664)	I
Balance as at December 31, 2015	15,551,132	(263,158)	2,291,119	37,882		7,000,000	(5,220,853)	19,396,122
Transfer from surplus on revaluation of fixed assets to unappropriated profit / (accumulated losses) - net of tax		I	ı	ı	·	ı	54,639	54,639
Transfer from surplus on revaluation of fixed assets to unappropriated profit / (accumulated losses) on disposal		·		·	·		ı	ı
Transfer from surplus on revaluation of non banking assets to unappropriated profit / accumulated losses - net of tax		·			·		2,513	2,513
Total comprehensive income for the year ended December 31, 2016	ı	ı	ı	ı	ı	ı	4,799,300	4,799,300
Transfer from restructuring reserve against NPLs	ı	I	I	I	I	I	ı	I
Transfer to unappropriated profit / (accumulated losses)	I	I	(2,000,000)	I	I	I	2,000,000	I
Transfer to statutory reserve		I	971,672	I	ı	I	(971,672)	I
Balance as at December 31, 2016	15,551,132	(263,158)	1,262,791	37,882	1	7,000,000	663,927	24,252,574

The annexed notes from 1 to 45 and Annexures - I to III form an integral part of these consolidated financial statements.

Chairman

President

Director

Director



# Notes to the Consolidated Financial Statements

For the year ended December 31, 2016

### 1. STATUS AND NATURE OF BUSINESS

- 1.1 The Bank of Punjab Group comprises The Bank of Punjab (the Bank) and Punjab Modaraba Services (Private) limited. The Bank was constituted pursuant to The Bank of Punjab Act, 1989. It was given the status of a scheduled bank by the State Bank of Pakistan (SBP) on September 19, 1994. It is principally engaged in commercial banking and related services with its registered office at BOP Tower, 10-B, Block E-2, Main Boulevard, Gulberg III, Lahore. The Bank has 453 branches including 03 sub branches and 48 islamic banking branches (2015: 406 branches including 01 sub branch and 48 islamic banking branches) in Pakistan and Azad Jammu and Kashmir at the year end. The Bank is listed on Pakistan Stock Exchange. The majority shares of the Bank are held by Government of the Punjab (GoPb).
- **1.1.1** Punjab Modaraba Services(Private) Limited is a wholly owned subsidiary of The Bank of Punjab and is primarily engaged in the business of floating and managing modarabas.

The Punjab Modaraba Services(Private) Limited has accumulated losses and its current liabilities exceed its current assets. These losses are mainly due to drying up of revenue streams. The management fee and dividends are the main sources of revenue. The Punjab Modaraba Services (Private) Limited's financial statements, however have been prepared under the going concern assumption as the management is of the view that by virtue of the continued support of the Bank of Punjab and the business plan of the managed Modaraba, the Modaraba would show better performance resulting in provision of adequate resources to Punjab Modaraba Services (Private) Limited to continue its business in the forseeable future.

1.2 As on December 31, 2016, paid-up capital, reserves (net of losses) including share deposit money, as allowed by SBP, of the Bank amounts to Rs. 24,252,574 thousand. The Capital Adequacy Ratio (CAR) remained above the required level. As at the close of the year, net advances aggregating to Rs. 17,486,964 thousand (December 31, 2015: Rs. 20,348,464 thousand) requiring additional provision of Rs. 16,462,689 thousand (December 31, 2015: Rs. 19,407,810 thousand) there against have not been subjected to provisioning criteria as prescribed in SBP prudential regulations in view of the relaxation provided by SBP vide letter No.OSED/Div-01/SEU-03/010(01)-2017/005967 dated March 09, 2017 on the basis of two Letters of Comfort (LOCs) issued by the GoPb as explained in below paragraph.

The GoPb being the majority shareholder, in order to support the Bank, deposited Rs.10,000,000 thousand and Rs. 7,000,000 thousand as share deposit money in the year 2009 and 2011 respectively against future issue of shares by the Bank. Further, the GoPb vide two LOCs has also undertaken to inject necessary funds to make good the capital shortfall to the satisfaction of SBP up to a maximum amount of Rs. 3,580,000 thousand (net of tax @ 35%) and Rs. 10,570,000 thousand (net of tax @ 35%) within a period of 90 days after close of the year ending December 31, 2018 if the Bank fails to make provision of Rs. 21,770,000 thousand or if there is a shortfall in meeting the prevailing regulatory capital requirements as a result of the said provisioning. In addition, in terms of aforesaid LOCs, the GoPb being majority shareholder and sponsor of the Bank, has also extended its commitment to support and assist the Bank in ensuring that it remains compliant with the regulatory requirements at all times.

During the year 2016, the Bank was required by SBP to record provisioning in staggered manner against exposure cover under LOCs aggregating to 15% by December 31, 2016, which has been fully complied with by the Bank. Further, SBP vide above referred letter advised the Bank to record provisioning against exposures covered under LOCs in a staggered manner as follows:

- Staggering of provision at an aggregate rate of 25% during 2017, i.e.12.5% by June 30, 2017 and additional 12.5% by December 31, 2017 against exposure covered under LOCs as of December 31, 2016.
- Going forward, exposure covered under LOCs at the beginning of 2018 would be subject to 25% provision staggering by June 30, 2018 and remaining balance by December 31, 2018.



On the basis of enduring support of GoPb, the arrangements as outlined above and the business plan prepared by the management which has been approved by the Board of Directors, the Board is of the view that the Bank would have adequate resources to continue its business on a sustainable basis in the foreseeable future.

### 2. BASIS OF PREPARATION

- 2.1 Subsidiaries are those companies in which the Bank directly or indirectly controls, beneficially owns or holds more than 50% of the shares or otherwise have the power to elect and appoint more than 50% of its directors. The financial statements of the subsidiaries are included in the consolidated financial statements from the date the control commences until the date the control ceases. In preparing consolidated financial statements, the financial statements of the Bank and subsidiaries are combined on a line by line basis by adding together like items of assets, liabilities, income and expenses. Significant intercompany transactions have been eliminated.
- **2.2** These consolidated financial statements of The Bank of Punjab Group include The Bank of Punjab and its wholly owned subsidiary, Punjab Modaraba Services (Private) Limited. The consolidated financial statements have been prepared in accordance with the purchase method.
- 2.3 In accordance with the directives of the Government of Pakistan regarding the conversion of the Banking system to Islamic modes, the SBP has issued various circulars from time to time. Permissible forms of trade-related modes of financing include purchase of goods by the Banks from their customers and immediate resale to them at appropriate marked-up price on deferred payment basis. The purchases and sales arising under these arrangements are not reflected in these consolidated financial statements as such but are restricted to the amount of facility actually utilized and the appropriate portion of mark-up thereon.
- 2.4 The financial results of Islamic Banking business have been consolidated in these consolidated financial statements for reporting purposes, after eliminating inter-branch transactions / balances. Key financial figures of the Islamic Banking business are disclosed in Annexure-I to these consolidated financial statements.

### 3. STATEMENT OF COMPLIANCE

These consolidated financial statements have been prepared in accordance with the directives issued by the SBP, requirements of The Bank of Punjab Act, 1989, the Banking Companies Ordinance, 1962, the Companies Ordinance, 1984 and approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standard Board and Islamic Financial Accounting standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan as are notified under the provisions of the Companies Ordinance, 1984. Wherever the requirements of the directives issued by the SBP and Securities and Exchange Commission of Pakistan (SECP), the Bank of Punjab Act, 1989, the Banking Companies Ordinance, 1962 and the Companies Ordinance, 1984 differ with the requirements of these standards, the requirements of the said directives, the Bank of Punjab Act, 1989, the Banking Companies Ordinance, 1962 and the Companies Ordinance, 1984 take precedence.

SBP as per BSD Circular No. 10, dated August 26, 2002 has deferred the applicability of International Accounting Standard (IAS) 39, "Financial Instruments: Recognition and Measurement" and International Accounting Standard (IAS) 40, "Investment Property" for banking companies till further instructions. Further, according to the notification of SECP dated April 28, 2008, the IFRS – 7 "Financial Instruments: Disclosures" has not been made applicable for banks. Accordingly, the requirements of these Standards have not been considered in the preparation of these consolidated financial statements.

IFRS 8, 'Operating Segments' is effective for the Bank's accounting period beginning on or after January 1, 2009. All banking companies in Pakistan are required to prepare their annual financial statements in line with the format prescribed under BSD Circular No. 4 dated February 17, 2006, 'Revised Forms of Annual Financial Statements', effective from the accounting year ended December 31, 2006. The management of the Bank believes that as the SBP has defined the segment categorization in the above mentioned circular, the SBP requirements prevail over the requirements specified in IFRS 8. Accordingly, segment information disclosed in these consolidated financial statements is based on the requirements laid down by the SBP.

The State Bank of Pakistan through BPRD Circular No. 04 of 2015 dated February 25, 2015 has deferred applicability of Islamic Financial Accounting Standard - 3 for Profit & Loss Sharing on Deposits (IFAS 3) issued by the Institute of Chartered Accountants of Pakistan and notified by the SECP, vide their SRO No. 571 of 2013 dated June 12, 2013 for Institutions offering Islamic Financial Services (IIFS). The standard will result in certain new disclosures in these consolidated financial statements.

### 4. BASIS OF MEASUREMENT

These consolidated financial statements have been prepared under the historical cost convention, except for revaluation of free hold land and buildings on free hold land, revaluation of non banking assets acquired in satisfaction of claims, valuation of certain investments and commitments in respect of forward exchange contracts at fair value and certain staff retirement benefits at present value.

These consolidated financial statements are presented in Pak Rupees, which is the Group's functional and presentation currency.

### 5. CRITICAL ACCOUNTING JUDGMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY

The preparation of financial statements in conformity with the approved accounting standards requires the use of certain critical accounting estimates. It also requires the management to exercise its judgment in the process of applying the Bank's accounting policies. Estimates and judgments are continually evaluated and are based on historical experiences, including expectations of future events that are believed to be reasonable under the circumstances. The areas where various assumptions and estimates are significant to the Group's consolidated financial statements or where judgment was exercised in the application of accounting policies are as follows:

### 5.1 Classification of investments

In classifying investments as "held for trading" the Group has determined securities which are acquired with the intention to trade by taking advantage of short term market / interest rate movements and are to be sold within 90 days.

In classifying investments as "held to maturity" the Group follows the guidance provided in SBP circulars on classifying non-derivative financial assets with fixed or determinable payments and fixed maturity. In making this judgment, the Bank evaluates its intention and ability to hold such investments to maturity.

The investments which are not classified as held for trading or held to maturity are classified as available for sale.

### 5.2 Provision against non-performing advances

Apart from the provision determined on the basis of time-based criteria given in Prudential Regulations issued by the SBP, the management also applies the subjective criteria of classification and, accordingly, the classification of advances is downgraded on the basis of credit worthiness of the borrower, its cash flows, operations in account and adequacy of security in order to ensure accurate measurement of the provision.



### 5.3 Impairment of available for sale investments

The Group considers that available for sale equity investments and mutual funds are impaired when there has been a significant or prolonged decline in the fair value below its cost. This determination of what is significant or prolonged requires judgment. In addition, impairment may be appropriate when there is evidence of deterioration in the financial health of the investee, industry and sector performance. As of the statement of financial position date, the management has determined an impairment loss on available for sale securities and held to maturity securities as disclosed in note 10.3.1.

### 5.4 Depreciation, amortization and revaluation of operating fixed assets

Estimates of useful life of operating fixed assets are based on management's best estimate. In making estimates of the depreciation / amortization method, the management uses method which reflects the pattern in which economic benefits are expected to be consumed by the Group. The method applied is reviewed at each financial year end and if there is a change in the expected pattern of consumption of the future economic benefits embodied in the assets, the method is changed to reflect the change in pattern. Further, the Group estimates the revalued amount of free hold land and buildings on free hold land on a regular basis. The estimates are based on valuations carried out by an independent valuation expert under the market conditions.

### 5.5 Income taxes

In making estimates for income taxes currently payable by the Group, the management considers the current income tax laws and the decisions of appellate authorities on certain issues in the past. There are various matters where the Group's view differs with the view taken by the income tax authorities and such amounts are shown as a contingent liability.

### 5.6 Staff retirement benefits

The amount of provision for gratuity and compensated absences is determined using actuarial valuation. The valuation involves making use of assumptions about discount rates, mortality, expected rate of salary increases, retirement rates, and average leave utilization per year. Due to the degree of subjectivity involved and long-term nature of these plans, such estimates are subject to significant uncertainty.

### 5.7 Non banking assets acquired in satisfaction of claims

The Bank estimates the revalued amounts of non banking assets acquired in satisfaction of claims on a regular basis. The estimates are based on expected legal enforceability, ease of realization and valuations carried out by an independent valuation expert under the market conditions.

### 6. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these consolidated financial statements are consistent with those of previous financial year, except for the change explained in note 6.1. Significant accounting policies are enumerated as follows:

### 6.1 Change in accounting policy

The Bank has changed its accounting policy regarding non-banking assets acquired in compliance with the requirements of the 'Regulations for Debt Property Swap', effective from the date of issuance by SBP vide its BPRD Circular No. 1 of 2016, dated January 1, 2016.

Non-banking assets acquired in satisfaction of claims are carried at revalued amounts less accumulated depreciation except land which is carried at revalued amount. Revaluation by independent professionally qualified valuers, is carried out with sufficient regularity to ensure that their net carrying value does not differ materially from their fair value. Surplus arising on revaluation of non banking assets is credited to the 'surplus on revaluation of assets' account and any deficit arising on revaluation is taken to profit and loss account directly. Legal fees, transfer costs and direct costs of acquiring title to property is charged to profit and loss account and not capitalized. Had the accounting policy not been changed, non banking assets and surplus on revaluation of assets would have been lower by Rs. 653,031 thousand and related deferred tax would have been lower by Rs. 25,712 thousand.

### 6.2 Cash and cash equivalents

Cash and cash equivalents include cash and balances with treasury banks, balances with other banks and call money lendings less over drawn nostro accounts and other overdrawn bank accounts.

### 6.3 Revenue recognition

Revenue is recognized to the extent that the economic benefits will flow to the Group and the revenue can be reliably measured. The following recognition criteria must be met before revenue is recognized:

### 6.3.1 Mark-up / return / interest income

Mark-up / return / interest on advances and return on investments are recognized in profit and loss account on an accrual basis, except mark-up on non-performing advances which is recognized when received.

### 6.3.2 Dividend income

Dividend income is recognized when the Group's right to receive the dividend is established.

### 6.3.3 Lease finance income

Financing method is used in accounting for income from lease financing. Under this method, the unearned lease income (excess of the sum of total lease rentals and estimated residual value over the cost of leased assets) is deferred and taken to income over the term of the lease periods so as to produce a constant periodic rate of return on the outstanding net investment in lease. Unrealized lease income is suspended, where necessary, in accordance with the requirements of the SBP. Gain/loss on termination of lease contracts, documentation charges and other lease income are recognized as income when these are realized.

### 6.3.4 Fees and commission income

Commission income is recognized on time proportion basis.

### 6.4 Advances including net investment in finance lease

Advances and net investments in finance lease are stated net of provision for doubtful debts. Provision for doubtful debts is made in accordance with the Prudential Regulations prescribed by the SBP and charged to profit and loss account.

Leases where risks and rewards incidental to ownership are substantially transferred to lessee are classified as finance lease. A receivable is recognized at an amount equal to the present value of the lease payments including any guaranteed residual value.

The rentals received / receivable on Ijarahs are recorded as income / revenue. Depreciation on Ijarah assets is charged to profit and loss account by applying the straight line method whereby the depreciable value of Ijarah assets is written off over the Ijarah period. The Bank charges depreciation from the date of the delivery of respective assets to Mustajir upto the date of maturity / termination of Ijarah agreement.



### 6.5 Investments

Investments other than those categorized as held for trading are initially recognized at fair value which includes transaction costs associated with the investments. Investments classified at held for trading are initially recognized at fair value and transaction costs are expensed in the profit and loss account.

All regular way purchase / sale of investment are recognized on the trade date, i.e., the date the Group commits to purchase / sell the investments. Regular way purchase or sale of investment requires delivery of securities within the time frame generally established by regulation or convention in the market place.

Investment in subsidiary is stated at cost less provision for impairment (if any). Other investments are classified as follows:

- Held for trading These are securities which are acquired with the intention to trade by taking advantage of short-term market/interest rate movements. These are carried at market value, with the related surplus / (deficit) on revaluation being taken to profit and loss account.
- Held to maturity These are securities with fixed or determinable payments and fixed maturity that are held with the intention and ability to hold to maturity. These are carried at amortized cost.
- Available for sale These are investments, other than those in subsidiaries and associates, which do not fall under the held for trading or held to maturity categories. These are carried at market value with the surplus / (deficit) on revaluation taken to 'Surplus / (deficit) on revaluation of assets shown below equity, except available for sale investments in unquoted shares, debentures, bonds, participation term certificates, term finance certificates, federal, provincial and foreign government securities (except for Treasury Bills and Pakistan Investment Bonds) which are stated at cost less provision for diminution in value of investments, if any.

Provision for diminution in the value of investments is made after considering impairment, if any, in their value and charged to profit and loss account. Provision for diminution in value of investments in respect of unquoted shares is calculated with reference to break-up value. Provision for diminution in value of investments for unquoted debt securities is calculated with reference to the time-based criteria as per the SBP's Prudential Regulations.

Premium or discount on debt securities classified as available for sale and held to maturity securities are amortized using the effective yield method.

On de-recognition or impairment in quoted available for sale securities the cumulative gain or loss previously reported as "Surplus / (Deficit) on revaluation of assets" below equity is included in the profit and loss account for the period.

Gain and loss on disposal of investments are dealt with through the profit and loss account in the year in which they arise.

### 6.6 Lending to / borrowing from financial institutions

The Group enters into transactions of repo and reverse repo at contracted rates for a specified period of time. These are recorded as under:

### 6.6.1 Sale under repurchase obligations

Securities sold subject to a repurchase agreement (repo) are retained in the financial statements as investments and the counter party liability is included in borrowings from financial institutions. The differential in sale and repurchase price is accrued using effective yield method and recorded as interest expense over the term of the related repo agreement.

### 6.6.2 Purchase under resale obligations

Securities purchased under agreement to resell (reverse repo) are not recognized in the financial statements as investments and the amount extended to the counter party is included in lendings to financial institutions. The differential between the contracted price and resale price is amortized over the period of the contract and recorded as interest income.

### 6.7 Operating fixed assets and depreciation

### 6.7.1 Owned

Property and equipment, other than free hold land which is not depreciated, are stated at cost or revalued amounts less accumulated depreciation and accumulated impairment losses (if any). Free hold land is carried at revalued amount.

Depreciation on property and equipment is charged to income using the diminishing balance method so as to write off the historical cost / revalued amount of the asset over its estimated useful life, except motor vehicles and computer equipment on which depreciation is charged using the straight line basis. The rates at which the depreciation is charged are given in note 12.2 to these consolidated financial statements. Impairment loss or its reversal, if any, is charged to income. When an impairment loss is recognized, the depreciation charge is adjusted in future periods to allocate the asset's revised carrying amount over its estimated useful life.

Depreciation on additions is charged from the month the assets are available for use while no depreciation is charged in the month in which the assets are disposed.

Surplus / (Deficit) arising on revaluation of free hold land and buildings on free hold land is credited to the "Surplus / (Deficit) on Revaluation of Assets" shown below equity. Revaluation is carried out with sufficient regularity to ensure that the carrying amount of assets does not differ materially from the fair value. To the extent of the incremental depreciation charged on the revalued assets, the related surplus on revaluation of buildings (net of deferred taxation) is transferred directly to un-appropriated profit / accumulated loss.

Gains and losses on sale of operating fixed assets are included in income currently.

Major renewals and improvements are capitalized and the assets so replaced, if any, are retired. Normal repairs and maintenance are charged to the profit and loss account as and when incurred.

### 6.7.2 Leased

Property and equipment subject to finance lease are accounted for by recording the assets and the related liabilities. These are stated at fair value or present value of minimum lease payments whichever is lower at the inception of the lease less accumulated depreciation. Financial charges are allocated over the period of lease term so as to provide a constant periodic rate of financial charge on the outstanding liability. The property and equipment acquired under finance leasing contracts is depreciated over the useful life of the assets as per rates given in note 12.2 to these consolidated financial statements.

### 6.7.3 Intangible assets

Intangible assets are stated at cost less accumulated amortization and accumulated impairment losses (if any). The cost of intangible assets is amortized over their useful lives, using the straight line method as per the rates given in note 12.3 to these consolidated financial statements. Amortization on additions is charged from the month the assets are available for use while no amortization is charged in the month in which the assets are disposed.



### 6.7.4 Capital work-in-progress

Capital work-in-progress is stated at cost less accumulated impairment losses (if any). These are transferred to specific assets as and when assets are available for use.

### 6.8 Taxation

### 6.8.1 Current

Provision for current taxation is based on taxable income for the year determined in accordance with the prevailing law for taxation of income. The charge for current tax is calculated using prevailing tax rates or tax rates expected to apply to the profit for the year if enacted. The charge for current tax also includes adjustments, where considered necessary, to provision for tax made in previous years arising from assessments framed during the year for such years.

### 6.8.2 Deferred

Deferred tax is accounted for using the balance sheet liability method in respect of all temporary differences arising from differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax basis used in the computation of taxable profit. Deferred tax liabilities are generally recognized for all taxable temporary differences and deferred tax assets are recognized to the extent that it is probable that the taxable profits will be available against which the deductible temporary differences, unused tax losses and tax credits can be utilized.

Deferred tax is calculated at the rates that are expected to apply to the period when the differences reverse based on tax rates that have been enacted or substantively enacted by the statement of financial position date. Deferred tax is charged or credited in income statement, except in the case of items credited or charged to equity in which case it is included in equity.

The Bank also recognizes deferred tax asset / liability on deficit / surplus on revaluation of operating fixed assets and available for sale securities which is adjusted against the related deficit / surplus in accordance with the requirements of International Accounting Standard (IAS)12, 'Income Taxes'.

### 6.9 Assets acquired in satisfaction of claims

The Bank acquires assets in settlement of claims. These are measured at revalued amounts as mentioned in note 6.1 to these consolidated financial statements.

### 6.10 Employee retirement and other benefits

### 6.10.1 Defined contribution plan - Provident fund

The Group operates an approved provident fund scheme, covering all permanent employees. Contributions are made monthly by the Group and the employees at the rate of 8.33% of basic salary. Contributions by the Group are charged to income.

### 6.10.2 Gratuity scheme

The Group operates an approved funded gratuity scheme for all its employees. Contributions are made to cover the obligations under the scheme on the basis of actuarial valuation and are charged to income. Actuarial gains and losses are charged or credited to other comprehensive income in the year in which they occur.

### 6.10.3 Employees' compensated absences

The Group makes annual provision in the financial statements for its liabilities towards vested compensated absences accumulated by its employees on the basis of actuarial valuation. Actuarial gains and losses are charged to income in the year in which they occur.

### 6.11 Foreign currencies

Transactions in foreign currency are translated to Rupees at the exchange rates prevailing on the date of transaction. Monetary assets and liabilities and commitments for letters of credit and acceptances in foreign currencies are translated at the exchange rates prevailing at the statement of financial position date except assets and liabilities for which there are forward contracts which are translated at the contracted rates. Forward exchange contracts and foreign bills purchased are valued at forward rates applicable to their respective maturities.

All exchange differences are charged to profit and loss account.

### 6.12 Provisions

Provisions are recorded when the Group has a present obligation as a result of a past event when it is probable that it will result in an outflow of economic benefits and a reliable estimate can be made of the amount of the obligation.

### 6.13 Provision for off balance sheet obligations

Provision for guarantees, claims and other off balance sheet obligations are made when the Group has legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation and a reliable estimate of amount can be made. Charge to profit and loss account is stated net of expected recoveries.

### 6.14 Dividend distribution and appropriations

Dividend distributions and appropriation to reserves are recognized as a liability in the financial statements in the period in which these are approved. Transfer to statutory reserve and any of the mandatory appropriations as may be required by law are recognized in the period to which they relate.

### 6.15 Impairment

The carrying amounts of assets (other than deferred tax assets) are reviewed for impairment at each statement of financial position date whenever events or changes in circumstances indicate that the carrying amounts of the assets may not be recoverable. If such indication exists, and where the carrying value exceeds the estimated recoverable amount, assets are written down to their recoverable amount. The resulting impairment loss is taken to the profit and loss account except for impairment loss on revalued assets, which is adjusted against the related revaluation surplus to the extent that the impairment loss does not exceed the surplus on revaluation of that asset.

### 6.16 Earnings per share

The Group presents earnings per share (EPS) for its ordinary shares which is calculated by dividing the profit or loss attributable to ordinary shareholders of the Group by weighted average number of ordinary shares outstanding during the year. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effect of all dilutive potential ordinary shares (if any).



### 6.17 Share Capital

Ordinary shares are classified as equity and recognized at their face value. Incremental costs directly attributable to the issue of new shares are shown in equity as a deduction from the proceeds.

### 6.18 Financial instruments

### 6.18.1 Financial assets and liabilities

Financial instruments carried on the statement of financial position include cash and bank balances, lending to financial institutions, investments, advances, certain receivables, borrowing from financial institutions, deposits and other payables. The particular recognition criteria adopted for significant financial assets and financial liabilities are disclosed in the individual policy statements associated with them.

### 6.18.2 Offsetting

Financial assets and financial liabilities are set off and the net amount is reported in the financial statements when there is a legally enforceable right to set off and the Group intends either to settle on a net basis, or to realize the assets and settle the liabilities, simultaneously.

### 6.19 Segment reporting

A segment is a distinguishable component of the Group that is engaged either in providing product or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments.

### 6.19.1 Business segments

### **Trading and sales**

It includes fixed income, equity, foreign exchanges, commodities, credit, funding, own position securities, lending and repos, and brokerage debt.

### **Retail banking**

It includes retail lending and deposits, banking services, private lending and deposits, trust and estates investment advice, merchant / commercial and private labels and retail.

### Commercial banking

Commercial banking includes project finance, real estate finance, export finance, trade finance, lending, guarantees, bills of exchange and deposits.

### Payment and settlement

It includes payments and collections, funds transfer, clearing and settlement.

### Agency service

It includes depository receipts, securities lending (customers), issuer and paying agents.

### 6.19.2 Geographical segments

The Group operates only in Pakistan.

6.20 New accounting standards / amendments and IFRS interpretations that are effective for the year ended December 31, 2016

During the year, certain amendments to standards, interpretations and improvement to accounting standards became effective; however, the amendments, interpretations and improvements did not have any material effect on the consolidated financial statements of the Group.

### 6.21 New accounting standards and IFRS interpretations that are not yet effective

The following standards, amendments and interpretations are only effective for accounting periods, beginning on or after the date mentioned against each of them. The Group considers that the following standards and interpretations are either not relevant or will not have any material impact on its financial statements in the period of initial application other than to the extent of certain changes or enhancements in the presentation and disclosures in the financial statements provided that such changes do not conflict with the format of financial statements prescribed by the SBP for banks.

	Effective date (accounting periods beginning on or after)
Share based payments– Clarification of the classification and measurement of share-based payment transactions	January 01, 2018
Disclosure of Interests in Other Entities– Amendments resulting from Annual Improvements 2014–2016 Cycle (clarifying scope)	January 01, 2017
Statement of Cash Flows – amendments as a result of the disclosure initiative	January 01, 2017
Income Taxes – Recognition of deferred tax assets for unrealized losses	January 01, 2017
Investment in Associates and Joint ventures – Amendments resulting from Annual Improvements 2014–2016 Cycle (clarifying certain fair value measurements)	January 01, 2018
Foreign Currency Transactions and Advance Consideration – Provides guidance on transactions where consideration against non-monetary prepaid asset / deferred income is denominated in foreign currency.	January 01, 2018
	<ul> <li>classification and measurement of share-based payment transactions</li> <li>Disclosure of Interests in Other Entities– Amendments resulting from Annual Improvements 2014–2016 Cycle (clarifying scope)</li> <li>Statement of Cash Flows – amendments as a result of the disclosure initiative</li> <li>Income Taxes – Recognition of deferred tax assets for unrealized losses</li> <li>Investment in Associates and Joint ventures – Amendments resulting from Annual Improvements 2014–2016 Cycle (clarifying certain fair value measurements)</li> <li>Foreign Currency Transactions and Advance Consideration – Provides guidance on transactions where consideration against non-monetary prepaid asset / deferred income is denominated in</li> </ul>

Other than the aforesaid standards, interpretations and amendments, the International Accounting Standards Board (IASB) has also issued the following standards which have not been adopted locally by the Securities and Exchange Commission of Pakistan (SECP):

- IFRS 9 Financial Instruments
- IFRS 15 Revenue from Contracts with Customer



		Note	2016 Rupees	2015 in '000'
7.	CASH AND BALANCES WITH TREASURY BANKS			
	In hand: - Local currency - Foreign currencies	7.1	5,945,166 774,935 6,720,101	5,670,290 687,435 6,357,725
	<ul> <li>With State Bank of Pakistan (SBP) in:</li> <li>Local currency current account</li> <li>Foreign currency deposit account:</li> <li>Non remunerative</li> <li>Remunerative</li> </ul>	7.2 7.3 7.4	0,720,101 17,403,109 382,831 1,228,107	10,876,445 337,265 1,104,703
	With National Bank of Pakistan in: - Local currency current account - Local currency deposit account		19,014,047 10,021,876 -	12,318,413 7,514,343 -
			10,021,876 35,756,024	7,514,343 26,190,481

7.1 This includes National Prize Bonds of Rs. 34,312 thousand (2015: Rs. 38,526 thousand).

**7.2** This represents current account maintained with the SBP under the requirements of section 22 "Cash Reserve Requirement" of the Banking Companies Ordinance, 1962.

- **7.3** These represent mandatory reserves maintained in respect of foreign currency deposits under FE-25 scheme, as prescribed by the SBP.
- 7.4 This carries mark-up as announced by the SBP on monthly basis.

		Note	2016 Rupees	2015 in '000'
8.	BALANCES WITH OTHER BANKS			
	In Pakistan: - On current accounts - On deposit accounts	8.1	1,665,141 1,610,987 3,276,128	2,335,280 1,086,935 3,422,215
	Outside Pakistan: - On current accounts - On deposit accounts	8.2	244,762 244,977 489,739	377,956 711,862 1,089,818
			3,765,867	4,512,033

8.1 These carry mark-up at rates ranging from 1.75% to 4.75% per annum (2015: 4.5% to 6.00% per annum).

8.2 These carry mark-up at the rates ranging from 0.05% to 0.41% per annum (2015: 0.05% to 0.11% per annum).

		Note	2016 Rupees	2015 <b>5 in '000'</b>
9.	LENDINGS TO FINANCIAL INSTITUTIONS			
	Reverse repurchase agreement lendings Certificate of investments	9.2	6,162,133 -	4,513,262 1,000,000
	Placements	9.3	5,400,000	600,000
			11,562,133	6,113,262
9.1	Particulars of lendings			
	In local currency In foreign currency		11,562,133 -	6,113,262
			11,562,133	6,113,262

### 9.2 Securities held as collateral against lendings to financial institutions

		2016			2015		
		R	upees in '00	)'			
	Held by bank	Further given as collateral	bank given collate 3,302,133 2,263,262 -		Further given as collateral		
Market treasury bills Pakistan investment bonds	3,302,133 2,860,000	-	3,302,133 2,860,000	2,263,262 2,250,000	-	2,263,262 2,250,000	
	6,162,133	-	6,162,133	4,513,262	-	4,513,262	

Market value of securities held as collateral as at December 31, 2016 amounted to Rs. 6,225,139 thousand (2015: Rs. 4,745,547 thousand). These carry mark-up at rate ranging from 5.90% to 6.25% per annum (2015: 6.40% to 7.50% per annum) with maturities upto January 06, 2017.

**9.3** These carry profit at rate ranging from 4.85% to 6.25% per annum (2015: 5.85% to 6.50% per annum) with maturities upto February 24, 2017.

### 10. INVESTMENTS - NET

10.	INVESTMENTS - NET			2016			2015	
		Note	Held by bank	Given as collateral	Total	Held by bank	Given as collateral	Total
10.1	Investments by types			Rupees in '00	)0'			
	Held for trading securities:							
	Ordinary shares of listed companies	Annex II - 1	-	-	-	98,411	-	98,411
	Market treasury bills	10.4	23,298,833	-	23,298,833	-	-	-
			23,298,833	-	23,298,833	98,411	-	98,411
	Available for sale securities:							
	Market treasury bills	10.4 & Annex II - 6	80,885,259	9,925,825	90,811,084	38,330,074	35,314,270	73,644,344
	Pakistan investment bonds	10.4 & Annex II - 6	59,242,027	15,979,961	75,221,988	69,936,695	6,401,929	76,338,624
	Ordinary shares / certificates of							
	listed companies and modarabas	Annex II - 1	1,470,307	-	1,470,307	1,675,257	-	1,675,257
	Preference shares of listed companies	Annex II - 2	340,451	-	340,451	415,451	-	415,451
	Ordinary shares of unlisted company	Annex II - 3	25,000	-	25,000	25,000	-	25,000
	Government of Pakistan ijara sukuk	Annex II - 6	2,885,472	-	2,885,472	200,004	-	200,004
	Sale of sukuk to GOP on Bai-Muajjal basis	10.9	-	-	-	5,503,881	-	5,503,881
	Listed term finance certificates	Annex II - 4	1,193,277	-	1,193,277	664,623	-	664,623
	Unlisted term finance certificates / sukuks	Annex II - 5	6,015,763	-	6,015,763	3,455,200	-	3,455,200
			152,057,556	25,905,786	177,963,342	120,206,185	41,716,199	161,922,384



				2016			2015	
		Note	Held by bank	Given as collateral	Total	Held by bank	Given as collateral	Total
				Rupees in '00	00'			
	Held to maturity securities:							
	Pakistan investment bonds WAPDA bonds	10.5	253,867 400	-	253,867 400	15,191,724 400	-	15,191,724 400
			254,267	-	254,267	15,192,124	-	15,192,124
	Total investments at cost Provision for diminution in the value of		175,610,656	25,905,786	201,516,442	135,496,720	41,716,199	177,212,919
	investments - net	10.3	(3,025,718)	-	(3,025,718)	(3,012,191)	-	(3,012,191
	Investments - net of provision		172,584,938	25,905,786	198,490,724	132,484,529	41,716,199	174,200,728
	Surplus on revaluation of available for sale securities	24.3	1,264,948	29,857	1,294,805	1,880,716	6,871	1,887,587
	Deficit on revaluation of held for trading securities	10.8	(1,176)	-	(1,176)	(8,522)	-	(8,522)
	Total investments at market value		173,848,710	25,935,643	199,784,353	134,356,723	41,723,070	176,079,793
10.2	Investments by segments:							
	Federal government securities:							
		& Annexure II - 6 & Annexure II - 6 Annexure II - 6	104,184,092 59,495,894 2,885,472	9,925,825 15,979,961 -	114,109,917 75,475,855 2,885,472	38,330,074 85,128,419 200,004	35,314,270 6,401,929 -	73,644,344 91,530,348 200,004
	Sale of sukuk to GOP on Bai-Muajjal basis	10.8	-	-	-	5,503,881	-	5,503,88-
	Ordinary shares/certificates:							
	Listed companies and modarabas Unlisted company	Annex II - 1 Annex II - 3	1,470,307 25,000	-	1,470,307 25,000	1,773,668 25,000	-	1,773,668 25,000
	Preference shares - listed companies	Annex II - 2	340,451	-	340,451	415,451	-	415,451
	Term finance certificates and bonds:							
	Listed term finance certificates Unlisted term finance certificates / sukuks WAPDA bonds	Annex II - 4 Annex II - 5	1,193,277 6,015,763 400	- -	1,193,277 6,015,763 400	664,623 3,455,200 400	-	664,623 3,455,200 400
	Total investments at cost Provision for diminution in the value of	10.0	175,610,656	25,905,786	, ,	135,496,720	41,716,199	177,212,919
	investments - net of provision	10.3	(3,025,718) 172,584,938	- 25,905,786	(3,025,718) 198,490,724	(3,012,191) 132,484,529	- 41 716 199	(3,012,191
	Surplus on revaluation of available for sale securities	24.3	1,264,948	29,857	1,294,805	1,880,716	6,871	1,887,58
	Deficit on revaluation of held for trading sec	urities 10.8	(1,176)	-	(1,176)	(8,522)	-	(8,522

	Note	2016 Rupee	2015 in '000'	
10.3	Provision for diminution in the value of investments - net			
	Opening balance	3,012,191	3,045,286	
	Charge for the year Reversal during the year	97,016 -	98,081 (879)	
		97,016	97,202	
		3,109,207	3,142,488	
	Reversal on disposal	(83,489)	(130,297)	
	Closing balance 10.3.	1 3,025,718	3,012,191	
10.3.	1 Particulars of provision in respect of type and segment Available for sale securities:			
	Ordinary shares of listed companies Preference shares Ordinary shares of unlisted company Term finance certificates - listed Term finance certificates - unlisted	483,682 340,451 11,949 17,348 2,171,888	515,304 295,302 11,949 17,348 2,171,888	
	Held to maturity securities:	3,025,318	3,011,791	
	WAPDA bonds	400	400	
		3,025,718	3,012,191	

**10.4** Market treasury bills and Pakistan investment bonds are eligible for re-discounting with SBP.

- 10.5 This includes investment in privately placed term finance certificates of Pakistan International Airlines amounting to Rs. 60,377 thousand (2016: 74,310 thousand) for which SBP has allowed relaxation from R-8 of Prudential Regulations for Corporate / Commercial Banking upto December 31, 2016 being Government of Pakistan guaranteed exposure.
- **10.6** Market value of held to maturity investments amounted to Rs. 263,326 thousand (2015: Rs. 15,647,265 thousand).
- **10.7** Certain approved / Government securities are kept with the SBP to meet statutory liquidity requirements calculated on the basis of domestic demand and time liabilities.

### 10.8 Unrealized loss on revaluation of investments classified as held for trading

	2016 Rupees	2015 <b>s in '000'</b>
Ordinary shares of listed companies Market treasury bills	- (1,176)	(8,522)
	(1,176)	(8,522)

**10.9** This represents outright purchase of GOP Ijara Sukuk (GIS) on deferred payment basis (Bai-Muajjal) at returns ranging from Nil per annum (2015: 6.34% to 8.92 % per annum).



	Note	2016 Rupees	2015 <b>s in '000'</b>
11.	ADVANCES - NET		
	Loans, cash credits, running finances etc. - In Pakistan - Outside Pakistan	237,883,716	200,744,882
		237,883,716	200,744,882
	Net book value of assets in ijarah under IFAS 2 - In Pakistan 11.2	517,073	230,780
	Islamic financing and related assets	8,419,676	4,316,782
	Net investment in finance lease- In Pakistan11.3- Outside Pakistan	39,519,683 -	41,290,683
		39,519,683	41,290,683
	Bills discounted and purchased (excluding market treasury bills)		
	<ul><li>Payable in Pakistan</li><li>Payable outside Pakistan</li></ul>	6,043,018 1,495,896	2,186,757 1,529,217
		7,538,914	3,715,974
	Advances - (gross) 11.1	293,879,062	250,299,101
	Less: Provision for non-performing loans and advances		
	- Specific 11.4 & 11.5 - General 11.5	(31,462,960) (390,971)	(30,596,588) (346,493)
		(31,853,931)	(30,943,081)
	Advances - net of provision	262,025,131	219,356,020
11.1	Particulars of advances (gross)		
11.1.1	In local currency	293,274,584	249,514,492
	In foreign currencies	604,478	784,609
		293,879,062	250,299,101
11.1.2	Short-term advances upto one year	120,465,465	114,882,388
	Long-term advances for over one year	173,413,597	135,416,713
		293,879,062	250,299,101

	Not later than one year	2016 Later than one and less than five years	Over five years	Total	Not later than one year	2015 Later than one and less than five years	Over five years	Total		
		Rupees in '000'					Rupees in '000'			
Assets acquired under ijarah Less: Accumulated depreciation	-	679,784	-	679,784	-	315,594	-	315,594		
on ijarah	-	162,711	-	162,711	-	84,814	-	84,814		
Net investment in ijarah	-	517,073	-	517,073	-	230,780	-	230,780		

### 11.2 Net book value of assets in Ijarah under IFAS 2 - In Pakistan

### 11.3 Net investment in finance lease

Lease rentals receivable	3,035,757 27,770,600	- 30,806,357	4,115,724 29,717,519	- 33,833,243
Add: Guaranteed residual value	1,613,625 9,089,196	10,702,821	221,367 9,457,133	- 9,678,500
Minimum lease payments	4,649,382 36,859,796	- 41,509,178	4,337,091 39,174,652	- 43,511,743
Less: Finance charge for future periods	827,763 1,161,732	- 1,989,495	789,342 1,431,718	- 2,221,060
Present value of minimum lease payments	3,821,619 35,698,064	- 39,519,683	3,547,749 37,742,934	- 41,290,683

# **11.4** Advances include Rs. 54,910,760 thousand (2015: Rs. 57,026,684 thousand) which have been placed under non-performing status as detailed below :

					2016				
				Ru	pees in '	000'			
	Clas	sified adva	inces	Prov	vision rec	uired	Pro	ovision h	eld
	Domestic	Overseas	Total	Domestic	Oversea	s Total	Domestic	Oversea	s Total
Category of classification									
Other Assets Especially Mentioned	337.806	-	337.806	2.042	-	2.042	2.042	-	2,04
Substandard	1,585,906	-	1,585,906	80,564	-	80,564	80,564	-	80,56
Doubtful	7,450,320	-	7,450,320	3,609,147	-	3,609,147	3,609,147	-	3,609,14
Loss	45,536,728	-	45,536,728	27,771,207	7 -	27,771,207	27,771,207	-	27,771,20
	54,910,760	-	54,910,760	31,462,960	- C	31,462,960	31,462,960	-	31,462,96

				2015				
			Ru	ipees in	'000'			
Clas	sified adva	nces	Provision required			Provision held		
Domestic	Overseas	Total	Domestic	Oversea	as Total	Domestic	Oversea	s Total
101,466	-	101,466	857	-	857	857	_	85
4,281,121	-	4,281,121	869,489	-	869,489	869,489	-	869,48
4,474,983	-	4,474,983	2,175,523	-	2,175,523	2,175,523	-	2,175,52
48,169,114	-	48,169,114	27,372,220	) -	27,372,220	27,550,719	-	27,550,71
57,026,684	-	57,026,684	30,418,089	9 -	30,418,089	30,596,588	-	30,596,58
	Domestic 101,466 4,281,121 4,474,983 48,169,114	Domestic Overseas 101,466 - 4,281,121 - 4,474,983 - 48,169,114 -	101,466 - 101,466 4,281,121 - 4,281,121 4,474,983 - 4,474,983 48,169,114 - 48,169,114	Classified advances         Pro           Domestic         Overseas         Total         Domestic           101,466         -         101,466         857           4,281,121         -         4,281,121         869,489           4,474,983         -         4,474,983         2,175,523           48,169,114         -         48,169,114         27,372,224	Rupees in           Classified advances         Provision re           Domestic         Overseas         Total         Domestic         Overseas           101,466         -         101,466         857         -           4,281,121         -         4,281,121         869,489         -           4,474,983         -         4,474,983         2,175,523         -           48,169,114         -         48,169,114         27,372,220         -	Domestic         Overseas         Total         Domestic         Overseas         Total           101,466         -         101,466         857         -         857           4,281,121         -         4,281,121         869,489         -         869,489           4,474,983         -         4,474,983         2,175,523         -         2,175,523           48,169,114         -         48,169,114         27,372,220         -         27,372,220	Rupees in '000'           Classified advances         Provision required         Provision required         Provision required         Provision           Domestic         Overseas         Total         Domestic         Overseas         Total         Domestic           101,466         -         101,466         857         -         857         857           4,281,121         -         4,281,121         869,489         -         869,489         869,489           4,474,983         -         4,474,983         2,175,523         -         2,175,523         2,175,523           48,169,114         -         48,169,114         27,372,220         -         27,372,220         27,550,719	Rupees in '000'           Classified advances         Provision required         Provision h           Domestic         Overseas         Total         Domestic         Overseas           101,466         -         101,466         857         -         857         857         -           4,281,121         -         4,281,121         869,489         -         869,489         -         4,474,983         -         4,474,983         -         2,175,523         -         2,175,523         -         48,169,114         -         48,169,114         27,372,220         -         27,372,220         27,550,719         -

11.4.1 Provision against certain net advances amounting to Rs. 17,486,964 thousand (2015: Rs. 20,348,464 thousand) requiring additional provision of Rs. 16,462,689 thousand (2015: Rs. 19,407,810 thousand) has not been considered necessary in these consolidated financial statements on the basis of undertaking given by GoPb as stated in Note 1.2. Further, during the year, in order to meet the staggering requirement of 15% an additional provision net off recoveries amounting to Rs. 1,143,817 thousand (2015: 1,568,575 thousand) has been recognized.



				2016			2015	
		Note	Specific	General	Total	Specific	General	Total
					Rupee	es in '000'		
11.5.1	Opening balance		30,596,588	346,493	30,943,081	26,702,645	107,125	26,809,770
	Charge for the year Reversals for the year		4,375,441 (3,497,683)	76,344 (31,866)	4,451,785 (3,529,549)	5,781,689 (1,887,700)	239,368 -	6,021,057 (1,887,700)
	Amounts written off	11.5.5 11.6	877,758 (11,386)	44,478 -	922,236 (11,386)	3,893,989 (46)	239,368 -	4,133,357 (46)
	Closing balance		31,462,960	390,971	31,853,931	30,596,588	346,493	30,943,081
11.5.2	In local currency In foreign currencies		31,462,960 -	390,971 -	31,853,931 -	30,596,588 -	346,493	30,943,081 -
			31,462,960	390,971	31,853,931	30,596,588	346,493	30,943,081

### 11.5 Particulars of provisions against non-performing loans and advances

**11.5.3** General provision represents provision against consumer financing portfolio as required by Prudential Regulations issued by the SBP.

11.5.4 The SBP amended the prudential regulations vide BSD Circular No.1 of 2011 dated October 21, 2011 in relation to provision for loans and advances; there by allowing benefit of Forced Sale Value (FSV) of pledged stocks, mortgaged residential, commercial and industrial properties (land and buildings only) and plant and machinery under charge held as collateral against non-performing advances. The FSV benefit availed in last years has been reduced by Rs. 3,217 thousand (net of FSV benefit availed during the period) (2015: Rs. Nil) which has resulted in increased charge for specific provision for the year by the same amount. The FSV benefit is not available for cash or stock dividend. Had the FSV benefit not been recognized, before and after tax profits for the year would have been higher by Rs. 3,217 thousand (2015: higher by Rs. Nil) and Rs. 2,091 thousand (2015: higher by Rs. Nil) respectively.

11.5.5 Provision against non-performing loans and advances - charge to profit and loss account

No	ote	2016 Rupees	2015 <b>s in '000'</b>
Provision against non-performing loans and advances-net 11. Transfer from restructuring reserve	.5.1	922,236	4,133,357 (701,906)
		922,236	3,431,451
11.6 Particulars of write offs:			
<b>11.6.1</b> Against provisions11.Directly charged to profit and loss account	.5.1	11,386 -	46
		11,386	46
<b>11.6.2</b> Write Offs of Rs. 500,000 and above11Write Offs of below Rs. 500,00011	1.7	327 11,059	- 46
		11,386	46

#### 11.7 Details of loan write off of Rs. 500,000/- and above

In terms of sub-section (3) of Section 33A of the Banking Companies Ordinance, 1962, the statement in respect of written-off loans or any other financial relief of five hundred thousand rupees or above allowed to a person(s) during the year ended December 31, 2016 is given in Annexure-III.

#### 11.8 Particulars of loans and advances to executives, subsidiary & associated companies, etc.

N	ote	2016 Rupees	2015 <b>s in '000'</b>
Debts due by executives or officers of the Bank or any of them either severally or jointly with any other persons :			
Balance at beginning of year		1,990,875	1,945,501
Loans granted during the year		885,202	630,888
Repayments received during the year		(549,233)	(585,514)
Balance at end of year 11	.8.1	2,326,844	1,990,875
Debts due by subsidiary company and managed modaraba	:		
Balance at beginning of year	ſ	812,834	720,942
Loans granted during the year		924,735	731,307
Repayments received during the year		(701,647)	(639,415)
Balance at end of year		1,035,922	812,834
		3,362,766	2,803,709

**11.8.1** These represent staff loans given to executives and officers in accordance with their terms of employment and advances given under consumer finance schemes of the Bank.

			2016	2015
		Note	Rupees	in '000'
12.	OPERATING FIXED ASSETS			
	Capital work in progress Property and equipment Intangible assets	12.1 12.2 12.3	882,444 6,768,011 42,220	782,338 5,651,041 50,933
			7,692,675	6,484,312
12.1	Capital work in progress			
	Civil works Hardware - Core Banking System Hardware - Others Software - Core Banking System Software - Others		99,150 356,002 32,875 379,275 15,142	156,968 351,315 30,943 235,046 8,066
			882,444	782,338

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		COST	DOST / REVALUED AMOUNT	MOUNT				DEPRECIATION	7			
	Opening balance as at January 01, 2016	Additions	(Deletions) / Transfer / (Adjustment)	Revaluation adjustment	Closing balance as at December 31, 2016	Opening balance as at January 01, 2016	Charge for the year	(Deletions)/ Transfer/ Adjustment	Revaluation adjustment	Closing balance as at December 31, 2016	Book value as at December 31, 2016	Rate of depreciation %
		Bur	), ui səədnu	,000,		Rupees	es in	,000,		Rupees in '000'	-0	
Owned assets Free hold land	1,355,098	477,058	42,419	146,252	2,020,827	1		1	1		2,020,827	
Buildings on free hold land	2,973,911	459,844	(42,419)	(296,168)	3,095,168	147,063	142,205	ı	(289,268)	ı	3,095,168	IJ
Furniture, fixture and office equipment	3,395,754	656,625	(38,761)	ı	4,013,618	2,087,691	467,470	(32,733)	ı	2,522,428	1,491,190	10-33.33
Vehicles	281,632	83,456	(24, 188)	'	340,900	120,600	83,586	(24,112)	ı	180,074	160,826	33.33
Assets held under finance lease:	8,006,395	1,676,983	(62,949)	(149,916)	9,470,513	2,355,354	693,261	(56,845)	(289,268)	2,702,502	6,768,011	
Vehicles	1	ı	ı	I	ı		ı	I	I	ı	ı	33.33
	8,006,395	1,676,983	(62,949)	(149,916)	9,470,513	2,355,354	693,261	(56,845)	(289,268)	2,702,502	6,768,011	
					2015							
		COST	OST / REVALUED AMOUNT	MOUNT				DEPRECIATION	7			
	Opening balance as at January 01, 2015	Additions	(Deletions) / Transfer / (Adjustment)	Revaluation adjustment	Closing balance as at December 31, 2015	Opening balance as at January 01, 2015	Charge for the year	(Deletions)/ Transfer/ Adjustment	Revaluation adjustment	Closing balance as at December 31, 2015	Book value as at December 31, 2015	Rate of depreciation %
		Bu	), ui səədnu	000,		Rupees	es in	000,		Rupees in '000		
Owned assets: Free hold land	1,354,338	760	·	ı	1,355,098	ı	ı	I	I	I	1,355,098	ı
Buildings on free hold land	2,897,278	77,311	(8,265) 7 587	I	2,973,911	I	147,744	(681)	I	147,063	2,826,848	5
Furniture, fixture and office equipment	2,842,703	604,702	(44,064) (7,587)	I	3,395,754	1,770,093	358,056	(40,458)	I	2,087,691	1,308,063	10-33.33
Vehicles	155,570	161,493	(40,101) (40,101) 4.670		281,632	112,664	42,243	(38,977) 4.670		120,600	161,032	33.33
Accords for the former of the stores of	7,249,889	844,266	(87,760)	1	8,006,395	1,882,757	548,043	(75,446)	T	2,355,354	5,651,041	
Vehicles	4,793	I	(123) (4,670)			4,793	I	(123) (4,670)	ı	ı	I	33.33

2,355,354 5,651,041

ī

(80,239)

548,043

1,887,550

8,006,395

ī

(92,553)

844,266

7,254,682



Particulars	Cost / Revalued amount	Book value	Sale price	Profit / (Loss)
Items having book value of less than Rs. 250,000 or cost of less than Rs. 1,000,000		100 (104		10 705
	62,949	6,104	22,889	16,785
2016	62,949	6,104	22,889	16,785
2015	92,553	12,314	33,438	21,124

# 12.2.1 Details of disposal of property and equipment

**12.2.2** Free hold land and buildings on free hold land were revalued on December 31, 2016 by PBA approved independent valuer, on the basis of fair market value. This valuation resulted in surplus and deficit of Rs. 1,108,184 thousand and Rs. 1,590,235 thousand in respect of free hold land and buildings on free hold land respectively. Detailed particulars are as follows:

	Revalued Amount Rupees in '000'
Free hold land	2,020,827
Buildings on free hold land	3,095,168

**12.2.3** Had the free hold land and buildings on freehold land not been revalued, their carrying amounts would have been as follows:

	2016 Rupees	2015 s in '000'
Free hold land	912,643	393,166
Buildings on free hold land	1,504,933	1,145,649

**12.2.4** The gross carrying amount of fully depreciated assets that are still in use is Rs. 345,346 thousand (2015: Rs. 294,747 thousand).

#### 12.3 Intangible assets

				2016				
		COST		A	AMORTIZATIC	N		
	Opening balance as at January 01, 2016	Additions	Closing balance as at December 31, 2016	Opening balance as at January 01, 2016		balance as at December 31, 2016	Book value as at December 31, 2016	Rate of amortization %
				Rup	pees in	'000'		
Softwares	71,451	14,682	86,133	20,518	23,395	43,913	42,220	33.33
	71,451	14,682	86,133	20,518	23,395	43,913	42,220	



					2015				
			COST			AMORTIZATIO	N		
		Opening balance as at January 01, 2015	Additions	Closing balance as at December 31, 2015	Opening balance as at January 01, 2015 Ru	Amortizatior for the year pees in	Closing balance as at December 31, 2015 '000'	Book value as at December 31, 2015	Rate of amortization %
	Softwares	15,179	56,272	71,451	7,183	13,335	20,518	50,933	33.33
		15,179	56,272	71,451	7,183	13,335	20,518	50,933	
						Note	2016 Ruj	pees in '0	2015 00'
13.	DEFERRED	TAX ASSETS	S - NET						
	Taxable tem	porary differ	ences:						
	-Surplus on r -Surplus on a	revaluation of revaluation of available for s I tax deprecia	non bank ale secur	king assets		24.1 24.2 24.3	(556,58 (25,7 (453,18 (225,10	12) 82)	(588,418) - (660,655) (212,391)
	Deductible to	emporary di	fferences	:					
	-Loan loss pi -Business los						7,740,8	336	8,597,319 770,126
							6,480,2	56	7,905,981

13.1 The management has recorded deferred tax asset based on financial projections indicating realizibility of deferred tax asset over a number of future years by considering tax planning opportunities with respect to the provision, reversals, recoveries and write offs. The financial projections also include certain key assumptions such as growth of deposits and advances, potential provision / (reversals) against risk assets etc. Any significant change in the key assumptions may have an effect on the realisability of deferred tax asset.

#### 13.2 Reconciliation of deferred tax

	Balance as at January 01, 2015	Recognized in profit and loss account	Recognized in equity	as at	Prior years adjustment	Recognized in profit and loss account	Recognized in equity	Balance as at December 31, 2016
				Ru	ipees in '00	0'		
Taxable temporary differences:								
-Surplus on revaluation of operating fixed assets -Surplus on revaluation of non	(622,003)	31,089	2,496	(588,418)	-	29,421	2,415	(556,582)
banking assets -Surplus on available for sale securities	- (967,031)	-	- 306,376	- (660,655)	-	1,353	(27,065) 207,473	(25,712) (453,182)
-Accelerated tax depreciation	(225,573)	13,182	-	(212,391)	-	(12,713)	-	(225,104)
Deductible temporary differences:								
-Loan loss provision	8,026,320	570,999	-	8,597,319	-	(856,483)	-	7,740,836
-Business loss	3,633,713	(2,863,587)	-	770,126	257,960	(1,028,086)	-	-
	9,845,426	(2,248,317)	308,872	7,905,981	257,960	(1,866,508)	182,823	6,480,256

			2016	2015
		Note	Rupees	s in '000'
14.	OTHER ASSETS - NET			
	Income/mark-up accrued in local currency Profit paid in advance on pehlay munafa scheme Advance, deposits, advance rent and other prepayments Advance taxation (payments less provisions) Non-banking assets acquired in satisfaction of claims Branch adjustment account Stock of stationery Suspense account Zakat recoverable from NITL Unrealized gain on revaluation of foreign bills purchased Unrealized gain on revaluation of forward contracts Fraud and forgeries Others	14.1 14.2	6,429,517 29,695 578,173 2,161,978 9,086,418 - 42,684 5,921 36,790 11,996 3,723 24,307 580,643	9,263,059 37,968 4,410,822 2,041,168 9,074,157 399,269 41,556 14,247 36,790 30,007 - 23,283 539,501
	Less provision against: Advance deposits, advance rent and other prepayments Non-banking assets acquired in satisfaction of claims Zakat recoverable from NITL Fraud and forgeries	14.3	18,991,845 (35,723) (749,123) (36,790) (17,342) (838,978)	25,911,827 - (212,152) (36,790) (21,438) (270,380)
	Other assets - net of provision		18,152,867	25,641,447

- 14.1 These include assets acquired under buyback arrangements and assets which are in the process of sale and are stated at revalued amounts in accordance with accounting policy mentioned in note 6.1. The carrying and revalued amounts have been determined based on prudence, expected legal enforceability, ease of realization and current market conditions etc. These also include an asset acquired under sub-lease arrangements where the rights of the Bank, being bonafide purchaser of the lease land, are protected by decision of the court of law. In view of prevailing circumstances and based on the legal opinion, the Bank continues to report the same as non-banking asset.
- 14.2 This represents zakat deducted on dividends by NITL. The Bank has filed suit against NITL for recovery of the amount. The case was decided in favour of the Bank in 1993 and intra court appeal was filed by the Zakat and Ushr Department against the decision which is still pending. As a matter of prudence, though without prejudice to the Bank's claim against NITL at the court of law, the claim amount has been fully provided for.

		2016 2015 Rupees in '000'		
14.3	Provision against other assets			
	Opening balance	270,380	243,177	
	Charge for the year Reversal during the year	575,763 (5,840)	224,382	
	Amount written off	569,923 (1,325)	224,382 (197,179)	
	Closing balance	838,978	270,380	
15.	CONTINGENT ASSETS			
	Contingent assets	Nil	Nil	



		Note	2016 Rupees	2015 <b>5 in '000'</b>
16.	BILLS PAYABLE			
	In Pakistan Outside Pakistan		4,183,480 -	1,887,432
			4,183,480	1,887,432
17.	BORROWINGS			
	In Pakistan Outside Pakistan		39,744,324 84,810	53,860,238 1,376,191
		17.1	39,829,134	55,236,429
17.1	Particulars of borrowings with respect to currencies			
	In local currency In foreign currencies		39,744,324 84,810	53,860,238 1,376,191
			39,829,134	55,236,429
17.2	Details of borrowings			
	Secured			
	Borrowings from SBP: -Export refinance (ERF) -Long term financing - export oriented projects (LTF-EOP) -Long term financing facility (LTFF) -Finance facility for storage of agricultural produce (FFSAP) Repurchase agreement borrowings Call borrowings	17.2.1 17.2.2 17.2.2 17.2.3 17.2.4 17.2.5	10,282,058 - 3,163,460 12,834 15,879,035 9,911,835	10,788,841 4,331 1,358,063 - 41,709,003 -
	Unsecured		39,249,222	53,860,238
	Call borrowings Foreign placement Overdrawn nostro accounts		495,102 - 84,810	- 1,301,532 74,659
			39,829,134	55,236,429

- 17.2.1 These are secured against the Bank's cash and security balances held with the SBP. Mark-up on these borrowings is payable quarterly at rates ranging from 1.00% to 2.50% per annum (2015: 1.50% to 3.50% per annum). Maturity of the borrowings is upto June 27, 2017.
- **17.2.2** This amount is due to the SBP and has been obtained for providing long term finance to customers. As per the agreements with the SBP, the Bank has granted the SBP the right to recover the outstanding amount from the Bank at the date of maturity of the finance by directly debiting the current account maintained by the Bank with the SBP. Mark-up on these borrowings is payable quarterly at 2.00% to 9.70% per annum (2015: 2.00% to 10.10 % per annum) with maturity upto November 05, 2026.
- **17.2.3** These represent borrowings from the SBP under scheme of financing facility for storage of agricultural produce. Mark-up on these borrowings is payable quarterly at the rate of 3.5%. Maturity of the borrowings is upto March 30, 2017.

- **17.2.4** These are secured against market treasury bills and Pakistan investment bonds and carry mark-up at rates ranging from 5.89% to 5.90% per annum (2015: 6.25% to 6.50% per annum) maturing on various dates latest by January 06, 2017. The carrying value of securities given as collateral against these securities is given in note 10.1.
- **17.2.5** These represent secured interbank borrowings, carrying markup rates ranging from 5.77% to 5.80% per annum (2015: Nil per annum) maturing on various dates, latest by December 07, 2017.

	No	te	2016 2015 Rupees in '000'	
18.	DEPOSITS AND OTHER ACCOUNTS			
	Customers			
	Fixed deposits Savings deposits Current accounts - non-remunerative Sundry deposits, margin accounts, etc.		129,533,881 193,301,179 117,973,360 6,399,769	126,553,494 147,719,737 88,424,534 8,268,024
	Financial institutions		447,208,189	370,965,789
	Remunerative deposits Non-remunerative deposits		4,722,171 1,289,380	2,668,511 1,326,686
			6,011,551	3,995,197
			453,219,740	374,960,986
18.1	Particulars of deposits			
	In local currency In foreign currencies		445,571,885 7,647,855	368,143,763 6,817,223
			453,219,740	374,960,986
19.	SUB-ORDINATED LOANS			
	Loan from the GoPb19Privately Placed Term Finance Certificates19		2,000,000 2,500,000	2,000,000
			4,500,000	2,000,000

#### 19.1 Loan from the GoPb

The GoPb has extended loan of Rs. 2,000,000 thousand to support capital structure of the Bank for the purpose of the regulatory capital requirement. The loan is unsecured and sub-ordinated to all other indebtedness including deposits. The salient features of the loan are as follows:

Tenor:	07 Years.
Profit payment & frequency:	Profit payable on half yearly basis in arrears on the outstanding
	principal amount.
Profit rate:	Average SBP discount rate. (Average shall be calculated on daily
	basis)



Conversion option:	May be converted, subject to consent of the parties and necessary		
	regulatory approvals, after a period of five years into ordinary shares		
	at the rate of Rs. 15 per share.		
Repayment:	Bullet repayment after lapse of 07 years.		
Call / Put option:	Callable after a period of 05 years. However no put option is		
	available to GoPb.		

#### 19.2 Privately Placed Term Finance Certificates

BOP has issued rated, unsecured & subordinated term finance certificates under section 120 of the Companies Ordinance, 1984, in a set of twenty (20) scrips, corresponding to the redemption dates of the TFC and representing the TFC Holders entitlement to the redemption amount on the each such redemption date; and registered book entry securities in accordance with the CDC regulations, as outlined by SBP under BPRD Circular No. 06 dated August 15, 2013; with each TFC having a face value of PKR 100,000 or multiples thereof.

Issue amount:	Rupees 2.5 billion.
Rating:	AA-
Tenor:	10 Years.
Security:	Unsecured and subordinated to all other indebtedness of the Bank including deposits.
Profit payment & frequency:	Profit payable on half yearly basis in arrears on the outstanding principal amount.
Profit rate:	Floating rate of return at base rate plus 100 bps p.a. (Base rate will be the average rate 'Ask side of the six month Karachi Inter Bank Offered Rate set at 1 (one business) day prior to the redemption date for the redemption amount payable on the immediately following redemption date).
Repayment:	The TFC has been structured to redeem 0.02% of the issue amount semi-annually in the first 09 years after the issue and the remaining issue amount in two equal semi-annual installments of 49.82% each, in the 10th year.
Call / Put option:	Callable after a period of 05 years. However no put option is available to the investors.
Lock in clause	Neither profit nor principal may be paid (even at maturity) if such payments would result in a shortfall in the Bank's Minimum Capital Requirement (MCR) or Capital Adequacy Ratio (CAR) or increase any existing shortfall in MCR or CAR.
Loss Absorbency clause	May be converted into ordinary shares or written off immediately (either partially or in full) at the discretion of the SBP, upon the occurrence of a point of non-viability ("PONV") event as defined in the Basel III guidelines, at the market value of the shares on the date of trigger of PONV as declared by the SBP.

		Note	2016 Rupees	2015 in '000'
20.	OTHER LIABILITIES			
	Mark-up/ return/ interest payable in local currency		3,516,326	3,903,677
	Mark-up/ return/ interest payable in foreign currencies	5	33,766	48,389
	Compensation payable on share deposit money		9,219	9,219
	Mark-up payable on privately placed term finance certifica	ates	4,408	-
	Sundry creditors and accrued expenses		580,667	480,743
	Unclaimed dividends		2,644	2,654
	Branch adjustment account		285,061	-
	Payable to gratuity fund	37.1.1	143,235	48,017
	Provision for employees compensated absences	37.1.3	91,181	228,742
	Provision against off - balance sheet obligations	20.1	62,183	547,851
	Unrealized loss on revaluation of foreign contracts		-	28,334
	Lease key money		10,702,821	9,678,500
	Others		195,954	544,593
			15,627,465	15,520,719

## 20.1 Provision against off-balance sheet obligations

Opening balance	547,851	515,577
Charge for the year Reversal during the year	- (485,668)	32,274
	(485,668)	32,274
Closing balance	62,183	547,851

The above provision has been made against letters of guarantee issued by the Bank.

#### 21. SHARE CAPITAL

#### 21.1 Authorized Capital

2016 Number	2015 Number		2016 Rupees	2015 <b>5 in '000'</b>
5,000,000,000	5,000,000,000	Ordinary / Preference shares of Rs. 10 each	50,000,000	50,000,000

The authorized capital of the Bank is fifty thousand million rupees divided into five thousand million ordinary or preference shares of ten rupees each.

#### 21.2 Issued, subscribed and paid up share capital

	2016 Number	2015 Number	Ordinary shares	2016 Rupees i	2015 n '000'
	519,333,340	519,333,340	Ordinary shares of Rs. 10 each paid in cash	5,193,333	5,193,333
	526,315,789	526,315,789	Ordinary shares of Rs. 10 issued at discount	5,263,158	5,263,158
	509,464,036	509,464,036	Issued as bonus shares	5,094,641	5,094,641
1,	,555,113,165	1,555,113,165		15,551,132	15,551,132

**21.3** GoPb held 57.47% shares in the Bank as at December 31, 2016 (2015: 57.47%).



		Note	2016 Rupees	2015 <b>s in '000'</b>
22.	RESERVES			
	Statutory reserve Share premium reserve	22.1 & 22.2	1,262,791 37,882	2,291,119 37,882
			1,300,673	2,329,001

22.1 In accordance with the Banking Companies Ordinance, 1962, the Bank is required to transfer twenty percent of its profits each year to statutory reserve fund until the amount in such fund equals to the paid up share capital of the Bank.

	Note	2016 Rupees	2015 <b>s in '000'</b>
22.2 Reconciliation of statutory reserve			
Opening balance Created during the year Transfer to unappropriated profit / (accumulated lo	sses) 22.2.1	2,291,119 971,672 (2,000,000)	1,341,455 949,664 -
Closing balance		1,262,791	2,291,119

22.2.1 During the year, the Bank has transferred Rs. 2,000,000 thousand (2015: Nil) from statutory reserve to unappropriated profit / (accumulated losses) as approved by the Board of Directors of the Bank.

			2016	2015
		Note	Rupees	in '000'
23.	SHARE DEPOSIT MONEY			
	Share deposit money - II		7,000,000	7,000,000
			7,000,000	7,000,000
24.	SURPLUS ON REVALUATION OF ASSETS - NET	OF TAX		
	Surplus on revaluation of :	04.1	0 1 4 1 0 0 7	0.054.700
	Operating fixed assets - net of tax Non banking assets acquired in satisfaction of	24.1	2,141,837	2,054,709
	claims - net of tax	24.2	623,453	-
	Available for sale securities - net of tax	24.3	841,623	1,226,932
			3,606,913	3,281,641

	Note	2016 Rupees	2015 <b>in '000'</b>
24.1	Surplus on revaluation of operating fixed assets - net of tax		
	As on January 01 -Deficit on revaluation realized during the year -Surplus on revaluation during the year	2,845,785 - 139,352	2,852,918 (7,133) -
		2,985,137	2,845,785
	Incremental depreciation: -Opening balance -Transferred to accumulated losses in respect of incremental depreciation charge during the year - net of tax	(202,658) (54,639)	(113,831) (57,738)
	-Related deferred tax liability	(29,421)	(31,089)
	Accumulated incremental depreciation As on December 31	(286,718) 2,698,419	(202,658)
	Less: Related deferred tax liability: -Opening balance	(588,418)	(622,003)
	-Deferred tax on revaluation during the year -Deferred tax on surplus realized during the year -Deferred tax recorded during the year	2,415 - 29,421	- 2,496 31,089
	-Closing balance 13	(556,582)	(588,418)
		2,141,837	2,054,709
24.2	Surplus on revaluation of non - banking assets acquired in satisfaction of claims - net of tax		
	As on January 01 -Surplus on revaluation realized during the year -Surplus on revaluation during the year	- - 653,031	-
		653,031	-
	Incremental depreciation: -Opening balance -Transferred to accumulated losses in respect of incremental depreciation charge during the year - net of tax -Related deferred tax liability	- (2,513) (1,353)	-
	Accumulated incremental depreciation	(3,866)	-
	As on December 31	649,165	-
	Less: Related deferred tax liability: -Opening balance -Deferred tax on revaluation during the year -Deferred tax recorded during the year	- (27,065) 1,353	-
	-Closing balance 13	(25,712)	-
		623,453	-



		Note	2016 Rupees	2015 <b>in '000'</b>
24.3	Surplus on revaluation of available for sale securities - net of tax			
	Federal government securities Quoted securities Term finance certificates		1,065,254 219,248 10,303	1,872,465 16,835 (1,713)
			1,294,805	1,887,587
	Less: Related deferred tax liability	13	(453,182)	(660,655)
			841,623	1,226,932

#### 25. CONTINGENCIES AND COMMITMENTS

#### 25.1 Direct credit substitutes

These include general guarantees of indebtedness, bank acceptance guarantees and standby letters of credit serving as financial guarantees for loans and securities issued in favour of:

	2016 Rupees	2015 <b>s in '000'</b>
<ul><li>Government</li><li>Financial institutions</li><li>Others</li></ul>	- - 2,209,896	- - 1,656,157
	2,209,896	1,656,157

#### 25.2 Transaction-related contingent liabilities

These include performance bonds, bid bonds, warranties, advance payment guarantees, shipping guarantees and standby letters of credit related to particular transactions issued in favour of:

	2016 Rupees	2015 <b>s in '000'</b>
<ul><li>Government</li><li>Financial institutions</li><li>Others</li></ul>	601,271 8,564,597 23,878,852	410,060 6,028 19,075,322
	33,044,720	19,491,410
25.3 Trade-related contingent liabilities		
These include letters of credit issued in favour of:		
<ul> <li>Government</li> <li>Financial institutions</li> </ul>	6,719,311	3,784,344
- Others	20,163,620	12,423,750
	26,882,931	16,208,094

#### 25.4 Income tax related contingency

For the tax years 2010, 2011 & 2012 Income Tax Department has amended the assessment orders on the issues of separate taxation of dividend income against which the Bank had filed appeals before the Commissioner Inland Revenue Appeals (CIR(A)). CIR(A) provided relief to the Bank on issue of separate taxation of dividend income. Now, the tax department has filed appeal against the decision of CIR(A) with the Appellate Tribunal Inland Revenue (ATIR). The expected tax liability in respect of aforesaid tax years amounts to Rs. 162,772 thousand. The management of the Bank, as per the opinion of its tax consultant, is confident that the decision for the aforementioned tax years will be decided in Bank's favour.

The Punjab Modaraba Sevices (Private) Limited (PMSL) filed a complaint before the Federal Tax Ombudsman, Lahore (FTO) for the non-issuance of income tax refunds in respect of tax year 2007, 2008 and 2009. Based on the complaint, the FTO recommended the Federal Board of Revenue, through order dated September 23, 2016 to dispose of the Company's refund claims and pay off compensation, if any, and report compliance within 21 days, which is pending to date.

The PMSL filed the income tax return for the tax year 2013 on January 30, 2014 which was selected for audit in terms of section 214C of the Ordinance. Subsequent to year end, after the conclusion of the audit proceedings, the Inland Revenue Officer issued his order dated January 20, 2017 and has raised income tax demand amounting Rs. 4.586 million. Being aggrieved, the Company has filed an appeal with CIR(Appeals), which is pending adjudication. Further for tax year 2015, the PMSL's case has been selected for audit under section 177 of the Ordinance through a notice dated February 14, 2017. The proceeding under the notice is pending till date.

		2016 Rupees	2015 s in '000'
25.5	Other contingencies		
	Claims against the Bank not acknowledged as debts	29,750,928	31,077,751

The amounts involved in the claims filed against the Bank are yet to be adjudicated by the concerned Courts as the same have been filed as outburst to our recovery suits. Uptill now, in no case, any claim has been adjudicated, determined or decreed by the Courts against the Bank. Moreover, there is no likelihood of decreeing the suits against the Bank because, the claims are frivolous.

The Registrar Modaraba Companies and Modarabas (the Registrar), vide order dated August 27, 2009, has imposed penalty of Rs. 150 thousand each on the Ex-Chief Executive, one Ex-Director, one existing Director and the PMSL through its Chief Executive due to violation of certain provisions of the Modaraba Companies and Modarabas (Floatation and Control) Ordinance, 1980 and Modaraba Companies and Modaraba Rules, 1981. The PMSL has filed an appeal before the Appellate Bench Securities and Exchange Commission of Pakistan (SECP), whereby SECP vide its order dated April 23, 2012 upheld the penalty imposed by the Registrar. The PMSL has filed an appeal against the said order before Honourable Lahore High Court, Lahore, which is pending adjudication.

#### 25.6 Commitments to extend credit

The Bank makes commitments to extend credit in the normal course of business but these being revocable commitments do not attract any significant penalty or expense if the facility is unilaterally withdrawn.



		2016 Rupees	2015 <b>s in '000'</b>
25.7	Commitments in respect of forward exchange contracts		
	Purchase Sale	9,594,732 6,997,174	12,160,726 9,624,791
		16,591,906	21,785,517
25.8	Commitments for the acquisition of operating fixed assets	27,095	111,537
26.	MARK-UP/RETURN/INTEREST EARNED		
	<ul> <li>a) On loans and advances to: <ul> <li>i) Customers</li> <li>ii) Financial institutions</li> </ul> </li> <li>b) On investments in: <ul> <li>i) Available for sale securities</li> <li>ii) Held for trading securities</li> <li>iii) Held to maturity securities</li> </ul> </li> <li>c) On deposits with financial institutions</li> <li>d) On securities purchased under resale agreements</li> <li>e) On certificates of investment</li> <li>f) On letters of placement</li> </ul>	16,943,181 - 10,701,296 651,692 997,206 48,948 177,791 22,837 128,514	15,559,818 5,063 12,805,782 425,483 1,810,639 18,504 505,952 29,200 102,439
		29,671,465	31,262,880
27.	MARK-UP/RETURN/INTEREST EXPENSED		
	Deposits Securities sold under repurchase agreements Mark-up on subordinated loan from GoPb Mark-up on privately placed term finance certificates Call borrowings	15,412,039 1,842,455 126,945 4,408 44,307	17,771,401 2,278,876 148,521 - -
		17,430,154	20,198,798
28.	GAIN ON SALE AND REDEMPTION OF SECURITIES - NET		
	Federal government securities : Market treasury bills Pakistan investment bonds Shares - listed Shares - unlisted Term finance certificates Mutual funds	39,844 2,343,237 62,733 52,350 27,408 - 2,525,572	810,529 3,948,571 113,050 56,400 41 84,955 5,013,546

		Note	2016 Rupees	2015 in '000'
29.	OTHER INCOME			
	Rent on lockers and bank property Net profit on sale of property and equipment		33,689 16,785	33,865 21,124
	Net profit on sale of non banking assets acquired in satisfaction of claims Service charges Loan processing and arrangement charges		11,636 269,889 762,182	240,489 260,184 722,132
	Online transaction charges ATM transactions SMS Banking		12,825 223,703 56,180	12,846 185,598 26,180
	Cheque return charges Compensation received on tax refund Miscellaneous earnings		12,482 158,014 100,899	17,479 - 115,167
			1,658,284	1,635,064
30.	ADMINISTRATIVE EXPENSES			
	Salaries, allowances, etc. Contribution to defined contribution plans		4,343,415 121,397	3,774,456 102,554
	Provision for gratuity Provision for compensated absences Non-executive directors' fees	37.1.1 37.1.3 38	78,615 (136,542) 3,625	77,367 9,338 3,150
	Taxes, insurance, electricity, etc. Legal and professional charges Communications		388,343 76,558 136,376	328,555 47,907 130,717
	Repairs and maintenance Rent for bank premises Finance charge on leased assets	30.1	193,653 692,562 - 126,549	162,366 542,234 16 145,976
	Stationery and printing Advertisement and publicity Auditors' remuneration Depreciation on property and equipment	30.2 12.2	70,703 9,632 693,261	168,798 9,077 548,043
	Depreciation on non banking assets acquired in satisfaction of claims Depreciation on ijarah assets under IFAS - 2	12.2	105,601 80,077	56,670
	Amortization on intangible assets Traveling Fuel expenses	12.3	23,395 110,914 189,503	13,335 105,722 216,308
	Cash remittance charges Entertainment expenses Bank charges		131,809 73,408 89,706	99,785 62,766 97,309
	Online connectivity charges Fuel for generator		179,080 103,768	150,422 113,170
	Commission and brokerage Branch license fee ATM charges		94,375 16,100 123,959	103,856 15,096 106,153
	CNIC verification/ ECIB charges Software & license renewal charges Miscellaneous expenses		25,955 26,794 177,938	31,829 17,009 154,158
			8,350,529	7,394,142



# 30.1 Operating lease

Operating lease rentals are charged in profit and loss account on a time proportion basis over the term of lease agreements.

	terri ol lease agreements.	2016 Rupees	2015 s in '000'
30.2	Auditors' remuneration		
	Audit fee Fee for audit of subsidiary - ShineWing Hameed Chaudary & Co. Special certifications, half yearly review and others Out-of-pocket expenses	2,500 55 6,217 860	2,250 55 5,887 885
		9,632	9,077
31.	OTHER CHARGES		
	Penalties imposed by SBP	33,699	19,958
32.	TAXATION		
	For the year Current Deferred	961,670 1,608,548	389,782 2,248,317
		2,570,218	2,638,099
	Prior years Current Deferred	364,259 257,960	143,953
		622,219	143,953
		3,192,437	2,782,052
32.1	Relationship between tax expense and accounting profit		
	Accounting profit for the year Tax on income @ 35% Tax effect of permanent differences Tax effect of prior years provisions Others	8,056,357 2,819,725 11,795 364,259 (1,946)	7,499,851 2,624,948 6,985 143,953 (5,805)
	Tax charge for the year	3,193,833	2,770,801
		2016	2015
33.	BASIC EARNINGS PER SHARE		
	Profit for the year - Rupees in thousand	4,863,920	4,717,799
	Weighted average number of ordinary shares - Number	1,555,113,165	1,555,113,165
	Basic earnings per share - after tax - Rupees	3.13	3.03

		Note	2016 Rupees	2015 s in '000'
34.	DILUTED EARNINGS PER SHARE			
	There is no dilution effect on basic earnings per share.			
35.	CASH AND CASH EQUIVALENTS			
	Cash and balances with treasury banks Balance with other banks Overdrawn nostro accounts	7 8 17.2	35,756,024 3,765,867 (84,810)	26,190,481 4,512,033 (74,659)
			39,437,081	30,627,855

		2016 Nu	2015 <b>mber</b>
36.	STAFF STRENGTH		
	Permanent Temporary/on contractual basis Daily wagers	3,599 2,349 450	3,504 1,771 425
	Bank's own staff strength at the end of the year Outsourced	6,398 991	5,700 1,040
	Total Staff Strength	7,389	6,740

#### 37. EMPLOYEE BENEFITS

#### 37.1 Defined benefit plans

#### 37.1.1 Gratuity

The Bank operates a funded gratuity scheme for all its permanent employees. The benefits under the scheme are payable on retirement which is equal to one month's last drawn basic salary for each year of eligible service or part thereof, with effect from January 01, 2008, subject to minimum of five years of service. The Bank makes annual provision in these consolidated financial statements for its liabilities on the basis of actuarial valuation.

#### Principal actuarial assumptions

The most recent valuation was carried out at December 31, 2016 using the "Projected Unit Credit Method". The principal assumptions used in the valuation were as follows:

	2016	2015
Discount rate	8.00%	9.00%
Expected rate of eligible salary increase in future years	7.00%	8.00%
Interest income for the year 2016	8.00%	9.00%
Average expected remaining working life (years)	7	7



	2016 Rupees	2015 <b>in '000'</b>
Reconciliation of payable to defined benefit plan		
Present value of defined benefit obligation Fair value of plan assets Benefit payments payable	599,144 (477,283) 21,374	457,730 (426,280) 16,567
	143,235	48,017
Movement in payable to defined benefit plan		
Opening balance Charge for the year Remeasurement chargeable in other comprehensive income Contributions made by the Bank during the year	48,017 78,615 64,620 (48,017)	76,390 77,367 (29,350) (76,390)
Closing balance	143,235	48,017
Changes in present value of defined benefit obligations		
Opening balance Current service cost Interest cost Benefits due but not paid during the year Benefit paid Actuarial loss / (gain)	457,730 78,265 38,670 (11,365) (44,761) 80,605	420,106 74,891 44,202 (9,342) (27,200) (44,927)
	599,144	457,730

The effect of increase of one percent and the effect of decrease of one percent in the discount rate on the present value of defined benefit obligation at December 31, 2016 would be Rs. 551,312 thousand (2015: Rs. 421,058 thousand) and Rs. 653,907 thousand (2015: Rs. 499,868 thousand) respectively.

	2016 Rupees	2015 <b>s in '000'</b>
Changes in fair value of plan assets		
Opening balance Interest income for the year Contributions made Benefits paid Actuarial gain / (loss)	426,280 38,320 48,017 (49,036) 13,702	358,518 41,726 76,390 (34,777) (15,577)
	477,283	426,280
Charge for defined benefit plan		
Current service cost Interest cost Interest income for the year	78,265 38,670 (38,320)	74,891 44,202 (41,726)
	78,615	77,367
Actual return on plan assets	52,022	26,149
Composition of fair value of plan assets		
First Punjab Modaraba Cash at bank	50,718 426,565	404,475 21,805
	477,283	426,280

	2016	2015	2014	2013	2012
		Rı	upees in '0	00'	
Present value of defined benefit obligation Fair value of plan assets Benefit payments payable	599,144 (477,283) 21,374	457,730 (426,280) 16,567	420,106 (358,518) 14,802		,
	143,235	48,017	76,390	71,470	87,331
Actuarial gains / (losses) on obligation	(80,605)	44,927	10,766	7,969	(17,849)
Actuarial gains / (losses) on assets	13,702	(15,577)	(8,253)	422	8,017

**37.1.2** Reconciliation of net liability recognized for gratuity for the five years are as follows:

#### 37.1.3 Compensated absences

The Bank makes annual provision in these consolidated financial statements for its liabilities towards vested compensated absences accumulated by its employees on the basis of actuarial valuation. The employees of the Bank are entitled to take the leave as Leave Preparatory to Retirement (LPR) immediately before retirement. These leaves are subject to retirees' un-utilized privilege leave balance with an upper limit of 180 days. Alternatively, the retiree may receive a lump-sum cash amount equal to 180 days basic salary at the time of retirement in lieu of LPR of 180 days. Privilege leave accrues at the rate of 30 days per year. Moreover, any unutilized privilege leaves over 180 days are ignored.

#### Principal actuarial assumptions

The most recent valuation was carried out at December 31, 2016. The principal assumptions used in the valuation were as follows:

	2016	2015
Discount rate Expected rate of eligible salary increase in future years Average number of leaves accumulated per annum by the employees (days)	8.00% 7.00% 17	9.00% 8.00% 13
	2016 Rupees	2015 <b>s in '000'</b>
Present value of defined benefit obligation	91,181	228,742
Movement in payable to defined benefit plan		
Opening balance	228,742	223,672
Charge for the year	(136,542)	9,338
Benefit paid	(1,019)	(4,268)
Closing balance	91,181	228,742

The effect of increase of one percent and the effect of decrease of one percent in the discount rate on the present value of defined benefit obligation at December 31, 2016 would be Rs. 81,931 thousand (2015: Rs. 206,694 thousand) and Rs. 102,039 thousand (2015: Rs. 254,574 thousand) respectively.



	2016 2015 Rupees in '000'		
Charge for defined benefit plan			
Current service cost Interest cost Actuarial gain recognized	5,594 20,541 (162,677)	13,972 24,369 (29,003)	
	(136,542)	9,338	

**37.1.4** Reconciliation of net liability recognized for compensated absences for the five years is as follows:

	2016	2015	2014	2013	2012
		Ru	pees in '0	00'	
Opening net liability Net charge for the year	228,742 (137,561)	223,672 5,070	13,711	16,497	186,799 6,665
	91,181	228,742	223,672	209,961	193,464
Actuarial gain on obligation	162,677	29,003	33,037	23,689	33,894

#### 38. COMPENSATION OF DIRECTORS AND EXECUTIVES

The aggregate amount charged in these consolidated financial statements for remuneration, including benefits to the Chairman, President/Chief Executive Officer, Directors and Executives of the Bank was as follows:

	Cha	nairman President Chief Execu			Directors		Exect	utives
	2016	2015	2016	2015	2016	2015	2016	2015
				Rupee	s in '000'			
Fees	250 *	400 *	-	-	3,375 *	2,750 *	-	-
Managerial remuneration	-	-	48,887	39,110	-	-	752,771	421,035
Bonus	-	1,000	27,059	21,648	-	-	203,652	135,086
Rent and house maintenance	-	-	3,771	3,017	-	-	289,836	158,769
Utilities	111	132	3,397	2,718	-	-	73,684	40,732
Medical	456	247	4	-	-	-	71,775	39,236
Other allowances	1,357	3,226	2,860	7,243	-	-	214,961	252,911
	2,174	5,005	85,978	73,736	3,375	2,750	1,606,679	1,047,769
Number of persons	2	1	1	1	9	7	819	446

\* This represents fee paid to non-executive directors for attending the Board and its committees meetings.

Chairman, President/Chief Executive Officer and certain executives are provided with free use of the Bank's maintained cars.

In addition to the above, contribution to defined contribution and benefit plans have been made in accordance with the Bank's policy. Further, executives are entitled to certain additional benefits in accordance with the Bank's policy.

Executive means officers, other than the chief executive and directors, whose basic salary exceeds five hundred thousand rupees in the financial year.

#### 39. FAIR VALUE OF FINANCIAL INSTRUMENTS

The fair value of quoted securities other than those classified as held to maturity, is based on quoted market price. Quoted securities classified as held to maturity are carried at cost. The fair value of unquoted equity securities, other than investments in subsidiary, is determined on the basis of the break-up value of these investments as per their latest available audited financial statements.

The fair value of unquoted debt securities, fixed term loans, other assets, other liabilities, fixed term deposits and borrowings cannot be calculated with sufficient reliability due to the absence of a current and active market for these assets and liabilities and reliable data regarding market rates for similar instruments.

In the opinion of the management, the fair value of the remaining financial assets and liabilities are not significantly different from their carrying values since these are either short-term in nature or, in the case of customer loans and deposits, are frequently reprised.

**39.1** The Bank measures fair vale using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

Level 1: Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: Fair value measurement using inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly. (i.e. derived from prices)

Level 3: Fair value measurements using input for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

The table below analyses financial instruments measured at the end of the reporting period by the level in the fair value hierarchy into which the fair value measurement is categorized:

	2016				
	Carrying		Fair va	lue	
	value	Level 1	Level 2	Level 3	Total
			Rupees in '000	,	
On balance sheet financial instruments					
Financial assets measured at fair value :					
Government securities	192,217,377	-	193,281,455	-	193,281,455
Ordinary shares / certificates of listed companies					
and modarabas	1,470,307	1,136,049	-	-	1,136,049
Ordinary shares of unlisted company	25,000	-	-	13,051	13,051
Preference shares of listed companies	340,451	-	-	-	-
Listed term finance certificates	1,193,277	-	1,186,232	-	1,186,232
Non Financial assets measured at fair value :					
Operating fixed assets (land & building)	5,115,995	-	5,115,995	-	5,115,995
Non banking assets	8,337,295	-	8,337,295	-	8,337,295
Financial instruments not measured at fair value:					
Cash and balances with treasury banks	35,756,024	-	-	-	-
Balances with other banks	3,765,867	-	-	-	-
Lendings to financial institutions	11,562,133	-	-	-	-
Investments:					
Government securities	254,267	-	-	-	-
Unlisted term finance certificates	6,015,763	-	-	-	-
Sale of sukuk to GOP on Bai-Muajjal basis	-	-	-	-	-
Advances - net	262,025,131	-	-	-	-
Other assets	7,032,844	-	-	-	-
	535,111,731	1,136,049	207,920,977	13,051	209,070,077



			2016		
	Carrying		Fair va		
	value	Level 1	Level 2	Level 3	Total
Financial liabilities not measured at fair value:			Rupees in '000'		
Bills payable	4,183,480	-	-	-	-
Borrowings	39,829,134	-	-	-	-
Deposits and other accounts	453,219,740	-	-	-	-
Sub-ordinated loan	4,500,000	-	-	-	-
Other liabilities	15,627,465	-	-	-	-
	517,359,819	-	-	-	-
Off balance sheet financial instruments:					
orward purchase of foreign exchange contracts	9,594,732	-	9,533,165	-	9,533,165
Forward sale of foreign exchange contracts	6,997,174	-	6,931,885	-	6,931,885
			2015		
	Carrying		Fair va	alue	
	value	Level 1	Level 2	Level 3	Total
On balance sheet financial instruments			Rupees in '000'		
Financial assets measured at fair value :					
Government securities	150,182,972	-	152,055,437	-	152,055,437
Ordinary shares / certificates of listed companies	1 770 000	1 000 171			1 000 171
nd modarabas	1,773,668	1,202,471	-	-	1,202,471
Ordinary shares of unlisted company	25,000	-	-	13,051	13,05
Preference shares of listed companies	415,451	-	120,149	-	120,149
Listed term finance certificates	664,623	-	645,562	-	645,562
Non Financial assets measured at fair value :					
Operating fixed assets (land & building)	4,181,946	-	4,181,946	-	4,181,946
Financial instruments not measured at fair value:					
Cash and balances with treasury banks	26,190,481	-	-	-	
Balances with other banks	4,512,033	-	-	-	
_endings to financial institutions	6,113,262	-	-	-	
nvestments:	-,				
Government securities	15,192,124	-	-	-	
Unlisted term finance certificates	3,455,200	-	-	-	
Operating fixed assets	2,302,366	_	-	-	
Sale of sukuk to GOP on Bai-Muajjal basis	5,503,881	_	_	_	
Advances - net	219,356,020	_	_	_	
Other assets	9,834,412	_	-	-	
	449,703,439	1,202,471	157,003,094	13,051	158,218,616
Financial liabilities not measured at fair value:	```````				
	1 007 400				
Bills payable	1,887,432	-	-	-	
Borrowings	55,236,429	-	-	-	
Deposits and other accounts	374,960,986	-	-	-	
Sub-ordinated loan	2,000,000	-	-	-	
Other liabilities	15,520,719	-	-	-	
	449,605,566	-	-	-	
Off balance sheet financial instruments:					
Forward purchase of foreign exchange contracts	12,160,726	-	12,096,254	-	12,096,254
Forward sale of foreign exchange contracts	9,624,791		9,588,653		9,588,653

#### 40. SEGMENT DETAILS WITH RESPECT TO BUSINESS ACTIVITIES

The segment analysis with respect to business activity is as follows:-

	Trading & Sales	Retail Banking	Commercial Banking	Payment 8 Settlement	· ·	
		F	Rupees in '00	0		
2016						
Total income	15,402,926	4,544,097	14,453,044		83,766	34,974,24
Total expenses Inter segment (cost) / revenue transfer	2,032,824 (6,024,670)	3,748,461 911,120	21,136,604 5,113,550		-	26,917,88
Income taxes Net income / (loss)	- 7,345,432	- 1,706,756	- (1,570,010)	- 490,413	- 83,766	3,192,43 4,863,92
Segment assets (gross)	251,460,477	48,490,004	271,051,589	-	-	571,002,0
Segment non performing loans / investments	3,073,108	2,209,022	52,701,735	-	-	57,983,86
Segment specific provision required	3,025,718	1,668,986	29,793,974	-	-	34,488,67
Segment liabilities	30,687,355	77,503,469	409,168,995	-	-	517,359,8
Segment return on net assets (ROA) (%)	8.49%	11.35%	8.67%			
Segment cost of funds (%)	6.09%	6.25%	6.01%			

#### 2015

 Total income Total expenses Inter segment (cost) / revenue transfer Income taxes	20,895,675 2,457,974 (10,493,546) -	3,456,503 4,031,554 1,592,969 -	13,990,396 24,908,679 8,900,577 -	467,436 - - -	88,048 - - -	38,898,058 31,398,207 - 2,781,178
Net income / (loss)	7,944,155	1,017,918	(2,017,706)	467,436	88,048	4,718,673
Segment assets (gross)	215,336,059	45,257,923	234,132,579	-	-	494,726,561
Segment non performing loans / investments	3,132,190	1,982,426	55,129,480	-	-	60,244,096
Segment specific provision required	3,085,687	2,003,212	28,939,869	-	-	34,028,768
Segment liabilities	45,150,348	59,445,098	345,010,120	-	-	449,605,566
Segment return on net assets (ROA) (%)	12.21%	9.94%	11.77%			
Segment cost of funds (%)	7.13%	7.19%	7.33%			



#### 41. RELATED PARTY TRANSACTIONS

Related parties comprise subsidiary, key management personnel and entities in which key management personnel are office holders / members. The Bank in the normal course of business carries out transactions with various related parties on arm's length basis. Amounts due from and due to related parties are shown under receivables and payables. Amounts due from key management personnel are shown under receivables and remuneration of key management personnel is disclosed in Note 11.8 and Note 38 respectively. In addition key management personnel are paid terminal and short-term terminal benefits.

		20	16			2015		
	Key management personnel	Modaraba floated by the wholly owned subsidiary o the Bank	Employee funds f	Others	Key management personnel	Modaraba floated by the wholly owned subsidiary of the Bank	Employee funds	Others
		R	upees in '00	0		F	lupees in '00	0
Advances								
Opening balance Loans granted during the year Repayments received during the year	129,294 38,064 (45,965)	812,834 924,735 (701,647)	-	- -	125,954 76,553 (73,213)	720,942 731,307 (639,415)	- -	61,874 - (61,874)
Closing balance	121,393	1,035,922	-	-	129,294	812,834	-	-
Deposits								
Opening balance Placements made during the year Withdrawals during the year	18,572 305,765 (295,605)	52,542 1,155,514 (1,151,818)	2,317,942 455,520 (314,113) (	1,324,912		752,149	2,076,040 7,536,662 (7,294,760) (	
Closing balance	28,732	56,238	2,459,349	51,488	18,572	52,542	2,317,942	262,770
Placements	-	200,000	-	-	-	100,000	-	-
Transactions during the year :								
Mark-up/return earned Mark-up/interest expensed Contribution to employees funds	7,373 498 -	68,721 - -	- 136,089 94,920	- 2,325 -	9,571 399 -	56,525 - -	- 156,065 77,658	- 2,012 -

- **41.1** Balances pertaining to parties that were related at the beginning of the year but ceased to be so related during any part of the current year are not reflected as part of the closing balance. The same are accounted for through movement presented above.
- **41.2** The GoPb holds controlling interest (57.47% shareholding) in the Bank and therefore entities which are owned and / or controlled by the GoPb, or where the GoPb may exercise significant influence, are related parties of the Bank.

The Bank in the ordinary course of business enters into transaction with Government- related entities. Such transactions include lending to, deposits from and provision of other banking services to Government-related entities.

As at Statement of Financial Position date the loans and advances, deposits and contingencies relating to GoPb and its related entities and loans against GoPb guarantees amounted to Rs. 40,923,548 thousand (2015: Rs. 36,502,375 thousand), Rs. 212,000,928 thousand (2015: Rs. 170,215,660 thousand), Rs. 11,471,482 thousand (2015: Rs. 4,051,764 thousand) and Rs. Nil thousand (2015: Rs. 4,140,871 thousand) respectively. Further, during the period, the Bank has incurred markup expense of Rs. 126,945 thousand (2015: Rs. 148,521 thousand) on subordinated loan of Rs. 2,000,000 thousand received from GoPb in year 2014. In addition, subsidiary company and managed modaraba are provided with office space within the Bank's premises.

#### 42. CAPITAL ADEQUACY

#### 42.1 Scope of application

The Bank is the only entity in the Group to which Basel framework is applicable. The Bank has only one subsidiary, Punjab Modaraba Services (Private) Limited, whose financial statements are included in the consolidated financial statements.

#### 42.2 Capital adequacy

The Basel Framework for a capital adequacy is applicable to the Bank both at the consolidated level (including the subsidiary) and on a stand alone basis. The Bank's policy is to maintain strong capital base so as to maintain, investor, creditor and market confidence and to sustain future business developments. The adequacy of the Bank's capital is monitored using, among other measures, the rules and ratios established by the SBP. The ratio compares the amount of eligible capital with the total of risk-weighted assets. The Bank monitors and reports its capital ratios under SBP rules, which ultimately determine the regulatory capital required to be maintained by Banks and DFIs.

In addition, the SBP requires that the paid up capital of locally incorporated banks should be raised to Rs. 10 billion by December 31, 2013 in a phased manner. The Bank plans to increase its paid up share capital, through right issue, to comply with the aforesaid requirement. The paid-up capital requirement (net of losses) as at December 31, 2016 is Rs.10.0 billion. The paid-up capital, reserves (net of losses) and share deposit money of the Bank amounts to Rs. 24,252,574 (2015 : Rs. 19,396,122 thousand).

The SBP requires that banks doing business in Pakistan should maintain regulatory capital for credit, market, and operational risks, the amount of which should at least be equal to 10% of their risk weighted assets. The Bank's capital adequacy ratio as at December 31, 2016 under Basel III is 12.28%.

The capital adequacy ratio of the Bank was subject to Basel III capital adequacy guidelines stipulated by the SBP through its circular BPRD Circular No. 06 of 2013 dated August 15, 2013. These instructions are effective from December 31, 2013 in a phased manner with full implementation intended by December 31, 2019. Under Basel III guidelines banks are required to maintain the following ratios on an ongoing basis.

			Year end					As of December
Sr. No.	Ratio	2013	2014	2015	2016	2017	2018	2019
1	CET1	5.00%	5.50%	6.00%	6.00%	6.00%	6.00%	6.00%
2	ADT-1	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%	1.50%
3	Tier-1	6.50%	7.00%	7.50%	7.50%	7.50%	7.50%	7.50%
4	Total capital	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%
5	CCB (consisting of CET1 only)	0.00%	0.00%	0.25%	0.65%	1.275%	1.90%	2.50%
6	Total capital plus CCB	10.00%	10.00%	10.25%	10.65%	11.275%	11.90%	12.50%

Phase-in arrangement and full implementation of the minimum capital requirements:

The SBP's regulatory capital as managed by the Bank is analyzed into following tiers:

- Tier I capital (CET1), which comprises of highest quality capital element and include fully paid up capital, share premium, reserve for bonus shares, general reserves and accumulated losses.
- Additional Tier I capital (ADT-I), which includes perpetual non-cumulative preference shares and its premium after all regulatory adjustments applicable on ADT-I.



- Tier II capital, which includes subordinated debt / instruments and its premium, general reserve for loan losses (up to a maximum of 1.25% of CRWA), net of tax revaluation reserves up to a maximum of 45% of the balance, exchange translation reserves after all regulatory adjustments applicable on Tier-2.
- Tier III capital, which includes short term sub-ordinated debts. This capital is solely for the purpose of meeting a proportion of the capital requirements for market risk.

Various limits are applied to elements of the capital base. Qualifying Tier II and Tier III capital cannot exceed the Tier I capital. Revaluation reserves are eligible upto 45 % for treatment as Tier II capital. There is also restriction on the amount of general reserve for loan losses upto 1.25 % of total risk weighted assets. Sub-ordinated debts cannot exceed 50 % of Tier I capital. Further tier III capital cannot exceed 250 % of Tier I capital.

The Bank calculates capital requirement as per regulatory framework, using the following approaches:

Credit risk	Standardized Approach
Market risk	Standardized Approach
Operational risk	Basic Indicator Approach

Basel-III Framework enables a more risk-sensitive regulatory capital calculation to promote long term viability of the Bank.

	Note	2016 Rupees	2015 s in '000'
42.3	Capital adequacy return		
1 2 3 4 5 6 7 8	Common Equity Tier 1 capital (CET1): Instruments and reserves Fully paid-up capital / capital deposited with SBP Balance in share premium account and share deposit money Reserve for issue of bonus shares Discount on issue of shares General / Statutory reserves Gain / (Losses) on derivatives held as Cash Flow Hedge Unappropriated profit / (accumulated losses) Minority Interests arising from CET1 capital instruments issued to third parties by consolidated bank subsidiaries (amount allowed in CET1 capital of the consolidation group)	15,551,132 7,037,882 - (263,158) 1,262,791 - 663,927	15,551,132 7,037,882 - (263,158) 2,291,119 - (5,220,853)
9 10	CET 1 before Regulatory AdjustmentsTotal regulatory adjustments applied to CET142.3.1	24,252,574 2,557,151	19,396,122 1,835,690
11	Common Equity Tier 1	21,695,423	17,560,432
12 13 14 15 16 17	Additional Tier 1 (AT 1) Capital Qualifying Additional Tier-1 capital instruments plus any related share premium of which: Classified as equity of which: Classified as liabilities Additional Tier-1 capital instruments issued to third parties by consolidated subsidiaries (amount allowed in group AT 1) of which: instrument issued by subsidiaries subject to phase out AT1 before regulatory adjustments	-	
18 19	Total regulatory adjustment applied to AT1 capital42.3.2Additional Tier 1 capital after regulatory adjustments	-	-
20	Additional Tier 1 capital recognized for capital adequacy	-	-

	Note	2016 Rupees	2015 in '000'
21	Tier 1 Capital (CET1 + admissible AT1) (11+20)	21,695,423	17,560,432
22 23	<b>Tier 2 Capital</b> Qualifying Tier 2 capital instruments under Basel III plus any related share premium Tier 2 capital instruments subject to phase-out	4,100,000	2,000,000
24	arrangement issued under pre-Basel III rules Tier 2 capital instruments issued to third parties by	-	-
25	consolidated subsidiaries (amount allowed in group tier 2) of which: instruments issued by subsidiaries subject to phase out	-	-
26 27	General provisions or general reserves for loan losses-up to maximum of 1.25% of Credit risk weighted assets Revaluation reserves (net of taxes)	390,971 2,163,009	346,493 1,927,965
28 29	of which: Revaluation reserves on fixed assets of which: Unrealized gains / losses on AFS	1,552,832 610,177	1,207,142 720,823
30 31 32	Foreign Exchange Translation Reserves Undisclosed / Other Reserves (if any) <b>T2 before regulatory adjustments</b>	- - 6,653,980	- - 4,274,458
33 34 35 36	Total regulatory adjustment applied to T2 capital42.3.3Tier 2 capital (T2) after regulatory adjustments1Tier 2 capital recognized for capital adequacy2Portion of Additional Tier 1 capital recognized in Tier 2 capital	- - -	
37	Total Tier 2 capital admissible for capital adequacy	6,653,980	4,274,458
38	TOTAL CAPITAL (T1 + admissible T2) (21+37)	28,349,403	21,834,890
39	Total Risk Weighted Assets (RWA)42.6	230,695,761	207,903,735
	Capital Ratios and buffers (in percentage of risk weighted assets)		
40 41 42 43 44	CET1 to total RWA Tier-1 capital to total RWA Total capital to total RWA Bank specific buffer requirement (minimum CET1 requirement plus capital conservation buffer plus any other buffer requirement) of which: capital conservation buffer requirement of which: countercyclical buffer requirement	9.40% 9.40% 12.28%	8.44% 8.44% 10.49%
46 47	of which: D-SIB or G-SIB buffer requirement CET1 available to meet buffers (as a percentage of risk weighted assets)		
48 49 50	National minimum capital requirements prescribed by SBP CET1 minimum ratio Tier 1 minimum ratio Total capital minimum ratio	6.00% 7.50% 10.65%	6.00% 7.50% 10.25%



		20	16	2015
			Rupees in	<b>'000'</b>
		Amount	Amount subject to Pre-Basel III treatment	
	Regulatory Adjustments and Additional Information			
2.3.1	Common Equity Tier 1 capital: Regulatory adjustments			
	Goodwill (net of related deferred tax liability)	394,414	-	243,11
-	All other intangibles (net of any associated deferred tax liability)	42,220	-	50,93
3	Shortfall in provisions against classified assets	-	-	
ł	Deferred tax assets that rely on future profitability excluding those			100 50
-	arising from temporary differences (net of related tax liability)	-	-	192,53
5	Defined-benefit pension fund net assets			
6	Reciprocal cross holdings in CET1 capital instruments of banking, financial and insurance entities	67,797		22,87
	Cash flow hedge reserve	07,797	-	22,07
3	Investment in own shares/ CET1 instruments		_	
)	Securitization gain on sale	-	-	
0	Capital shortfall of regulated subsidiaries	-	-	
1	Deficit on account of revaluation from bank's holdings of fixed assets / AFS	-	-	
2	Investments in the capital instruments of banking, financial and			
	insurance entities that are outside the scope of regulatory			
	consolidation, where the bank does not own more than 10% of			
	the issued share capital (amount above 10% threshold)	-	-	
3	Significant investments in the common stocks of banking, financial			
	and insurance entities that are outside the scope of regulatory			
	consolidation (amount above 10% threshold)	-	-	
4	Deferred Tax Assets arising from temporary differences (amount	0.050.700		1 000 00
F	above 10% threshold, net of related tax liability)	2,052,720	4,105,440	1,326,23
5 6	Amount exceeding 15% threshold of which: significant investments in the common stocks of financial entities	_		
7	of which: deferred tax assets arising from temporary differences	_	_	
, B	National specific regulatory adjustments applied to CET1 capital	-	_	
9	Investments in TFCs of other banks exceeding the prescribed limit	-	-	
0	Any other deduction specified by SBP (mention details)	-	-	
1	Adjustment to CET1 due to insufficient AT1 and Tier 2 to cover deductions	-	-	
2	Total regulatory adjustments applied to CET1 (sum of 1 to 21)	2,557,151		1,835,69
2.3.2	Additional Tier-1 & Tier-1 Capital: regulatory adjustments			
3	Investment in mutual funds exceeding the prescribed limit			
	[SBP specific adjustment]	-	-	
4	Investment in own AT1 capital instruments	-	-	
5	Reciprocal cross holdings in Additional Tier 1 capital instruments of			
	banking, financial and insurance entities	-	-	
6	Investments in the capital instruments of banking, financial and			
	insurance entities that are outside the scope of regulatory			
	consolidation, where the bank does not own more than 10% of the			
7	issued share capital (amount above 10% threshold)	-	-	
7	Significant investments in the capital instruments of banking, financial and			
2	insurance entities that are outside the scope of regulatory consolidation Portion of deduction applied 50:50 to Tier-1 and Tier-2 capital based	-	-	
3	on pre-Basel III treatment which, during transitional period, remain			
	subject to deduction from additional tier-1 capital	_	_	
9	Adjustments to Additional Tier 1 due to insufficient Tier 2 to			
-	cover deductions	-		

		20	16	2015
			Rupees in	<b>'000'</b>
		Amount	Amount subject to Pre-Basel III treatment	
<b>42.3.3</b> 31 32	<b>Tier 2 Capital: regulatory adjustments</b> Portion of deduction applied 50:50 to Tier-1 and Tier-2 capital based on pre-Basel III treatment which, during transitional period, remain subject to deduction from tier-2 capital Reciprocal cross holdings in Tier 2 instruments of banking, financial	-		-
02	and insurance entities	-		-
33 34	Investment in own Tier 2 capital instrument Investments in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory	-		-
05	consolidation, where the bank does not own more than 10% of the issued share capital (amount above 10% threshold)	-		-
35	Significant investments in the capital instruments issued by banking, financial and insurance entities that are outside the scope of regulatory consolidation	-		-
36	Total regulatory adjustment applied to T2 capital (sum of 31 to 35)	-		-
42.3.4	Additional Information			
37	Risk weighted assets subject to pre-Basel III treatment Risk weighted assets in respect of deduction items (which during the			
(i)	transitional period will be risk weighted subject to Pre-Basel III Treatment) of which: deferred tax assets	_	_	577,594
(ii)	of which: Defined-benefit pension fund net assets			011,004
(iii)	of which: Recognized portion of investment in capital of banking,			
()	financial and insurance entities where holding is less than 10%			
	of the issued common share capital of the entity	-	-	-
(iv)	of which: Recognized portion of investment in capital of banking,			
	financial and insurance entities where holding is more than 10%			
	of the issued common share capital of the entity	-	-	-
00	Amounts below the thresholds for deduction (before risk weighting)			
38 39	Non-significant investments in the capital of other financial entities			
40	Significant investments in the common stock of financial entities Deferred tax assets arising from temporary differences (net of related			
40	tax liability)	4,427,535	6,480,255	5,809,619
	Applicable caps on the inclusion of provisions in Tier 2	1,121,000	0,100,200	0,000,010
41	Provisions eligible for inclusion in Tier 2 in respect of exposures subject			
	to standardized approach (prior to application of cap)	-	-	-
42	Cap on inclusion of provisions in Tier 2 under standardized approach	-	-	-
43	Provisions eligible for inclusion in Tier 2 in respect of exposures subject			
	to internal ratings-based approach (prior to application of cap)	-	-	-
44	Cap for inclusion of provisions in Tier 2 under internal			
	ratings-based approach	-	-	-



		Balance sheet of the published financial statements	Under regulatory scope of consolidation
		2016 Rupees	2016 in '000'
42.4	Capital structure reconciliation		
42.4.1	I Step 1		
	Cash and balances with treasury banks Balances with other banks Lendings to financial institutions Investments - net Advances - net Operating fixed assets Deferred tax assets - net Other assets - net	35,756,024 3,765,867 11,562,133 199,784,353 262,025,131 7,692,675 6,480,256 18,152,867	35,756,024 3,765,867 11,562,133 199,784,353 262,025,131 7,692,675 6,480,256 18,152,867
	Total assets	545,219,306	545,219,306
	Liabilities & Equity		
	Bills payable Borrowings Deposits and other accounts Sub-ordinated loan Liabilities against assets subject to finance lease Deferred tax liabilities - net Other liabilities	4,183,480 39,829,134 453,219,740 4,500,000 - - 15,627,465	4,183,480 39,829,134 453,219,740 4,500,000 - - 15,627,465
	Total liabilities	517,359,819	517,359,819
	Share capital Reserves Accumulated losses Minority Interest Surplus on revaluation of assets - net of tax <b>Total equity</b>	22,325,856 1,262,791 663,927 - 3,606,913 27,859,487	22,325,856 1,262,791 663,927 - 3,606,913 27,859,487
	Total liabilities & equity	545,219,306	545,219,306

	Balance sheet as in published financial statements 2016	Under regulatory scope of consolidation 2016	Reference
	Rupees	in '000'	_
42.4.2 Step 2			
Assets	05 750 00 4	05 750 00 4	
Cash and balances with treasury banks	35,756,024	35,756,024	
Balance with other banks	3,765,867	3,765,867	
Lending to financial institutions	11,562,133	11,562,133	
Investments	199,784,353	199,784,353	
of which: Non-significant investments in the capital instruments of banking, financial and insurance entities			
exceeding 10% threshold			2
of which: significant investments in the capital instruments	-		а
issued by banking, financial and insurance entities			
exceeding regulatory threshold	_	_	b
of which: Mutual Funds exceeding regulatory threshold	_	_	C
of which: reciprocal crossholding of capital instrument			Ŭ
(separate for CET1, AT1, T2)	67,797	67,797	d
of which: others (mention details)	,	,	е
Advances	262,025,131	262,025,131	
shortfall in provisions/ excess of total EL amount over			
eligible provisions under IRB			f
general provisions reflected in Tier 2 capital	390,971	390,971	g
Fixed Assets	7,692,675	7,692,675	
Deferred Tax Assets	6,480,256	6,480,256	
of which: DTAs that rely on future profitability excluding			
those arising from temporary differences	-	-	h
of which: DTAs arising from temporary differences exceeding	0.400.050	0 400 050	
regulatory threshold	6,480,256	6,480,256	Ì
Other assets	18,152,867	18,152,867	
of which: Goodwill	394,414	394,414	J
of which: Intangibles	42,220	42,220	K
of which: Defined-benefit pension fund net assets			
Total assets	545,219,306	545,219,306	
Liabilities & Equity			
Bills payable	4,183,480	4,183,480	
Bills payable Borrowings	39,829,134	39,829,134	
Deposits and other accounts	453,219,740	453,219,740	
Sub-ordinated loans	4,500,000	4,500,000	
of which: eligible for inclusion in AT1	-,000,000	-,000,000	m
of which: eligible for inclusion in Tier 2	4,500,000	4,500,000	n
Liabilities against assets subject to finance lease	-,000,000	-,000,000	
Deferred tax liabilities		_	
of which: DTLs related to goodwill	_	_	0
of which: DTLs related to intangible assets	_	_	p
of which: DTLs related to defined pension fund net assets	_	_	p q
of which: other deferred tax liabilities	_	_	r r
Other liabilities	15,627,466	15,627,466	
Total liabilities	517,359,820	517,359,820	



	Balance sheet as in published financial statements	Under regulatory scope of consolidation	Reference
	2016 Rupees	2016 in '000'	_
Share capital of which: amount eligible for CET1 of which: amount eligible for AT1 Reserves of which: portion eligible for inclusion in CET1(provide breakup) of which: portion eligible for inclusion in Tier 2 Unappropriated profit/ (losses) Minority Interest of which: portion eligible for inclusion in CET1 of which: portion eligible for inclusion in AT1 of which: portion eligible for inclusion in Tier 2 Surplus on revaluation of assets of which: Revaluation reserves on Fixed Assets of which: Unrealized Gains/Losses on AFS In case of Deficit on revaluation (deduction from CET1)	22,325,856 22,325,856 - 1,262,791 1,262,791 663,927 - - 3,606,913 2,141,837 841,622	22,325,856 22,325,856 1,262,791 1,262,791 663,927 - - - 3,606,913 2,141,837 841,622	s t v w x y z aa ab
Total liabilities & Equity	545,219,307	545,219,307	

# 42.4.3 Step 3

# Common Equity Tier 1 capital (CET1): Instruments and reserves

1	Fully paid-up capital/ capital deposited with SBP	15,551,132	
2	Balance in share premium account, share deposit money and		
	discount on issue of shares	6,774,724	(S)
3	Reserve for issue of bonus shares	1 000 701	
4 5	General / Statutory reserves	1,262,791	(u)
6	Gain / (Losses) on derivatives held as Cash Flow Hedge Unappropriated profit	663,927	(w)
7	Minority Interests arising from CET1 capital instruments issued	000,027	(**)
•	to third parties by consolidated bank subsidiaries (amount		
	allowed in CET1 capital of the consolidation group)	-	(x)
8	CET 1 before Regulatory Adjustments	24,252,574	
	Common Equity Tier 1 capital: Regulatory adjustments		
9	Goodwill (net of related deferred tax liability)	394,414	(j) - (O)
10	All other intangibles (net of any associated deferred tax liability)	42,220	(k) - (p)
11 12	Shortfall of provisions against classified assets Deferred tax assets that rely on future profitability excluding	-	(f)
12	those arising from temporary differences (net of related tax liability)	_	{(h) - (r)} * x%
13	Defined-benefit pension fund net assets		$\{(l) - (q)\} * x\%$
14	Reciprocal cross holdings in CET1 capital instruments	67,797	(d)
15	Cash flow hedge reserve	-	
16	Investment in own shares / CET1 instruments	-	
17	Securitization gain on sale	-	
18	Capital shortfall of regulated subsidiaries	-	
19	Deficit on account of revaluation from bank's holdings		(5)
	of fixed assets/ AFS	-	(ab)

		Component of regulatory capital reported by bank	Source based on reference number from step2
		2016 Rupees	2016 s in '000'
20	Investments in the capital instruments of banking, financial and		
	insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of		
	the issued share capital (amount above 10% threshold)	-	(a) - (ac) - (ae)
21	Significant investments in the capital instruments issued by		
	banking, financial and insurance entities that are outside the scope of regulatory consolidation (amount above 10% threshold)	_	(b) - (ad) - (af)
22	Deferred Tax Assets arising from temporary differences (amount	_	(D) - (dD) - (dl)
	above 10% threshold, net of related tax liability)	2,052,720	(i)
23	Amount exceeding 15% threshold	-	
24	of which: significant investments in the common stocks of financial entities		
25	of which: deferred tax assets arising from temporary differences	-	
26	National specific regulatory adjustments applied to CET1 capital	-	
27	of which: Investment in TFCs of other banks exceeding the		
28	prescribed limit of which: Any other deduction specified by SBP (mention details)	-	
29	Regulatory adjustment applied to CET1 due to insufficient AT1		
	and Tier 2 to cover deductions	-	
30	Total regulatory adjustments applied to CET1 (sum of 9 to 29)	-	
31	Common Equity Tier 1	21,695,423	
	Additional Tier 1 (AT 1) Capital		
32	Qualifying Additional Tier-1 instruments plus any related		
00	share premium	-	(4)
33 34	of which: Classified as equity of which: Classified as liabilities	-	(t) (m)
35	Additional Tier-1 capital instruments issued by consolidated	_	(11)
	subsidiaries and held by third parties (amount allowed in group AT 1)	-	(y)
36	of which: instrument issued by subsidiaries subject to phase out	-	
37	AT1 before regulatory adjustments		
38	Additional Tier 1 Capital: regulatory adjustments Investment in mutual funds exceeding the prescribed limit		
00	(SBP specific adjustment)	-	
39	Investment in own AT1 capital instruments	-	
40	Reciprocal cross holdings in Additional Tier 1 capital instruments	-	
41	Investments in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory		
	consolidation, where the bank does not own more than 10%		
	of the issued share capital (amount above 10% threshold)	-	(ac)
42	Significant investments in the capital instruments issued by		
	banking, financial and insurance entities that are outside the		
43	scope of regulatory consolidation Portion of deduction applied 50:50 to core capital and	-	(ad)
40	supplementary capital based on pre-Basel III treatment which,		
	during transitional period, remain subject to deduction from		
	tier-1 capital	-	



51Tier 2 capital instruments issued to third party by consolidated subsidiaries (amount allowed in group tier 2)-52of which: instruments issued by subsidiaries subject to phase out-53General Provisions or general reserves for loan losses-up to maximum of 1.25% of Credit Risk Weighted Assets390,97154Revaluation Reserves2,163,00955of which: Revaluation reserves on fixed assets1,552,83266of which: Unrealized Gains/Losses on AFS610,17757Foreign Exchange Translation Reserves-58Undisclosed/Other Reserves (if any)-59T2 before regulatory adjustments6,653,98071Tier 2 Capital: regulatory adjustments6,653,98060Portion of deduction applied 50:50 to core capital and supplementary capital based on pre-Basel III treatment which, during transitional period, remain subject to deduction from tier-2 capital-61Reciprocal cross holdings in Tier 2 instruments-62Investment in own Tier 2 capital instrument-	44 45 46 47	Regulatory adjustments applied to Additional Tier 1 due to insufficient Tier 2 to cover deductions Total of Regulatory Adjustment applied to AT1 capital (sum of 38 to 44) Additional Tier 1 capital Additional Tier 1 capital recognized for capital adequacy	Component of regulatory capital reported by bank 2016 Rupees	Source based on reference number from step2 2016 s in '000'
<ul> <li>49 Qualifying Tier 2 capital instruments under Basel III plus any related share premium</li> <li>4,100,000</li> <li>50 Capital instruments subject to phase out arrangement from tier 2 (Pre-Basel III instruments)</li> <li>51 Tier 2 capital instruments issued to third party by consolidated subsidiaries (amount allowed in group tier 2)</li> <li>52 of which: instruments issued by subsidiaries subject to phase out arrangement from maximum of 1.25% of Credit Risk Weighted Assets</li> <li>53 General Provisions or general reserves for loan losses-up to maximum of 1.25% of Credit Risk Weighted Assets</li> <li>54 Revaluation Reserves</li> <li>55 of which: Revaluation reserves on fixed assets</li> <li>56 of which: Unrealized Gains/Losses on AFS</li> <li>57 Foreign Exchange Translation Reserves</li> <li>58 Undisclosed/Other Reserves (if any)</li> <li>59 T2 before regulatory adjustments</li> <li>50 Portion of deduction applied 50:50 to core capital and supplementary capital based on pre-Basel III treatment which, during transitional period, remain subject to deduction from tier-2 capital</li> <li>61 Reciprocal cross holdings in Tier 2 instruments</li> <li>62 Investment in own Tier 2 capital instrument</li> </ul>	48	Tier 1 Capital (CET1 + admissible AT1) (31+47)	21,695,423	
52of which: instruments issued by subsidiaries subject to phase out General Provisions or general reserves for loan losses-up to maximum of 1.25% of Credit Risk Weighted Assets390,97154Revaluation Reserves2,163,00955of which: Revaluation reserves on fixed assets1,552,83266of which: Unrealized Gains/Losses on AFS610,17777Foreign Exchange Translation Reserves-58Undisclosed/Other Reserves (if any)-59T2 before regulatory adjustments supplementary capital based on pre-Basel III treatment which, during transitional period, remain subject to deduction from tier-2 capital-61Reciprocal cross holdings in Tier 2 instruments-62Investment in own Tier 2 capital instrument-	50	Qualifying Tier 2 capital instruments under Basel III plus any related share premium Capital instruments subject to phase out arrangement from tier 2 (Pre-Basel III instruments) Tier 2 capital instruments issued to third party by consolidated	4,100,000 -	(n)
54Revaluation Reserves2,163,00955of which: Revaluation reserves on fixed assets1,552,83256of which: Unrealized Gains/Losses on AFS610,17757Foreign Exchange Translation Reserves-58Undisclosed/Other Reserves (if any)-59T2 before regulatory adjustments6,653,98060Portion of deduction applied 50:50 to core capital and supplementary capital based on pre-Basel III treatment which, during transitional period, remain subject to deduction from tier-2 capital-61Reciprocal cross holdings in Tier 2 instruments-62Investment in own Tier 2 capital instrument-		of which: instruments issued by subsidiaries subject to phase out General Provisions or general reserves for loan losses-up to		(z)
<ul> <li>58 Undisclosed/Other Reserves (if any)</li> <li>59 T2 before regulatory adjustments</li> <li>60 Portion of deduction applied 50:50 to core capital and supplementary capital based on pre-Basel III treatment which, during transitional period, remain subject to deduction from tier-2 capital</li> <li>61 Reciprocal cross holdings in Tier 2 instruments</li> <li>62 Investment in own Tier 2 capital instrument</li> </ul>	55 56	Revaluation Reserves of which: Revaluation reserves on fixed assets of which: Unrealized Gains/Losses on AFS	2,163,009 1,552,832	(g) portion of (aa)
supplementary capital based on pre-Basel III treatment which, during transitional period, remain subject to deduction from tier-2 capital-61Reciprocal cross holdings in Tier 2 instruments-62Investment in own Tier 2 capital instrument-	58 59	Undisclosed/Other Reserves (if any) T2 before regulatory adjustments Tier 2 Capital: regulatory adjustments	- - 6,653,980	(v)
61Reciprocal cross holdings in Tier 2 instruments-62Investment in own Tier 2 capital instrument-	60	supplementary capital based on pre-Basel III treatment which, during transitional period, remain subject to deduction from	-	
insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of		Reciprocal cross holdings in Tier 2 instruments Investment in own Tier 2 capital instrument Investments in the capital instruments of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than 10% of	-	
64 Significant investments in the capital instruments issued by banking, financial and insurance entities that are outside the	64	Significant investments in the capital instruments issued by banking, financial and insurance entities that are outside the	-	(ae)
65 Amount of Regulatory Adjustment applied to T2 capital (sum of 60 to 64) -		Amount of Regulatory Adjustment applied to T2 capital (sum of 60 to 64)	-	(af)
66Tier 2 capital (T2)-67Tier 2 capital recognized for capital adequacy-68Excess Additional Tier 1 capital recognized in Tier 2 capital-69Total Tier 2 capital admissible for capital adequacy6,653,980	67 68	Tier 2 capital recognized for capital adequacy Excess Additional Tier 1 capital recognized in Tier 2 capital	- - - 6,653,980	
70         TOTAL CAPITAL (T1 + admissible T2) (48+69)         28,349,403	70			

Sr. No.	Main Features	Common Shares	Sub-ordated Loan -	Sub-ordinated Loan - Privately place term finance
110.			Government	certificates
1	Issuer	The Bank of Punjab	The Bank of Punjab	The Bank of Punjab
2	Unique identifier (e.g. KSE Symbol or Bloomberg identifier etc.)	BOP	BOP	BOP-PPTFCs
3	Governing law(s) of the instrument Regulatory treatment	Capital Market Law	Relevant rules and regulations	Relevant rules and regulations
4	Transitional Basel III rules		Tier 2 Capital Instruments	Tier 2 Capital Instruments
5 6	Post-transitional Basel III rules Eligible at solo/ group/ group & solo	Common equity Tier 1 Standalone and group	Standalone and group	Tier 2 Capital Instruments Standalone and group
7	Instrument type	Common shares	Debt	Debt
8	Amount recognized in regulatory capital (Currency in PKR thousands, as of reporting date)	22,551,132	2,000,000	2,500,000
9	Par value of instrument	PKR 10	Not applicable	PKR 100,000
10	Accounting classification	Shareholder equity	Sub-ordinated Loan	Privately Placed Term Finance Certificates
11 12	Original date of issuance Perpetual or dated	1990 Perpetual	2014 Dated	2016 Dated
13	Original maturity date	No maturity	07 years from date of	10 years from date of
- 4		Na	disbursement	disbursement
14	Issuer call subject to prior supervisory approval	No	Yes	Yes
15	Optional call date, contingent call dates and redemption amount	Not applicable	After 5 years	After 5 years
16	Subsequent call dates, if applicable Coupons / dividends	Not applicable	Not applicable	Not applicable
17 18	Fixed or floating dividend/ coupon Coupon rate and any related index/	Not applicable Not applicable	Floating Average SBP discount	Floating 6 month ask side KIBOR at
10	benchmark	Not applicable	rate	base rate setting date
19	Existence of a dividend / coupon stopper	No	Yes	Yes
20	Fully discretionary, partially discretionary or mandatory	Fully discretionary	Mandatory	Mandatory
21	Existence of step up or other incentive to redeem	No	No	No
22 23	Noncumulative or cumulative Convertible or non-convertible	Not applicable Non-convertible	No May be converted subject to consent of parties and necessary	No May be converted on discretion of SBP upon occurrence of a point of non-viability ("PONV")
			regulatory approvals.	event as defined in the Basel II guidelines.
24	If convertible, conversion trigger (s)	Not applicable	At the option of issuer after 05 years	Upon occurrence of a point of non-viability ("PONV") event as defined in the Basel II
25	If convertible, fully or partially	Not applicable	Fully	guidelines. Fully or partially
26	If convertible, conversion rate	Not applicable	Rs. 15 per share	Market value of shares at the date of trigger of PONV as
27	If convertible, mandatory or optional conversion	Not applicable	Optional	declared by the SBP. Optional
28	If convertible, specify instrument type convertible into	Not applicable	Ordinary shares	Ordinary shares
29	If convertible, specify issuer of instrument it converts into	Not applicable	BOP common shares	BOP common shares
30 31	Write-down feature	Not applicable Not applicable	Yes Not applicable	Yes Not applicable
32	lf write-down, write-down trigger(s) If write-down, full or partial	Not applicable	Not applicable	Not applicable
33	If write-down, permanent or temporary	Not applicable	Permanent	Permanent
34	If temporary write-down, description of write-up mechanism	Not applicable	Not applicable	Not applicable
35	Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument	Not applicable	Ranked inferior to all other debts of the Bank including deposits	Ranked inferior to all other debts of the Bank including deposits
36	Non-compliant transitioned features	No	No	No
37	If yes, specify non-compliant features	Not applicable	Not applicable	Not applicable

# 42.5 Main features template of regulatory capital instruments



### 42.6 Risk Weighted Assets

The capital requirements for the banking group as per the major risk categories should be indicated in the manner given below:-

In the manner given below	Capital Re	equirements	Risk W	eighted Assets
	2016	2015	2016	2015
		Rupees i	n '000	
Credit Risk				

On-Balance sheet				
Portfolios subject to standardized approach (Comprehensive)				
Cash & cash equivalents	-	-	-	-
Sovereign Public Sector entities	6,621	12,609	66,205	126,085 6,103,073
Banks	312,263 379,368	610,307 254,537	3,122,633 3,793,677	2,545,368
Corporate	10,988,063	8,918,471	109,880,628	89,184,706
Retail	2,784,929	2,743,282	27,849,288	27,432,817
Residential Mortgages	68,531	63,263	685,305	632,631
Past Due loans	795,801			8,073,793
Deferred Tax Assets		807,379	7,958,009	
Operating Fixed Assets	798,976	913,358	7,989,758	9,133,575
	725,604	619,027	7,256,044	6,190,267
Significant Inv (250%) Punjab Modaraba	-	-		
Other assets	1,815,287	2,564,145	18,152,867	25,641,447
Off Palance sheet	18,675,443	17,506,378	186,754,414	175,063,762
Off-Balance sheet				
Non-market related				
Financial guarantees, acceptances, performance related	1 511 000	1 000 005	15 110 001	10,000,050
commitments, trade related etc.	1,511,836	1,003,365	15,118,364	10,033,650
Market related Foreign Exchange contracts/ derivatives etc.	7,031	6,653	70,313	66,529
r oreigin Exchange contracts/ derivatives etc.	1,518,867	1,010,018	15,188,677	10,100,179
Equity Exposure Risk in the Banking Book	1,010,007	1,010,010	10,100,011	10,100,175
Under simple risk weight method				
Listed, Unlisted	69,643	80,045	696,426	800,447
Under Internal models approach			,	,
Market Risk	69,643	80,045	696,426	800,447
Capital Requirement for portfolios subject to Standardized Approach				
Interest rate risk	54,732	1,591	684,150	19,888
Equity position risk	191,152	188,736	2,389,400	2,359,200
Foreign Exchange risk	10,894	10,780	136,175	134,750
T Oreigin Excitatige tisk				104,700
	256,778	201,107	3,209,725	2,513,838
Capital Requirement for portfolios subject to				
Basic Indicator Approach				
Operational Risk				
Capital Requirement for operational risks	1,993,507	1,554,559	24,918,835	19,425,509
Total	22,514,238	20,352,107	230,768,077	207,903,735
Capital Adequacy Ratios	2016	2016	2015	2015
Capital Adequacy Railos				
	Required	Actual	Required	Actual
	6 000/	0.400/	6.000/	0 110/
CET1 to total RWA	6.00% 7.50%	9.40% 9.40%	6.00% 7.50%	8.44% 8.44%
Tier-1 capital to total RWA Total capital to total RWA	10.65%	9.40% 12.28%	10.25%	8.44% 10.49%
	10.03%	12.2070	10.23%	10.49%

The principal risks associated with the Banking business are credit risk, market risk, liquidity risk and operational risk.

### 43.1 Credit risk

standard practices and procedures as laid down in the Credit Policy Manual. The Group's credit process currently entails assessment of credit worthiness of potential customers, pre-sanction evaluation of credit proposal, adequacy and quality checks over collateral and examination of charge documents Credit risk is the risk that one party to a financial instrument will fail to discharge its obligations and cause the other party to incur a financial loss. The Group manages its exposure to credit risk by pursuing credit policy approved by the Board of Directors and undertaking all lending activities in accordance with before disbursements. The Group will also continue to keep its focus on expansion through diversified exposure. Further, to strengthen the portfolio and as a matter of prudence, adequate provisions against non-performing advances are accounted for in accordance with the requirements of the Prudential Regulations issued by the SBP.

## 43.1.1 Segments by class of business

	2016		2015	5	2016		2015	5	<b>2016</b> 2015	9	20	2015
	Rupees F in '000	Percent	Rupees in '000	Percent								
Agribusiness	6,360,779	2.16	7,694,514	3.07	16,493,266	3.64	13,925,870	3.71	I	'	I	
Textile and ginning	54,939,692	18.69	53,598,444	21.41	1,952,192	0.43	2,058,506	0.55	5,427,975	8.74	4,333,441	11.6
Cement	5,586,579	1.90	4,120,492	1.65	296,165	0.07	645,401	0.17	3,603,448	5.80	2,670,574	7.15
Sugar	11,048,102	3.76	9,126,626	3.65	1,548,917	0.34	405,468	0.11	111,716	0.18	99,186	0.2
Financial	1,740,976	0.61	1,645,931	0.66	6,011,551	1.33	3,995,197	1.07	8,564,597	13.78	6,028	0.02
Construction and real estate	7,535,880	2.56	11,103,629	4.44	18,061,095	3.99	12,464,104	3.32	11,666,409	18.78	9,327,563	24.97
Oil and gas	3,241,442	1.10	2,262,693	0.90	913,994	0.20	451,328	0.12	1,548,827	2.49	859,488	2.30
Auto and allied	2,180,653	0.74	2,122,953	0.85	80,733	0.02	3,643,981	0.97	1,089,538	1.75	109,420	0.29
Food and allied	8,402,084	2.86	7,996,996	3.19	1,873,713	0.41	1,693,523	0.45	1,118,824	1.80	542,423	1.4
Chemical and pharmaceuticals	6,535,561	2.22	5,128,090	2.05	1,110,533	0.25	1,201,872	0.32	1,769,987	2.85	1,831,477	4.9
Fertilizers	4,125,651	1.40	3,983,440	1.59	283,267	0.06	238,427	0.06	710,507	1.14	565,865	1.5
Cable, electrical and engineering	9,373,073	3.19	9,316,399	3.72	1,950,722	0.43	1,442,538	0.38	2,836,728	4.57	3,539,720	9.4
Production and transmission of energy	10,388,024	3.53	5,529,316	2.21	817,200	0.18	254,641	0.07	3,669,559	5.91	1,090,632	2.9
Transport, storage and communication	5,563,632	1.89	6,036,160	2.41	2,688,920	0.59	1,001,325	0.27	1,106,458	1.78	215,014	0.5
<ul> <li>Public sector enterprises</li> </ul>	45,782,278	15.58	18,304,286	7.31	20,113,322	4.44	10,196,775	2.72	6,087,100	9.80	2,908,513	7.79
- Federal and Provincial Governments	29,189,829	9.93	31,028,296	12.39	226,398,222	49.95	189,226,581	50.47	7,320,582	11.78	4,194,404	11.2
Individuals	42,121,947	14.33	40,166,614	16.04	124,444,139	27.46	105,549,191	28.15	ı	1	I	
Trading and commerce	18,640,932	6.34	14,410,934	5.76	6,136,436	1.35	4,701,812	1.25	2,074,095	3.34	1,684,859	4.51
Services	8,521,957	2.90	6,394,515	2.55	12,053,284	2.66	11,151,743	2.97	205,532	0.33	175,698	0.47
Others	12,599,991	4.31	10,371,384	4.15	9,992,069	2.20	10,712,813	2.87	3,225,665	5.18	3,201,356	8.56
			012 110 020									



### 43.1.2 Segment by sector

			201	6		
	Advance	s (gross)	Dep	osits	Contingeno commitr	
	Rupees in '000	Percent	Rupees in '000	Percent	Rupees in '000	Percent
Public Sector / Government Private	74,972,107 218,906,955	25.51 74.49	246,511,544 206,708,196	54.39 45.61	13,407,682 48,729,865	21.58 78.42
	293,879,062	100.00	453,219,740	100.00	62,137,547	100.00

43.1.3 Details of non-performing advances and specific provisions by class of business segment

	20	)16	201	5
		Rupee	s in '000	
	Classified advances	Specific provision held	Classified advances	Specific provision held
Agribusiness	1,485,793	1,055,562	1,287,340	1,111,180
Textile and ginning	25,228,696	13,378,356	25,520,551	11,489,399
Cement	1,547,291	1,129,044	1,639,610	1,029,556
Sugar	1,805,281	1,181,462	1,916,552	1,402,295
Financial	1,351,216	39,328	1,127,479	38,675
Construction and real estate	2,088,907	1,787,691	2,425,746	1,939,369
Oil and gas	80,252	76,671	105,191	85,016
Auto and allied	1,998,230	1,540,329	1,997,044	1,537,993
Food and allied	3,505,840	2,115,173	3,129,497	1,716,723
Chemical and pharmaceuticals	123,695	86,122	578,307	517,672
Fertilizers	87,966	67,662	61,010	61,010
Cable, electrical and engineering	2,044,754	166,339	2,092,300	203,359
Production and transmission of energy	1,548,271	509,495	1,542,741	505,217
Transport, storage and communication	260,327	151,903	612,238	284,736
Government:				
- Public sector enterprises	-	-	-	-
- Federal and Provincial Governments	-	-	-	-
Individuals	564,768	442,707	523,695	399,898
Trading and commerce	6,951,959	4,381,365	7,643,387	4,833,138
Services	1,722,082	1,583,620	2,082,373	1,642,855
Others	2,515,432	1,770,131	2,741,623	1,798,497
	54,910,760	31,462,960	57,026,684	30,596,588

**43.1.4** Details of non-performing advances and specific provisions by sector

Public Sector / Government	۔	-	-	-
Private	54,910,760	31,462,960	57,026,684	30,596,588
	54,910,760	31,462,960	57,026,684	30,596,588

### 43.1.5 Geographical segment analysis

A geographical segment analysis has not been presented since the Group's operations are restricted to Pakistan only.

### 43.1.6 Credit risk - general disclosures

The Bank follows the standardized approach for its credit risk exposures, which sets out fixed risk weights corresponding to external credit rating or type of exposure, whichever is applicable.

Under standardized approach, the capital requirement is based on the credit rating assigned to the counterparties by the External Credit Assessment Institutions (ECAIs) duly recognized by SBP for capital adequacy purposes. Bank utilizes, wherever available, the credit ratings assigned by the SBP recognized ECAIs, viz. PACRA (Pakistan Credit Rating Agency), JCR-VIS (Japan Credit Rating Company– Vital Information Systems), Fitch Moody's and Standard & Poor's . Credit rating data for advances is obtained from recognized ECAIs and then mapped to SBP's rating grades.

Exposures	JCR-VIS	PACRA	S&P	Moody's	Fitch
Corporate	$\checkmark$	$\checkmark$			
Banks	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Sovereigns		$\checkmark$			
PSEs	$\checkmark$	$\checkmark$			
SMEs	$\checkmark$	$\checkmark$			

### Type of exposures & ECAIs used

### Mapping to SBP rating grades

For all credit exposures, the selected ratings are translated to the standard rating grades given by the SBP. The mapping tables used for converting ECAI ratings to SBP rating grades are given below:

SBP rating grade	Fitch	Moody's	S & P	PACRA	JCR-VIS	ECA Scores
1	AAA AA+ AA AA-	Aaa Aa1 Aa2 Aa3	AAA AA+ AA AA-	AAA AA+ AA AA-	AAA AA+ AA AA-	0 1
2	A+ A A-	A1 A2 A3	A+ A A-	A+ A A-	A+ A A-	2
3	BBB+ BBB BBB-	Baa1 Baa2 Baa3	BBB+ BBB BBB-	BBB+ BBB BBB-	BBB+ BBB BBB-	3
4	BB+ BB BB-	Ba1 Ba2 Ba3	BB+ BB BB-	BB+ BB BB-	BB+ BB BB-	4
5	B+ B B-	B1 B2 B3	B+ B B-	B+ B B-	B+ B B-	5 6
6	CCC+ and below	Caa1 and below	CCC+ and below	CCC+ and below	CCC+ and below	7

### Long term ratings grades mapping

### Short term rating grades mapping

SBP rating grade	Fitch	Moody's	S & P	PACRA	JCR-VIS
S1	F1	P-1	A-1+	A-1+	A-1+
S1	F1	P-1	A-1	A-1	A-1
S2	F2	P-2	A-2	A-2	A-2
S3	F3	P-3	A-3	A-3	A-3
S4	Others	Others	Others	Others	Others



### Credit exposures subject to standardized approach

			2016			2015	
Exposures	Rating	Amount outstanding	Deduction CRM	Net amount	Amount outstanding	Deduction CRM	Net amount
<u></u>				Rupe	es in '000		
Corporate	1 2 3,4 5,6 Unrated-1 Unrated-2	11,015,824 13,199,705 1,105,922 - 38,895,144 56,859,842	(5,945,511) (9,662) - - - (4,313,151)	5,070,313 13,190,043 1,105,922 - 38,895,144 52,546,691	8,718,622 12,448,646 1,049,876 120,149 25,625,650 60,048,575	(3,875,518) (15,087) (11,236) - - (11,300,195)	4,843,104 12,433,559 1,038,639 120,149 25,625,650 48,748,380
Bank	1 2,3 4,5 6 Unrated	22,049,175 - 47,230 - -	(3,198,867) - - -	18,850,308 - 47,230 - -	12,979,840 133,644 - -	(587,107) - - - -	12,392,733 133,644 - - -
Public sector enterprises in Pakistan	1 2,3 4,5 6 Unrated	12,344,847 - - 33,497,807	- - - (32,190,480)	12,344,847 - - 1,307,327	- - - 18,656,044	- - - (6,449,899)	- - - 12,206,145
Sovereigns and on Government of Pakistan or Provisional Government or SBP or Cash	0 1 2 3 4,5 6 Unrated	225,095,437 - - 66,205 - -	(25,850,593) - - - - - -	199,244,844 - - 66,205 - -	216,831,658 - - 126,085 - -	(21,630,213) - - - - - - -	195,201,445 - - 126,085 - -
Listed equity investments	100%	676,849	-	676,849	684,560	-	684,560
Un-listed equity Investments	150%	13,051	-	13,051	77,257	-	77,257
Non performing Ioans	150% 100% 50%	16,326,203 6,917,707 246,683	(13,764,101) (2,817,336) (217,711)	2,562,102 4,100,371 28,972	17,725,460 6,870,226 1,877,022	(15,403,059) (2,631,036) (1,175,018)	2,322,401 4,239,190 702,004
Mortgage	35%	1,958,013	-	1,958,013	1,807,518	-	1,807,518
Retail	75%	48,465,400	(11,333,016)	37,132,384	45,614,780	(9,037,691)	36,577,089
Fixed assets	100%	7,256,044	-	7,256,044	6,190,267	-	6,190,267
Deferred tax assets	100%	2,052,720	-	2,052,720	4,556,305	-	4,556,305
Deferred tax assets	250%	2,374,815	-	2,374,815	1,830,908	-	1,830,908
Significant assets	250%	-	-	-	-	-	-
Others	100%	18,152,867	-	18,152,867	25,641,447	-	25,641,447
Total		518,6617,490	(99,640,428)	418,977,062	469,614,539	(72,116,059)	397,498,479

### 43.1.7 Credit risk: Disclosures with respect to credit risk mitigation for standardized approach

The Group has adopted comprehensive approach of credit risk mitigation for banking book. Under this approach cash, lien on deposits, government securities, and eligible securities etc. are consolidated as eligible collateral. Where the Group's exposure to an obligor is secured by eligible collaterals, the Group reduces its exposure for the calculation of the capital requirement by the realizable amount of the collateral, adjusted for any applicable haircuts.

### 43.1.7.1 Credit risk: Disclosures for portfolio subject to the standardized approach

No credit risk mitigation benefit is taken in the trading book. For each asset class, the risk weights as specified by the SBP or corresponding to the SBP rating grades are applied to the net amount for the calculation of risk weighted assets.

### 43.1.7.2 Equity position risk in the banking book

The Group takes proprietary equity positions for both short term and long term trading purposes. As of December 31, 2016 the composition of equity investments, is as follows:

	Held for trading	Available for sale	Total
		Rs. In '000'	
Ordinary shares (listed) - net of impairment held	-	1,205,871	1,205,871
Ordinary shares (un-listed) - net of impairment held	-	13,051	13,051
Preference shares - net of impairment held	-	-	-
Stock funds - net of impairment held	-	-	-
Total	-	1,218,922	1,218,922

The Bank classify its equity investment portfolio in accordance with the directives of the SBP as follows:

- · Investments Held for trading
- · Investments Available for Sale
- · Investments in subsidiaries

### 43.1.8 Leverage Ratio

The State Bank of Pakistan (SBP) through its BPRD Circular No. 06 of 2013 has issued instructions regarding implementation of parallel run of leverage ratio reporting and its components from December 31, 2013 to December 31,2017. During this period the final calibration, and any further adjustments to the definition, will be completed, with a view to set the leverage ratio as a separate capital standard on December 31, 2018.

The Basel III leverage ratio is defined as the capital measure (the numerator) divided by the exposure measure (the denominator), with this ratio expressed as a percentage:

Leverage Ratio = Tier 1 capital (after related deductions) / Total Exposure

As at December 31, 2016 the Bank's Leverage ratio stood at 3.35% which is well above the minimum requirement of 3.0% (2015: 3.0%).

	2016 Rupees	2015 <b>s in '000'</b>
Cash and balances with treasury banks	35,756,024	26,190,481
Balances with other banks	3,765,867	4,512,033
Lendings to financial institutions	11,562,133	6,113,262
Investments - net	199,716,558	176,079,792
Advances - net	262,025,132	219,356,020
Operating fixed assets	7,256,044	6,484,312
Deferred tax assets - net	4,427,535	7,905,981
Financial Derivatives (A.1)	14,865,947	19,354,579
Other assets - net	18,152,867	25,641,447



	2016 Rupees	2015 <b>5 in '000'</b>
A.1 Derivatives (On Balance sheet) A.1 Derivatives (On Balance sheet)		
Interest Rate	-	-
Equity Foreign Exchange and Gold	- 14,865,947	- 19,354,579
Precious Metal (except gold)	14,000,947	19,004,079
Commodities	-	-
Credit Derivatives (protection bought & sold)	-	-
Any other derivatives	-	-
B. Off-Balance Sheet Items excluding derivatives		
Direct Credit Substitutes	6,929,834	3,886,685
Performance-related Contingent Liabilities (i.e. Guarantees)	28,316,171	17,260,882
Trade-related Contingent Liabilities (i.e. Letter of Credits)	26,886,223	16,208,094
Lending of securities or posting of securities as collaterals Undrawn committed facilities (which are not cancellable)	22,596,486	- 6,335,573
Unconditionally cancellable commitments	4,432,773	3,355,250
Commitments in respect of operating leases	.,	-
Commitments for the acquisition of operating fixed assets	27,095	111,537
	89,188,582	47,158,021
C. Commitments in respect of Derivatives		
- Off Balance Sheet Items		
(Derivatives having negative fair value are also included)		
Interest Rate	-	-
Equity Foreign Exchange & gold	- 57,130	- 46,734
Precious Metals (except gold)	-	
Commodities	-	-
Credit Derivatives (protection sold and bought)	-	-
Other derivatives	-	-
Total Derivatives (C)	57,130	46,734
Tier-1 Capital	21,695,423	17,560,432
Total Exposures (sum of A,B and C)	646,773,819	538,842,662
Leverage Ratio	3.35%	3.26%

### 43.2 Market risk

Market risk is the risk that the value of 'on' or 'off' balance sheet positions will be adversely affected by movements in equity and interest rate markets, currency exchange rates and commodity prices.

The Group is exposed to market risk primarily through its trading activities, which are centered in the Treasury and Equity Capital Markets. Market risk exposure also arises from market-making, facilitation of client business and proprietary positions in equities, fixed income and interest rate products and foreign exchange, which exposes Group to interest rate risk, foreign exchange risk and equity price risk.

The Group's market risk management structure consists of Board Risk Management Committee, ALCO, Market Risk Management Committee and independent Enterprise Risk Management unit (ERM). Market risk is an independent risk management function that works in close partnership with the business segments to identify and monitor market risks throughout the Group and to define market risk policies and procedures. ERM unit seeks to facilitate efficient risk/return decisions, reduce volatility in operating performance and provide transparency in reporting the Group's market risk profile to the senior management, the Board of Directors and the SBP.

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interest rate risk for its investing and/or financing activities where any major fluctuation in the market interest rate/yield can affect both the value of the nterest rate risk is the risk that the value of financial instruments will fluctuate due to changes in market interest rates. The Group is exposed to yield/ financial instrument as well as the profitability of the Group. To minimize this risk the Group's Assets and Liabilities Committee (ALCO) keeps a constant watch on the interest rate scenario in the country and on regular intervals reviews pricing mechanism for assets and liabilities of the Group.

# 43.2.1.1 Mismatch of interest rate sensitive assets and liabilities

		Above bearing 10 financial years instruments	
		Over 5 and upto 10 years	
		Over 3 and upto 5 years	
	×	Over 2 and upto 3 years 00	
	Interest ris	Over 1 C and upto 2 years 3 Rupees in '000	
2016	ed to Yield /	<i>ier</i> 3 Over 6 Over 1 ind months and to 6 and upto inths 1 year 2 years Rupees in '00	
	Expos	Over 3 and upto 6 months	
		Over 1 and upto 3 months	
		Upto 1 month	
		Total	
		Effective yield / interest rate	

### **On-balance sheet financial instruments**

### Assets

Cash and balances with treasury banl
Balances with other banks
Lending to financial institutions
Investments - net
Advances - net
Other assets

### Liabilities

4,183,480 84,810

125,662,498

.

1,239,673

950,101

31,325

1,833,119

70,364

14,781,524

12,681,232

35,107,676

16,047,896

32,388,114

11,886,605

241,656,947

110,678,324

519,926,352

(100,798,036)

ī

13,541,851

33,243,232

145,496,070

1,239,673

1,020,465 11,660,767

1,864,444

15,565,282

34,527,917 1,909,903

8,445

7,032,844 44,698,034

1,218,925

14,781,524

12,681,232

35,107,676

16,047,896

32,388,114

11,886,605

64,900,526 460,000 176,296,421

86,720,265

11,562,133 199,784,353 262,025,131 7,032,844

3.95% 5.84% 6.90% 6.26%

1,228,107 1,855,964 11,102,133 10,771,855

35,756,024 3,765,867

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		001 001 1					
Bills payable		4,183,480	1	I	1	1	1
Borrowings	5.92%	39,829,134	16,299,360	8,262,861	2,716,647	10,244,357	I
Deposits and other accounts	3.89%	453,219,740	19,701,014	222,046,907	34,494,517	47,516,620	1,894,701
Sub-ordinated Ioan	6.37%	4,500,000	1	I	4,500,000	ı	1
Liabilities against assets subject to							
finance lease	0.00%	I	1	I	I	1	1
Other liabilities		15,565,282	I	I	I	1	I
		517,297,636	36,000,374	230,309,768	41,711,164	57,760,977	1,894,701
On-balance sheet gap		2,628,716	74,677,950	11,347,179	(29,824,559)	(29,824,559) (25,372,863)	14,153,195
Off-balance sheet financial instruments							
Forward foreign exchange contracts							
- purchase		9,594,732 6 aaz 174	5,636,694 A QEE 344	3,224,360 668 626	632,539 1 363 204	101,139	
- 2000		11,000	++	000,000	104,000,1		
			0 1 0 1 0		Î		

### i. ÷ . 13,541,851 11,660,767 33,243,232 14,153,195 101,139 (25,271,724) (730,665) (30,555,224) 2,555,734 13,902,913 671,350 75,349,300 2,597,558 Total yield / interest risk sensitivity gap Off-balance sheet gap

(100,798,036) 5,226,274

92,482,459 106,024,310 106,024,310

80,821,692

47,578,460

33,425,265

58,696,989

89,252,213

75,349,300

Cumulative yield/interest risk sensitivity gap



### 43.2.2 Foreign exchange risk management

The Group's foreign exchange exposure comprises of forward contracts, purchases of foreign bills, foreign currency cash in hand, balances with banks abroad, foreign currency placements with foreign commercial banks and foreign currency deposits. The Group manages its foreign exchange exposure by matching foreign currency assets and liabilities. The net open position and nostro balances are managed within the statutory limits, as fixed by the SBP. Counter parties limits are also fixed to limit risk concentration.

			2016	
	Assets	Liabilities	Off-balance sheet items	Net foreign currency exposure
			Rupees in '00	0
Pakistan Rupee	, ,	509,627,154	(2,597,558)	29,514,504
United States Dollar	2,715,780	5,467,972	1,240,562	(1,511,630)
Great Britain Pound	371,030	1,026,641	699,540	43,929
Japanese Yen	3,134	841	613,783	616,076
Euro	365,781	1,216,819	647,648	(203,390)
Others	24,365	20,392	(603,975)	(600,002)
	545,219,306	517,359,819	-	27,859,487

### 43.2.3 Equity position risk

Equity position risk arises from exposure to securities that represent an ownership interest in a company in the form of ordinary shares or other equity-linked instruments. The instruments held by the Group that would lead to this exposure include, but are not limited to, the following:

- Shares of listed and unlisted companies
- Preference shares falling on equity criteria
- Equity-based mutual funds

These investments are carried at fair market value with regular revaluations. The Bank prefers to hold long-term exposures for securities held in 'available for sale' category to avoid seasonal or cyclical downfalls in the prices of such securities.

### 43.3 Liquidity risk

**43.3.1** Liquidity risk is the potential for loss to an institution arising from either its inability to meet its obligations or to fund increase in assets as they fall due without incurring unacceptable cost or losses. The Group's ALCO is primarily responsible to ensure adequate maintenance and monitoring of liquidity and minimization of liquidity risk. The Group manages its liquidity risk by continuous monitoring of the maturity profiles of its assets and liabilities, strengthening of its credit recovery procedures by focusing on retail and medium-sized customers and managing open positions through effective treasury operations. Allocation of funds towards various business prepositions and pricing of assets and liabilities of the Group are given significant importance.

43.3.2 Maturities of assets and liabilities - based on expected maturities

2016

	Total	Upto 1 month	Over 1 and upto 3 months	Over 3 and upto 6 months	Over 6 months and upto 1 year	Over 1 and upto 2 years	Over 2 and and upto 3 years	Over 3 and upto 5 years	Over 5 and upto 10 years	Over 10 years
					æ	Rupees in '000				
Assets										
Cash and balances with treasury banks Balances with other banks	35,756,024 3,765,867	35,756,024 3,765,867	1 1	1 1	1 1	1 1	1 1	1 1	1 1	1 1
Lendings to financial institutions Investments - net	11,562,133 199.784.353	11,102,133 7.065.260	460,000 64.060.019	- 11.624.225	- 32.553.407	- 16.410.157	- 35.397.250	- 14.314.764	- 16.916.908	- 1.442.363
Advances - net Orevation fived ascerts	262,025,131	85,720,265	34,199,300	12,570,646 168 867	9,266,265	7,960,147 675 A68	15,733,055 675,468	54,171,599 1 350 036	36,624,020	5,779,834
Deferred tax assets - net Other assets	6,480,256 6,480,256 18,152,867	159,000 7,042,596	318,000 125,280	477,000 107,312	954,000 10,877,679	2,755,000	1,817,256			
	545,219,306	150,667,434	99,275,177	24,948,050	53,989,085	27,800,772	53,623,029	69,837,299	56,918,268	8,160,192
Labortowings Benrowings Deposits and other accounts Sub-protingted Ioan	4,183,480 39,829,134 453,219,740 4 500 000	4,183,480 16,384,170 80,832,836	- 8,262,861 64,092,642 -	- 2,716,647 68,366,786	- 10,244,357 81,066,739 -	- - 33,239,237	- 31,325 32,700,846 -	- 950,101 31,435,377 -	- 1,239,673 30,742,637 4.500,000	- - 30,742,640
Liabilities against assets subject to finance lease			1	'	1	'	1	ı	-	'
Deferred tax liabilities Other liabilities	- 15,627,465	- 4,839,364	- 347,476	- 677,553	- 582,695	- 787,962	- 880,484	- 7,511,931	1 1	1 1
	517,359,819	106,239,850	72,702,979	71,760,986	91,893,791	34,027,199	33,612,655	39,897,409	36,482,310	30,742,640
Net assets	27,859,487	44,427,584	26,572,198	(46,812,936)	(37,904,706)	(6,226,427)	20,010,374	29,939,890	20,435,958	(22,582,448)
share capital Discount on issue of shares	15,551,132 (263,158)									
Reserves Share deposit monev	1,300,673 7.000.000									
Accumulated losses	663,927									
	24,252,574									
Surplus on revaluation of assets - net of tax	3,606,913									
	27,859,487									

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based o
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liabilities
and
assets a
of
Maturities
43.3.4 N

						2016				
	Total	Upto 1 month	Over 1 and upto 3 months	Over 3 and upto 6 months	Over 6 months and upto 1 year	Over 1 and upto 2 years	Over 2 and and upto 3 years	over 3 and upto 5 years	Over 5 and upto 10 years	Over 10 years
					æ	Rupees in '000	0			
Assets										
Cash and balances with treasury banks Balances with other banks	35,756,024 3,765,867	35,756,024 3,765,867		1 1		1 1		1 1		1 1
Lendings to financial institutions Investments - net	11,562,133 199.784.353	11,102,133 7.065.260	460,000 64.060.019	- 11.624.225	- 32.553.407	- 16.410.157	- 35.397.250	- 14.314.764	- 16.916.908	- 1.442.363
Advances - net Onerating fixed asserts	262,025,131 7 692 675	85,720,265	34,199,300 112,578	12,570,646 168 867	9,266,265	7,960,147 675 468	15,733,055 675,468	54,171,599 1 350 936	36,624,020	5,779,834 937 995
Deferred tax assets - net Other assets	6,480,256 6,480,256 18,152,867	159,000 7,048,201	318,000 318,000 119,675	477,000 107,312	954,000 954,000 10,877,679	2,755,000	1,817,256			
- Ishilkise	545,219,306	150,673,039	99,269,572	24,948,050	53,989,085	27,800,772	53,623,029	69,837,299	56,918,268	8,160,192
Bills payable Borrowings	4,183,480 39,829,134	4,183,480 16,384,170	- 8,262,861	- 2,716,647	- 10,244,357	1 1	- 31,325	- 950,101	- 1,239,673	1 1
Deposits and other accounts Sub-ordinated loan	453,219,740 4,500,000	342,145,255 -	17,978,685 -	37,624,149 -	50,324,102 -	2,496,600 -	1,958,209 -	692,740 -	- 4,500,000	1 1
Liabilities against assets subject to finance lease Deferred tax liabilities	1 1	1 1		1 1	1 1	1 1		1 1		1 1
Other liabilities	15,627,465	4,839,364	347,476	677,553	582,695	787,962	880,484	7,511,931	1	T
	517,359,819	367,552,269	26,589,022	41,018,349	61,151,154	3,284,562	2,870,018	9,154,772	5,739,673	I
Net assets	27,859,487	(216,879,230)	72,680,550	(16,070,299)	(7,162,069)	24,516,210	50,753,011	60,682,527	51,178,595	8,160,192
Share capital	15,551,132									
Discount on issue of shares Reserves	(263,158) 1 300 673									
Share deposit money Accumulated losses	7,000,000 663,927									
	24,252,574									
Surplus on revaluation of assets - net of tax	3,606,913									
	27,859,487									



### 43.4 Operational risk

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people and system or from external events. The Group cannot expect to eliminate all operational risks, but through a control framework and by monitoring and responding to potential risks, the Group is able to manage operational risk. Controls include effective segregation of duties, access, authorization and reconciliation procedures, staff education and appraisal procedures, including the use of internal audit. The Group has established a comprehensive business continuity plan to deal with the risk of financial loss and damage to reputation arising from operational risk factors.

### 44. DATE OF AUTHORIZATION FOR ISSUE

These consolidated financial statements were authorized for issue on March 29, 2017 by the Board of Directors of the Group.

### 45. GENERAL

- **45.1** The Board of Directors in its meeting held on March 29, 2017 has approved issuance of ordinary shares to be offered as right shares at Rs. 12.00 per share inclusive of Rs. 2.00 per share as premium in the ratio of 70 right shares for every 100 ordinary shares.
- **45.2** These consolidated financial statements have been prepared in accordance with the revised forms of annual financial statements of commercial banks issued by SBP vide BSD Circular No. 04 dated 17 February 2006 and other circulars issued from time to time.
- **45.3** Figures have been rounded off to the nearest thousand rupees.
- **45.4** Corresponding figures have been re-arranged and re-classified wherever necessary, for the purpose of comparison. However no significant reclassification has been made.

Re-classified from	Re-classified to	Rupees in '000
Cash and Balances with Treasury Banks With State Bank of Pakistan (SBP) in: - Foreign currency deposit account: - Non remunerative	Cash and Balances with Treasury Banks With State Bank of Pakistan (SBP) in: - Foreign currency deposit account: - Remunerative	106,102
Balance with other Banks In Pakistan - Current account	Balance with other Banks In Pakistan - Deposit account	1,000,000

Director

Director



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### ISLAMIC BANKING BUSINESS

The group has started Islamic banking operations in the year 2013. As at close of the December 31, 2016, The group is operating 48 Islamic banking branches and 02 sub Islamic banking branches (2015: 48 Islamic banking branches) were operating.

### Statement of Financial Position

As at December 31, 2016

	Note	2016 Rupees	2015 in '000'
ASSETS			
Cash and balances with treasury banks Balances with other banks Due from financial institutions Investments Islamic financing and related services Operating fixed assets Deferred tax assets Other assets <b>TOTAL ASSETS</b>	A-I.1	2,302,273 1,755,658 5,100,000 5,512,287 8,936,749 258,109 - 251,092 24,116,168	1,201,923 1,217,344 500,000 5,629,443 4,547,562 214,912 - 436,476 13,747,660
		21,110,100	10,1 11,000
LIABILITIES Bills payable Due to financial institutions Deposit and other accounts - Current accounts - Saving accounts - Term deposits - Others - Deposits from financial institutions - remunerative - Deposits from financial institutions - non-remunerative Due to head office Other liabilities		227,700 - 6,126,472 14,680,150 813,678 225,814 - - 684,727 62,053 22,820,594	46,533 - 4,709,967 6,477,449 957,062 165,364 - - 433,058 348,040 13,137,473
NET ASSETS		1,295,574	610,187
REPRESENTED BY Islamic banking fund Reserves Unappropriated profit Surplus on revaluation of assets		1,000,000 - 230,200 1,230,200 65,374	500,000 - 109,629 609,629 558
		1,295,574	610,187
Remuneration to shariah advisor / board		5,144	2,807
CHARITY FUND Opening balance Additions during the year Payments / utilization during the year Closing balance		1,871 533 (1,871) 533	- 3,318 (1,447) 1,871

### Annexure I

### Islamic Banking Business Profit and Loss Account

For the year ended December 31, 2016

	2016 Rupees	2015 in '000'
ASSETS		
Profit/return earned on financing, investment and placements Return on deposits and other dues expensed	1,117,781 385,966	735,760 238,396
Net spread earned	731,815	497,364
Provision against non-performing advances Provision against consumer financings Provision for diminution in the value of investments Bad debts written off directly		
	-	-
Income after provisions	731,815	497,364
Other Income		
Fee, commission and brokerage income Dividend income Income / (loss) from dealing in foreign currencies Gain on sale and redemption of securities Unrealized (loss) / gain on revaluation of investments classified as held for trading Other income	29,751 - 99 - 23,541	28,384 - (455) - - 39,130
Total other income	53,391	67,059
Other expenses	785,206	564,423
Administrative expenses Other provisions/write offs/reversals Other charges	664,521 - 114	510,213 - 17
Total other expenses	664,635	510,230
Extra ordinary / unusual items	120,571 -	54,193 -
Profit before taxation	120,571	54,193



### Islamic Banking Business Cash Flow Statement

For the year ended December 31, 2016

	2016 Rupees	2015 <b>5 in '000'</b>
CASH FLOWS FROM OPERATING ACTIVITIES Profit before taxation Less: Dividend income	120,571 -	54,193 -
Adjustments for: Depreciation / amortization - own assets Depreciation on ijarah assets under IFAS - 2 Amortization of (discount) / premium on Government securities	120,571 70,547 80,077 2,732 153,356	54,193 41,260 56,670 37,344 135,274
(Increase) / Decrease in operating assets: Lendings to financial institutions Advances - net Others assets - net	273,927 (4,600,000) (4,469,264) 185,384	189,467 3,529,000 (3,005,158) (311,147)
Increase / (Decrease) in operating liabilities: Bills Payable Deposits and other accounts Other liabilities	(8,883,880) 181,167 9,536,272 (34,318) 9,683,121	212,695 (16,596) 4,728,027 476,347
Income tax paid	1,073,168	5,187,778 5,589,940 -
Net cash flow from operating activities CASH FLOWS FROM INVESTING ACTIVITIES Net investments in available for sale securities Investments in aparating fixed agents	1,073,168	5,589,940
Investments in operating fixed assets Net cash flow from / (used in) investing activities CASH FLOWS FROM FINANCING ACTIVITIES	(113,744) 65,496	(155,765) (4,190,406)
Increase in Islamic banking funds	500,000	-
Net cash flow from financing activities Net increase in cash and cash equivalents Cash and cash equivalents at beginning of the year Cash and cash equivalents at end of the year	500,000 1,638,664 2,419,267	- 1,399,534 1,019,733
Cash and cash equivalents at end of the year	4,057,931	2,419,267

### Notes to the Annexure I

Annexure I

		2016 Rupees	2015 <mark>s in '000'</mark>
A-I.1	Islamic financing and related assets		
	Against murabaha Against diminishing musharaka Against ijarah Against Istisna Against Running Musharika	1,009,083 4,618,083 517,073 1,141,510 1,651,000	1,161,148 2,709,553 393,861 283,000
		8,936,749	4,547,562
A-I.1.1	Islamic mode of financing		
	Financings/Investments/Receivables Advances Assets/Inventories	7,299,500 1,319,639 317,610	2,841,280 1,694,282 12,000
		8,936,749	4,547,562
A-I.1.2	Against murabaha Financings/Investments/Receivables Advances Assets/Inventories	921,119 74,964 13,000	1,055,148 106,000
		1,009,083	1,161,148
A-I.1.3	Diminishing musharakah		
	Financings/Investments/Receivables Advances Assets/Inventories	4,119,672 498,411 -	1,284,352 1,425,201 -
		4,618,083	2,709,553
A-I.1.4	Against ijarah		
	Financings/Investments/Receivables Advances Assets/Inventories	497,009 20,064 -	230,780 163,081 -
		517,073	393,861
A-I.1.5	Against Istisna		
	Financings/Investments/Receivables Advances Assets/Inventories	110,700 726,200 304,610 1,141,510	271,000 - 12,000 283,000
A-I.1.6	Against Running Musharika		,
	Financings/Investments/Receivables Advances Assets/Inventories	1,651,000 - -	-
		- 1,651,000	-



### Annexure I

A-I.2 BOP TAQWA Islamic Banking Division is maintaining following pools for profit declaration and distribution.

i) General Pool ii) Special Pool-I iii) Special Pool-II iv) Special Pool-III v) Special Pool-IV

### A-1.2.1 General Pool

The General Pool comprises of depositor's funds, Equity inclusive of Current Account Holders and Mudaraba Placements from BOP Head Office. The Bank acts as Manager (Mudarib) and invests the funds in Shariah Compliant modes of financings, Investments and Placements. The profit of the Pool is calculated on all the remunerative assets booked by the Bank and is shared amongst the members of the pool on pre-defined mechanism based on weightages announced before the profit calculation period.

The distributable profit of the pool is finalized after deduction of direct expenses only while indirect expenses including administrative and general expenses are borne by BOP-IBD as Mudarib.

### a) Weightages for distribution of profit in general pool

Profit is calculated on daily product basis and paid as per pre defined weightages.

While considering weightages emphasis is given to the quantum, type and the period of risk assessed by following factors:

- Contracted period, nature and type of deposit/ fund
- Payment cycle of profit on such deposit/ fund, i.e. monthly, quarterly or on maturity
- Magnitude of risk

### b) Identification and allocation of pool related income & expenses

The distributable profit of the pool is finalized after deduction of direct expenses only while indirect expenses including administrative and general expenses are borne by BOP-IBD as Mudarib.

### c) Parameters associated with risk and rewards

Following are the consideration attached with risk & reward of general pool:

- Period, return, safety, security and liquidity of investment
- Financing proposals under process at various stages and likely to be extended in the near future.
- Expected withdrawals of deposits according to the maturities affecting the deposit base.
- Maturities of funds obtained from Principal Office, Islamic Banking Institutions and Shariah compliant organizations as regulated in Pakistan.
- Element of Risk attached to various types of investments.
- SBP rules & Shariah Clearance.

### A-1.2.2 Special Pools

The Special Pools comprises of depositor's funds and Bank's Participation as Equity. The Bank acts as Manager (Mudarib) and invests the funds in Shariah Compliant modes of financings, Investments and Placements. The profit of the Pool is calculated on all the remunerative assets booked by the Bank and is shared amongst the members of the pool on pre-defined mechanism based on weightages announced before the profit calculation period.

### Annexure I

The distributable profit of the pool is finalized after deduction of direct expenses only while indirect expenses including administrative and general expenses are borne by BOP-TAQWA as Mudarib.

### a) Weightages for distribution of profit in special pools

Profit is calculated on daily product basis and paid as per pre defined weightages.

While considering weightages emphasis is given to the quantum, type and the period of risk assessed by following factors:

- Contracted period, nature and type of deposit/ fund.
- Payment cycle of profit on such deposit/ fund, i.e. monthly, quarterly or on maturity
- Magnitude of risk

### b) Identification and allocation of pool related income & expenses

The distributable profit of the pool is finalized after deduction of direct expenses only while indirect expenses including administrative and general expenses are borne by BOP-IBD as Mudarib.

### c) Parameters associated with risk and rewards

Following are the consideration attached with risk & reward of general pool:

- Period, return, safety, security and liquidity of investment
- Financing proposals under process at various stages and likely to be extended in the near future.
- Expected withdrawals of deposits according to the maturities affecting the deposit base.
- Maturities of funds obtained from Principal Office, Islamic Banking Institutions and Shariah compliant organizations as regulated in Pakistan.
- Element of Risk attached to various types of investments.
- SBP rules & Shariah Clearance.

A-I.3 Avenues / Sectors of economy / business where Mudaraba based deposits have been deployed:

	2016 Rupees	2015 s in '000'
Federal and provincial governments Due from GOP-Bai Muajjal Ijara sukuk Transport, storage, logistics and communication Manufacturing and Trading of food items Manufacture of pesticides and other agro-chemical product Power Generation Manufacture of paper, paperboard and products thereof Consumer Car Ijarah Textile Composite / Other Cement & Allied Iron & Steel Industry Rubber / Plastic Products etc. Others	1,651,000 2,860,400 406,023 293,338 64,491 5,711,736 284,045 14,082 216,528 805,789 482,310 199,200 8,263,865	792,000 5,791,920 125,558 426,109 37,000 4,500 1,783,024 150,000 7,500 - - - - - - 3,064,773
	21,252,807	12,182,384



### A-I.4 Charging expenses

The direct expenses are being charged to the pool, while indirect expenses including the establishment cost is being borne by BOP IBD as Mudarib. The direct expenses to be charged to the pool may include cost of sales of inventories, insurance / Takaful expenses of pool assets, stamp fee or documentation charges, brokerage fee for purchase of securities/commodities etc.

### **Provisions**

No provision was made in the year 2016.

### A-I.5 Mudarib share (in amount and percentage of distributable income):

	2	2016	20	015
	Rupees in '000'	Percentage %	Rupees in '000'	Percentage %
Rabbul Mal Mudarib	398,226 283,763	58% 42%	221,279 160,107	58% 42%
Distributable income	681,989	100%	381,386	100%

### A-I.6 Amount & percentage of mudarib share transferred to depositors through Hiba:

	2016 Rupees	2015 s in '000'
Mudarib share	283,763	160,107
Hiba	18,139	74,616
<mark>Hiba percentage of mudarib share</mark>	6.39%	46.60%

This is not a special Hiba as such. This Hiba has been distributed across the board to all the investment account holders.

### Profit rate earned vs. profit rate distributed to the depositors during the year:

	2016	2015
Profit rate earned	6.67%	7.91%
Profit rates distributed to depositors	3.00%	4.14%

### Annexure II

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Numbe	Number of shares	Name of company/modaraba	ŏ	Cost	Marke	<b>Market Value</b>	(where a	(where available)
2016	2015		2016 201 Rupees in '000	2015 in '000	2016 Rupees	2016 2015 Rupees in '000	2016	2015
		Held for trading:						
I	210,000	Allied Bank Limited	ı	21,173	I	19,795	I	AA+,A1+
I	160,000	Nishat Mills Limited	I	16,015	I	15,179	ı	AA,A1+
1 1	3,000,000 100,000	Hum Network Limited United Bank Limited	1 1	44,977 16,246	1 1	39,420 15,495		A+,A1 AA+,A-1+
			•	98,411	•	89,889		
		Available for sale:						
70,500	70,500	(Colony) Sarhad Textile Mills Limited	16	16		'		·
I	5,559,627	Abdullah Shah Ghazi Sugar Mills Limited	ı	28,079	I	55,596		ı
98,000	98,000	Accord Textile Mills Limited	59	59	I	I	ı	ı
9,010,917	9,010,917	Agritech Limited	315,381	315,381	114,258	84,252	ı	
8,000	46,341	AI-Abid Silk Mills Limited	291	1,930	112	933	I	ı
1,999,500	2,000,000	Allied Bank Limited	219,945	220,000	238,360	188,520	AA+,A1+	AA+,A1+
4,500	4,500	Amazai Textile Mills Limited	0	0	I	I	ı	ı
9,000	109,000	Asim Textile Mills Limited	24	283	81	665	·	ı
25,000		Askari Bank Limited	480	12,865	624	12,501	AA+,A1+	AA,A-1+
77,500	167,500	Baluchistan Particle Board Limited	85	184	ı	ı	ı	ı
137,500	230,000	Burshane LPG (Pakistan) Limited	6,675	11,166	9,280	18,009		·
1	-	Crescent Jute Products Limited	•	206	ı	507	ı	ı
15,000	15,000	Dadabhoy Construction Technology Limited	26	26	I	I	I	ı
50,000	50,000	Data Textile Limited	14	21	25	25	I	ı
86,400	I	Dawood Hercules Fertilizer Limited	12,573	I	12,470	I	I	ı
151,339	151,339	English Leasing Limited	168	168	I	I	ı	ı
45,000	-	Engro Corporation Limited	13,936	40,311	14,224	34,924	AA,A1+	AA,A1+
1	75,000	Engro Foods Limited	I	11,330	ľ	10,994	A+	A+
720,000	27	Engro Fertilizer Limited	56,811	24,991	48,946	22,715	AA-,A1+	AA-,A1+
4,900		Fateh Industries Limited	29	29	ı	ı	ı	
4,975	4.975	Faten Textile Mills Limited	1.741	1.741	1	•	ı	ı

le)																												
(where available)	2015			ı	- AAA,A-1+	AA+,A1+				I	ı		ı	I	AAA,A1+	I	I	AAA, A-1+	A+,A-2	AA,A1+	A+,A1	AAA,A-1+	A,A1	I	AA	I	I	1 1
(where	2016	- AA,A1+ -		I	- AAA,A-1+	AA+,A1+		ı	ı	I	ı	- 44+ 4-1+		ı	AAA,A1+		ı	AAA,A1+	I		A+,A1		A+,A1		AA	I	I	1 1
Market Value	2015 in '000	31,608 57,810 26	71,932	611	4,002	21,756		'		CV	'		ı	29,702	21,685	I	I	I	10,349	14,231	35,107	86,480	32,834	I	22,256	14	21,132	289 289
Marke	2016 201 Rupees in '000	23,044 83,496 -	159,848 -	389	1 1	49,913		'	'	CI	I	- 50 100		I	I	I	I	10,709	66,576	I	89,117	I	28,512	I	I	23	430	430
Cost	.016 2015 Rupees in '000	35,552 62,995 39	164,942 239	2,067	4,104	25,624	57 79	207	34	N	2,820	35	121	30,842	22,571	43	211	ı	10,958	16,607	38,452	102,160	37,941	0	22,578	က ·	24,454	602 602
Ö	2016 Rupees	24,221 98,123 -	164,942 239	2,067	11,537 -	43,372	57 70	207	34	CI	2,820	35 63 530	121	I	I	43	211	10,682	65,841	I	77,587	ı	29,540	0	1	က	430	Ω'
Name of company/modaraba		Fauji Fertilizer Bin Qasim Limited Fauji Fertilizer Company Limited Fazal Textile Mills Limited	First Punjab Modaraba Globe Textile Mills Limited	Gulistan Spinning Mills Limited	Gullstan lextile Mills Limited Habib Bank Limited	Habib Metropolitan Bank Limited	Hajra Textile Mills Limited Hakkim Textila Mills Limited	Hashmi Can Company Limited	Ittefag Textile Mills Limited	J. A. Textile Mills Limited	Javed Omer Vohra And Company Limited	Kaytex (Saleem Denim Industries Limited) Kot Addu Dower Company Limited	Leiner Pak Gelatine Limited	Lucky Cement Limited	MCB Bank Limited	Medi Glass Limited	Moonlite (Pak) Limited	National Bank Of Pakistan Limited	Nishat Chunian Power Limited	Nishat Mills Limited	Nishat Power Limited	Oil & Gas Development Company Limited	Pak Elektron Limited	Pak Ghee Industries Limited	Pakistan Reinsurance Company Limited		Pakistan Telecommunication Company Limited	Parkistan robacco Corriparty Linnied Pangrio Sugar Mills Limited
Number of shares	2015	600,000 490,000 191	13,320,694 14.500	277,500	470,000 20,000	714,000	90,000 55,500	34,500	35,500	434	361,097	34,700 -	4.837	60,000	100,000	63,000	20,500	I	188,000	150,000	654,000	737,000	525,000	12,500	657,500	26	1,281,500	300 100,365
Numbe	2016	450,000 800,000	13,320,694	277,500	4/U,UUU -	1,349,000	90,000 55 500	34,500	35,500	434	361,097	34,700 750.000	4,837		I	63,000	20,500	143,000	1,200,000	I	1,390,500	I	400,000	12,500	I	26	25,000	



				2001				•	
2016	2015		2016 Rupee	2016 2015 Rupees in '000	2016 Rupee	2016 2015 Rupees in '000	2016	2015	Annexure II
35,000	35,000	Service Industries Textile Limited	26	26	ı	,	ı		
	289,000	Service Fabrics Limited	I	72	9	I	ı	ı	
	1,300	Service Industries Limited	I	405	I	1,105	ı	ı	
74,900 7	74,900	Shahpur Textile Mills Limited	22	22	13	13	ı	ı	
127,546 16	166,546	Shahtaj Sugar Mills Limited	10,076	13,157	21,110	11,293	ı	ı	
141,650 18	183,201	Siemens (Pakistan) Engineering Company Limited	191,102	247,159	200,380	164,881	ı	ı	
23,500	23,500	Siftaq International Limited	24	24	I	ı	ı	ı	
94,300	94,300	Sunshine Cloth Limited	29	29	I	ı	ı	ı	
	125,000	Sui Southern Gas Company Limited	ı	5,231	ı	4,669	A1,A1	ı	
301,500 30	301,500	Taj Textile Mills Limited	139	139	ı	ı	ı	ı	
-	70,063	Tri-star Polyester Limited	ı	80	I	98 0	ı	ı	
500	500	Trust Modaraba	9	9	က	0	BBB-,A-3	ı	
- 52	520,000	United Bank Limited	ı	82,269	ı	80,574	AAA,A-1+	AAA,A-1+ AA+, A-1+	
4,936,056 4,29	4,296,556	Zephyr Textiles Limited	44,889	39,968	64,418	30,078	ı	ı	
			1,470,306	1,675,256	1,295,899	1,184,514			
			1,470,306	1,773,667	1,295,899	1,274,403			1

### Preference shares of listed companies 2

Numt	Number of shares	Name of company	0	Cost	Market	Market Value	нацпд (where available)	Haung e available)
2016	2015		2016 Rupees	2016 2015 Rupees in '000	2016 Rupees in	016 2015 Rupees in '000	2016	2015
1,545,397	,545,397 1,545,397 7 500 000	Azgard Nine Limited	15,454	15,454	ı		ı	ı
	1, 200,000	Shakarganj Milis Limited	' 100	10,000	I	72,000	ı	ı
32,499,661 32,499,661	32,499,661	Agritech Limited*	324,997	324,997	I	97,499	ı	ı
			340,451	415,451	ı	120,149		



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THE BANK OF PUNJAB

Particulars	Non	Nominal value per share	Profit rate per annum	Profit	Profit payment	Redemption terms	
Azgard Nine Limited	ted	10	Fixed dividend at 8.95% per annum to be declared within 3-months of close of financial year on a cumulative basis.		Annually	50% of the issue amount at the end of 5th year of issuance/ allotment and remaining 50% at the end of 6th year subject to the provisions of Section 85 of the Companies Ordinance, 1984.	year % at ns of 984.
Shakarganj Mills Limited	mited	0	Preferred right of dividend at 8.50% per annum on a cumulative basis.		Annually	Principal will be redeemed at the end of 5th year from the issue date. Conversion option is exercisable at the end of every financial year from the date of issue at the option of holder in whole or in part or convertible by the Company in whole or part through tender. Conversion is set in the ratio of 167 ordinary shares for every 1,000 preference shares at face value of Rs. 10 each.	f 5th on is year der in pany is set ,000
Agritech Limited		10	Fixed dividend of 11.00 % per annum on annual basis by the company on a cumulative basis.		Annually	The company will have the option to redeem the preference shares in full or in part with in ninety days after the expiry of the each anniversary of the completion date by giving at least thirty days notice. Preference shares can be converted in to ordinary shares from the fifth anniversary of the completion date.	n the inety days lin to of the
3 Ordinary	r shares of	Ordinary shares of unlisted company	ompany				
Number of shares 2016 2015	of shares 2015	Name	Name of company	Cost 2016 201 Rupees in '000	2015 2000	Break up Value         (where available)           2016         2015         2015           Rupees in '000         2015         2015	<b>lable)</b> 2015

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Al Baraka Bank (Pakistan) Limited (Chief Executive Officer: Shafqaat Ahmed)

2,000,000 2,000,000

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Rating (where available)	2015		Ω	Ω	Δ	Ω	I	I	ı	ı	Ω	Δ	-AA-	-AA-	ı	·	·	BBB-		A	ı	ı	I	-A	A	A	ı	I	I	ı	·
Rating (where ave	2016	ı	·		•	,	,	,	ı	ı	,	ı	-AA-	-AA-	•	•	•	BBB-	ı	ı	AAA	ı	,	·	A+	A+	,	,	,	ı	AAA
Carrying Value	016 2015 Rupees in '000		'	'	·	ı	53	I	I	ı	ı	'	49,880	10,700	1	46,502	48,832	110,000	323	33,800	ı	ı	I	187,500	9,769	454,492	74,312	9	I	I	257,143
Carryin	2016 Rupees	I	ı	1	ı	I	I	379,099	I	I	I	I	33,247	7,756	I	47,387	I	70,000	ľ	I	2,600,000	I	I	142,856	I	288,868	60,377	I	I	I	214,286
st	<b>16</b> 2015 Rupees in '000	1,430,767	7,465	38,449	9,569	31,429	53	I	7,500	160,000	182,140	229,798	49,880	10,700	20,000	46,502	48,832	110,000	323	33,800	ı	17,798	10,064	187,500	9,769	454,493	74,312	9	15,014	11,893	257,143
Cost	2016 Rupee	1,430,767	7,465	38,449	9,569	31,429	I	379,099	7,500	160,000	182,140	229,798	33,247	7,756	20,000	47,387	ı	70,000	1	ı	2,600,000	17,798	10,065	142,856	ı	288,868	60,377	I	15,014	11,893	214,286
Nominal value per certificate Name of company		Agnitech Limited - PPTFC	Agritech Limited - PPTFC V	Agritech Limited - Sukuk		Agritech Limited - TFC III	AI-Abbas Sugar Mills Limited	Al-Arabia Sugar Mills Limited	AI-Zamin Leasing Corporation Limited	Arzoo Textile Mills Limited	Azgard Nine Limited PPTFC-VI	Azgard Nine Limited TFC-IV	Bank Alfalah Limited	Bank Al-Falah-Fixed	Dewan Cement Limited (Pre IPO Investment)	Eden Housing (Sukuk)	Engro Chemical Pakistan Limited	Independent Media Corporation	Jahangir Siddiqui & Company	Maple Leaf Cement Factory Limited	D Neelam Jhelum Hydropower Limited	New Allied Electronics Industries (Pvt) Limited			Pak Elektron Limited - Sukuk (1 st Issue)		Pakistan International Airlines (PIA)	Pakistan Mobile Communication Limited		Security Leasing -Sukuk (2nd Issue)	Wapda Hydroelectric (Neelum Jhelum)
nal erti	1																														
	Rupees in '000	2	5			5	5	5	5			2	5			2	2	5		Q	10	2	2	5				2	5	2	Ð
Nomi Number of certificate per c		293,000	1,493 5	8,516 5		7,000 5	6,000 5	-	7,000 5	32,000 5	36,428 5	106,000 5	10,000 5	2,000 5	8,000 5		12,521 5			23,951 5	- 100	18,000 5	64,000 5	50,000 5	8,000 5		14,874 5	300 5	15,000 5	10,000 5	60,000 5

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Annexure II

Annexure II

Other particulars of unlisted TFCs are as follows:

Particulars	Mark-up rate per annum	Mark-up payment	Redemption terms
Agritech Limited - PPTFC	6 months KIBOR + 1.75 %	Semi-annually	In 13 unequal semi annual installments starting from July 14, 2013 and ending on July 14, 2019.
Agritech Limited - PPTFC V	11 % per annum	Semi-annually	A bullet repayment of principal at the maturity of PPTFCs which is due on January 01, 2017.
Agritech Limited - Sukuk	6 months KIBOR + 2.00 % without any floor or cap	Semi-annually	The principal redemption of these certificates is structured to be in 15 unequal semi annual installments. First two installments were just token payments due on July 31, 2010 and August 31, 2010 which have been paid, remaining installments are starting from August 06, 2013 and ending on August 06, 2019.
Agritech Limited - TFC I	6 month KIBOR +1.75%	Semi-annually	In 13 unequal installments starting from November 29, 2013 and ending on November 29, 2019.
Agritech Limited - TFC III	3 months KIBOR + 3.25%	Quarterly	In 26 unequal installments starting from September 01, 2013 and ending on December 01, 2019.
Al-Abbas Sugar Mills Limited	6 month KIBOR +1.75%	Semi-annually	TFC will be redeemed in 10 equal bi-annual installments of Rs.75 million each commencing from May 2009.
Al-Arabia Sugar Mills Limited	6 months KIBOR + 0.2 % p.a.	Semi-annually	Bi Annual installments depending upon GP Margin (Max annual 219.740M & Min annual 100M) with a grace period of 18 months from Dec.31,2016. If GP Margin is < 3.59% Inst. Amount PKR 50M and If GP Margin is > 3.59% Inst. Amount PKR 109.870M.
Al-Zamin Leasing Corporation Limited	Floating cut-off yield of last successful SBP auction of 5-year PIBs+200 bps.Floor 12% & Cap 15.75%	Semi-annually	Principal to be redeemed in 10 equal semi-annual installments commencing from the 6th month of issue date. Callable anytime in full after 18th month of issue.
Arzoo Textile Mills Limited	6 months KIBOR + 2.00 % for the first two year and 6 months KIBOR + 175 bps for the remaining period without any floor or cap	Quarterly	In ten equal semi-annual installments starting from 18th month from the draw down date.
Azgard Nine Limited PPFTC VI	NI	ĨZ	In seven unequal semi annual installments starting from March 31, 2014 and ending on March 31, 2017.
Azgard Nine Limited TFC-IV	6 months KIBOR + 1.25 %	Semi-annually	In nine semi annual installments starting from December 04, 2013 and ending on December 04, 2017.



Particulars	Mark-up rate per annum	Mark-up payment	Annexure II Redemption terms
Bank Al-Falah Limited	6 months KIBOR + 2.50 %with a Floor of 7.00% . and Cap of 20.00%	Semi-annually	0.56% of principal in the first 84th month and remaining principal in four equal quarterly installments of 24.86% each starting from 87th month from the issue date.
Bank Al-Falah- Fixed	Floating rate of return at Base Rate (6 months KIBOR)+2.50% p.a.	Semi-annually	3-equal semi annual installments commencing 84th month after the issue date.
Dewan Cement Limited (Pre IPO Investment)	6 months KIBOR + 2 % p.a.	Semi-annually	9- equal semi annual installments starting from the twenty fourth month of the issue.
Eden Housing (Sukuk)	6 months KIBOR + 300 bps with a Floor of 12.00% . and Cap of 20.00%	Semi-annually	Not less than 8 consecutive semiannual units, the first such unit falling due not later than 18th months from last drawdown.
Engro Chemical Pakistan Limited	6 months KIBOR + 1.55 % without any floor or cap	Semi-annually	0.28% of principal in the first 84th month and remaining principal in two equal semi-annual installments of 49.86% each starting from 90th month from the issue date.
Independent Media Corporation	3 months KIBOR +3.00 %	Quarterly	Principal to be repaid in 20 quarterly installments starting from 05-11-2013.
Jahangir Siddiqui & Company	6 months KIBOR +1.7%	Semi-annually	TFC has a tenor of six years i-e 2007-2013 with a call option exercisable by the company any time after one year on a coupon date by giving 30 days notice at a premium of 1.00% on the outstanding face value.
Maple Leaf Cement Factory Limited	3 months KIBOR + 100 bps without any floor or cap	Quarterly	In thirty six quarterly installments with first installment due on 01 March 2010.
Neelam Jhelum Hydropower Limited	6 months KIBOR + 1.13 % p.a.	Semi-annually	Equal semi annual installments starting from the 30TH month of the issue.
New Allied Electronics Industries (Pvt) Limited	3 months Kibor + 2.20 % with floor of 7% and Cap of 20%	Semi-annually	Maturity date is November 01, 2012.
New Allied Electronics Industries (Pvt) Limited Sukuk	3 months Kibor + 2.20 %	Semi-annually	Based on diminishing musharaka mechanism with maturity in December 2012.
Pak Elektron Limited - PPTFC	3 months KIBOR (ask) + 3.00 % without any floor or cap	Semi-annually	In quarterly installments with first installment due on 30 June 2013.

Annexure II	28	30	bu	rst Jal	E	E	ıts
Ann	nt due on	nt due on	nd remaini ts of 14.13 ue date.	ly in the fi semi ann	starting fro	starting fro	l installmer
Redemption terms	In quarterly installments with first installment due on 28 June 2013.	In quarterly installments with first installment due on 30 June 2013.	15.2% of principal in the first 48th month and remaining principal in six equal semi-annual installments of 14.13% each starting from 54th month from the issue date.	0.02% of principal redeemed semi-annually in the first 48 months and remaining amount in 6 semi annual installments.	Up to eight equal semi-annual installment starting from 18th month from first drawdown date.	In eight equal semi-annual installments starting from 18th month.	Principal to be repaid in 14 equal semi annual installments starting from 27-03-2015.
Mark-up payment	Quarterly	Quarterly	Semi-annually	Semi-annually	Semi-annually	Semi-annually	Semi-annually
Mark-up rate per annum	3 months KIBOR (ask) + 1.25 % with a Floor of 10.00% and Cap of 25.00%	3 months KIBOR (ask) + 1.00 % with a Floor of 8.00% and Cap of 16.00%	SBP discount rate + 0.50 % with a Floor of 8.00% and Cap of 12.50%	6 months KIBOR + 2.85 %	Ī	Σ	6 months KIBOR +1.00 %
Particulars	Pak Elektron Limited - Sukuk (1st Issue)	Pak Elektron Limited - Sukuk (2nd Issue)	Pakistan International Airlines (PIA)	Pakistan Mobile Communication Limited	Security Leasing - Sukuk (2nd issue)	Security Leasing - Sukuk (1st Issue)	Wapda Hydroelectric (Neelum Jhelum)



Annexure II

# 6 Federal government securities

		Cost	Mar	Market Value
	2016 Rupe	<b>16</b> 2015 Rupees in '000	2016 Rupee	<b>16</b> 2015 Rupees in '000
Held for trading:				
Market treasury bills	23,298,833	I	23,297,657	I
Available for sale:				
Market treasury bills	90,811,084	73,644,344	90,815,050 73,682,397	73,682,397
Pakistan investment bonds	75,221,988	76,338,624	76,256,460	78
Government of Pakistan ijara sukuk bonds	2,885,472	200,004	2,912,287	200,862
	168,918,544	<b>168,918,544 150,182,972 169,983,797 152,055,438</b>	169,983,797	152,055,438
	192,217,377	<b>192,217,377 150,182,972 193,281,454 152,055,438</b>	193,281,454	152,055,438

Annexure III

# STATEMENT SHOWING WRITTEN - OFF LOANS OR ANY OTHER FINANCIAL **RELIEF OF FIVE HUNDRED THOUSAND RUPEES OR ABOVE PROVIDED DURING THE YEAR ENDED DECEMBER 31, 2016**

rectors Father's/husband's Branch name Region name	Name of individuals/partners/directors Father's/husband's Branch name Region with CNIC No.	Father's/husband's Branch name Region name	Region		Outstan	utstan	ding liabiliti	Outstanding liabilities at beginning of year Interest/mark-up	ing of year		Principal written off	Interest /mark-up /other charges	Interest /mark-up written-off	Other financial relief provided	Total
with CNIC No. name		name				Principal	Interest/mark-up /other charges capitalized	Interest/ mark-up	Others	Total		capitalized written-off		provided	
								•		ä	Rs in '000				
Kohinoor Mills Ltd. Asad Fayyaz Shiekh Wuhammad Fayyaz Shiekh 02 - Main Branch B-KM Manga Rawind (35201-5994314-7) Road, Lahore Aamir Fayyaz Sheikh Muhammad Fayyaz Shiekh	Asad Fayyaz Shiekh Muhammad Fayyaz Shiekh (35201-5994314-7) Muhammad Fayyaz Shiekh Aamir Fayyaz Shiekh		02 - Main Bra	nch	Lahore	408,128	ı	350,374	,	758,502			350,374	ı	350,374
i(73-1) leikh (212-9)	i(73-1) leikh (212-9)	Muhammad Fayyaz Shiekh													
Riaz Ahmed Niaz Muhammad (35202-2515079-9) Restind Ahmed Ch. Muhammad Din	(6-6)	Niaz Muhammad Ch. Muhammad Din													
(35201-156/98/-1) Amir Jahino M. Amin Umer (42201-217093-9) Mailk Muhammad Munir (35201-3783694-9) Mailk Muhammad Munir	sr 987 - 1) unir 33694 - 9)	M. Amin Umer Malik Muhammad Munir													
MNH Exports (Pvt) Ltd         Chaudiny Naveed Karim         Chaudiny Abdul Karim         52 - LHR EMPIRE           65-D Model Town         (35200-2847182-3)         CENTRE         CENTRE           Lahore         Aamer Harneed         Abdul Harneed         (33100-2141702-5)	Chaudhry Naveed Karim Chaudhry Abdul Karim (35200-28,47182-3) Aamer Hameed (33100-2141702-5)		52 - LHR E CENT	RE	Lahore	ı		86,069	ı	86,069	ı	·	79,069		79,069
PALKIMARFIAGE HALL         Rao Faheem Yaseen         Rao Muhammad Yaseen         52 - LHR EMPIRE           219-A, Satellite Town,         (38403-6865282-5)         Rao Muhammad Yaseen         52 - LHR EMPIRE           Sargodha         (38403-6685282-5)         Rao Muhammad Yaseen         52 - LHR EMPIRE           Sargodha         (38403-705697-5)         Rao Muhammad Yaseen         CENTRE           Rao Naceed Yaseen         Rao Muhammad Yaseen         (38403-678122-5)	LL Rao Faheem Yaseen Rao Muhammad Yaseen (38403-6685282-5) Rao Muhammad Yaseen (38403-7765897-5) Rao Muhammad Yaseen (38403-6781232-5) Rao Muhammad Yaseen (38403-6781232-5)		52 - LHR EN CENTR	E	Lahore	·	·	7,616	ı	7,616		ı	4,517		4,517
STANDARD FRUITS         Habib Ullah Khan         Main Akbar Ali         02 - LHR MAIN           LIMITED         (35201-792.1526-3)         Main Akbar Ali         D2 - LHR MAIN           Zafar Ullah Khan         Main Akbar Ali         BRANCH           74-EV3, Gulberg-III,         Zafar Ullah Khan         Main Akbar Ali           Lahore.         (35202-3010280-3)         Habib Ullah Khan           (355202-310280-3)         Habib Ullah Khan         (35201-1238068-3)	Habib Ullah Khan Mian Akbar Ali (35201-7921526-3) Mian Akbar Ali (35201-10ah Khan (35201-3010280-3) Habib Ullah Khan (35201-1238068-3)	lan	02 - LHR N BRANC	H H	Lahore	49,795		100,999	·	150,794			21,015		21,015
DCD Pakistan (Pvt) Ltd         Muhammad Munir         Muhammad Taqi         0239- KARACHI           1st Floor, Jason Trade         (42101-1749077-5)         Muhammad Taqi         0239- KARACHI           1st Floor, Jason Trade         (32101-1749077-5)         Khaliqi Hasan         1.I.CHUNDRIGAR           Centre, Shahra-e-Faisal, Nadem Hasan         R/aliqi Hasan         ROAD         ROAD           PECHS, Karachi.         (3730-15507-55)         Nadem Araan         ROAD           PECHS, Karachi.         (91506-0131018-7)         Abdul Rahman Khan         (91506-0131018-7)	Muhammad Munir Muhammad Taqi (42101-1749077-5) Khaliq Hasan (37301-6815507-5) Khaliq Hasan Nafisur Rahman Khan (91506-0131018-7) Abdul Rahman Khan		0239- KAF I.I.CHUNDI ROAL	ACHI AIGAR	Karachi	282,017		260,708	1	542,725	ı		173,196		173,196
WINDMILLS         Rao Faheem Yaseen         Rao Muhammad Yaseen         52 - LHR EWP           RESTAURANT         (38403-6685282-5)         (38403-6685282-5)         CENTRE           Pol No. SyA, Block         Rao Nuhammad Yaseen         CENTRE           B-11, Noor Jahan Road,         Rao Nuhammad Yaseen         CENTRE           Near Hussnain Chowk,         Rao Nuhammad Yaseen         CENTRE           Near Hussnain Chowk,         Rao Nuhammad Yaseen         Rao Nuhammad Yaseen	Rao Faheem Yaseen Rao Muhammad Yaseen (38403-6685282-5) Rao Muhammad Yaseen (38403-7705897-5) Rao Naveed Yaseen (38403-5781225-5) Rao Nuhammad Yaseen (38403-6781225-5)		52 - LHR EN CENTR	E	Lahore	131,366		158,076	1	289,442			49,871	·	49,871

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Other financial	relief Total provided		- 122,785	- 15,057	- 11,642	- 2,378	- 501	-	- 1,333	- 35,938	- 23,463	- 4,416
Interest	/mark-up written-off		122,785	15,057	11,642	2,378	501	932	1,333	35,938	23,463	4,416
Interest /mark-up	charges charges capitalized written-off		1			1	ı	ı	ı	ı	1	
	Principal written off	Rs in '000			ı		1	1	ı			ı
ar	Total	Ĕ	628,489	39,332	111,619	20,292	2,371	2,707	6,318	37,979	27,422	21,905
ining of ye	Others		ı		I	ı	1	ı		ı	ı	ı
ties at begin	Interest/ mark-up		373,251	39,332	13,162	11,787	1,183	1,549	3,073	35,938	23,463	11,493
Outstanding liabilities at beginning of year	Interest/mark-up /other charges capitalized		ı	·		1	ı	ı	ı		1	
	Principal		255,238		98,457	8,505	1,188	1,158	3,245	2,041	3,959	10,412
	Region		Lahore	Lahore	Lahore	LHR-Main	Multan	Faisalabad	Lahore	Lahore	Lahore	Lahore
	Branch name		52 - LHR(EMPIRE CENTRE)	0158- LHRWAL- TON ROAD)	52 - LHR(EMPIRE CENTRE)	2 LHR(.MAIN BRANCH)	66 MULTAN (HUSSAIN AGAHI)	53 FAISAL- ABAD(MADINA TOWN)	160 OKARA (MANDI ROAD)	2 LHR(.MAIN BRANCH)	2 LHR(.MAIN BRANCH)	45 LHR(GARHI SHAHU)
	Father's/husband's name	-	Sheikh Allah Ditta Aftab Ahmad	Abdul Aziz Abdul Aziz Abdul Aziz	Shakeel Mahmood Bhatti Shakeel Mehmood Bhatti Rab Nawaz	Muhammad Yousaf Haji Muhammad Shafi	Abdul Majeed	Muhammad Ismail	Muhammad Ramzan	Mian Muhammad Akbar Mian Muhammad Akbar	Mian Muhammad Akbar Mian Muhammad Akbar	Khawaja Abdul Ghafoor Khawaja Abdul Ghafoor Khawaja Farhat Javed
Name of	individuals/partners/directors with CNIC No.		fftikhar Ahmad (35202-3621174-5) Qamar Aftab (35202-2869079-1)	Muhammad Anjad Aziz (35201-7413466-7) Muhammad Ajmal (35201-7309916-7) Majid Aziz (35201- Majid Aziz (35201-	Fairsi Jowad Bhatti Fairsi Jawad Bhatti (35202-2619201-6) Rahatzi Stakeel Bhatti (35202-2483651-6) Muhammand Mascod Tahir (28407-2756661-6)	(30403-220001-9) Manzoor Ahmad Abassi (37405-9265079-5) Anwar Mahmood Baig	(36302-4422057-1) (36302-4422057-1)	Muhammad Riaz (33100-0132581-7)	Muhammad Rasheed Ahmad (35302-5664631-3)	Mian Umer Hayat (Late) (267-87-173882) Mian Azhar Hussain (267- 55-173881)	Mian Umer Hayat (Late) (267-87-173882) Mian Azhar Hussain (267- 55-173881)	Khawaja Farhat Jawed (35202-2956033-1) Khalida Parveen (35202-2760982-4) Roohi Farhat (35202-2760985-2)
Name and address of	the borrower	+	<b>POLY PACK (PVT) LTD</b> 20-Main Gulberg, Lahore.	AZIZ RICE MILLS (PVT) LTD 3rd Floor, Divine Centre, Main Detense Road, Lahore.Cant.	Chistia Sugar Mills Ltd 187-A, Scotch Corner Upper Mall, Lahore	SES NET GLOBAL TRADE (PVT.) LTD. 119-Y Commercial Plaza	FATIMA ELECTRONICS Near UBL Building, Hussain Anahi Brad Miltan	AL-REHMAT TRADING CO P-235, New Grain Market Dijkot Road Fasalabad	PUNJAB COMMISSION SHOP Grain Market Okara	AKBAR STEEL INDUSTRIES Haq Nawaz Rd.	Agribaripura Lariote. AKBAR STEEL RE- ROLLING 60.Haq Nawaz Road, Boothhomina Loham	Dagi Ibari pura Lariore ROSHAN SOAP FACTORY (PVT, LTD. 125 Allama Iqbal Road, Garhi Shahu, Lahore
	S. No.		2	ω	Ø	10	÷	12	13	14	15	16

	Total		1,753	5,948	2,113	5,764	1,217	514	2,095	866 6
Other financial	relief provided			ı	ı	ı		ı		
Interest	/mark-up written-off		1,753	5,948	2,113	5,764	1,217	514	2,095	666
Interest /mark-up	/otner charges capitalized written-off									
	Principal written off	Rs in '000		ı	ı				ı	
	Total	ŝ	5,685	80,052	16,227	43,158	02 02 02	2,840	56,609	34,977
ing of yea	Others			ı	ı	ı		ı	ı	
ies at beginr	Interest/ mark-up		2,532	19,899	14,225	13,009	5,38 38 38	1,878	5,740	18,100
Outstanding liabilities at beginning of year	Interest/mark-up /other charges capitalized				ı			ı	1	
U	Principal		3,153	60,153	2,002	30,149	4,572	962	50,869	16,877
	Region		Lahore	Faisalabad	Lahore	Lahore	Gujranwala	Gujranwala	Lahore	Gujranwala
	Branch name		85 LHR(Main Boulevard Gulberg)	10 FAISAL- ABAD(RAILWAY ROAD)	40 LHR(D.H.A.)	92 LHR(BADAMI BAGH)	152 GUJRAN- WALA(KHIALI GATE)	68 WAZIRABAD(- Gujranwala SIALKOT ROAD)	52 LHR (MM TOWER)	11 GULAR ROAD) CULAR ROAD)
	Father's/husband's name		Inayat Ullah Inayat Ullah	Abdul Majeed Shiekh Jalal Din	Muhammad Iqbal Manzoor Sabir Bassi	Lal Din Lal Din	Waris Ali Mian Abdul Sattar Nazir Ahmad Warraich Muhammad Jamil Rahim Bukhsh	Mehar Cheragh Din	Mian Zia ud Din Ahmad	Gazi Muhammad Mirza Muhammad Siddique Mirza Muhammad Siddique Mirza Muhammad Siddique Mirza Muhammad Siddique
Name of	individuals/partners/directors with CNIC No.		Khalid Mahmood (35502-8770660-7) Abaid ul Rehman (35202-0789214-1)	Abdul Waheed Sheikh (33100-4817666-5) Dildar Ahmad Sheikh (33100-9157713-1)	Zafar Iqbal Chaudhry (61101-8487715-5) Ghulam Abbas Bassi (35202-2878272-1)	Ghulam Hussain (35202-1878165-5) Altaf Hussain (35202-7121001-7)	Muhammad Rafi (34101-8493488-9) (34101-2369580-1) Muhammad Daud Warraich (34101-2569264-1) (34101-2569264-1) (34101-2496160-3) Muhammad Rasheed (34101-0536445-3)	lftikhar Ahmad Chaudhry (34104-2328767-7)	Mian Javaid Ahmed Zia (35202-9017561-5)	Mirza Muhammad Siqqidue (34201-0600728-3) Saeed Siddique (Deceased) (34201-0600735-3) Aitaf Siddique (34201-0600735-7) Waseem Siddique (34201-0500735-7) Waseem Siddique (34201-0500736-5) Neeem Siddique Mirza (34201-0500736-3)
Name and address of	the borrower		KHALID REHMAN INTERNATIONAL 13-Beijnath Street, Rahim Khan Road, New Anarkali, Lahore	<b>BISMILLAH FABRICS</b> (PVT) LTD. 3.5 KM, Jhumra Road, Khurrianwala, Faisalabad	<b>GREEN TOP PHARMA</b> 313-B, Main Boulvard, sabzazar Scheme, Multan Road, Lahore	LAL DIN & SONS 37- Peco Road Lahore.	FIVE STAR FARMING SERVICES All Pur Arian, Sahanke, 14-KM, Hafizabad Road, Tehsi & Dist. Gujranwala	CH. MARBLE TRADERS Umar Street, Cheema Colony, Sialkot Road Wazirabad.	JAVAID ZIA & CO. 1-A Rose Lane, Sarfraz Rafiqi Road, Lahore Cantt.	<b>SHADABIA</b> INDUSTRIES (PVT) LTD. B-II, S.I.E, Bhimber, Azad Kashmir,
	S. No.		17	18	19	20	5	22	23	24

Annexure III

### Better STRONGER Together

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Interest Other financial	/mark-up relief Total written-off provided	-	4,116 - 4,116	- 788	681 - 681	- 787	34,662 - 34,662	2,892 - 2,892	31,631 - 31,958		
Interest /mark-up	- 			·			,		·		
	Principal written off	Rs in '000	T	·	I	I	ı	ī	327		
	Total	ß	8,744	4,911	2,302	3,537	155,897	6,600	84,604		
ning of year	Others				ī	ı	ı	ı			
ties at begin	Interest/ mark-up		6,023	3,810	2,105	1,823	85,821	6,425	45,466		
Outstanding liabilities at beginning of year	Interest/mark-up /other charges capitalized				I	ı		ı			
•	Principal		2,721	1,101	197	1,714	70,076	175	39,138		
	Region		Faisalabad	Multan	Lahore	Lahore	Lahore	Lahore	Lahore		
	Branch name		10 FAISAL- ABAD(RAILWAY Faisalabad ROAD)	153 TAUNSA SHARIF	24 LHR(BANK SQUARE)	106 LHR(NEW ANARKALI)	9 LHR(MODEL TOWN)	60 LHR(KARIM BLOCK)	9 LHR(MODEL TOWN)		
	Father's/husband's name		Muhammad Ibrahim Chaudhary Muhammad Ibrahim Chaudhary Saud ur Rehman Muhammad Sadiq Chaudhry	Sufi Alif Uddin Khan Pir Sufi Alif Uddin Jafar	Sultan Ahmed	Muhammad Hassan	Muhammad Rashid Vehra Abdul Shakoor Aziz	Wehmood Ahmad Mahmood Ahmad	Ch Din Muhammad Muhammad Umar Chaudhny Din Muhammad	Chaudhry Din Muhammad	
Name of	individuals/partners/directors with CNIC No.		Muhammad Sadiq Chaudhany (33100-5036220-3) Mst. Tufall Bibi Samina Saud (33100-6914933-9) Muhammad Asif Sadiq (33100-6914933-9)	Muhammad Usman Ali Khan Jafar (32103- 8434014-3) Pir Bilal Ahmad Jafar (32103-1047606-7)	Bakhtiar Ahmed (35202-856682-1)	Malik Azhar Mehmood (35202-8156085-9)	Javed Rashld (35200-3561389-1) Muhammad Naveed Aziz (35201-2667977-9)	Muhammad Shahid (35202-2341894-1) Asif (35202-6028819-5)	Mian Muhammad Jehangir (35202-8650281-1) Ayesha Jehangir (35202-9938536-8)	Mian Muhammad Nawaz (35202-2987001-1) Mian Mehaod Ahmod	IVIIAN WAREED ANTRED
Name and address of			<b>ITTEFAO INDUSTRIES</b> Samundari Road, Faisalabad	<b>TARGET ZARI MARKAZ</b> Vahova Road Taunsa Sharif	<b>B.A. TRADERS</b> 50-ffteikhar Building, Chauthuri I abore	JILLANI NOOR PLASTIC 4 Shoe Market Shahalam Market Lahore	K-SHOES (PVT) LTD. Mouza Bhubhetian Defence Read, Off Baiwind Road, Tehsil	GIS DESIL CATORE G.F. STORE 5/6 Commercial Zone Karim Block Allama Icheal Town Labore	MIAN TEXTILES INDUSTRIES 29-B-7, Model Town, Lahore.		
	S. No.		5	26	27	28	29	30	31		

Annexure III

	Name and address of	Name of				J	Outstanding liabilities at beginning of year	ies at beginn	iing of year			Interest /mark-up	Interest	Other financial	
S. No.	the borrower	individuals/partners/directors with CNIC No.	Father's/husband's name	Branch name	Region	Principal	Interest/mark-up /other charges capitalized	Interest/ mark-up	Others	Total	Principal written off	capitalized written-off	/mark-up written-off	relief provided	Total
										Rs	Rs in '000				
32	BHANGOO FARMING SERVICE Sheikhupura Faisalabad Road, Mouza Bhikhi District Sheikhupura	Chauchny Azmat Ullah (35404-1011746-1) Chauchny Waheed Ullah Bhangoo (35404-1937742-1)	Chaudhry Atta Ullah Chaudhry Atta Ullah Bhangoo	211 SHEIKHU- PURA(RAILWAY ROAD)	Gujranwala	13,432		15,086	I	28,518	ı	ı	6,894		6,894
33	MAC TECHNOLOGY FF-1, Central Plaza, 3 Civic Center, New Garden Town, Lahore.	Mudassar Ahmad Chaudhary (35202- 7163678-9)	Chaudhary Nawab Ud Din	60 LHR(KARIM BLOCK)	Lahore	15,217	ı	17,698	ı	32,915	,		9,765		9,765
34	SHAMIM MEDICAL STORE Shop No.8, Main Bazar Paiwind.	Muhammad Asher Niazi (35202-7190393-1) Fida Hussain Niazi (35202-9213344-1)	Fida Hussain Niazi Ali Ahmed Niazi	277 RAIWIND ROAD, LAHORE	Lahore	5,830	ı	6,316	·	12,146			2,129	,	2,129
35	HAMMAD BASHIR Agri Mall, Baharwal Kalan, Pattoki.	Hammad Bashir (35103-1299709-9)	Bashir Ahmad Azad	143 PATTOKI	Lahore	16,087		21,614	ı	37,701	ı		14,487	ı	14,487
36	CHEEMA CORPORATION Shop # 26, Ghalla Mandi, Bahawalpur	Majid Khan (31202-7389894-5) Sajid Khan Cheema (31202-5647735-1)	Altaf Ahmad Cheema Altaf Ahmad Cheema	15 BAHA- WALPUR(HAQ) CENTRE UNI- VERSITY ROAD)	Multan	3,535	ı	3,516	·	7,051			1,159	,	1,159
37	MUHAMMAD AHMAD & SONS Shop # 2, Gau Shala More, Khalidabad, Djikot Road, Faisalabad	Muhammad Arif (33100-2485104-3)	Muhammad Ahmed	191 FAISAL- ABAD(AMINPUR BAZAR)	Faisalabad	8,143	·	10,567	1	18,710	ı.	,	5,860	ı	5,860
	Total					1,601,612	1	1,785,107	ī	3,386,719	327		1,041,735		1,042,062



### Pattern of Shareholding of Shares As on December 31, 2016

No. of Shar	eholders	•			Share	holding	Т	otal Shares He	ld	Percentage
Physical	CDC	Total		From		То	Physical	CDC	Total	
1059	1248	2307	FROM	1	ТО	100	38,667	47,796	86,463	0.0056
1524	2039	3563	FROM	101	ТО	500	400,727	781,196	1,181,923	0.0760
636	2024	2660	FROM	501	TO	1000	472,786	1,869,056	2,341,842	0.1506
976	4535	5511	FROM	1001	TO	5000	2,075,687	13,055,262	15,130,949	0.9730
149	1635	1784	FROM	5001	TO	10000	1,013,207	13,150,956	14,164,163	0.9108
48	693	741	FROM	10001	то	15000	581,015	9,056,916	9,637,931	0.6198
48 36	500	536	FROM	15001	ТО	20000	634,524	9,050,910	9,007,931	0.6368
21	351	372	FROM	20001	TO	25000	455,992	8,193,806	8,649,798	0.5562
49	230	279	FROM	25001	ТО	30000	1,287,055	6,576,408	7,863,463	0.5057
49 9	124	133	FROM	30001	TO	35000	288,640	4,087,049	4,375,689	0.2814
6	144	150	FROM	35001	TO	40000	228,382	4,007,049 5,596,786	5,825,168	0.2014
3	84	87	FROM	40001	TO	40000 45000	127,028	3,626,570		0.3740
									3,753,598	
2 4	195	197	FROM FROM	45001	TO	50000	97,708	9,670,550	9,768,258	0.6281
	69	73		50001	TO	55000	208,015	3,649,009	3,857,024	0.2480
2	74	76	FROM	55001	TO	60000	113,377	4,346,633	4,460,010	0.2868
2	43	45	FROM	60001	TO	65000	122,497	2,705,176	2,827,673	0.1818
	42	42	FROM	65001	TO	70000		2,861,569	2,861,569	0.1840
	39	39	FROM	70001	TO	75000		2,880,284	2,880,284	0.1852
1	33	34	FROM	75001	TO	80000	79,812	2,577,330	2,657,142	0.1709
	18	18	FROM	80001	TO	85000		1,490,727	1,490,727	0.0959
1	25	26	FROM	85001	TO	90000	89,220	2,214,656	2,303,876	0.1481
1	13	14	FROM	90001	TO	95000	91,457	1,200,685	1,292,142	0.0831
	115	115	FROM	95001	TO	100000		11,475,761	11,475,761	0.7379
1	17	18	FROM	100001	TO	105000	101,710	1,733,052	1,834,762	0.1180
	27	27	FROM	105001	TO	110000		2,923,465	2,923,465	0.1880
1	20	21	FROM	110001	TO	115000	114,528	2,258,633	2,373,161	0.1526
	13	13	FROM	115001	TO	120000		1,551,359	1,551,359	0.0998
	19	19	FROM	120001	TO	125000		2,350,579	2,350,579	0.1512
1	9	10	FROM	125001	TO	130000	127,406	1,153,018	1,280,424	0.0823
	9	9	FROM	130001	TO	135000		1,197,406	1,197,406	0.0770
	19	19	FROM	135001	TO	140000		2,647,354	2,647,354	0.1702
	8	8	FROM	140001	TO	145000		1,136,493	1,136,493	0.0731
	28	28	FROM	145001	TO	150000		4,182,513	4,182,513	0.2690
	5	5	FROM	150001	TO	155000		760,182	760,182	0.0489
	10	10	FROM	155001	TO	160000		1,571,126	1,571,126	0.1010
	5	5	FROM	160001	TO	165000		822,281	822,281	0.0529
	7	7	FROM	165001	TO	170000		1,184,000	1,184,000	0.0761
	5	5	FROM	170001	TO	175000		875,000	875,000	0.0563
	7	7	FROM	175001	TO	180000		1,248,000	1,248,000	0.0803
	5	5	FROM	180001	TO	185000		918,283	918,283	0.0590
1	2	3	FROM	185001	TO	190000	189,640	376,723	566,363	0.0364
	4	4	FROM	190001	TO	195000		775,249	775,249	0.0499
	33	33	FROM	195001	TO	200000		6,599,530	6,599,530	0.4244
	4	4	FROM	200001	TO	205000		807,195	807,195	0.0519
	2	2	FROM	205001	TO	210000		420,000	420,000	0.0270
	3	3	FROM	210001	TO	215000		644,776	644,776	0.0415
	1	1	FROM	215001	TO	220000		220,000	220,000	0.0141
	9	9	FROM	220001	TO	225000		2,013,797	2,013,797	0.1295
	8	8	FROM	225001	TO	230000		1,823,868	1,823,868	0.1173
	4	4	FROM	230001	ТО	235000		930,469	930,469	0.0598
	5	5	FROM	235001	ТО	240000		1,192,751	1,192,751	0.0767
	1	1	FROM	240001	ТО	245000		242,500	242,500	0.0156
	19	19	FROM	245001	ТО	250000		4,745,321	4,745,321	0.3051
	2	2	FROM	250001	ТО	255000		505,500	505,500	0.0325
	5	5	FROM	255001	TO	260000		1,292,020	1,292,020	0.0831
	-	-						, - ,-=-	,,	

No. of Sha	reholders	5			-Shareh	olding	Тс	tal Shares He	ld	Percentag
Physical	CDC	Total		From		То	Physical	CDC	Total	
	2	2	FROM	265001	ТО	270000		539,000	539,000	0.0347
	4	4	FROM	270001	TO	275000		1,096,461	1,096,461	0.0705
	5	5	FROM	275001	TO	280000		1,393,400	1,393,400	0.0896
	3	3	FROM	280001	TO	285000		845,968	845,968	0.0544
	3	3	FROM	285001	TO	290000		864,417	864,417	0.0556
	1	1	FROM	290001	TO	295000		291,000	291,000	0.0187
	16	16	FROM	295001	TO	300000		4,796,500	4,796,500	0.3084
	2	2	FROM	300001	TO	305000		609,500	609,500	0.0392
	3	3	FROM	305001	TO	310000		929,235	929,235	0.0598
	3	3	FROM	310001	TO	315000		934,664	934,664	0.060
	1	1	FROM	315001	TO	320000		315,500	315,500	0.0203
	3	3	FROM	325001	TO	330000		984,176	984,176	0.0633
	3	3	FROM	330001	TO	335000		997,216	997,216	0.064
	1	1	FROM	335001	ТО	340000		340,000	340,000	0.0219
	2	2	FROM	340001	ТО	345000		688,589	688,589	0.0443
	9	9	FROM	345001	ТО	350000		3,146,000	3,146,000	0.2023
	1	1	FROM	350001	ТО	355000		353,697	353,697	0.0227
	1	1	FROM	360001	ТО	365000		362,500	362,500	0.0233
	2	2	FROM	365001	ТО	370000		740,000	740,000	0.0476
	1	1	FROM	370001	ТО	375000		375,000	375,000	0.024
	4	4	FROM	375001	ТО	380000		1,520,000	1,520,000	0.0977
	5	5	FROM	390001	ТО	395000		1,959,803	1,959,803	0.1260
	8	8	FROM	395001	TO	400000		3,196,105	3,196,105	0.2055
	2	2	FROM	400001	TO	405000		800,201	800,201	0.051
	2	2	FROM	405001	TO	410000		817,553	817,553	0.0526
	1	1	FROM	410001	TO	415000		413,000	413,000	0.0266
	1	1	FROM	415001	TO	420000		417,000	417,000	0.0268
	1	1	FROM	420001	TO	425000		425,000	425,000	0.0200
	1	1	FROM	435001	TO	440000		439,000	439,000	0.0282
	4	4	FROM	445001	TO	450000		1,792,500	1,792,500	0.0202
	1	1	FROM	450001	TO	455000		450,212	450,212	0.0290
	1	1	FROM	460001	TO	465000		465,000	465,000	0.0290
	2	2	FROM	475001	TO	480000		403,000 960,000	403,000 960,000	0.029
	13	13	FROM	495001	то	500000		6,497,899	6,497,899	0.4178
	4	4	FROM	495001 500001	TO	505000				0.4176
	4	4	FROM	520001 520001	TO	505000 525000		2,011,885	2,011,885 521,500	
			FROM	530001	TO	535000		521,500	1,064,500	0.0335 0.0685
	2 1	2	FROM	530001 540001	TO	535000 545000		1,064,500		0.088
	1	1	FROM					543,000 550,000	543,000 550,000	
		1		545001	TO	550000				0.0354
	1	1	FROM	555001	TO	560000		560,000	560,000	0.0360
	1	1	FROM	565001	TO	570000		566,000	566,000	0.0364
	4	4	FROM	595001	TO	600000		2,399,000	2,399,000	0.1543
	3	3	FROM	600001	TO	605000		1,814,881	1,814,881	0.1167
	1	1	FROM	605001	TO	610000		610,000	610,000	0.0392
	1	1	FROM	620001	TO	625000		625,000	625,000	0.0402
	1	1	FROM	625001	TO	630000		627,500	627,500	0.0404
	1	1	FROM	630001	TO	635000		635,000	635,000	0.0408
	2	2	FROM	635001	TO	640000		1,280,000	1,280,000	0.0823
	1	1	FROM	640001	TO	645000		643,500	643,500	0.0414
	1	1	FROM	645001	TO	650000		650,000	650,000	0.0418
	2	2	FROM	660001	ТО	665000		1,329,500	1,329,500	0.085
	1	1	FROM	665001	ТО	670000		666,818	666,818	0.0429
	1	1	FROM	670001	TO	675000		673,000	673,000	0.0433
	1	1	FROM	690001	ТО	695000		691,564	691,564	0.044
	2	2	FROM	695001	ТО	700000		1,400,000	1,400,000	0.0900
	1	1	FROM	700001	ТО	705000		700,500	700,500	0.0450
	1	1	FROM	735001	TO	740000		737,000	737,000	0.0474



No. of Sha	reholders	5			Share	holding	Тс	otal Shares He	ld	Percentag
Physical	CDC	Total		From		То	Physical	CDC	Total	
	1	1	FROM	745001	ТО	750000		750,000	750,000	0.0482
	1	1	FROM	750001	TO	755000		752,500	752,500	
	2	2	FROM	790001	TO	795000		1,589,500	1,589,500	
	3	3	FROM	795001	TO	800000		2,396,500	2,396,500	
	1	1	FROM	805001	TO	810000		807,500	807,500	
	1	1	FROM	810001	TO	815000		813,993	813,993	
	1	1	FROM	815001	TO	820000		818,004	818,004	
	1	1	FROM	820001	TO	825000		823,000	823,000	
	1	1	FROM	840001	ТО	845000		843,000	843,000	
	1	1	FROM	845001	ТО	850000		848,500	848,500	
	1	1	FROM	855001	ТО	860000		857,500	857,500	
	2	2	FROM	895001	ТО	900000		1,800,000	1,800,000	
	1	1	FROM	905001	ТО	910000		908,000	908,000	
	1	1	FROM	910001	ТО	915000		910,300	910,300	
	2	2	FROM	925001	ТО	930000		1,855,000	1,855,000	
	1	1	FROM	935001	ТО	940000		936,958	936,958	
	1	1	FROM	980001	ТО	985000		982,500	982,500	
	9	9	FROM	995001	ТО	1000000		9,000,000	9,000,000	
	1	1	FROM	1000001	ТО	1005000		1,000,625	1,000,625	
	1	1	FROM	1010001	ТО	1015000		1,011,000	1,011,000	
	1	1	FROM	1030001	ТО	1035000		1,031,000	1,031,000	
	2	2	FROM	1045001	ТО	1050000		2,096,512	2,096,512	
	1	1	FROM	1060001	ТО	1065000		1,062,500	1,062,500	0.068
	1	1	FROM	1070001	ТО	1075000		1,075,000	1,075,000	
	1	1	FROM	1110001	ТО	1115000		1,114,000	1,114,000	0.071
	1	1	FROM	1130001	TO	1135000		1,132,605	1,132,605	0.072
	1	1	FROM	1165001	TO	1170000		1,170,000	1,170,000	0.075
	1	1	FROM	1190001	TO	1195000		1,191,200	1,191,200	0.076
	1	1	FROM	1215001	TO	1220000		1,217,000	1,217,000	0.078
	1	1	FROM	1230001	ТО	1235000		1,232,000	1,232,000	0.079
	1	1	FROM	1295001	TO	1300000		1,300,000	1,300,000	0.0836
	1	1	FROM	1300001	ТО	1305000		1,302,500	1,302,500	0.083
	1	1	FROM	1315001	TO	1320000		1,316,500	1,316,500	0.084
	1	1	FROM	1335001	TO	1340000		1,338,061	1,338,061	0.086
	1	1	FROM	1400001	TO	1405000		1,405,000	1,405,000	0.090
	1	1	FROM	1425001	TO	1430000		1,429,850	1,429,850	0.091
	1	1	FROM	1435001	TO	1440000		1,435,500	1,435,500	0.092
	1	1	FROM	1440001	TO	1445000		1,444,500	1,444,500	0.092
	1	1	FROM	1445001	ТО	1450000		1,450,000	1,450,000	0.093
	1	1	FROM	1495001	ТО	1500000		1,500,000	1,500,000	
	1	1	FROM	1520001	ТО	1525000		1,525,000	1,525,000	
	1	1	FROM	1530001	ТО	1535000		1,535,000	1,535,000	
	1	1	FROM	1570001	ТО	1575000		1,571,271	1,571,271	0.101
	1	1	FROM	1620001	ТО	1625000		1,625,000	1,625,000	
	1	1	FROM	1655001	ТО	1660000		1,660,000	1,660,000	
	1	1	FROM	1665001	TO	1670000		1,666,336	1,666,336	
	1	1	FROM	1695001	TO	1700000		1,700,000	1,700,000	
	1	1	FROM	1735001	ТО	1740000		1,737,000	1,737,000	
	1	1	FROM	1740001	ТО	1745000		1,743,000	1,743,000	
	1	1	FROM	1840001	ТО	1845000		1,843,000	1,843,000	
	1	1	FROM	1885001	TO	1890000		1,888,000	1,888,000	
	1	1	FROM	1890001	TO	1895000		1,892,500	1,892,500	
	1	1	FROM	1975001	TO	1980000		1,978,100	1,978,100	
	2	2	FROM	1995001	TO	2000000		3,997,500	3,997,500	
	1	1	FROM	2060001	TO	2065000		2,065,000	2,065,000	
	1	1	FROM	2075001	TO	2080000		2,080,000	2,080,000	
	1	1	FROM	2115001	TO	2120000		2,118,000	2,118,000	0.136

lo. of Sha	reholders	5			-Share	eholding	٦	Total Shares H	leld	Percentag
Physical	CDC	Total		From		То	Physical	CDC	Total	
	1	1	FROM	2215001	то	2220000		2,218,000	2,218,000	0.1426
	2	2	FROM	2430001	ТО	2435000		4,862,500	4,862,500	0.312
	1	1	FROM	2495001	ТО	2500000		2,500,000	2,500,000	0.160
	1	1	FROM	2585001	TO	2590000		2,588,000	2,588,000	0.166
	1	1	FROM	2835001	ТО	2840000		2,839,000	2,839,000	0.182
	1	1	FROM	2895001	ТО	2900000		2,900,000	2,900,000	0.186
	1	1	FROM	2900001	TO	2905000		2,900,500	2,900,500	0.186
	1	1	FROM	2960001	TO	2965000		2,962,039	2,962,039	0.190
	1	1	FROM	2995001	TO	3000000		3,000,000	3,000,000	0.192
	1	1	FROM	3130001	TO	3135000		3,132,500	3,132,500	0.201
	1	1	FROM	3255001	TO	3260000		3,260,000	3,260,000	0.209
	1	1	FROM	3335001	TO	3340000		3,339,000	3,339,000	0.214
	1	1	FROM	3705001	TO	3710000		3,707,000	3,707,000	0.238
	1	1	FROM	3945001	TO	3950000		3,950,000	3,950,000	0.254
	1	1	FROM	4090001	TO	4095000		4,092,000	4,092,000	0.263
	1	1	FROM	4170001	TO	4175000		4,173,101	4,173,101	0.268
	1	1	FROM	5115001	TO	5120000		5,116,500	5,116,500	0.329
	1	1	FROM	5335001	TO	5340000		5,335,376	5,335,376	0.343
	1	1	FROM	5665001	TO	5670000		5,665,500	5,665,500	0.364
	1	1	FROM	6450001	TO	6455000		6,455,000	6,455,000	0.415
	1	1	FROM	6960001	TO	6965000		6,961,000	6,961,000	0.447
	1	1	FROM	8275001	TO	8280000		8,277,434	8,277,434	0.532
	1	1	FROM	8445001	TO	8450000		8,450,000	8,450,000	0.543
	1	1	FROM	8925001	TO	8930000		8,928,383	8,928,383	0.574
	1	1	FROM	10035001	TO	10040000		10,037,000	10,037,000	0.645
	1	1	FROM	10605001	TO	10610000		10,608,500	10,608,500	0.682
	1	1	FROM	11015001	TO	11020000		11,020,000	11,020,000	0.708
	1	1	FROM	12070001	TO	12075000		12,071,300	12,071,300	0.776
	1	1	FROM	12095001	TO	12100000		12,097,385	12,097,385	0.777
	1	1	FROM	12925001	TO	12930000		12,927,479	12,927,479	0.831
	1	1	FROM	13845001	TO	13850000		13,850,000	13,850,000	0.890
	1	1	FROM	14695001	TO	14700000		14,696,500	14,696,500	0.945
	1	1	FROM	16905001	TO	16910000		16,905,500	16,905,500	1.087
	1	1	FROM	17875001	TO	17880000		17,875,499	17,875,499	1.149
	1	1	FROM	19105001	TO	19110000		19,108,500	19,108,500	1.228
	1	1	FROM	70695001	то	70700000		70,697,465	70,697,465	4.546
1		1	FROM		то		893,767,556		893,767,556	57.472
4534	14847	19381					902,706,636	652,406,529	1,555,113,165	100.000



## Categories of Shareholders As on December 31, 2016

Shareholder Category	No. of Sh	areholder	S	Total No. of	Shares Held		%Age
	Physical	CDC	Total	Physical	CDC	Total	
DIRECTORS	1	3	4	2,504	14,321	16,825	0.0011%
PROVINCIAL GOVERNMENT	1	0	1	893,767,556	0	893,767,556	57.4728%
ASSOCIATED COMPANIES	0	0	0	0	0	0	0.0000%
FOREIGN FUNDS	29	14	43	63,134	57,595,675	57,658,809	3.7077%
INDIVIDUALS (FOREIGN)	0	7	7	0	99,684	99,684	0.0064%
INDIVIDUALS (LOCAL)	4,466	14,606	19,072	8,627,043	309,478,965	318,106,008	20.4555%
BANK/NBFI/FIN.INST./INSURANCE CO./ MODARABAS MUTUAL FUNDS	19	33	52	95,496	95,665,454	95,760,950	6.1578%
LEASING COMPANIES	0	3	3	0	38,175	38,175	0.0025%
CHARITABLE TRUSTS	0	7	7	0	613,480	613,480	0.0394%
COOPERATIVE SOCIETIES	0	0	0	0	0	0	0.0000%
NIT	0	0	0	0	0	0	0.0000%
ICP	1	0	1	975	0	975	0.0001%
JOINT STOCK COMPANIES	17	159	176	149,928	112,592,464	112,742,392	7.2498%
OTHERS	0	15	15	0	76,308,311	76,308,311	4.9069%
TOTAL	4,534	14,847	19,381	902,706,636	652,406,529	1,555,113,165	100.0000%

# Catagories of Shareholding required under Code of Corporate Governance (CCG)

As on December 31, 2016

	ated Companies, Undertakings and Related Parties (Name Wise Det	ail): -	
Mutual			
	Funds (Name Wise Detail)		
1	CDC - TRUSTEE AKD INDEX TRACKER FUND	140,159	0.0090%
2	CDC - TRUSTEE ALFALAH GHP INCOME FUND - MT	807,500	0.0519%
3	CDC - TRUSTEE ALFALAH GHP INCOME MULTIPLIER FUND - MT	2,900,500	0.1865%
4	CDC -B326 TRUSTEE ALFALAH GHP SOVEREIGN FUND - MT	796,500	0.0512%
5	CDC - TRUSTEE ASKARI HIGH YIELD SCHEME - MT	17,875,499	1.1495%
6	CDC - TRUSTEE ATLAS INCOME FUND	1,302,500	0.0838%
7	CDC - TRUSTEE FAYSAL MTS FUND - MT	1,978,100	0.1272%
8	CDC - TRUSTEE FAYSAL SAVINGS GROWTH FUND MT	12,071,300	0.7762%
9	CDC - TRUSTEE FIRST CAPITAL MUTUAL FUND	400,180	0.0257%
10	CDC - TRUSTEE FIRST HABIB INCOME FUND	103,500	0.0067%
11	CDC - TRUSTEE FIRST HABIB INCOME FUND - MT	3,132,500	0.2014%
12	CDC - TRUSTEE NIT INCOME FUND - MT	2,118,000	0.1362%
13	CDC - TRUSTEE PICIC INCOME FUND - MT	1,191,200	0.0766%
14	CDC - TRUSTEE UNIT TRUST OF PAKISTAN	1,031,000	0.0663%
15	CDC - TRUSTEE UNITED GROWTH AND INCOME FUND	1,114,000	0.0716%
16	TRUSTEE-BMA CHUNDRIGAR ROAD SAVINGS FUND	794,500	0.0511%
Directo	rs and their Spouse and Minor Children (Name Wise Detail):		
1	MR. MOHAMMED AFZAAL BHATTI	2,504	0.0002%
2	MR. SAEED ANWAR (CDC)	3,000	0.0002%
3	KH. FAROOQ SAEED (CDC)	8,821	0.0006%
4	MR. OMER SAEED (CDC)	2,500	0.0002%
Executi	ves:	251,772	0.0161%
Public S	Sector Companies & Corporations:	893,767,556	57.4728%
Banks,	Development Finance Institutions, Non Banking Finance	48,044,129	3.0894%

Companies, Insurance Companies, Takaful, Modarabas and Pension Funds:

Shareholders holding five percent or more voting interest in the listed company (Name Wise Detail)

S. No.	Name	Holding	Percentage
	GOVERNMENT OF THE PUNJAB	893,767,556	57.4728%

All trades in the shares of the listed company, carried out by its Directors, Executives and their spouses and minor children shall also be disclosed:

S.No	Name	Sale	Purchase
1	SARDAR MUHAMMAD NAEEM UD DIN KHAN	1,000,000	1,000,000
2	MR. SHAHID WAQAR MAHMOOD		250,000



## List of Foreign Correspondent Banks

## **AFGHANISTAN**

AZIZI BANK BAKHTAR BANK, KABUL

## **AUSTRALIA**

A&Z LTD BANKING GRP.

JPMORGAN CHASE BANK, N.A., SYDNEY BRANCH

## AUSTRIA

BANK AUSTRIA AG

RAIFFEISENLANDESBANK NIEDEROESTERREICH-WIEN AG

RAIFFEISEN BANK INTERNATIONAL AG

RAIFFEISENLANDESBANK OBEROESTERREICH AKTIENGESELLSCHAFT

## BAHRAIN

AL BARAKA ISLAMIC BANK

BANK AL HABIB LIMITED

MASHREQBANK PSC.

UNITED BANK LIMITED

## BANGLADESH

HABIB BANK LTD.

WOORI BANK, DHAKA

PRIME BANK LIMITED

SOCIAL ISLAMI BANK LIMITED

## **BELARUS**

BANK BELVEB OJSC

## BELGIUM

BNP PARIBAS S.A. BELGIUM -BELGIUM BRANCH COMMERZBANK AG ,THE, BRUSSELS BRANCH

CBC BANQUE S.A.

BEOBANK NV/SA

CREDIT EUROPE BANK N.V. ANTWERP BRANCH

BELFIUS BANK SA/NV

HABIB BANK LTD.

KBC BANK NV

KBC BANK NV

## KBC BANK NV

## BRAZIL

DEUTSCHE BANK S.A. - BANCO ALEMAO

BULGARIA

UNITED BULGARIAN BANK

## CANADA

HABIB CANADIAN BANK

ROYAL BANK OF CANADA

## CHINA

AGRICULTURAL BANK OF CHINA, THE

BANK OF CHINA

BANK OF NINGBO

BANK OF JIANGSU CO LTD

BANK OF TOKYO-MITSUBISHI UFJ (CHINA), LTD.

BANK OF TOKYO-MITSUBISHI UFJ (CHINA), LTD.

BANK OF TOKYO-MITSUBISHI UFJ (CHINA), LTD. BANK OF TOKYO-MITSUBISHI UFJ (CHINA), LTD.

BANK OF TOKYO-MITSUBISHI UFJ (CHINA), LTD.

JPMORGAN CHASE BANK (CHINA) COMPANY LIMITED BEJING BRANCH JPMORGAN CHASE BANK (CHINA) COMPANY LIMITED, SHANGHAI BRANCH

CHINA CITIC BANK

CITIBANK (CHINA) CO., LTD.

CHINA MERCHANTS BANK

BANK OF COMMUNICATIONS

FOSHAN RURAL COMMERCIAL BANK COMPANY LIMITED

CHINA GUANGFA BANK CO., LTD (FORMERLY KNOWN AS GUANGDONG DEVELOPMENT BANK)

HUA XIA BANK

INDUSTRIAL AND COMMERCIAL BANK OF CHINA

THE BANK OF NEW YORK MELLON, SHANGHAI BRANCH

LAISHANG BANK CO., LTD (FORMERLY LAIWU CITY COMMERCIAL BANK CO., LTD)

BANK OF NANJING (FORMERLY NANJING CITY COMMERCIAL BANK)

CHINA CONSTRUCTION BANK CORPORATION

QINGDAO RURAL COMMERCIAL BANK CORPORATION (FORMERLY HUAFENG RURAL COOPERATIVE BANK OF QINGDAO)

STANDARD CHARTERED BANK (CHINA) LIMITED

SHANGHAI PUDONG DEVELOPMENT BANK

PING AN BANK CO., LTD. (FORMERLY SHENZHEN DEVELOPMENT BANK CO.,LTD.)

BANK OF TIANJIN CO., LTD.

YINZHOU BANK

JINAN RURAL COMMERCIAL BANK CO.,LTD(FORMERLY SHANDONG JINAN RUNFENG RURAL COOPERATIVE BANK) BANK OF BEIJING

SKANDINAVISKA ENSKILDA BANKEN AB

## CROATIA

ZAGREBACKA BANKA DD

## **CYPRUS**

BANK OF CYPRUS PUBLIC COMPANY LIMITED

NATIONAL BANK OF GREECE (CYPRUS) LTD.

HELLENIC BANK PUBLIC COMPANY LTD.

## CZECH

UNICREDIT BANK CZECH REPUBLIC AND SLOVAKIA, A.S.

CESKOSLOVENSKA OBCHODNI BANKA, A.S.

CITIBANK EUROPE PLC, ORGANIZACNI SLOZKA

COMMERZBANK AG

KOMERCNI BANKA A.S.

RAIFFEISENBANK A.S.

SBERBANK CZ, A.S.

#### DENMARK

AMAGERBANKEN

DANSKE BANK A/S SYDBANK A/S

## EGYPT

MASHREQ BANK

NATIONAL BANK OF EGYPT

## **ERITEA**

COMMERCIAL BANK OF ERITREA

## **ETHIOPIA**

DASHEN BANK S.C.

## FIJI

BANK OF SOUTH PACIFIC LTD TRADING AS BANK OF SOUTHPACIFIC

## FINLAND

DANSKE BANK

FINLAND SKANDINAVISKA ENSKILDA BANKEN

## FRANCE

BNP-PARIBAS SA (FORMERLY BANQUE NATIONALE DE PARIS S.A.)

CM - CIC BANQUES

COMMERZBANK AG

HABIB BANK LIMITED

KBC BANK NV PARIS

NATIONAL BANK OF PAKISTAN

#### GERMANY

AMERICAN EXPRESS BANK GMBH

LANDESBANK BERLIN

BANK OF TOKYO-MITSUBISHI UFJ, LTD., THE

J.P. MORGAN AG

COMMERZBANK AG

COMMERZBANK AG

COMMERZBANK AG

KREISSPARKASSE KOELN

DEUTSCHE BANK AG

DEUTSCHE BANK PRIVAT-UND GESCHAEFTSKUNDEN AG DEUTSCHE BANK AG

DEUTSCHE BANK AG

DEUTSCHE BANK AG

DEUTSCHE BANK AG

DEUTSCHE BANK AG

DEUTSCHE BANK AG

DEUTSCHE BANK AG

DEUTSCHE BANK AG

COMMERZBANK AG (FORMERLY DRESDNER BANK AG)

## SEB AG

WGZ BANK AG WESTDEUTSCHE GENOSSENSCHAFTS-ZENTRALBANK

HSH NORDBANK AG

UNICREDIT BANK AG (HYPOVEREINSBANK)

NATIONAL-BANK AG

NATIONAL BANK OF PAKISTAN, FRANKFURT

SPARKASSE PFORZHEIM CALW

STANDARD CHARTERED BANK GERMANY BRANCH

LANDESBANK BADEN-WUERTTEMBERG

SUEDWESTBANK AG

M.M.WARBURG U. CO (AG U. CO.) KGAA

SPARKASSE WESTMUENSTERLAND

LANDESBANK HESSEN-THUERINGEN GIROZENTRALE, DUESSELDORF

#### GREECE

BANK OF CYPRUS, GREECE

ALPHA BANK AE

NATIONAL BANK OF GREECE S.A.



## HONG KONG

INTESA SANPAOLO SPA HONG KONG

**BNP PARIBAS** 

BANK OF AMERICA, N.A. HONG KONG

JPMORGAN CHASE BANK, N.A., HONG KONG BRANCH

CITIBANK N.A.

DEUTSCHE BANK AG

HABIB FINANCE INTERNATIONAL LIMITED

KBC BANK NV, HONG KONG

MASHREQBANK PSC., HONG KONG BRANCH

NATIONAL BANK OF PAKISTAN HONG KONG

BANK OF NOVA SCOTIA, THE

STANDARD CHARTERED BANK (HONG KONG) LIMITED

SUMITOMO MITSUI BANKING CORPORATION

OCBC WING HANG BANK LIMITED

## HUNGARY

UNICREDIT BANK HUNGARY ZRT.

CIB BANK LTD. (FORMERLY CENTRAL-EUROPEAN INT.BANK LTD.)

CITIBANK EUROPE PLC HUNGARIAN BRANCH

RAIFFEISEN BANK ZRT.

## ICELAND

LANDS BANKI

## **INDIA**

BANK OF TOKYO-MITSUBISHI UFJ, LTD., THE

CENTRAL BANK OF INDIA

JPMORGAN CHASE BANK, N.A., MUMBAI BRANCH CITIBANK N.A.

DEUTSCHE BANK AG

MASHREQ BANK

PUNJAB NATIONAL BANK

STANDARD CHARTERED BANK

## INDONESIA

BANK MANDIRI

BANK MANDIRI (PERSERO), PT

JPMORGAN CHASE BANK, N.A., JAKARTA BRANCH

CITIBANK, N.A.

WOORI BANK, INDONESIA P.T. JAKARTA

BANK SINARMAS

STANDARD CHARTERED BANK

## IRELAND

BANK OF SCOTLAND PLC (FORMERLY BANK OF SCOTLAND, IRELAND)

CITIBANK EUROPE PLC

## ITALY

VENETO BANCA

BANCA ANTONVENETA

CREDITO EMILIANO S.P.A.

BANCA AGRICOLA MANTOVANA

BANCO POPOLARE SOC. COOP.

INTESA SANPAOLO SPA

INTESA SANPAOLO SPA

INTESA SANPAOLO SPA

UBI BANCA (UNIONE DI BANCHE ITALIANE) S.C.P.A.

CREDITO VALTELLINESE

BANCA POPOLARE DI MILANO S.C.A.R.L.

BANCA POPOLARE DELL'EMILIA ROMAGNA BANCA POPOLARE DI VICENZA SPA

BANCA NUOVA SPA (BANCA POPOLARE DI VICENZA GROUP)

UNICREDIT S.P.A

CAPITALIA SPA.

COMMERZBANK AG

BANCO POPOLARE SOC. COOP. (FORMERLY CREDITO BERGAMASCO)

CASSA DI RISPARMIO DI FIRENZE S.P.A.

BANCO DI NAPOLI SPA

ICCREA BANCA - ISTITUTO CENTRALE DEL CREDITO COOPERATIVO

ICCREA BANCA - ISTITUTO CENTRALE DEL CREDITO COOPERATIVO

ICCREA BANCA - ISTITUTO CENTRALE DEL CREDITO COOPERATIVO

BANCA MONTE DEI PASCHI DI SIENA S.P.A.

**BIPOP-CARIRE SPA** 

BANCA POPOLARE DI SONDRIO

BANCA TOSCANA S.P.A

BANCA UBAE SPA

UNICREDIT BANCA SPA

UNICREDIT BANCA SPA

UNICREDIT BANCA SPA

VENETO BANCA SPA

BANCO POPOLARE SOC. COOP.(FORMERLY BANCA POPOLARE DI VERONA)

## JAPAN

BANK OF TOKYO-MITSUBISHI UFJ, LTD., THE

MIZUHO BANK, LTD.

NATIONAL BANK OF PAKISTAN

#### STANDARD CHARTERED BANK

SUMITOMO MITSUI BANKING CORPORATION

#### **KAZAKHSTAN**

KAZKOMMERTSBANK' JSC(FORMERLY 'BTA BANK' JSC)

CJSC CITIBANK KAZAKHSTAN

#### **KENYA**

HABIB BANK LIMITED

#### **KOREA**

BANK OF TOKYO-MITSUBISHI UFJ, LTD., THE

JPMORGAN CHASE BANK, N.A., SEOUL BRANCH

KOOKMIN BANK

DAEGU BANK, LTD., THE

WOORI BANK, SEOUL

THE BANK OF NEW YORK MELLON, SEOUL BRANCH

KOREA DEVELOPMENT BANK, THE

KEB HANA BANK

NATIONAL BANK OF PAKISTAN, SEOUL BRANCH KOREA

BUSAN BANK

STANDARD CHARTERED BANK KOREA LIMITED

SHINHAN BANK

## **KUWAIT**

COMMERCIAL BANK OF KUWAIT SAK,THE

NATIONAL BANK OF KUWAIT S.A.K.P.

#### LEBANON

**CITIBANK BEIRUT** 

CREDIT LIBANAIS S.A.L.

HABIB BANK LIMITED

#### MACAU

BNP PARIBAS MACAU

## MALAYSIA

BANK OF TOKYO-MITSUBISHI UFJ (MALAYSIA) BERHAD

J.P.MORGAN CHASE BANK BERHAD

CIMB ISLAMIC BANK BERHAD

STANDARD CHARTERED BANK MALAYSIA BERHAD

#### MALTA

CREDIT EUROPE BANK N.V. MALTA BRANCH

#### MAURITIUS

MAURITIUS COMMERCIAL BANK LTD., THE

MAUBANK LTD

## MEXICO

BANCO NACIONAL DE MEXICO S.A.

### MOROCCO

ATTIJARIWAFA BANK (FORMERLY BANQUE COMMERCIALE DU MAROC)

CITIBANK MAGHREB

## NETHERLAND

ABN AMRO BANK N.V.

ABN AMRO BANK N.V.

CITIBANK EUROPE PLC NETHERLANDS BRANCH

COMMERZBANK AG KANTOOR AMSTERDAM

CREDIT EUROPE BANK N.V.

HABIB BANK LTD.

HOLLANDSCHE BANK-UNIE N.V

KEB HANA BANK, AMSTERDAM BRANCH

#### **NEW ZEALAND**

A&Z LTD BANKING GRP.

#### NORWAY

DANSKE BANK A/S

DNB BANK ASA

#### **OMAN**

BANKMUSCAT SAOG

BANK NIZWA

HABIB BANK OMAN

#### PAKISTAN

ABN AMRO BANK PAKISTAN

ALLIED BANK LIMITED

ARIF HABIB BANK LIMITED

ALBARAKA BANK (PAKISTAN) LIMITED

BANK ALFALAH LIMITED

ASKARIBANK LIMITED

BANK AL HABIB LIMITED

BANKISLAMI PAKISTAN LIMITED

SUMMIT BANK LTD

BANK OF TOKYO-MITSUBISHI UFJ, LTD., THE

BURJ BANK LIMITED

CITIBANK N.A.

ATLAS BANK LTD.

DEUTSCHE BANK AG, KARACHI BRANCH

DUBAI ISLAMIC BANK PAKISTAN LIMITED

EMIRATES GLOBAL ISLAMIC BANK

FAYSAL BANK LIMITED

FIRST DAWOOD ISLAMIC BANK LTD.

FIRST WOMEN BANK LIMITED

NIB BANK LIMITED



#### HABIB BANK LIMITED

INDUSTRIAL AND COMMERCIAL BANK OF CHINA, KARACHI BRANCH

JS BANK LIMITED

THE BANK OF KHYBER

MCB ISLAMIC BANK LIMITED

MEEZAN BANK LIMITED

HABIB METROPOLITAN BANK LIMITED

MCB BANK LIMITED

NATIONAL BANK OF PAKISTAN

NIB BANK LIMITED

KASB BANK LTD

SILKBANK LIMITED

STANDARD CHARTERED BANK (PAKISTAN) LIMITED

SINDH BANK LIMITED

SONERI BANK LIMITED

SUMMIT BANK LTD

UNITED BANK LTD.

## PAPUA NEW GUINEA

BANK OF SOUTH PACIFIC LIMITED

#### PERU

BANCO CONTINENTAL

BANCO INTERNACIONAL DEL PERU (INTERBANK)

**PHILIPPINES** 

BDO UNIBANK, INC.

POLAND

Deutsche Bank

PORTUGAL

BANCO COMERCIAL PORTUGUES

**BNP PARIBAS** 

## QATAR

DOHA BANK

MASHREQ BANK

STANDARD CHARTERED BANK

UNITED BANK LIMITED, DOHA

## ROMANIA

UNICREDIT BANK SA

## RUSSIA

AO CITIBANK, MOSCOW

UNICREDIT BANK AO

CREDIT BANK OF MOSCOW (PUBLIC JOINT STOCK COMPANY)

MDM BANK (PUBLIC JOINT STOCK COMPANY)

PROMSVYAZBANK PJSC

JSC VTB BANK

## SAUDIA ARABIA

SAUDI HOLLANDI BANK

BANK AL BILAD

BANK AL-JAZIRA

BANQUE SAUDI FRANSI

JPMORGAN CHASE BANK, N.A. RIYADH

AL INMA BANK

ISLAMIC DEVELOPMENT BANK

NATIONAL BANK OF PAKISTAN

SAMBA FINANCIAL GROUP

## SEYCHELLES

HABIB BANK LIMITED

## SINGAPORE

BANK MANDIRI

BANK MANDIRI (PERSERO)TBK. PT

BANK OF AMERICA, N.A.

BANK OF TOKYO-MITSUBISHI

UFJ, LTD., THE

UNICREDIT BANK AG SINGAPORE BRANCH (HYPOVEREINSBANK AG SINGAPORE BRANCH)

JPMORGAN CHASE BANK, N.A.

CITIBANK,N.A.

COMMERZBANK AG, SINGAPORE BRANCH

DEUTSCHE BANK AG

SKANDINAVISKA ENSKILDA BANKEN AB (PUBL)

**BNP PARIBAS** 

HABIB BANK LIMITED

STANDARD CHARTERED BANK (SINGAPORE) LIMITED

STANDARD CHARTERED BANK

SHINHAN BANK, SINGAPORE BRANCH

SUMITOMO MITSUI BANKING CORPORATION

## SLOVAKIA

COMMERZBANK AG

## **SLOVENIA**

UNICREDIT BANKA SLOVENIJA D.D.

CESKOSLOVENSKA OBCHODNA BANKA, A.S.

UNICREDIT BANK CZ AND SK, SK BRANCH

## SOUTH AFRICA

FIRSTRAND BANK LTD HEAD OFFICE INCL. DIVISIONS FIRST NATIONAL BANK, FNB CORPORATE AND RAND MERCHANT BANK

HBZ BANK LIMITED

## **SPAIN**

BANCO BILBAO VIZCAYA ARGENTARIA S.A.

BANKINTER, S.A.

BANK OF TOKYO-MITSUBISHI UFJ, LTD., THE

ABANCA CORPORACION BANCARIA, S.A.

BANKIA S.A.

CAIXABANK, S.A.

CATALUNYA BANC, S.A. (CATALUNYACAIXA)

CITIBANK EUROPE PLC SPAIN BRANCH

COMMERZBANK AG

BANCO DE SABADELL, S.A.

## **SRI LANKA**

BANK OF CEYLON

HABIB BANK LTD.

HATTON NATIONAL BANK PLC

NATIONAL DEVELOPMENT BANK PLC.

#### SWEDEN

CITIBANK EUROPE PLC SWEDEN BRANCH

DANSKE BANK

SKANDINAVISKA ENSKILDA BANKEN

SKANDINAVISKA ENSKILDA BANKEN AB

SVENSKA HANDELSBANKEN

SVENSKA HANDELSBANKEN

SVENSKA HANDELSBANKEN

## SWITZERLAND

ABN AMRO BANK N.V.

BANQUE CANTONALE VAUDOISE

BANQUE DE COMMERCE ET DE PLACEMENTS S.A.

COMMERZBANK AG

HSBC GUYERZELLER BANK AG

HABIB BANK AG ZURICH

HABIBSONS BANK LIMITED, LONDON, ZURICH BRANCH UBL (SWITZERLAND) AG

ZUERCHER KANTONALBANK

## TAIWAN

BANK OF TOKYO-MITSUBISHI UFJ, LTD., THE

JPMORGAN CHASE BANK, N.A., TAIPEI BRANCH

CITIBANK TAIWAN LIMITED

CITIBANK TAIWAN LIMITED

THE BANK OF NEW YORK MELLON, TAIPEI BRANCH

STANDARD CHARTERED BANK (TAIWAN) LIMITED

SUMITOMO MITSUI BANKING CORPORATION TAIPEI BRANCH

TAICHUNG COMMERCIAL BANK

#### THAILAND

JPMORGAN CHASE BANK, N.A., BANGKOK BRANCH

EXPORT-IMPORT BANK OF THAILAND

STANDARD CHARTERED BANK (THAI) PCL

SUMITOMO MITSUI BANKING CORPORATION

## TUNISIA

ARAB BANKING CORPORATION

BANQUE INTERNATIONALE ARABE DE TUNISIE

## TURKEY

TURKIYE FINANS KATILIM BANKASI A.S.

ALBARAKA TURK PARTICIPATION BANK

DENIZBANK A.S.

HABIB BANK LTD.

TURKIYE IS BANKASI A.S.

KUVEYT TURK KATILIM BANKASI A.S.

ODEABANK A.S.

OYAK BANK A.S.

TURKLAND BANK A.S. (T-BANK)

TURKIYE ZIRAAT BANKASI

TEKSTIL BANKASI A.S

TURKIYE GARANTI BANKASI A.S.

YAPI VE KREDI BANKASI A.S.

AKTIF YATIRIM BANKASI A.S.

## UAE

MASHREQBANK PSC.

COMMERCIAL BANK OF DUBAI

CITIBANK N.A.

DOHA BANK

FIRST GULF BANK

HABIB BANK LIMITED

HABIB BANK AG ZURICH

EMIRATES ISLAMIC BANK

MCB BANK LIMITED

NATIONAL BANK OF FUJAIRAH

CHINA CONSTRUCTION BANK DIFC BRANCH

STANDARD CHARTERED BANK

U.A.E. EXCHANGE CENTRE

UNION NATIONAL BANK

UNITED BANK LTD.

## UK

BANK OF CYPRUS UK

BANK OF AMERICA, N.A. LONDON

BANK OF TOKYO-MITSUBISHI UFJ, LTD., THE

JPMORGAN CHASE BANK, N.A.

CITIBANK N.A.

COMMERZBANK AG

NORTHERN BANK LIMITED (TRADING AS DANSKE BANK)

EFG PRIVATE BANK LIMITED

HABIB BANK UK



HABIB BANK ZURICH PLC

HABIBSONS BANK LIMITED, UK

KBC BANK NV LONDON

LBI HF. LONDON BRANCH

BANK LEUMI (UK) PLC

MASHREQ BANK PSC

UNITED NATIONAL BANK

STANDARD CHARTERED BANK

SHINHAN BANK LONDON BRANCH

## UKRAINE

JSC THE STATE EXPORT-IMPORT BANK OF UKRAINE

## US

AMERICAN EXPRESS BANK GMBH

DEUTSCHE BANK TRUST COMPANY AMERICAS

BNP PARIBAS U.S.A - NEW YORK BRANCH

BANK OF AMERICA, N.A.

BANK OF AMERICA, N.A.

BANK OF TOKYO-MITSUBISHI UFJ, LTD., THE

BANK OF TOKYO-MITSUBISHI UFJ, LTD., THE

COMMERCE BANK

JPMORGAN CHASE BANK, N.A.

CITIBANK N.A.

COMMERZBANK AG

CREDIT SUISSE AG, NEW YORK BRANCH

DOHA BANK

HABIB BANK LIMITED

WOORI BANK, LOS ANGELES

THE BANK OF NEW YORK MELLON

KEYBANK NATIONAL ASSOCIATION

MASHREQBANK PSC., NEW YORK BRANCH

NATIONAL CITY BANK CLEVELAND

NATIONAL CITY BANK CLEVELAND

NATIONAL BANK OF EGYPT, NEW YORK BRANCH

NATIONAL BANK OF PAKISTAN

CHINA CONSTRUCTION BANK NEW YORK BRANCH

STATE BANK OF INDIA (CALIFORNIA)

STANDARD CHARTERED BANK

SUMITOMO MITSUI BANKING CORPORATION

STERLING NATIONAL BANK

UMB BANK, N.A.

UNITED BANK LTD.

**REGIONS BANK** 

U.S. BANK

WELLS FARGO BANK, N.A.

WELLS FARGO BANK, N.A.

WASHINGTON MUTUAL BANK

## VIETNAM

JOINT STOCK COMMERCIAL BANK FOR INVESTMENT AND DEVELOPMENT OF VIETNAM

SHINHAN BANK VIETNAM

## Form of Proxy

I/We		
(Name and Folio	No./Participant Account No. & S	ub-Account No.)
of		
being a membe	(Place) er(s) of THE BANK OF PUNJAB h	nereby appoint
(Name and Folio	No./Participant Account No. & S	ub-Account No.)
of		
of	(Place)	
another member of the Bank as my Annual General Meeting of the Bank t Hall, New Garden Town, Lahore and	o be held on Friday, 28 <sup>th</sup> April, 20	
Signed this	Day	2017.
		Signature of Member(s)
		Five Rupees Revenue Stamp
WITNESSES:		
1. Signature:	2. Signature	2:
Name:	Name:	
Address:	Address:	
CNIC or	CNIC or	
Passport No	Passport No	·

## NOTE:

This form of proxy duly completed must be deposited at Corporate Affairs Department of the Bank at BOP Tower, 10-B, Block-E-II, Main Boulevard, Gulberg-III, Lahore by not less than 48 hours before the time fixed for the Meeting.

The Company Secretary	AFFIX CORRECT POSTAGE
<b>THE BANK OF PUNJAB</b> BOP Tower, 10-B, Block-E-II, Main Boulevard, Gulberg-III, Lahore. Ph: 35783700-10	





Head Office BOP Tower, 10-B block E/II, Main boulevard, Gulberg-III, Lahore UAN: 111-200-100 www.bop.com.pk